



FileHold Cloud

Document Management in the Cloud!

Proposal and Price Quote

Presented to: City of Saxman
Ms. Lori Richmond / City Clerk
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Executive Summary

Powerful Features. FileHold is an “out-of-the-box” solution that comes pre-configured with user roles and an intuitive, flexible, and friendly file structure that mimics your current physical file system. The standard features and optional modules satisfy even the most demanding document storage, compliance, archiving and disposition policies.

Courier: Courier is a secure service that allows you to email a document notification to people inside or outside the FileHold system. On receipt of notification the recipient securely accesses the FileHold portal to review and approve the document. Courier is a “proof of delivery” system.

Affordable. The price per user per month provides flexibility to add or delete users and features - Pay for only what is needed. FileCare support is included and provided by FileHold. Full IT infrastructure support is provided by the hosting provider

Integration Tools. Tight harmonization with Microsoft Office provides a familiar and intuitive interface. Integration with third party applications is completed in minutes making FileHold the central point of truth in managing your Intellectual Property. Learn more about FileHold consulting at <https://www.filehold.com/support/professional-services-packages>

Peace of Mind. The FileCare program provides unlimited technical support and all product upgrades. IT support ensures all documents are secure and fully backed up.



"I am a convert to FileHold. The power is not in the file structure but the ease in which you can find what you are looking for." -Biotech Company

"I want to tell you how much everyone is enjoying our new FileHold installation. My users give me unsolicited comments on how well FileHold is working." - Manufacturing Customer

FileHold Cloud - Azure-Hosted Subscription Program for Licensing, Technical & IT Support Services

	Qty	Unit Cost	Total
I. FileHold User Licenses			
Full User License (up to 20, minimum 5; includes Level 1 Viewer)	5	\$ 10.00	\$ 50.00
Full User License (above 20; includes Level 1 Viewer)	0	\$ 5.00	-
Full Concurrent Sessions (minimum 5)	5	\$ 15.00	\$ 75.00
Limited (Read-only) User License (includes Level 1 Viewer)	1	\$ 3.00	\$ 3.00
Limited Concurrent Session License	1	\$ 7.50	\$ 7.50
Portal Alias User License (requires Limited Concurrent Sessions)	<input checked="" type="checkbox"/>	\$ 25.00	\$ 25.00
II. Optional License Features			
Workflow Module with auto-initiation (per user)	<input type="checkbox"/>	\$ 1.00	-
Level 2 Viewer upgrade with Assembly, Markup, Comments (assignable per user)	0	\$ 2.00	-
Level 3 Viewer upgrade with redaction (includes 3 licenses, requires Lvl 2 Viewer)	<input type="checkbox"/>	\$ 15.00	-
Additional Level 3 Viewer upgrade per assigned users (requires Lvl 2 Viewer)	0	\$ 1.50	-
FastFind enhanced search (per user fee, up to a max of \$100.00 / month)	<input type="checkbox"/>	\$ 0.50	-
Print to FileHold virtual printer (per user fee, up to a max of \$100.00 / month)	<input type="checkbox"/>	\$ 0.50	-
Server Side OCR (per user fee, up to a max of \$100.00 / month)	<input type="checkbox"/>	\$ 0.50	-
Server Side PDF & TIFF Compression (price per user, up to \$100 / month)	<input type="checkbox"/>	\$ 0.50	-
Automatic Document Importation (per user fee, up to a max of \$100.00 / month)	<input checked="" type="checkbox"/>	\$ 0.50	\$ 2.50
Active Directory Integration (fixed fee, requires technical confirmation)	<input type="checkbox"/>	\$ 60.00	-
Adobe Sign / DocuSign connector (requires separate Adobe Sign/DocuSign account)	<input type="checkbox"/>	\$ 50.00	-
Duo 2 Factor Authentication connector (fixed fee, requires separate Duo account)	<input type="checkbox"/>	\$ 50.00	-
III. Document Scanning Software			
SmartSoft Capture – single work station license included	<input checked="" type="checkbox"/>	\$ 10.00	No Charge
Additional Licenses of SmartSoft Capture	0	\$ 10.00	-
SmartSoft Capture Plus upgrade (Nuance OCR & barcode scanning)	0	\$ 5.00	-
WebCap (browser-based scanning per user)	0	\$ 6.00	-
Monthly Total for Licenses (billed annually in advance)			\$ 163.00
IV. Monthly fees for Hosting, IT services, and Storage			
Azure Production Server Hosting & 64 GB of premium SSD storage			\$ 150.00
Monthly fee for Concurrent Session Hosting & IT services (minimum 5)	6	\$ 10.00	\$ 60.00
Storage - Monthly fee for Azure disk space			
Premium SSD Storage			
<input type="checkbox"/> 128 GB (\$60/month)	<input type="checkbox"/> 512 GB (\$240/month)	<input type="checkbox"/> 2 TB (\$960/month)	
<input type="checkbox"/> 256 GB (\$120/month)	<input type="checkbox"/> 1 TB (\$480/month)		\$ -
Economic HDD Storage			
<input type="checkbox"/> 64 GB (\$10/month)	<input type="checkbox"/> 256 GB (\$35/month)	<input type="checkbox"/> 1 TB (\$140/month)	
<input type="checkbox"/> 128 GB (\$20/month)	<input type="checkbox"/> 512 GB (\$70/month)	<input type="checkbox"/> 2 TB (\$280/month)	\$ -
Active Directory synchronization hosting fee	<input type="checkbox"/>	\$ 40.00	-
Monthly Fee for Hosted / Managed Services / Storage (billed Annually in advance)			\$ 210.00
V. Implementation / Training Packages / Professional Services / Courier			
One-time set up / personalization of a dedicated production server			\$ 500.00
FileHold Professional Services	Hours: <input type="text"/>	\$ 175.00	-
AD Synchronization Provisioning estimate - requires Professional Services analyses	<input type="checkbox"/>	\$ -	-
Courier transmission packs	Transmissions: <input type="text"/>	\$ -	-
FileHold Fundamentals Training package (8 hours)	<input checked="" type="checkbox"/>	\$ 1,200.00	\$ 1,200.00
FileHold Advanced Training package (16 hrs)	<input type="checkbox"/>	\$ 2,400.00	-
Total start-up and training costs from FileHold (One-time, in advance)			\$ 1,700.00
Total Annual Licensing and Azure hosting fee:			\$ 4,476.00
Total First year including Annual Licensing and One-time fee			\$ 6,176.00
Average cost per user per month:			\$ 62.17

