

City of Sedgwick
City Council Meeting
March 19, 2025

TO: Mayor and City Council

SUBJECT: Community Fireworks Show

INITIATED BY: Administration

AGENDA: New Business

Recommendation: It is recommended that council enter into a partnership with the Sedgwick Recreation Commission and approve the multi-year agreement with Victory Pyrotechnics.

Background: Staff and the Sedgwick Recreation Commission initiated discussions with Victory Pyrotechnics to solicit a multi-year agreement to have the professional pyrotechnic company take over the production and management of the community fireworks show in an effort to alleviate the growing number of responsibilities of the Commission during the event.

Staff is recommending that we move forward Option 1, which would require no deposit for years 2 and 3 and includes a 4% discount. If approved, the show would be a traditional show with a duration of 18 minutes. This is similar to the 15-minute show typically shot by the Commission. For 2025, the show would take place at 10:00pm on July 5th with the 2026 and 2027 shows taking place on July 4th. We have spoken with school officials and have permission to continue shooting the show at that location with Victory Pyrotechnics.

Victory is a fully licensed and insured company and would provide the City and school with the proper documentation upon the execution of the contract.

Financial Considerations: This would be a joint partnership with the Sedgwick Recreation Commission who has agreed to pay for half of cost for the next three years. If approved, the City's financial responsibility would be approximately \$7,315 each year. For 2025, we would utilize the Community Relations Fund or cost savings from the Parks Master Plan to fund our commitment. In the following years, the amount would be built into the budget.

Recommendations/Actions: It is recommended that the council approve the agreement with Victory Pyrotechnics as presented.

Attachments: Proposal



2025

PYRO-PRODUCTION PROPOSAL FOURTH OF JULY

CITY OF SEDGWICK

Project #33899394676 / PyroProduction / Multi Event



Passion
For People



Passion
For Events



Passion
To Thrill

CREATED FOR:

Kyle Nordick
City Administrator

CREATED BY:

Cody Hanna
Director of Business Development

VALID UNTIL:

2025-04-05

THE DETAILS

Below we have listed all the details we have collected during this initial phase of planning. These details are important to us; it is crucial that we have this information correct. Please review this information and confirm that what we have listed is up to date.

CLIENT INFORMATION

Host Organization: City of Sedgwick

Address: PO Box 131
Sedgwick, KS, 67135-0131

Contact Name: Kyle Nordick

Title or Role: City Administrator

Phone: +13168074988

Email: knordick@cityofsedgwick.org

By checking this box, you are confirming that the **Client Information is correct**

☐

PROJECT INFORMATION

Occasion & Event Municipal Event – Fourth of July

Solution: PyroProduction – Traditional Production

Project Date & Time: See Appx A for Schedule of Events

Project Location: Sedgwick Public Schools USD #439
400 W 4th St, Sedgwick, KS 67135

Type: Open Area – Free of Obstructions

By checking this box, you are confirming that the **Project Information is correct**

☐

THE DREAM

We are ecstatic about the opportunity to create something special for you and your event utilizing our Pyro-Production services. We are here to convey our one-of-a-kind vision for your event; If you are a dreamer, consider this our dream for your event.

RECOMMENDED SERVICES

Our team is dedicated to collaborating with you to develop a tailored selection of services for your exceptional event. Every aspect of our design approach is meticulously considered to deliver an unparalleled experience for both you and your audience.

TRADITIONAL PRODUCTION

This aerial firework display will include a variety of shells and effects. We will use an electronic firing system that gives us the ability to shoot a high-intensity, multi-shot show that will be sure to leave your audience in awe. Our Traditional Production is a great option for your event!

DESIGN STEPS TO MAKE YOUR DISPLAY PERFECT



Pyrotechnics Choreography

Our pyro-designer magic will begin here where the focus will be on creating pyro-moments. Moments that perfectly fit your event and create a captivating experience for your audience from start to finish.

Our dream should closely align with that of yours and your team. We hope that the picture we are painting is exactly what you have been looking for!

PROJECT INSIGHTS

Companies often present their proposals in slightly varying ways, which we recognize can complicate the decision-making process when selecting a vendor. While our approach is distinct, our commitment to upfront honesty and transparency remains most important, ensuring we craft a tailored service offering that suits your specific needs.

