FY 2025 1st Quarter Talking Points

1. Operations: As of September 15, we had 119 total transfers from NPVMC. Eighty-seven of those were long distance ground transport/transfers and 32 were flight team transports.

Saratoga Days event went well. We had 3 units assigned (2 ambulances and 1 roving crew); 2 medical events at the standby and 1 MVA outside of the event. An AAR was completed 7/11 with several action items for 2025.

Communications were much improved over 2024, and the lessons learned from the 2023 event were implemented this year. The event saw an estimated >1500 people. The IMT conducted a simulated exercise to request resources from the CWHCC, there were delays and feedback was provided to the coalition.

Rawlins requested mutual aid for the fire on 7/6 (same day as Saratoga days) and SCWEMS was able to send a BLS crew from the event as it was winding down.

Region 3 conducted public input to the hazard assessment and there was a link on our Facebook page.

Stayton was appointed as the Carbon County board member of the Central Wyoming Healthcare Coalition (CWHCC).

A regional response trailer was purchased by the CWHCC, and they would like it staged in Carbon County (currently sitting by the Saratoga Ambulance Station). The unit will have portable power banks, pelican lighting and deployable cots. They requested feedback as to additional supplies and staging of the unit. Beds were unboxed and loaded into the trailer. More deliveries will be made when the coalition gets their grant.

2024 Protocols were updated, lots of changes were made and Dr. Zimmerman approved them. They were distributed the week of 7/15 with an effective date of 8/1. They are housed on a Google Drive folder and printed copies are in each truck. These were distributed to all county agencies to adopt.

An energy drill in Albany County was conducted 6/26 with Tristan in attendance.

Radio challenges developed 8/4. The SCWEMS fleet has been updated to work with the new system. An additional programming update will need to occur when the Encampment PD channel gets updated.

RSI (Intubation following sedation) approval is underway with WYOEMS.

Carbon County Hazard Mitigation workshop #2 was conducted 8/13, and they were still seeking survey responses. Survey link is on SCWEMS Facebook.

Union wireless installed Wi-Fi at the Hanna station. Saratoga and Hanna updated Wi-Fi access.

Bull Fest and Touch a Truck on 8/24.

Stayton met with Dawn at NPVMC to have a conversation about our operation and transfer numbers.

The Sierra Madre Fire Awareness meeting held 9/9 in Encampment was well-attended.

Anthrax meeting was held 9/12 in Elk Mountain. There was a large community presence with good conversation. Preparedness actions were relayed to use the following days.

Ambulance inspections are coming in October, TBD.

- 2. Staffing: New volunteers: Shayna Casada, Sunshine Solas, David (Andy) Felix and Samuel Flohr. Shayna, Sunshine and Andy's orientation in Hanna went well. Joshua Mathieu took his NREMT test. Tiffany G (MHCC EMT-1) applied to be a volunteer. Roy Zimmerschied, a long-time volunteer with the service, passed away on 9/7 in Cheyenne. Services were held.
- 3. Training: An ambulance billing workshop was held 7/23 from 10-11:30 am. Peds skills training was held on 8/3 and went well. CPR for HEM coaches on 8/6. CPR for Old Baldy staff on 8/29. Penny Layman completed her CPR/BLS on 8/12. TIM training was held on 9/26 (0700-1100, 1200-1600, 1700-2100) at the C4. The EMT class that Brian is teaching at the Saratoga station is also going well.
- 4. Hanna Ambulance Station: CCSD#2 property is still looking favorable as the site of our new ambulance barn in Hanna. Due to time constraints associated with the AARPA grant, we chose to discontinue pursuing the grant. We will look at other funding options and continue to do our due diligence on the property going forward.
- 5. Ambulance Updates: The 4WD module of MS267 was repaired on August 14 after the ambulance being out of service for over a month. All other ambulances are in stations and ready to go: two in Hanna, two in Saratoga, and one each in Encampment and Medicine Bow.
- 6. Call activity for the first quarter of FY 2025 ended at 105, up 17 calls from last year during the same 3-month period. We had 78 patients in the SCWEMS service area, 26 from outside of the area and one homeless. For FY 2024, SCWEMS provided service to 371 patients: 274 in the SCWEMS service area, 90 from outside of the area and 7 without address information.
 - For reference, in FY 2023, SCWEMS provided service to a total of 347 patients. And in FY 2022, SCWEMS provided service to 409 patients.
 - *SCWEMS receives less than 40% of the actual billed amount, after insurance discounts are applied and other discounts offered to non-insured patients and those with high deductibles and coinsurance. *
 Receipts from Wakefield continue to be inconsistent.

