### FY 2024 4th Quarter Talking Points

- 1. Status of the addition to the SCWEMS Station in Saratoga: The addition is complete.
- 2. Operations: Through May 15, we had 66 long distance ground transport/transfers from NPVMC and 29 flight team transports. The IV pump was delivered and settings were programmed; we're waiting for the delivery of the mount before it can be deployed in the ambulance. Dr. Zimmerman is reviewing the RSI doses before those drugs are deployed to the first out units. In April, ComTech delivered 8 Motorola APX portable radios. Three vehicle chargers were installed and now all ambulances have two portables secured on vehicle chargers in the cab of the unit. Since the radios were not programmed to scan correctly. We received software from Motorola and the radio scanning was corrected. While programming the scan lists, four other major errors were found and corrected. SHSP grant funding opened this quarter, Stayton applied for and received a grant for a mobile radio. Our American Heart Association Training Center (My Educational Resources) closes this October. Stayton completed the orientation to get Tristan Neilsen certified as an instructor and then we will transition to another training center after May 2<sup>nd</sup>. The Sherrif's Department gave SCWEMS a center console from one of their two decommissioned trucks. It will be installed in one of the white Dodge Ram pickups. Suggested protocol changes were covered with Dr. Zimmerman and Dan Starr. The protocols are being polished and will be submitted to Dr. Zimmerman for final review and then sent out to staff. There are many updates. A new scope of practice is being developed by the State. Training may or may not be available via a contractor provided by Wyoming. Protocols will have to be updated to reflect the scope of practice changes, if and when approved.
- 3. Staffing: Jeff Mincy resigned from NPVMC and has moved back to Texas. Roy Zimmerscheid has been inactivated due to medical and his pager was returned. Tyler Hughes resigned and is living in Colorado Springs. William Arnold and Alison Knoles have submitted applications and are willing to help when they are in town. Both are traveling RNs. Linda Smith hasn't completed her onboarding paperwork yet. Status emails were sent to Lauren Trostle, Shawneka Sifford and Josh Sotelo without response.
- 4. Training: Radio training was held in Saratoga and Hanna on April 22 and 25. Drivers were encouraged to attend. CPR BLS Class in Saratoga on April 18. Brush Creek CPR Class on May 2<sup>nd</sup>. iGel videos and quiz are out now (Dr. Zimmerman is transitioning his agencies to iGels instead of the king tubes). Practice tubes are available in Saratoga

- and Hanna. Pediatric tubes were exchanged in the peds kits. CPR at Old Baldy on June 11. Blantter Wind Energy Site Emergency Drill was conducted June 26. Numerous planning meetings were also held prior to Saratoga Days.
- 5. Hanna Ambulance Station: Irene Archibald and Stayton Mosbey met with the CCSD#2 school board about school property in Hanna that CCSD#2 is interested in getting off of their books. Several SCWEMS board members and Stayton met at the property in June to review the property and mark where they'd like to see an ambulance barn constructed. The board voted to discontinue purchase of the UP land at this time in favor of a lease with the option to purchase the school property.
- 6. Ambulance Updates: We continue to have issues with turbos in several of our ambulances (MS60 and MS267) and they've been replaced again. MS267 is also waiting on a module for the 4WD.
- 7. Call activity for the fourth quarter of FY 2024 ended at 83, up one call from last year, (61 patients in the SCWEMS service area and 22 from outside the area).
  - For FY 2024 to date, SCWEMS has provided service to 362 patients (273 in the SCWEMS service area, 85 from outside of the area and 4 without address information).
  - For reference, in FY 2023, SCWEMS provided service to a total of 347 patients; 235 from the SCWEMS service area, 110 from outside the area and 3 who did not provide address information. \*This is down from 409 patients in FY 2022.
  - \*SCWEMS receives less than 40% of the actual billed amount, after insurance discounts are applied and other discounts offered to non-insured patients and those with high deductibles and coinsurance. \*
    Receipts from Wakefield have been inconsistent this quarter.