Truthfully speaking, our number one goal is to produce a high quality Pyro-Production, perfectly fit for you and your event. We hope the breakdown of the information below will provide further clarity and a better understanding of our dream for your event.

Pyro-Production Type:	Traditional Production
Duration (In Minutes):	18 Minute(s)
Effects Per Minute:	Silver, 45 to 60
Ignition Type:	Electronically Fired
Type of Product:	Multi Shot Cakes;Aerial Shells
Max Effect Size:	4.0"
Contingent on final site review	

By initialing, you are confirming that you understand the Project Insights

OUR STANCE ON SHELL COUNTS

With over a half a decade's worth of experience in the pyrotechnics industry, we've opted to step away from the conventional proposal approach, often marred by inaccurate and deceptive shell counts. Instead, we've devised an innovative method to communicate our Vision to you, our valued client. This approach empowers us to deliver our finest craftsmanship while ensuring you're fully engaged in our intentions and unwavering commitment to offering the utmost in service excellence.



Have more questions on shell counts? Give us a ring at (800) 516-4629

EFFECT DESCRIPTIONS, TYPES OF PRODUCT

Our Pyro-Production design process goes beyond simply combining products at random; instead, we meticulously design the placement of each effect within your show. This deliberate approach is why we refrain from offering upfront effect counts, as it grants us the artistic liberty to craft something truly extraordinary for your event.

As previously stated, our proposals are based on general scope. This includes the Duration and Effects Per Minute (EPM). Moreover, we try to provide you with a foundational understanding of the effect categories we plan to incorporate. Below, you'll discover a condensed overview of the effect types that can be integrated.

SINGLE SHOTS

Utilizing single shots, we deploy an array of colors to craft diverse patterns and visual aesthetics in sync with the chosen musical accompaniment. These devices excel particularly in intricate beat patterns, allowing precise control over the timing of each individual effect to achieve flawlessly synchronized sequences in high intensity moments.



SWEEPS AND SLICES

Sweeps and slices often serve as impactful punctuation marks, enhancing specific segments of the show over its course. Similar to single shots, these effects encompass simultaneous launches, sweeping gracefully from left to right or vice versa. Employed strategically, these effects are reserved for grand crescendos and the gradual building of moments within your show.



MULTI SHOT CAKES

Multi Shot Cakes prove to be the ideal selection for shows of varying scales, catering seamlessly to both intimate and grand spectacles. These devices serve as our artistic canvas, adorning the sky with a diverse array of stunning effects. From rapid fire finales to meticulously cascades spanning the skies, multi shot cakes are an essential element that adds the finishing touch to every show.



AERIAL SHELLS

Aerial shells unquestionably captivate the audience's delight. Ascending into the night sky, these shells unfurl a captivating tapestry of colors, patterns, and effects at impressive altitudes. When conditions permit, these effects soar to remarkable heights, establishing moments that elevate the entire show.



MULTI-YEAR PROJECT PROPOSAL

A multi-year Pyro-Production proposal is a mutually beneficial agreement between Victory and City of Sedgwick that will ensure three years of successful shows together without all of the hassle of year to year paperwork, formalities, and simply put, the extra headaches that yearly proposals bring with them.

BENEFITS OF A MULTI-YEAR PROJECT AGREEMENT

- **Peace of Mind** by locking in your event date and price in advance
- **Assurance of Quality** and your projects associated value
- **Saves You Time** with less bureaucracy and time for approval
- **Discounts and Perks** that will only make your project better
- **Familiar Team and Process** by working with Victory on a multi-year project

SCHEDULE OF PROPOSED PROJECTS - APPX A

YEAR 1:	2025-07-05 at 10:00 PM
YEAR 2:	2026-07-04 at 10:00 PM
YEAR 3	2027-07-04 at 10:00 PM

Please initial to confirm the Schedule of Proposed Projects:

HOW IT WORKS, WHAT ARE YOUR OPTIONS

With Victory's multi year project agreements, we offer several different versions to fit the needs of each of our client's unique needs.

Option 1 - Just sign, no deposit required for Year 2 or Year 3 - Includes a 4% Discount

Balance is due in full annually on the month and day, of the respective year this Agreement is accepted.

Option 2 - Just sign, no deposit required for Year 2 or Year 3 - Includes a 6% Additional Product Allotment

Balance is due in full annually on the month and day, of the respective year this Agreement is accepted.

