



Ewald Automotive Group

Scott Kussow | 262-567-5555 | skfleet@ewaldauto.com

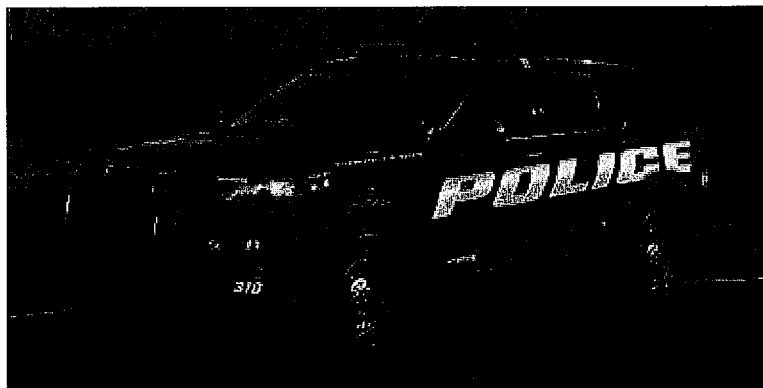
City of Sheboygan

Prepared For: Bernard Rammer

(920) 459-3469

Bernard.Rammer@sheboyganwi.gov

Vehicle: [Fleet] 2023 Ford Police Interceptor Utility (K8A) AWD



| | | |
|----|--------------|------------|
| 3@ | \$ 52,068.50 | HYBRIDS |
| 2@ | \$ 53,133.50 | ECOBOOST |
| | | <hr/> |
| | | 263,070.50 |



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Vehicle: [Fleet] 2023 Ford Police Interceptor Utility (K8A) AWD (✔ Complete)

Quote Worksheet

| | |
|-------------------------------|--------------|
| | MSRP |
| Base Price | \$47,165.00 |
| Dest Charge | \$1,595.00 |
| Total Options | \$9,039.50 |
| Subtotal | \$57,799.50 |
| Subtotal Pre-Tax Adjustments | \$0.00 |
| Less Customer Discount | (\$5,531.00) |
| Subtotal Discount | (\$5,531.00) |
| Trade-In | \$0.00 |
| Subtotal Trade-In | \$0.00 |
| Taxable Price | \$52,268.50 |
| Sales Tax | \$0.00 |
| Subtotal Taxes | \$0.00 |
| Subtotal Post-Tax Adjustments | \$0.00 |
| Total Sales Price | \$52,268.50 |

Comments:

2024 Ford Interceptor Utility Htybrid to your specs as detailed, (similar to '23 Ford PIU quote). Registration fees are included. Delivery can not be anticipated due to current market conditions. Factory ordering due to open up in October.

Dealer Signature / Date

Customer Signature / Date

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Bernie;

Add \$865 to the Hybrid quote for the Ecoboost V6.

Scott Kussow - Director of Fleet Sales
Ewald Automotive Group
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Oconomowoc, WI. 53066
Ph: 262-567-5555 Cell: 414-429-5933 Fax: 262-560-1303 www.ewaldauto.com

-----Original Message-----

From: Rammer, Bernard <Bernard.Rammer@sheboyganwi.gov>

Sent: Friday, June 23, 2023 10:03 AM

To: skussow@ewaldauto.com

Subject: Re: [External] Pricing for 2024

Could you please also quote an Ecoboost for Sheboygan PD?



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Vehicle: [Fleet] 2023 Ford Police Interceptor Utility (K8A) AWD (✔ Complete)

Standard Equipment

Mechanical

Engine: 3.3L V6 Direct-Injection Hybrid System -inc: (136-MPH top speed) (STD)

Transmission: 10-Speed Automatic (STD)

3.73 Axle Ratio (STD)

50 State Emission System Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles equipped with the 3.3L V6 Direct-Injection engine.