# South Central Wyoming EMS JPB Balance Sheet As of June 30, 2024

	Jun 30, 24
ASSETS	
<b>Current Assets</b>	
Checking/Savings	
10000 · Bank Accounts	817,339.72
Total Checking/Savings	817,339.72
Accounts Receivable	
11000 · Accounts Receivable	5,829.00
11020 · Accts Rec-Billing Company	101,632.15
Total Accounts Receivable	107,461.15
<b>Total Current Assets</b>	924,800.87
Fixed Assets	
15000 · AMBULANCES	141,928.77
15100 · BUILDINGS	311,741.82
15200 · Furniture and Equipment	107,432.76
15300 · Vehicles	36,652.69
Total Fixed Assets	597,756.04
TOTAL ASSETS	1,522,556.91
LIABILITIES & EQUITY	
Liabilities	
Liabilities	
Current Liabilities	
Current Liabilities	4,065.83
Current Liabilities Accounts Payable	4,065.83 4,065.83
Current Liabilities  Accounts Payable  20000 · Accounts Payable	
Current Liabilities  Accounts Payable  20000 · Accounts Payable  Total Accounts Payable	
Current Liabilities  Accounts Payable  20000 · Accounts Payable  Total Accounts Payable  Other Current Liabilities	4,065.83
Current Liabilities  Accounts Payable  20000 · Accounts Payable  Total Accounts Payable  Other Current Liabilities  24000 · Payroll Liabilities	4,065.83 1,986.82
Current Liabilities  Accounts Payable  20000 · Accounts Payable  Total Accounts Payable  Other Current Liabilities  24000 · Payroll Liabilities  24009 · Payroll Benefit Liabilities	4,065.83 1,986.82 10,333.95
Current Liabilities  Accounts Payable  20000 · Accounts Payable  Total Accounts Payable  Other Current Liabilities  24000 · Payroll Liabilities  24009 · Payroll Benefit Liabilities  Total Other Current Liabilities	1,986.82 10,333.95 12,320.77
Current Liabilities  Accounts Payable  20000 · Accounts Payable  Total Accounts Payable  Other Current Liabilities  24000 · Payroll Liabilities  24009 · Payroll Benefit Liabilities  Total Other Current Liabilities  Total Current Liabilities	1,986.82 10,333.95 12,320.77 16,386.60
Current Liabilities  Accounts Payable  20000 · Accounts Payable  Total Accounts Payable  Other Current Liabilities  24000 · Payroll Liabilities  24009 · Payroll Benefit Liabilities  Total Other Current Liabilities  Total Current Liabilities  Total Liabilities	1,986.82 10,333.95 12,320.77 16,386.60
Current Liabilities  Accounts Payable  20000 · Accounts Payable  Total Accounts Payable  Other Current Liabilities  24000 · Payroll Liabilities  24009 · Payroll Benefit Liabilities  Total Other Current Liabilities  Total Current Liabilities  Total Liabilities  Equity	1,986.82 10,333.95 12,320.77 16,386.60 16,386.60
Current Liabilities  Accounts Payable  20000 · Accounts Payable  Total Accounts Payable  Other Current Liabilities  24000 · Payroll Liabilities  24009 · Payroll Benefit Liabilities  Total Other Current Liabilities  Total Current Liabilities  Total Liabilities  Equity  32000 · Retained Earnings	1,986.82 10,333.95 12,320.77 16,386.60 16,386.60 1,049,437.18
Current Liabilities  Accounts Payable  20000 · Accounts Payable  Total Accounts Payable  Other Current Liabilities  24000 · Payroll Liabilities  24009 · Payroll Benefit Liabilities  Total Other Current Liabilities  Total Current Liabilities  Total Liabilities  Equity  32000 · Retained Earnings  32500 · Scwems Reserve Account	4,065.83 1,986.82 10,333.95 12,320.77 16,386.60 16,386.60 1,049,437.18 367,140.27

# South Central Wyoming EMS JPB Profit & Loss Budget vs. Actual

July 2023 through June 2024

	FY24 Actual	FY24 Budget	\$ Over (Under) Budget	% of Budget
Ordinary Income/Expense				
Income				
40000 · Ambulance Service Fees	387,888.17	352,700.00	35,188.17	110%
41000 · Government Funding	157,862.00	157,862.00	-	100%
42000 · Impact Assistance Funds	138,757.23	123,076.96	15,680.27	113%
43000 · Grants	18,426.85	289,500.00	(271,073.15)	6%
43500 · Specific Purpose Tax	-	-	-	0%
44000 · Interest and Dividends	30,957.84	10,000.00	20,957.84	310%
45000 · Miscellaneous Income	28,746.00	2,220.00	26,526.00	1,295%
47000 · (Gain) Loss on sale of assets	-	-	-	0%
Total Income	762,638.09	935,358.96	(172,720.87)	82%
Gross Profit	762,638.09	935,358.96	(172,720.87)	82%
Expense				
60000 · Ambulance & Vehicle Expenses	65,688.81	53,620.00	12,068.81	123%
61000 · Building Expenses	1,632.39	4,130.00	(2,497.61)	40%
62000 · Utilities	5,422.18	6,220.00	(797.82)	87%
62500 · Communication	8,934.40	9,620.00	(685.60)	93%
63000 · Supplies & Equipment	26,974.01	35,000.00	(8,025.99)	77%
65000 · Administrative Expenses	34,803.75	45,582.80	(10,779.05)	76%
66000 · Payroll Expenses	486,132.66	528,714.04	(42,581.38)	92%
67000 · Contract Services	43,732.41	41,836.00	1,896.41	105%
Total Expense	673,320.61	724,722.84	(51,402.23)	93%
Net Ordinary Income	89,317.48	210,636.12	(121,318.64)	42%
Net Income	89,317.48	210,636.12	(121,318.64)	42%