Option 3 - Sign, Year 1 paid in full + 50% deposit for Year 2 & 3 - Includes a 8% Discount

Year 1 paid in full with a 50% deposit for Years 2 and 3 is due when this Agreement is accepted. The remaining balance for the preceding years will be split equally and is due in full on the date of the respective year that this Agreement is accepted.

Option 4 - Sign, Year 1 paid in full + 50% deposit for Year 2 & 3 - Includes a 14% Additional Product Allotment

Year 1 paid in full with a 50% deposit for Years 2 and 3 is due when this Agreement is accepted. The remaining balance for the preceding years will be split equally and is due in full on the date of the respective year that this Agreement is accepted.

FOURTH OF JULY

Client: City of Sedgwick

PRICING BREAKDOWN

Please note that Sales Tax is not included.

SERVICE/PRODUCT	PRICE	QTY	SUBTOTAL
DESIGN			
(TRADITIONAL) Pyrotechnic Choreography	\$1,755.00	3	\$5,265.00
Design fee for pyrotechnic choreography.			
MATERIALS			
(TRADITIONAL) Pyrotechnic Devices	\$9,450.00	3	\$28,350.00
Fireworks and other materials needed for the project.			
LOGISTICS			
(TRADITIONAL) Crewing	\$1,431.00	3	\$4,293.00
All necessary labor to complete proposed work.			
(TRADITIONAL) Delivery	\$348.00	3	\$1,044.00
Transportation for crew, gear, and materials (HAZMAT) to the project site.			
ADMINISTRATIVE			
(TRADITIONAL) Insurance	\$1,403.62	3	\$4,210.86
Insurance in the amount listed on the agreement.			
(TRADITIONAL) Licensing	\$250.00	3	\$750.00
Necessary licensing and permitting.			
(TRADITIONAL) Pre-Production Prep	\$599.40	3	\$1,798.20
Prep performed before arriving on site.			
Total for 3 Pyro-Productions			\$45,711.06

SCHEDULE OF PAYMENTS - APPX B

OPTION 1 - NO DEPOSIT, 4% DISCOUNT

Payment is due in full on an annual basis. Due dates are based on the month and day that this Proposal and Agreement are accepted by both Sponsor and Victory.

FOR	DATE INVOICED	DUE DATE	VALUE	DISCOUNT	AMOUNT DUE
YEAR 1	DATE OF ACCEPTANCE	NET 15	\$15,237.02	\$609.48	\$14,627.54
YEAR 2	DATE OF ACCEPTANCE, YEAR 2	NET 15	\$15,237.02	\$609.48	\$14,627.54
YEAR 3	DATE OF ACCEPTANCE, YEAR 3	NET 15	\$15,237.02	\$609.48	\$14,627.54

OPTION 2 - NO DEPOSIT, 6% ADDITIONAL PRODUCT ALLOTMENT

Payment is due in full on an annual basis. Due dates are based on the month and day that this Proposal and Agreement are accepted by both Sponsor and Victory.

FOR	DATE INVOICED	DUE DATE	VALUE	PRODUCT ALLOTMENT	AMOUNT DUE
YEAR 1	DATE OF ACCEPTANCE	NET 15	\$16,151.24	\$914.22	\$15,237.02
YEAR 2	DATE OF ACCEPTANCE, YEAR 2	NET 15	\$16,151.24	\$914.22	\$15,237.02
YEAR 3	DATE OF ACCEPTANCE, YEAR 3	NET 15	\$16,151.24	\$914.22	\$15,237.02

OPTION 3 - YEAR 1 PIF, 50% DEPOSIT FOR YEARS 2 & 3, 8% CASH DISCOUNT

Year 1 paid in full with a 50% deposit for Years 2 and 3 is due when this Agreement is accepted. The remaining balance for the preceding years will be split equally and is due in full on the date of the respective year that this Agreement is accepted.

