FY 2026 1st Quarter Talking Points

1. Operations: *Receipts from our new billing company, EMSMC, are doing well and our old billing company, Wakefield, continues to send receipts on a regular basis. *Saratoga Days went well along with testing for the new OEM radio tower for event communications. *In July there were several serious accidents in our service area, this led to a higher-than-normal supply order due to the volume of supply use. *The new dispatch advisory group met twice in the first month of our fiscal year. They discussed technical goals to revamp the line between Rawlins dispatch and Saratoga infrastructure. Simulcast is functioning and EMS had used it on one call, at the time, without issue. Rutherford had asked that all agencies switch to the new system by the end of August. Legacy towers and repeaters will be taken down and moved to additional simulcast sites, the priority being Baggs. *Paging of Encampment EMS stopped working and Tracy was advised in early July. This was dismissed as an individual pager issue, even after the pager was swapped out and programming was verified to match what was provided by Rutherford. Several EMS calls did not get paged after this and the issue was brought back to the larger advisory group with no action taken by the county. On the night of July 18th, no page was received for a call for an unconscious individual. The county paged Saratoga believing that it was Encampment. Stayton sent a message to the advisory group demanding that it be addressed. When the sheriff returned from vacation, he indicated that it would be fixed and promised to engage Yancey and Motorola. In August, it was found that the antenna for the Ryan Park site was lowered to make room for the simulcast system antennas, thus reducing performance of the radio site. Programming on the console was performed by Motorola and Yancey. A fix was located and implemented resulting in better coverage, but still spotty. Waiting on a longer-term fix with simulcast paging and a microwave hop to the site on Finley hill. The next meeting is on 8/27. *The USDA visited Hanna station and inspected MS253. They toured the station and were very optimistic of SCWEMS getting additional assistance to build a new station. *Hanna participated in the parade on 8/26. *Hanna went to the first responder meet and greet in Medicine Bow on 8/9. *Football dates have been received and posted to the schedule. *MHCC has scheduled an EMS coordination meeting for all carbon county agencies on 9/15. * New LUCAS was purchased, awaiting delivery. *Glucometers ordered, awaiting delivery. *Paging is transitioning to the new simulcast system. Pagers will need to be programed throughout the transition. Hanna is mostly moved over, Encampment is 50/50. *Eighteen transfer requests since 8/1. SCWEMS captured 10 of them. MHCC came over several times. *Power outage on 8/24 resulted in MHCC and NPVMC both being on divert for radiology. NPVMC never reached out to relay their divert status, learned of the divert through OEM. Hanna remained with power. Rawlins and Platte Valley were down for about 15 hours. MHCC sent 2 individuals to work at the OEM call center, NPVMC refused to participate.

As of September 30, 2025, we had 33 total transfers from NPVMC; 14 of those were long-distance ground transport/transfers; 7 transports from NPVMC to the airport and 1 transport to a patient's home.

2. Staffing: We received resignations from Brian Eveleth (FT Paramedic, Saratoga) and Stayton Mosbey (Director). Brian's last day will be September 26 and Stayton will be leaving sometime in October. Between July and August, we received several applications for the full-time position. Josh Mathieu resigned citing a new baby on the way and requested to know how much he owes for class. One applicant withdrew his application for driver when he was asked to have fingerprints completed.

3. Training:

JULY

Old Baldy preparedness presentation on 7/8, Shannon and Brian.

Medicine Bow FD and Clinic BLS class, 7/9, Shana and Tristan.

Death expected vs non, protocols related to termination of resuscitation on 7/15.

Stayton completed the Kenwood programming class 7/7 to be able to program MS253.

Stryker came on site on 6/25 and did training on the new stretcher and autoloader for staff. Additional staff have been trained by the north team.

6/20 and 6/21 PALS class in Saratoga.

AUGUST

HYDRO EX held 8/13 near Hog Park. Practice extricating from the tunnel and confined space tripod. Dillon Helm attended with Stayton.

Brian is doing a ventilation class in Saratoga on 8/19 at 6pm.

Trauma Conference 8/21-8/23 in Cheyenne, Shana and Kyle going.

SEPTEMBER

Training scheduled 9/16 in Saratoga – sports injuries.