7. Bank Issues: In August, our bank account was compromised, and we were instructed by the bank to close our old account and open a new checking account. We began the process of updating our bank information with all customers and vendors, including insurance companies who pay via EFT. To date, Medicare is the only payor who has not updated our information, and we have not received a Medicare EFT since August 26. According to a recent aging report, over \$60K has been billed to Wyoming Medicare in the past 60 days that hasn't been paid on yet. Once Medicare has updated our banking information, this number should drop significantly, which should also help our bottom line, regarding our income this fiscal year.

South Central Wyoming EMS JPB Balance Sheet

As of September 30, 2024

	Sep 30, 24
ASSETS	
Current Assets	
Checking/Savings	
10000 · Bank Accounts	
10002 · RNB NEW	73,045.69
10003 · WyoStar	783,645.85
Total 10000 · Bank Accounts	856,691.54
Total Checking/Savings	856,691.54
Accounts Receivable	
11000 · Accounts Receivable	10,105.00
11020 · Accts Rec-Billing Company	
11025 · AR - Medical Billing Company	134,081.51
11030 · Allowance for Doubtful Accounts	(32,449.36
Total 11020 · Accts Rec-Billing Company	101,632.15
Total Accounts Receivable	111,737.15
Other Current Assets	
12000 · Undeposited Funds	900.00
Total Other Current Assets	900.00
Total Current Assets	969,328.69
Fixed Assets	
15000 · AMBULANCES	
15001 · 2000 F350 Ambulance MS269	20,844.32
15002 · 2002 Ambulance	28,155.68
15003 · 2003 Ford Ambulance 3 MS272	1.00
15005 · 2-2012 Ford Horton Amb 60/268	316,237.42
15006 · 2-2016 Ford Amb MS266/267	303,248.00
15007 · New Ambulance	52,025.11
15010 · Ambulances/Vehicles A/D	(576,116.76
15000 · AMBULANCES - Other	(2,466.00
Total 15000 · AMBULANCES	141,928.77
15100 · BUILDINGS	
15101 · Saratoga Ambulance Building	
15102 · Addition to Saratoga Station	221,267.20
15101 · Saratoga Ambulance Building - Other	128,787.48
Total 15101 · Saratoga Ambulance Building	350,054.68
15103 · Hanna Ambulance Station	15,692.86
15110 · BUILDINGS A/D	(38,971.62
Total 15100 · BUILDINGS	326,775.92
15200 · Furniture and Equipment	
15250 · Furniture & Equipment A/D	(227,024.83
15200 · Furniture and Equipment - Other	334,457.59
Total 15200 · Furniture and Equipment	107,432.76

South Central Wyoming EMS JPB Balance Sheet

As of September 30, 2024

	Sep 30, 24
15300 · Vehicles	
15305 · 2014 Jeep Patriot	10,291.00
15306 · 2019 Dodge Ram 1500 Classic PU	39,514.62
15307 · 2019 Dodge Ram 1500 Classic 2	37,764.62
15308 · 2018 Dodge Ram 1500	18,027.05
15310 · Vehicles A/D	(67,194.61)
15300 · Vehicles - Other	(1,749.99)
Total 15300 · Vehicles	36,652.69
Total Fixed Assets	612,790.14
TOTAL ASSETS	1,582,118.83
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	8,191.85
Total Accounts Payable	8,191.85
Other Current Liabilities	
24000 · Payroll Liabilities	
24002 · Workers Comp	497.32
24004 · WY Unemployment	589.77
Total 24000 · Payroll Liabilities	1,087.09
24009 · Payroll Benefit Liabilities	
24003 · Wyoming Retirement	112.50
24020 · PTO Liability	12,529.48
24031 · Dental Insurance	(467.06)
24032 · Employee Health Insurance	(3,081.19)
24033 · VSP Vision Ins	(140.15)
24034 · Employee Life Insurance	66.58
Total 24009 · Payroll Benefit Liabilities	9,020.16
Total Other Current Liabilities	10,107.25
Total Current Liabilities	18,299.10
Total Liabilities	18,299.10
Equity	
32000 · Retained Earnings	1,139,071.41
32500 · Scwems Reserve Account	367,140.27
Net Income	57,608.05
Total Equity	1,563,819.73
TOTAL LIABILITIES & EQUITY	1,582,118.83