FOR	DATE INVOICED	DUE DATE	VALUE	CASH DISCOUNT	AMOUNT DUE
YEAR 1	DATE OF ACCEPTANCE	NET 15	\$15,237.02	\$1,218.96	\$28,036.12
YEAR 2	DATE OF ACCEPTANCE, YEAR 2	NET 15	\$15,237.02	\$1,218.96	\$7,009.03
YEAR 3	DATE OF ACCEPTANCE, YEAR 3	NET 15	\$15,237.02	\$1,218.96	\$7,009.03

OPTION 4 - YEAR 1 PIF, 50% DEPOSIT FOR YEARS 2 & 3, 14% ADDITIONAL PRODUCT ALLOTMENT

Year 1 paid in full with a 50% deposit for Years 2 and 3 is due when this Agreement is accepted. The remaining balance for the preceding years will be split equally and is due in full on the date of the respective year that this Agreement is accepted.

FOR	DATE INVOICED	DUE DATE	VALUE	PRODUCT ALLOTMENT	AMOUNT DUE
YEAR 1	DATE OF ACCEPTANCE	NET 15	\$17,370.20	\$2,133.18	\$30,474.04
YEAR 2	DATE OF ACCEPTANCE, YEAR 2	NET 15	\$17,370.20	\$2,133.18	\$7,618.51
YEAR 3	DATE OF ACCEPTANCE, YEAR 3	NET 15	\$17,370.20	\$2,133.18	\$7,618.51

Please select the Option you would like to proceed with and initial to confirm:

BILLING INFORMATION

This information will be added to your account so all future invoices are sent through the proper channel in your organization to streamline the billing process.

CLIENT SPECIFIC

Bill To:

Contact:

Phone:

Email:

Address:

Payment Method:

Sales Tax Exempt:

[Click here to learn more \(KS\)](#)

If yes, please provide:

PROJECT SPECIFIC

Price: \$45,711.06, Sales Tax Not Included

Payment Terms: Net 15, Paid on schedule listed and accepted in Appx B

Agreement Type: Multi Event, 3 Years Term

FOURTH OF JULY

Client: City of Sedgwick

SUMMARY OF PROPOSAL

The following is a comprehensive summary of the contents detailed in the preceding pages, presented in a clear and concise format for easy review.

INFORMATION

Occasion & Event	Municipal Event – Fourth of July
Solution:	PyroProduction – Traditional Production
Project Date & Time:	2025-07-05, 2026-07-04, 2027-07-04 at 10:00 PM
Project Location:	Sedgwick Public Schools USD #439 400 W 4th St, Sedgwick, KS 67135
Type:	Open Area – Free of Obstructions

INSIGHTS

Production Type & Duration:	Traditional Production, 18 Minute(s)
Effects Per Minute:	Silver, 45 to 60
Ignition Type:	Electronically Fired
Type of Product:	Multi Shot Cakes;Aerial Shells
Max Effect Size: Contingent on final site review	4.0"

AGREEMENT & BILLING

Price:	Shall not exceed \$45,711.06 for 3 Shows, Sales Tax not included
Payment Terms:	Net 15, Paid on schedule listed and accepted in Appx B
Agreement Type:	Multi Event, 3 Years Term

OTHER IMPORTANT DETAILS TO CONSIDER

Crew:	State licensed pyrotechnician and support staff provided
Licensing:	Victory will secure all the necessary licensing and permits



WHAT'S NEXT? LET'S MAKE IT HAPPEN!

So you are probably wondering, "WHERE DO WE GO FROM HERE?".

Great question, let's make it happen – we are setting our sights high.

We hope this in-depth overview of how we would work together to create a magical display for you and your audience checked all the boxes for you and your team.

Many hours went into preparing this document and we hope you have found all the information you need to make an informed decision for your event. However, if you find yourself with questions unanswered, please do not hesitate to reach out.

Let's move forward, TOGETHER!

If the proposal looks good, go ahead and proceed to the next page to review and sign the agreement. From here, our team will process your billing and get to work designing thrilling moments perfectly fit for your event.

From here on, rest assured that every detail will be managed by us, and we'll keep you well-informed as we strive for excellence in producing your Pyro-Production. Ultimately, our goal is to simplify your experience, dedicated to crafting an unparalleled show and delivering the utmost in service quality – that's our commitment to you.

TERMS OF PROPOSAL

This proposal is valid for 30 days after initial sign-off date by your dedicated Business Development Rep. After the 30 days, the document will become expired and a new proposal will have to be sent. Pricing after this period is subject to change. The price firm date and the expiration of this document is considered to be 2025-04-05.

By initialing, you are confirming that you understand the Terms of Proposal