9/23 we have an exercise scheduled with OEM and Carbon Power in Saratoga at Buck Springs Arena. Carbon Power is testing their emergency alert procedures. Intermountain is bringing the helicopter over.

- 4. Hanna Ambulance Station: CCSD#2 property is still looking favorable as the site of our new ambulance barn in Hanna. We had discussed resuming engineering on the property when the weather looks favorable. Karl
- 5. Ambulance Updates:

- 253 New ambulance was placed into service in July, primary Hanna.
- 266 2nd out Hanna
- 267 Encampment
- 268 Primary in Saratoga in July, then 2nd out in Hanna after it was serviced. It's currently 2nd out in Saratoga beginning in September.
- 60 2nd out in Saratoga in July, after August alignment and new tires, it became primary in Saratoga.
- 269 Out of service in July and August for maintenance. It was serviced in September (transmission leak fixed, new tires) and currently is in Saratoga, although it still needs an alignment. Once that is complete, it will be primary in Medicine Bow. 272 Still pending sale
- 6. Call Activity for the first quarter of FY 2026 ended at 112, down 5 from this time during the same three-month period last year. We had 75 patients in the SCWEMS service area and 37 from outside of the area.

For reference, see information from the past three fiscal years:

FY 2025, 431 patients, 332 in the SCWEMS service area, 97 from outside of the area and 2 without address information.

FY 2024, 371 patients: 274 in the SCWEMS service area, 90 from outside of the area and 7 without address information.

FY 2023, SCWEMS provided service to a total of 347 patients.

FY 2022, SCWEMS provided service to 409 patients.

SCWEMS receives less than 40% of the actual billed amount, after insurance discounts are applied and other discounts offered to non-insured patients and those with high deductibles and coinsurance.

South Central Wyoming EMS JPB Balance Sheet As of September 30, 2025

	Sep 30, 25
ASSETS	
Current Assets	
Checking/Savings	
10000 · Bank Accounts	753,981.46
Total Checking/Savings	753,981.46
Accounts Receivable	
11000 · Accounts Receivable	11,840.50
11020 · Accts Rec-Billing Company	71,430.93
Total Accounts Receivable	83,271.43
Total Current Assets	837,252.89
Fixed Assets	
15000 · AMBULANCES	397,900.79
15100 · BUILDINGS	306,151.00
15200 · Furniture and Equipment	70,355.89
15300 · Vehicles	23,869.79
Total Fixed Assets	798,277.47
TOTAL ASSETS	1,635,530.36
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	21,045.34
Total Accounts Payable	21,045.34
Other Current Liabilities	
24000 · Payroll Liabilities	2,893.43
24009 · Payroll Benefit Liabilities	8,495.33
Total Other Current Liabilities	11,388.76
Total Current Liabilities	32,434.10
Total Liabilities	32,434.10
Equity	
32000 · Retained Earnings	957,974.02
32500 · Scwems Reserve Account	367,140.27
Net Income	277,981.97
Total Equity	1,603,096.26
TOTAL LIABILITIES & EQUITY	1,635,530.36

South Central Wyoming EMS JPB Profit & Loss Budget vs. Actual

July 2025 through June 2026

	FY26 Actual	FY26 Budget	\$ Over (Under) Budget	% of Budget
Ordinary Income/Expense				
Income				
40000 · Ambulance Service Fees	194,275.77	390,200.00	(195,924.23)	49.8%
41000 · Government Funding	78,931.00	157,862.00	(78,931.00)	50.0%
44000 · Interest and Dividends	6,382.41	23,200.00	(16,817.59)	27.5%
45000 · Miscellaneous Income	21,164.60	7,500.00	13,664.60	282.2%
Total Income	300,753.78	578,762.00	(278,008.22)	52.0%
Gross Profit	300,753.78	578,762.00	(278,008.22)	52.0%
Expense				
60000 · Ambulance & Vehicle Expenses	17,781.56	47,000.00	(29,218.44)	37.8%
61000 · Building Expenses	750.14	3,530.00	(2,779.86)	21.3%
62000 · Utilities	1,710.47	5,580.00	(3,869.53)	30.7%
62500 · Communication	2,788.60	9,000.00	(6,211.40)	31.0%
63000 · Supplies & Equipment	22,051.99	32,900.00	(10,848.01)	67.0%
65000 · Administrative Expenses	12,380.36	41,081.00	(28,700.64)	30.1%
66000 · Payroll Expenses	193,822.93	531,713.67	(337,890.74)	36.5%
67000 · Contract Services	26,806.33	51,264.00	(24,457.67)	52.3%
Total Expense	278,092.38	722,068.67	(443,976.29)	38.5%
Net Ordinary Income	22,661.40	(143,306.67)	165,968.07	-15.8%
Other Income/Expense				
Other Income				
43000 · Grants	302,036.02	320,428.62	(18,392.60)	94.3%
Total Other Income	302,036.02	320,428.62	(18,392.60)	94.3%
Other Expense				
70000 · Capital Outlay	11,120.25	50,717.93	(39,597.68)	21.9%
Total Other Expense	11,120.25	50,717.93	(39,597.68)	21.9%
Net Other Income	290,915.77	269,710.69	21,205.08	107.9%
Net Income	313,577.17	126,404.02	187,173.15	248.1%