South Central Wyoming EMS JPB Profit & Loss Budget vs. Actual

July 2024 through June 2025

	FY25 Actual	FY25 Budget	\$ Over (Under) Budget	% of Budget
Ordinary Income/Expense				
Income				
40000 · Ambulance Service Fees	60,351.02	357,600.00	(297,248.98)	16.9%
41000 · Government Funding	39,465.50	157,862.00	(118,396.50)	25.0%
42000 · Impact Assistance Funds	55,769.24	-	55,769.24	100.0%
43000 · Grants	30,000.00	219,949.37	(189,949.37)	13.6%
43500 · Specific Purpose Tax	-	-	-	0.0%
44000 · Interest and Dividends	9,211.69	20,000.00	(10,788.31)	46.1%
45000 · Miscellaneous Income	8,560.00	2,420.00	6,140.00	353.7%
Total Income	203,357.45	757,831.37	(554,473.92)	26.8%
Gross Profit	203,357.45	757,831.37	(554,473.92)	26.8%
Expense				
60000 · Ambulance & Vehicle Expenses	6,531.12	54,020.00	(47,488.88)	12.1%
61000 · Building Expenses	707.07	2,730.00	(2,022.93)	25.9%
62000 · Utilities	988.61	5,780.00	(4,791.39)	17.1%
62500 · Communication	2,009.79	6,320.00	(4,310.21)	31.8%
63000 · Supplies & Equipment	10,297.71	31,900.00	(21,602.29)	32.3%
65000 · Administrative Expenses	3,539.49	41,621.00	(38,081.51)	8.5%
66000 · Payroll Expenses	116,267.94	509,992.51	(393,724.57)	22.8%
67000 · Contract Services	5,407.67	37,858.00	(32,450.33)	14.3%
68000 · Fraud				
Total Expense	145,749.40	690,221.51	(544,472.11)	21.1%
Net Ordinary Income	57,608.05	67,609.86	(10,001.81)	85.2%
Net Income	57,608.05	67,609.86	(10,001.81)	85.2%

	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	%
# of Runs	23	31	34	26	23	41	29	36	39	28	32	29	371	
# Paid as of 09/30/24	15	28	27	21	18	32	20	23	28	21	20	14	267	
% of Runs - Pmnt Received	65.2%	90.3%	79.4%	81%	78%	78%	69%	64%	72%	75%	63%	48.3%	72%	
Dollar Amount Billed	68,856.00	91,758.70	90,487.00	77,199.00	\$62,266.50	\$124,927.50	92,499.00	103,887.50	121,799.50	72,276.00	\$111,141.50	\$83,292.00	1,100,390.20	
Dollar Amount Paid	15,922.84	29,775.24	24,836.52	30,837.49	16,919.06	43,780.93	19,348.53	30,148.90	31,613.58	19,500.24	35,684.74	\$15,418.59	313,786.66	
% of Billed Amount Paid	23%	32%	27%	40%	27%	35%	21%	29%	26%	26.98%	32.11%	18.5%	29%	
Response Vehicle											Percentages b	pased on % of	Runs	
Medicine Bow	-	-	-	-	-	-	-	-	-	-	-	-	-	0%
Hanna	6	8	10	11	11	7	8	10	11	12	15	12	121	33%
Saratoga	14	23	23	11	12	31	21	25	27	16	17	17	237	64%
Encampment	-	-	-	-	-	-	-	-	-	-	-	-	-	0%
Incident Location											Percentages h	pased on % of	Runs	
Residence	9	11	19	14	13	19	13	11	20	15	10	Q	162	44%
180	-	2	-	4	3	3	2	5	-	13	10	6	27	7%
Public Roads - Other	5	7	1	2	1	1	2	4	6	1	7	2	39	11%
Business	1	2	5	1		1	2	2	1	4	2	5	26	7%
Medical Facility/Fire Station	5	7	9	5	6	13	9	13	12	6	11	6	102	27%
Hot Pool	-	2	-	-	-	-	1	-	-	-	1	_	4	1%
Campground/Forest	-	-	-	-	-	-	-	-	-	-	-	2	2	1%
Other	-	-	-	-	-	-	-	-	-	1	-	-	1	0%
Domiciled											Porcontagos h	pased on % of	Punc	
	16	30	25	40	17	22	22	27	22	27				7.00
Scwems Other WV	16	20	25	19		32	23	27	33	21	19	16	274	74% 7%
Other WY Out of State	2 2	9	8	3	5	5	5	1 7	5	1	7	6	25 65	18%
Homeless	- 2	- 9	8	4	5	5	5		5	1		- /	65	0%
Homeless	-	-	-	-	-	_	-	-	-	-	-	-	-	U%

