



HEADQUARTERS 795 Ocean Hwy. W., Supply, NC 28462 | PO Box 826, Shallotte, NC 28459 **(800) 842-5871** | (910) 754-4391 | Fax (910) 755-4299

Town of Shallotte,

BEMC staff spoke with several employees working for the town of Shallotte last year regarding the requirement that all utility infrastructure (water, sewer, electric, communications, etc.) be installed in a development before a project can be platted. It was explained that BEMC cannot operate in this fashion due to the possibility of lot lines being shifted in the process and the opportunity for stranded investment in idle power system equipment (pipe, cable, transformers, pedestals, etc.) that is not recovering any revenue to offset the cost of the materials and installation. Although BEMC does understand the Town of Shallotte has valid reasons for this requirement, we would like to propose working with the town in another manner, as we do with some of the other local municipalities and even Brunswick County as a whole. Within the last 10 years, BEMC has altered the way we invoice developers and now require that all infrastructure is paid for up front and in full before we install it within a project. This covers both BEMC and its membership, and the future residents of the development from the fiscal responsibility of getting electric utility equipment installed for use. After the invoice is paid, BEMC works with the developer to build out the project in phases, stages, or on an as needed basis. BEMC is willing to send the town a letter on each development in question within the Town of Shallotte's jurisdiction to ensure that the necessary invoices and fees have been paid in full. This will leave no risk to any party involved in the project and ensure that the associated electric utility equipment will be installed by BEMC as needed. Please consider this proposal for review/discussion at your next board meeting on Tuesday, March 3rd. If anyone has any questions, concerns, or needs further clarification regarding this proposal, please reach out to me. BEMC is also willing to have a representative attend the board meeting to explain this proposal or answer any questions. The development currently in question is Forest Run off Village Point Rd. in Shallotte, North Carolina. The developer of this project is Steve Shuttleworth.

Cooperatively,



Adam Fulford

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