	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	%
# of Runs	33	32	52	44	35	33	39	34	50	33	26	20	431	
# Paid as of 9/30/2025	23	28	30	28	20	22	30	30	28	19	12	3	273	
% of Runs - Pmnt Received	70%	88%	58%	64%	57%	67%	77%	88%	56%	58%	46%	15%	63%	
Dollar Amount Billed	89,949.50	99,014.00	139,440.50	102,813.50	96,338.00	72,501.50	121,906.00	\$101,801.00	141,959.00	116,583.50	75,721.50	50,432.00	1,208,460.00	
Dollar Amount Paid	24,686.17	28,669.22	35,003.29	23,527.27	18,493.58	10,136.70	31,861.24	36,023.94	24,642.93	23,964.04	10,818.93	1,798.75	269,626.06	
% of Billed Amount Paid	27%	29%	25%	23%	57%	14%	26%	35%	17%	21%	14%	4%	22%	
Response Vehicle											Percentages bas	sed on % of Runs		
Medicine Bow	-	-	-	-	-	-	-	-	-	-	-	-	-	0%
Hanna	13	11	20	12	16	17	13	14	15	17	12	7	167	39%
Saratoga	18	19	26	21	16	12	24	17	28	16	11	10	218	51%
Encampment	1	2	5	9	3	-	2	2	6	-	3	3	36	8%
Incident Location										1		sed on % of Runs		
Residence	-	13	26	28	21	16	25	16	28	16	14	12	215	50%
180	-	1	2	2	7	1	1	6	1	3	2	-	26	6%
Public Roads - Other	14	5	6	4	-	2	1	1	3	1	3	1	41	10%
Business	-	6	3	3	4	4	4	2	-	2	2	1	31	7%
Medical Facility/Fire Station	8	7	12	6	3	10	8	8	13	8	5	5	93	22%
Hot Pool	3	-	1	-	-	-	-	1	2	-	-	1	8	2%
Campground/Forest	7	-	2	1	-	-	-	-	3	1	-	-	14	3%
Other	-	-	-	-	-	-	-	-	-	-	-	-	-	0%
Domiciled											-	sed on % of Runs		
Scwems	22	25	39	33	27	27	36	23	40	24	20	16	332	77%
Other WY	3	2	7	4	-	5	-	5	1	2	1	1	31	7%
Out of State	7	5	5	7	8	1	3	6	9	7	5	3	66	15%
Homeless	-	-	1	-	-	-	-	-	-	-	-	-	1	0%
												1 0/ 57		
Insurance Percentages based on % of Runs														