	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	%
Insurance		1 11.0									Percentages b			
Medicare	8	18	12	9	9	11	6	13	7	7	5	5	110	30%
Medicaid	1	-	3	3	1	2	2	1	3	2	1	1	20	5%
VA	-	-	2	-	-	1	-	1	1	1	-	-	6	2%
Railroad	-	-	-	-	-	-	-	-	-	-	-	-	-	0%
Health Ins	3	6	8	7	6	12	6	7	16	11	9	6	97	26%
Auto Ins	-	-	-	-	-	1	-	-	1	-	-	-	2	1%
Work Comp	-	-	-	-	-	-	1	-	-	-	1	1	3	1%
Self Pay	3	2	1	2	-	-	2	1	-	-	1	-	12	3%
No Payment to Date	6	5	8	5	5	9	10	13	10	7	15	16	109	29%
No Payment to Date									Р	ercentages	based on No P	ayment to Da	te	
Scwems Area	6	6	7	4	3	8	6	9	5	7	9	5	75	69%
Non-Scwems Area														
180	-	2	-	1	2	1	1	4	-	-	-	4	15	14%
Other Public Rds	-	4	-	-	-	-	2	-	5	-	4	3	18	17%
Other	-	4	1	-	-	-	1	-	-	-	2	4	12	11%
Total Non-Scwems Area	-	10	1	1	2	1	4	4	5	-	6	11	45	41%
Total No Payment	6	16	8	5	5	9	10	13	10	7	15	16	120	

	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	%
# of Runs	31	24	50										105	
# Paid as of 9/30/24	17	9	0										26	
% of Runs - Pmnt Received	54.8%	37.5%	0.0%										25%	
Dollar Amount Billed	\$87,344.50	77,420.00	131,955.85										296,720.35	
Dollar Amount Paid	\$16,577.28	11,135.83	-										27,713.11	
% of Billed Amount Paid	19%	14%	0%										9%	
Response Vehicle														
Medicine Bow	-	-	-										0	0%
Hanna	13	10	20										43	41%
Saratoga	16	14	24										54	51%
Encampment	1	-	5										6	6%
Incident Location														
Residence	-	9	25										34	32%
180	-	1	2										3	3%
Public Roads - Other	14	4	6										24	23%
Business	-	4	3										7	7%
Medical Facility/Fire Station	8	6	12										26	25%
Hot Pool	3	-	1										4	4%
Campground/Forest	6	-	1										7	7%
Other	-	-	-										-	0%
Domiciled														
Scwems	21	19	38										78	74%
Other WY	3	2											12	11%
Out of State	7	3											14	13%
Homeless	-	-	1										1	1%

	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	%
Insurance		- 0												
Medicare	6	1	-										7	7%
Medicaid	1	2	-										3	3%
VA	1	-	-										1	1%
Railroad	-	-	-										-	0%
Health Ins	6	6	-										12	11%
Auto Ins	-	-	-										-	0%
Work Comp	1	-	-										1	1%
Self Pay	1	-	-										1	1%
No Payment to Date	15	15	49										79	75%
No Payment to Date														
Scwems Area	12	11	39										62	78%
Non-Scwems Area														
180	-	1	2										3	4%
Other Public Rds	2	2	4										8	10%
Other	1	1	5										7	9%
Total Non-Scwems Area	3	4	11										18	23%
Total No Payment	15	15	50										80	