Transmission w/Oil Cooler

Automatic Full-Time All-Wheel

Engine Oil Cooler

80-Amp/Hr 800CCA Maintenance-Free Battery

Hybrid Electric Motor 220 Amp Alternator

Class III Towing Equipment -inc: Hitch

Trailer Wiring Harness

Police/Fire

1670# Maximum Payload

GVWR: 6,840 lbs (3,103 kgs)

Gas-Pressurized Shock Absorbers

Front And Rear Anti-Roll Bars

Electric Power-Assist Steering

19 Gal. Fuel Tank

Dual Stainless Steel Exhaust

Permanent Locking Hubs

Strut Front Suspension w/Coil Springs

Multi-Link Rear Suspension w/Coil Springs

Regenerative 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist and Hill Hold Control

Lithium Ion Traction Battery

Exterior

Wheels: 18" x 8" 5-Spoke Painted Black Steel -inc: polished stainless steel hub cover and center caps

Tires: 255/60R18 AS BSW

Steel Spare Wheel

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Vehicle: [Fleet] 2023 Ford Police Interceptor Utility (K8A) AWD (✔ Complete)

Exterior

Spare Tire Mounted Inside Under Cargo

Clearcoat Paint

Body-Colored Front Bumper w/Black Rub Strip/Fascia Accent and 1 Tow Hook

Body-Colored Rear Bumper w/Black Rub Strip/Fascia Accent

Body-Colored Bodyside Cladding and Black Wheel Well Trim

Black Side Windows Trim and Black Front Windshield Trim

Black Door Handles

Black Power Side Mirrors w/Convex Spotter and Manual Folding

Fixed Rear Window w/Fixed Interval Wiper, Heated Wiper Park and Defroster

Deep Tinted Glass

Speed Sensitive Variable Intermittent Wipers

Galvanized Steel/Aluminum Panels

Lip Spoiler

Black Grille

Liftgate Rear Cargo Access

Tailgate/Rear Door Lock Included w/Power Door Locks

Auto On/Off Projector Beam Led Low/High Beam Headlamps

LED Brakelights

Entertainment

Radio w/Seek-Scan, Speed Compensated Volume Control and Steering Wheel Controls

Radio: AM/FM/MP3 Capable -inc: clock, 4-speakers, Bluetooth interface w/hands-free voice command support (compatible w/most Bluetooth connected mobile devices), 1 USB port and 4.2" color LCD screen center stack smart display

Integrated Roof Antenna

1 LCD Monitor In The Front

Interior

8-Way Driver Seat

Passenger Seat

35-30-35 Folding Split-Bench Front Facing Fold Forward Seatback Rear Seat

Manual Tilt/Telescoping Steering Column

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Vehicle: [Fleet] 2023 Ford Police Interceptor Utility (K8A) AWD (✔ Complete)

Interior

Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Engine Hour Meter, Traction Battery Level, Trip Odometer and Trip Computer

Power Rear Windows and Fixed 3rd Row Windows

Fleet Telematics Modem Selective Service Internet Access

Remote Releases -Inc: Power Cargo Access

Cruise Control w/Steering Wheel Controls

Dual Zone Front Automatic Air Conditioning

HVAC -inc: Underseat Ducts

Locking Glove Box

Driver Foot Rest

Unique HD Cloth Front Bucket Seats w/Vinyl Rear -inc: reduced bolsters, driver 6-way power track (fore/aft, up/down, tilt w/manual recline, 2-way manual lumbar), passenger 2-way manual track (fore/aft, w/manual recline) and built-in steel intrusion plates in both driver/passenger seatbacks

Interior Trim -inc: Metal-Look Instrument Panel Insert, Metal-Look Door Panel Insert and Metal-Look Interior Accents