	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	%
Medicare	7	12	14	14	6	14	18	13	8	10	5.00	1	122	28%
Medicaid	3	3	1	2	5	1	1	-	1	-	-	-	17	4%
VA	2	-	1	2	1	-	2	1	-	-	-	-	9	2%
Railroad	-	-	-	-	-	-	-	-	-	-	-	-	-	0%
Health Ins	9	13	14	8	6	6	6	10	19	9	7.00	2	109	25%
Auto Ins	-	-	-	-	_	-	2	2	-	-	-	-	4	1%
Work Comp	1	-	-	-	_	-	-	-	-	-	-	-	1	0%
Self Pay	1	-	-	1	2	-	1	1	-	-	-	-	6	1%
No Payment to Date	9	4	21	17	15	7	9	5	22	15	14	17	155	36%
No Payment to Date										Percentages based	d on No Paymen	t to Date		
Scwems Area	8	1	12	10	10	5	8	2	16	10	9	14	105	68%
Non-Scwems Area														
180	-	1	2	1	4	1	-	2	1	3	2	-	17	11%
Other Public Rds	-	2	4	3	-	-	-	-	-	-	-	-	9	6%
Other	1	-	3	3	1	1	1	1	5	2	3	3	24	15%
Total Non-Scwems Area	1	3	9	7	5	2	1	3	6	5	5	3	50	32%
Total No Payment	9	4	21	17	15	7	9	5	22	15	14	17	155	

	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	%
# of Runs	47	36	29										112	
# Paid as of 9/30/2025	24	14	2										40	
% of Runs - Pmnt Received	51%	39%	7%										36%	
Dollar Amount Billed	119,412.50	104,871.50	84,357.50										308,641.50	
Dollar Amount Paid	23,749.89	12,613.33	1,427.32										37,790.54	
% of Billed Amount Paid	20%	12%	2%										12%	
Response Vehicle											Percentages ba	sed on % of Runs		
Medicine Bow	-	-	-		-	-	-	-	-	-		-	-	0%
Hanna	19	14	13		-	-	-	-	-	-	-	-	46	41%
Saratoga	23	21	12		-	-	-	-	-	-	-	-	56	50%
Encampment	5	1	4		-	-	-	-	-	-	-	-	10	9%
Incident Location									T I		Percentages bas	sed on % of Runs		
Residence	-	15	15		-	-	-	-	-	=	-	-	30	27%
180	-	3	3		-	-	-	-	-	=	-	-	6	5%
Public Roads - Other	26	3	4		-	-	-	-	-	=	-	-	33	29%
Business	2	5	4		-	-	-	-	-	-	-	-	11	10%
Medical Facility/Fire Station	10	8	3		-	-	-	-	-	-	-	-	21	19%
Hot Pool	4	1	-		-	-	-	-	-	-	-	-	5	49
Campground/Forest	5	1	-		-	-	-	-	-	-	-	-	6	5%
Other	-	-	-		-	-	-	-	-	-	-	-	-	0%
Domiciled											Percentages ba	sed on % of Runs		
Scwems	33	25	17		-	-	-	-	-	-	-	-	75	67%
Other WY	9	-	2		-	-	-	-	-	-	-	-	11	10%
Out of State	5	11	10		-	-	-	-	-	-	-	-	26	23%
Homeless	-	-	-		-	-	-	-	-	-	-	-	-	0%
1			1		1		1	I	1		1			

	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	%
Insurance					•						Percentages based	on % of Run		
Medicare	11	6	2		-	-	-	-	-	-	-	-	19	17%
Medicaid	-	-	-		-	-	-	-	-	-	-	-	-	0%
VA	-	-	-		-	-	-	-	-	-	-	-	-	0%
Railroad	-	-	-		-	-	-	-	-	-	-	-	-	0%
Health Ins	13	4	-		-	-	-	-	-	-	-	-	17	15%
Auto Ins	_	-	-		-	-	_	-	-	-	-	-	-	0%
Work Comp	-	_	_		_	-	-	-	_	-	-	-	-	0%
Self Pay	-	_	_		_	_	_	-	_	-	-	_	_	0%
No Payment to Date	23	26	27		-	-	-	-	-	-	-	-	76	68%
No Payment to Date									F	Percentages base	d on No Payment to	o Date		
Scwems Area	14	18	15		-	-	-	-	-	-	-	-	47	62%
Non-Scwems Area														
180	1	2	3		-	-	-	-	-	-	-	-	6	8%
Other Public Rds	6	2	4		-	-	-	-	-	-	-	-	12	16%
Other	2	4	5		-	-	-	-	-	-	-	-	11	14%
Total Non-Scwems Area	9	8	12		-	-	-	-	-	-	-	-	29	38%
Total No Payment	23	26	27	-	-	-	-	-	-	-	-	-	76	