



molo

Molo Payment Authorization
City of Sheboygan

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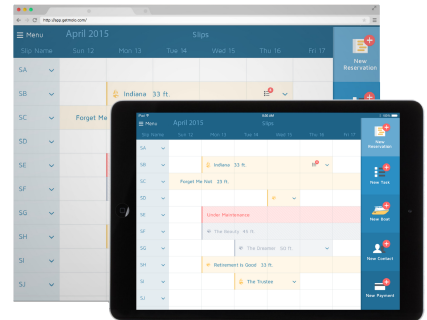
Solution Overview

Molo Marina Management

Molo provides a web and iPad app for managing your marina.

Some of the features include:

- Slip Reservations
- Online Slip Contracts
- Online Booking Through Your Website
- Reservation Confirmation Emails
- Point of Sale
- Invoicing and Accounting
- Credit Card and Bank Account Payments
- Real-Time Accounting Interface
- iPhone, iPad, and Android Marina Manager App



Molo Subscription Pricing

What Your Subscription Covers

Our annual subscription price covers everything we have to offer. The idea is to remove all the excess costs, fees, and ancillary charges normally associated with the software. Here is what is included:

- All Our Current Selected Features
- Unlimited Users
- Unlimited Devices
- Unlimited Transactions
- Dedicated Account Manager with Unlimited Support
- Free Upgrades

Annual Pricing Option

Item	Price	Quantity	Discount	Subtotal
Harbor Centre Marina				
Single Space Price for each single wet slip, mooring, dry rack, etc. per month.	\$30.00	240	\$0.00	\$7,200.00
Molo Map, Yearly The Molo Map allows you to see a birds-eye view of your marina helping you keep tabs on occupancy, arrivals, and departures. You can even do quick availability checks using just arrival, departure, and vessel dimensions to visually see which slips are available.	\$99.90	1	-\$99.90	\$0.00
Molo Messaging This covers the cost of a local phone number in your area code, unlimited users, unlimited conversations, and unlimited files. \$0.10 per text message and \$0.20 per multimedia message (photos and videos).	\$490.00	1	-\$490.00	\$0.00
Riverfront Marina				
Single Space Price for each single wet slip, mooring, dry rack, etc. per month.	\$30.00	101	\$0.00	\$3,030.00
Molo Map, Yearly The Molo Map allows you to see a birds-eye view of your marina helping you keep tabs on occupancy, arrivals, and departures. You can even do quick availability checks using just arrival, departure, and vessel dimensions to visually see which slips are available.	\$99.90	1	-\$99.90	\$0.00

Molo Messaging This covers the cost of a local phone number in your area code, unlimited users, unlimited conversations, and unlimited files. \$0.10 per text message and \$0.20 per multimedia message (photos and videos).	\$490.00	1	-\$490.00	\$0.00
Getting Started				
Onboarding & Implementation Set-up and Configuration, Training	\$1,000.00	1	-\$750.00	\$250.00

Total \$10,480.00

Notes on Molo Subscription Pricing

1. A monthly minimum of \$299 / month applies when subscribing on a monthly basis. This price covers either (i) marinas with up to 100 spaces or (ii) a single service department, but not both. In the event that both apply, your monthly minimum shall be \$598 / month. This minimum does not include accounting integration with Xero.
2. Monthly subscribers may cancel effective only after three subscription payments have been paid There will be no refunds of subscription fees paid. Annual subscribers that opt to cancel during their 12 month term forfeit their subscription prepayment. There will be no refunds of POS Hardware purchased during either the monthly or annual subscription term.
3. An annual minimum of \$2,990 / year applies when paying a subscription on an annual basis. This price covers either (i) marinas with up to 100 spaces or (ii) a single service department, but not both. In the event that both apply, your monthly minimum shall be \$5980 / year. This minimum does not include Xero.
4. Your price is based on the number of spaces and their dimensions that are built in Molo. When dimensions are used to calculate pricing, the "Maximum" dimension entered into Molo is utilized. If dimensions are increased or spaces added when paying yearly, you are charged for the prorated remaining portion of the year at the moment the slip dimensions or space counts are changed.
5. If dimensions are decreased or spaces removed during an annual contract, no refund is provided.
6. Pricing is calculated based on preliminary dock layouts provided during the quote process. As layouts change during implementation or at any point during the usage of Molo, subscription pricing will be adjusted to match. Amounts will be charged retroactively to the start of the subscription period if space counts are increased during the implementation period.
7. Annual billing renewal occurs automatically on each annual anniversary after this agreement is executed, unless 30 days prior written notice of termination is received. All subscriptions are subject to a 3% increase to each subscription service item. Upon renewal your pre-existing spaces and dimensions are utilized to calculate the yearly price unless they are removed by you from Molo prior to renewal.
8. All prices are in U.S. Dollars.
9. Billing for Molo starts the day the contract is executed and will continue for the term of this agreement.
10. Payment processing is subject to credit card processing and ACH processing fees which are separate from E-Transaction Center Fees.
11. Molo/Stellar endeavors to tailor its services to the unique aspects of each of its customer's operations, taking into account the size of operations, term of the agreement and other considerations that Molo/Stellar deems relevant. In connection therewith, while we endeavor

to accommodate customer feedback and requests, particularly with respect to custom development, we cannot guarantee the ability to implement any specific feedback outside the scope of our standard service offerings.

Notes on Service Module Pricing (Only applicable for businesses who use Molo Service Management.)

1. The Molo Service Module Pricing is only activated if the service tools are utilized. This includes **Job Templates, Estimates, and Work Orders.**

E-Transaction Center

The E-Transaction Center allows customers to pay invoices from their smartphone, tablet, or computer. For reservations, customers can even **sign their contract online** and pay a predefined deposit amount.

With one click you can send email invoices or statements to quickly chase down Accounts Receivable (AR).

E-Transaction Center fees apply only when a customer signs their contract online or pays an invoice using the **Pay Online Now** button in Molo emails.

Note: If you take payment face-to-face, via phone, with a stored card, or using our automatic charging feature, **you will never pay Molo any transaction fees** above and beyond normal payment (credit card and ACH) processing rates (which apply whether or not the E-Transaction Center is used)

In short, if you are taking the payment and doing the work independent of the E-Transaction Center, we don't charge any of the below E-Transaction Center fees.

Transaction Amount	Percent Fee
\$0 - 4,999	1.99%
\$5,000 - 9,999	1.49%
\$10,000 - 19,999	0.99%
\$20,000 and Up	0.49%

Billing is done by applying the percent to each transaction in its relevant bracket and summing those transaction fees. Fees are billed twice monthly from your payment method on file.

Molo Setup and Configuration

Molo offers a flexible setup and configuration options for each new marina customer.

Our implementation setup is \$1000 and includes:

1. Up to 75 seasonal or transient rates
2. Up to 750 inventory items
3. Professionally designed clickable map
4. Up to 1000 customer contact Records

We can provide a quote if an additional setup is necessary.

Recurring Payment Authorization

I, _____, as an authorized signor of the payment method used here within
for _____ authorize Molo, Inc. to charge my payment
method starting on the _____ for my usage of Molo, associated fees,
and hardware order detailed in this document.

This payment authorization is valid and to remain in effect unless an authorized representative of the above mentioned corporation notifies Molo of its cancellation by sending written notice or email to the contact information below.

Signature

Date

Email for Notification: billing@getmolo.com

Mailing Address for Notification:

Molo, Inc.

10900 Research Blvd Ste 160C PMB 3099

Austin, TX 78759