	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	%
# of Runs	37	30	34	34	24	28	30	24	25	16	20	46	348	
# Paid as of 6/30/24	21	26	27	27	21	25	22	15	13	13	18	42	270	
% of Runs - Pmnt Received	57%	87%	79%	79%	88%	89%	73%	63%	52%	81%	90%	91%	78%	
Dollar Amount Billed	99,126.50	91,179.00	93,409.00	102,713.00	77,405.00	86,637.00	88,822.00	68,954.50	81,943.00	43,501.50	73,986.00	128,180.00	1,035,856.50	
Dollar Amount Paid	26,175.48	21,745.17	31,220.32	31,043.19	26,224.87	34,168.59	24,098.32	29,709.63	18,489.38	11,687.55	25,968.89	32,006.46	312,537.85	
% of Billed Amount Paid	26%	29%	33%	30%	34%	39%	27%	43%	23%	27%	35%	25%	30%	
Response Vehicle											Percentages ba	ased on % of Ru	uns	
Medicine Bow	1	3	-	-	1	-	-	-	-	-	-	-	5	1%
Hanna	18	9	14	15	9	13	11	18	10	6	5	16	144	41%
Saratoga	18	18	20	19	14	15	19	6	15	9	15	30	198	57%
Encampment	-	-	-	-	-	-	-	-	-	-	-	-	-	0%
Incident Location											Percentages ba	ased on % of Ru	uns	
Residence	13	14	17	13	15	19	13	8	13	13	14	18	170	49%
180	8	1	2	5	4	4	3	8	6	1	-	2	44	13%
Public Roads - Other	6	7	15	5	1	2	5	2	1	1	1	9	55	16%
Business	3	1	-	3	4	1	2	2	3	-	-	-	19	5%
Medical Faclity/Fire Station	5	6	-	-	-	2	7	4	2	1	5	17	49	14%
Hot Pool	-	-	-	-	-	-	-	-	-	-	-	-	-	0%
Campground/Forest	-	1	-	1	-	-	-	-	-	-	-	-	2	1%
Domiciled	<u> </u>				1							ased on % of Ru		
Scwems	21	22	19	22	16	20	21	12	14	15	20	34	236	68%
Other WY	3	3	5	4	3	2	5	2	1	-	-	5	33	9%
Out of State	13	5	10	8	5	6	4	7	10	1	-	7	76	22%
Homeless	-	-	-	-	-	-	-	-	-	-	-	-	-	0%

	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	%
Insurance	•										-	sed on % of Run		
Medicare	12	11	10	11	11	13	13	4	8	10	9	20	132	38%
Medicaid	1	2	-	-	2	1	3	-	-	-	-	4	13	4%
VA	3	-	-	3	3	2	1	-	1	-	-	-	13	4%
Railroad	-	-	-	-	-	-	-	-	-	-	-	-	-	0%
Health Ins	3	6	10	8	1	7	3	2	1	2	9	15	67	19%
Auto Ins	1	-	1	-	-	1	-	1	-	-	-	-	4	1%
Work Comp	-	2	-	1	1	-	-	-	1	-	-	-	5	1%
Self Pay	5	-	5	4	3	1	2	2	1	-	-	1	24	7%
No Payment to Date	12	5	7	7	3	3	7	9	12	3	1	4	73	21%
No Payment to Date									P	Percentages ba	ased on No Pay	yment to Date		
Scwems Area	5	4	4	5	-	1	5	3	6	3	1	3	40	55%
Non-Scwems Area														
180	4	1	2	1	1	1	3	3	5	-	-	1	22	30%
Other Public Rds	3	-	1	-	-	1	-	1	1	-	-	-	7	10%
Other	-	-	-	1	2	-	-	2	-	-	-	-	5	7%
Total Non-Scwems Area	7	1	3	2	3	2	3	6	6	-	-	1	34	47%
Total No Payment	12	5	7	7	3	3	8	9	12	3	1	4	74	