Terms and Conditions

- * For Semi annual payment add 10%; for quarterly add 15%; for monthly add 25%.
- * Price List updated Nov 19, 2021. This quote is subject to change and good for 30 days from issue date.
- * At the end of a billing cycle pricing may change to the price list in effect at that time.
- * Professional Services do not include travel and require approval from the FileHold Engineering team.
- * FileHold Cloud terms and conditions at <https://www.filehold.com/features/FileHold-Cloud>

Controlling the Total Cost of Ownership

A software acquisition can be full of uncertainty and fears about cost overruns. FileHold makes our purchase information clear and understandable, all at a fixed fee. We keep our programs simple and encourage our customers to start small and add licensing as needed. The cost to add licenses in the future will be the same as it was to make the original purchase.

FileHold commits to have no hidden costs, no unmet expectations, no runaway projects, and no dissatisfied customers. FileHold achieves this by providing different levels of training and implementation packages, and through our FileCare program.

Fixed Fee Implementation and Training Packages

The biggest cost risk in a software purchase is implementation labor overruns. FileHold removes this risk by allowing you to control the cost of your implementation. You choose a package and we will deliver exactly that product at a fixed fee. Standard training packages include:



training and best practice advice, and is designed to give an overview of the set-up and use of the software. Organizations are encouraged to take advantage of the additional extensive training materials supplied by FileHold.

Advanced Training — For customers who want extra assistance and are planning on scanning paper documents into electronic form. Includes 16 hours of general administration training, advanced document scanning, imaging set up, and use of FileHold's optional features like Workflow and Document Assembly.

Fixed Fee FileCare Support Program Package

The FileCare annual support program ensures your investment in this software will pay dividends. You are storing your most important intellectual property in the FileHold repository and we want you to be certain that information is secure. FileCare provides:



- **Unlimited** technical support
- **Upgrades** to the latest FileHold software releases.
- **Access** to online help, video tours, and training materials.

Keeping your FileCare up to date is critical to ensure you are protected against the ever changing IT infrastructure in your company. No matter what changes come to your database, server, or office environment, FileHold will keep you up to date.

