



Quote For:

**Sheboygan Police Department
Attn: Stephen Cobb**

Reference:

VaaS 17 In Car 70 Body Worn 12 Interview

Quote By:

**WatchGuard Video / Motorola Solutions
Darrell Probst**

Date: 11-09-21

Serving Law Enforcement with the Most Compelling, Quality Video Products

WatchGuard Video

415 E. Exchange

Allen, TX 75002

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**Prepared For:**

Sheboygan Police Department - Attention: Stephen Cobb

VaaS 17 In Car 70 Body Worn 12 Interview

QUOTATION - E3E-0065-21

DATE: 11-09-21

Deliverables / Materials / Services	Qty	Sell Price	Amount
4RE In-car video system with Integrated Body-worn camera and evidence management software - 5 Year Video-as-a-Service Package @ \$189 per Month	17	\$11,340.00	\$192,780.00
AAS-ICV-BWC-5YR (PaaS)			
Video-as-a-Service Bundle includes the cloud-based evidence management system, with unlimited storage and unlimited cloud sharing.			
User Licenses on a per-bundle basis (each 4RE+V300 aaS Bundle = 1 User License).			
CommandCentral Evidence, capture, records, redaction and community engagement capabilities included.			
V300 Body-worn camera (choice of mount)			
Third year technology (Hardware) refresh.			
CarDetector Mobile LPR w/ Vigilant LEARN (PlateSearch)			
4RE In-Car Video System (Choice of forward camera)			
Includes 200GB DVR, Control panel & Infrared cabin camera			
WiFi Dock, HiFi wireless microphone kit, MiKroTik WiFi Kit & Smart Power Switch			
5-year agreement (billed Quarterly or Annually)			
No-Fault hardware warranty, Advanced hardware replacement service & 24/7 support			

Body-worn camera and evidence management software - 5 Year Video-as-a-Service Package @ \$49 per Month	53	\$2,940.00	\$155,820.00
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AAS-BWC-5YR-001 **(PaaS)**

Video-as-a-Service includes CommandCentral Evidence, the cloud-based evidence management system with unlimited device storage and unlimited cloud sharing.

1 User License per Body Worn Camera.

50 GB of non-device storage included per device, averaged across all devices in the program

CommandCentral Evidence, Records, Redaction, Sharing, Community Engagement capabilities and capture application included.

Body-worn camera (battery + choice of mount included)

Third year technology (Hardware) refresh.

5-year agreement (billed Quarterly or Annually)

Advanced hardware replacement service & 24/7 support

No-Fault hardware warranty

Transfer Station (8 Bay) Video-as-a-Service Package @ \$30 per Month	9	\$1,600.00	\$14,400.00
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AAS-BWC-XFS-DOC **(PaaS)**

8-Bay Ethernet Transfer Station

Ethernet Cable, Rack mount (optional) & Power Cord

Upload Server - Video-as-a-Service Package @ \$100 per Month	1	\$6,000.00	\$6,000.00
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AAS-UPL-SVR-001 **(PaaS)**

Upload Server

Fast video offload, 8 TB of storage, 5 Year Warranty

USB Docking Station Video-as-a-Service Package @ \$4 per Month	5	\$120.00	\$600.00
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AAS-BWC-USB-DOC **(PaaS)**

USB Dock for Body-worn camera including USB Cable

V300, Battery, Removable and Rechargeable, 3.8V, 4180mAh	9	\$99.00	\$891.00
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WGP02614 **(PaaS)**

Managed Software Installation Service; On-Site Assist Install, Training, Configuration, Project Management, Consultation	1	\$5,000.00	\$5,000.00
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WGW00122-400 **(PaaS)**

Shipping & Handling NASPO	1	\$0.00	\$0.00
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Freight - NASPO **(PaaS)**

Subtotal Price	\$375,491.00
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Data Migration

Deliverables / Materials / Services	Qty	Sell Price	Amount
Coban Video Migration / Data Migration and Transfer *** Requires: Migration Quote Checklist to be completed *** WGW00166 (<i>PaaS</i>)	5	\$600.00	\$3,000.00
Axon Video Migration / Data Migration and Transfer *** Requires: Migration Quote Checklist to be completed *** WGW00166 (<i>PaaS</i>)	14	\$0.00	\$0.00
Subtotal Price			\$3,000.00

Interview Room

Deliverables / Materials / Services	Qty	Sell Price	Amount
4RE Interview Room System with Dome Camera - Touch Screen Display Integrated 200GB automotive grade hard drive 16GB USB removable thumb drive Remote viewing software 1 Yr Hardware Warranty Cabling 4RE Firmware Record-After-the-Fact® (RATF) technology Multiple Resolution Encoding H.264 High Profile Video Compression INT-4RE-1-D (<i>PaaS</i>)	12	\$4,995.00	\$59,940.00
Interview Room Additional Camera - Dome Camera Camera, Analog, Interview, Vandal Proof, Fixed Dome w/ Audio CAM-BST-101-NEW (<i>PaaS</i>)	1	\$250.00	\$250.00
Warranty, 4RE, In-Car, 1st Year (Months 1-12) WAR-4RE-CAR-1ST (<i>PaaS</i>)	12	\$0.00	\$0.00
Warranty, 4RE, In-Car, 2nd Year (Months 13- 24) WAR-4RE-CAR-2ND (<i>PaaS</i>)	12	\$0.00	\$0.00
Warranty, 4RE, In-Car, 3rd Year (Months 25-36) WAR-4RE-CAR-3RD (<i>PaaS</i>)	12	\$0.00	\$0.00
Warranty, 4RE, In-Car, 4th Year (Months 37-48) WAR-4RE-CAR-4TH (<i>PaaS</i>)	12	\$325.00	\$3,900.00
Warranty, 4RE, In-Car, 5th Year (Months 49-60) WAR-4RE-CAR-5TH (<i>PaaS</i>)	12	\$450.00	\$5,400.00

Subtotal Price**\$69,490.00**

Spares - Body Worn Cameras

Deliverables / Materials / Services	Qty	Sell Price	Amount
Spares Body-worn camera and evidence management software - 5 Year Video-as-a-Service Package AAS-BWC-5YR-001 (<i>PaaS</i>)	2	\$0.00	\$0.00

Subtotal Price**\$0.00**

Installation Training

Deliverables / Materials / Services	Qty	Sell Price	Amount
Two-Day 4RE Install Training to include vehicle (1.5 days) and interview room (.5 days) installation training in Sheboygan, WI. Installation (<i>PaaS</i>)	1	\$2,000.00	\$2,000.00

Subtotal Price**\$2,000.00****Total Price****\$449,981.00****Deferred****\$449,981.00****Due Now****\$0.00****Annual Invoice****\$89,996.20**

Purchase as a Service (PaaS) Financial Profile

Total Price:	\$449,981.00
Contract Term:	5 Years
Monthly Payments:	\$7,499.68
Annual Invoice:	\$89,996.20

Notes:

1. This Quote is valid for 90 days from the Quote Date. Pricing may change thereafter.
2. Any sales transaction resulting from this Quote is based on and subject to the applicable Motorola's Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents.
3. Motorola's Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.
4. Payment Terms: Equipment-Net 30 days upon shipment; Installation-Net 30 days upon completion; Services and Subscription Agreements-Net 30 days from receipt of Order.

5. The pricing in this Quote does not include any applicable taxes (e.g. sales/use tax).
6. UNLESS OTHERWISE NOTED IN THIS QUOTE / ORDER, INSTALLATION OF EQUIPMENT IS NOT INCLUDED

Quoted by: Darrell Probst - 800-605-6734 - darrell.probst@motorolasolutions.com