Full Cloth Headliner

Urethane Gear Shifter Material

Day-Night Rearview Mirror

Driver And Passenger Visor Vanity Mirrors

Mini Overhead Console w/Storage and 2 12V DC Power Outlets

Front And Rear Map Lights

Fade-To-Off Interior Lighting

Full Vinyl/Rubber Floor Covering

Carpet Floor Trim

Cargo Features -inc: Cargo Tray/Organizer

Cargo Space Lights

Dashboard Storage, Driver And Passenger Door Bins

Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down

Delayed Accessory Power

Power Door Locks

Driver Information Center

Redundant Digital Speedometer

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Vehicle: [Fleet] 2023 Ford Police Interceptor Utility (K8A) AWD (✔ Complete)

Interior

Trip Computer

Analog Appearance

Seats w/Vinyl Back Material

Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints

2 12V DC Power Outlets

Air Filtration

Safety-Mechanical

Electronic Stability Control (ESC) And Roll Stability Control (RSC)

ABS And Driveline Traction Control

Safety-Exterior

Side Impact Beams

Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags

Tire Specific Low Tire Pressure Warning

Dual Stage Driver And Passenger Front Airbags

Curtain 1st And 2nd Row Airbags

Airbag Occupancy Sensor

Passenger Knee Airbag

Rear Child Safety Locks

Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners

Back-Up Camera w/Washer

WARRANTY

Basic Years: 3

Basic Miles/km: 36,000

Drivetrain Years: 5

Drivetrain Miles/km: 100,000

Corrosion Years: 5

Corrosion Miles/km: Unlimited

Hybrid/Electric Components Years: 8

Hybrid/Electric Components Miles/km: 100,000

Roadside Assistance Years: 5

Roadside Assistance Miles/km: 60,000

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Selected Model and Options

MODEL

| CODE | MODEL | MSRP |
|------|--|-------------|
| K8A | 2023 Ford Police Interceptor Utility AWD | \$47,165.00 |

COLORS

| CODE | DESCRIPTION |
|------|-------------|
| UM | Agate Black |

ENGINE

| CODE | DESCRIPTION | MSRP |
|------|--|--------|
| 99W | Engine: 3.3L V6 Direct-Injection Hybrid System -inc: (136-MPH top speed) (STD) | \$0.00 |

TRANSMISSION

| CODE | DESCRIPTION | MSRP |
|------|--|--------|
| 44B | Transmission: 10-Speed Automatic (STD) | \$0.00 |

OPTION PACKAGE

| CODE | DESCRIPTION | MSRP |
|------|-----------------|--------|
| 500A | Order Code 500A | \$0.00 |

AXLE RATIO

| CODE | DESCRIPTION | MSRP |
|------|-----------------------|--------|
| — | 3.73 Axle Ratio (STD) | \$0.00 |

PRIMARY PAINT

| CODE | DESCRIPTION | MSRP |
|------|-------------|--------|
| UM | Agate Black | \$0.00 |

SEAT TYPE

| CODE | DESCRIPTION | MSRP |
|------|--|--------|
| 96 | Charcoal Black, Unique HD Cloth Front Bucket Seats w/Vinyl Rear -inc: reduced bolsters, driver 6-way power track (fore/aft, up/down, tilt w/manual recline, 2-way manual lumbar), passenger 2-way manual track (fore/aft, w/manual recline) and built-in steel intrusion plates in both driver/passenger seatbacks | \$0.00 |

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ADDITIONAL EQUIPMENT - EXTERIOR