	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	%
# of Runs	20	31	34	26	23	41	29	36	39	28	32	20	359	
# Paid as of 6/30/24	14	28	27	21	18	31	20	22	24	20	13	0	238	
% of Runs - Pmnt Received	70.0%	90.3%	79.4%	81%	78%	76%	69%	61%	62%	71%	41%	0.0%	66%	
Dollar Amount Billed	62,966.50	91,758.70	90,487.00	77,199.00	\$62,266.50	\$124,927.50	92,499.00	94,380.00	121,799.50	66,061.00	\$111,141.50	\$56,370.50	1,051,856.70	
Dollar Amount Paid	14,398.34	29,775.24	24,836.52	30,837.49	16,919.06	31,022.32	18,879.10	24,488.69	23,695.70	16,610.81	19,761.26	\$0.00	251,224.53	
% of Billed Amount Paid	23%	32%	27%	40%	27%	25%	20%	26%	19%	25.14%	17.78%	#DIV/0!	24%	
Response Vehicle											Percentages b	pased on % of I	Runs	
Medicine Bow	-	-	-	-	-	-	-	-	-	-	-	0	0	0%
Hanna	6	8	10	11	11	7	8	10	11	12	15	7	116	32%
Saratoga	14	23	23	11	12	31	21	25	27	16	17	13	233	65%
Encampment	-	-	-	-	-	-	-	-	-	-	-	0	0	0%
Incident Location											Percentages h	pased on % of I	Dunc	
Residence	9	11	19	14	13	19	13	11	20	15	10	6 Lased OII 70 OI I	160	45%
180	-	2	-	4	3	3	2	5	- 20	15	10	2	24	7%
Public Roads - Other	5	7	1	2	1	1	2	4	6	1	7	1	38	11%
Business	1	2	5	1		1	2	2	1	4	2	3	24	7%
Medical Facility/Fire Station	5	7	9	5	6	13	9	13	12	6	11	5	101	28%
Hot Pool	-	2	_			-	1		_		1	0	4	1%
Campground/Forest	_	-	_	_	_	_	-	_	_	_	_	2	2	1%
Other	-	-	-	-	-	-	-	-	-	1	-	0	1	0%
Domiciled											Percentages b	oased on % of I	Runs	
Scwems	16	20	25	19	17	32	23	27	33	27	19	14	272	76%
Other WY	2	2	1	3	1	1	1	1	1	-	6	3	22	6%
Out of State	2	9	8	4	5	5	5	7	5	1	7	3	61	17%
Homeless	-	-	-	-	-	-	-	-	-	-	-	0	-	0%

	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	%
Insurance		<u> </u>	Percentages based on % of Runs											
Medicare	8	18	12	9	9	11	6	13	7	6	3	0	102	28%
Medicaid	1	-	3	3	1	2	2	1	2	2	1	0	18	5%
VA	-	-	2	-	-	1	-	1	-	1	-	0	5	1%
Railroad	-	-	-	-	-	-	-	-	-	-	-	0	-	0%
Health Ins	3	6	8	7	6	12	7	7	14	11	8	0	89	25%
Auto Ins	-	-	-	-	-	1	-	-	1	-	-	0	2	1%
Work Comp	-	-	-	-	-	-	1	-	-	-	-	0	1	0%
Self Pay	3	2	1	2	-	-	2	-	-	-	-	0	10	3%
No Payment to Date	6	5	8	5	5	9	9	14	14	8	20	20	123	34%
No Payment to Date										Percentages	based on No Pa	yment to Da	te	
Scwems Area	6	6	7	4	3	8	6	9	9	7	12	14	91	74%
Non-Scwems Area														
180	-	2	-	1	2	1	1	4	-	1	0	2	14	11%
Other Public Rds	-	4	-	-	-	-	1	-	5	-	5	1	16	13%
Other	-	4	1	-	-	-	1	1	-	-	3	3	13	11%
Total Non-Scwems Area	-	10	1	1	2	1	3	5	5	1	8	6	43	35%
Total No Payment	6	16	8	5	5	9	9	14	14	8	20	20	134	