| CODE | DESCRIPTION | MSRP |
|------|--|----------|
| 153 | Front License Plate Bracket | \$0.00 |
| 18X | 100 Watt Siren/Speaker w/Bracket & Pigtail | \$315.00 |
| 43A | Rear Auxiliary Liftgate Lights -inc: Red/blue LED lights, Located beneath liftgate glass in applique panel, LED lights only, Wiring and controller not included | \$395.00 |
| 51R | Driver Only LED Spot Lamp (Unity) | \$395.00 |
| 549 | Heated Sideview Mirrors | \$60.00 |
| 59D | Keyed Alike - 0135x | \$50.00 |
| 63B | Side Marker LED Sideview Mirrors -inc: driver side - red/passenger side - blue, Located on exterior mirror housing, LED lights only, Wiring and controller not included | \$290.00 |
| 63L | Rear Quarter Glass Side Marker LED Lights -inc: driver side - red/passenger side - blue, LED lights only, Wiring and controller not included | \$575.00 |
| 66A | Front Headlamp Lighting Solution -inc: LED low beam/high beam headlamp, wig-wag function and (2) red/blue/white LED side warning lights in each headlamp (factory configured: driver's side white/red/passenger side white/blue), Wiring and LED lights included (in headlamps only; grille lights not included), Controller not included, Grille LED Lights, Siren & Speaker Pre-Wiring | \$895.00 |
| 66B | Tail Lamp Lighting Solution -inc: LED lights plus (2) rear integrated hemispheric lighthouse white LED side warning lights in taillamps, LED lights only, Wiring and controller not included | \$430.00 |
| 66C | Rear Lighting Solution -inc: (2) backlit flashing linear high-intensity LED lights (driver's side red/passenger side blue) mounted to inside liftgate glass and (2) backlit flashing linear high-intensity LED lights (driver's side red/passenger side blue) installed on inside lip of liftgate (lights activate when liftgate is open), LED lights only, Wiring and controller not included | \$455.00 |
| 92R | 2nd Row Only Solar Tint Glass -inc: privacy glass on rear quarter and liftgate window | \$85.00 |

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ADDITIONAL EQUIPMENT - INTERIOR

| CODE | DESCRIPTION | MSRP |
|------|--|----------|
| 17A | Rear Auxiliary Air Conditioning | \$610.00 |
| 17T | Switchable Red/White Lighting in Cargo Area -inc: Deletes 3rd row overhead map light | \$50.00 |
| 18D | Global Lock/Unlock Feature -inc: Door-panel switches will lock/unlock all doors and rear liftgate, Eliminates overhead console liftgate unlock switch and 45-second timer, Also eliminates the blue liftgate release button if ordered w/remote keyless entry | \$0.00 |
| 43D | Dark Car Feature -inc: Courtesy lamps disabled when any door is opened | \$25.00 |
| 60A | Grille LED Lights, Siren & Speaker Pre-Wiring | Inc. |
| 60R | Noise Suppression Bonds (Ground Straps) | \$100.00 |
| 68B | Police Perimeter Alert -inc: Detects motion in an approximately 270-degree radius on sides and back of vehicle; if movement is determined to be a threat, chime will sound at level I, Doors will lock and windows will automatically go up at level II, visual display in instrument cluster w/tracking | \$675.00 |
| 68G | Rear-Door Controls Inoperable -inc: Locks, handles and windows, Note: Can manually remove window or door disable plate w/special tool, Note: Locks/windows operable from driver's door switches | \$75.00 |
| 76R | Reverse Sensing System | \$275.00 |
| 85R | Rear Console Plate -inc: Contours through 2nd row; channel for wiring | \$45.00 |
| 87R | Rear View Camera -inc: Displayed in rear view mirror, Note: This option replaces the standard display in the center stack area, Note: Camera can only be displayed in the center stack (std) or the rear view mirror (87R), Electrochromic Rear View Mirror, Video is displayed in rear view mirror | \$0.00 |

CUSTOM EQUIPMENT

| CODE | DESCRIPTION | MSRP |
|---------------|--|------------|
| DI-1 | Delivery from Hartford Ford to Sheboygan | \$70.00 |
| DI-2 | Registration fees (new Official plates) | \$169.50 |
| DI-3 | 2024 Model Year Price Increase | \$3,000.00 |
| Options Total | | \$9,039.50 |

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Price Summary

| PRICE SUMMARY | |
|--------------------|-------------|
| | MSRP |
| Base Price | \$47,165.00 |
| Total Options | \$9,039.50 |
| Vehicle Subtotal | \$56,204.50 |
| Destination Charge | \$1,595.00 |
| Grand Total | \$57,799.50 |

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