### FY 2025 2nd Quarter Talking Points

1. Operations: Saline shortage: Region is varied, with some facilities in dire need and others expected to be in shortage within 30 days. This shortage is expected to last for months. We ordered our max allocation, which was received, and we have instituted procedures to conserve our existing supply. Flushes were removed from allocation. Coordination calls continue every other week.

Halloween walk went well, Pelvis made his annual appearance.

Met with new NPVMC ER provider lead and discussed issues. Will continue to do what transfers we can. Anthrax – no new updates

Ambulance inspections originally scheduled 10/11. State came 9/28 for Encampment & Saratoga units. Waiting for Hanna units to be inspected.

As of December, we had 140 total transfers from NPVMC. Ninety-nine of those were long distance ground transport/transfers and 41 transports from NPVMC to the airport.

- 2. Staffing: Applications from Tiffany and Carter were processed, however, Carter had delayed his start due to vehicle issues and Tiffany did not show up for her orientation date on 11/13. We did receive an application from Kathleen Kerbs.
- Training: EMT class finished, and testing was on 12/14. All students passed their practicals and have been submitted to the state for written test release. NPVMC has agreed to let us use the clinic and lobby area for testing. Banner WMC Case reviews 10/23 at 11:30 am

NPVMC Airway Topics lunch and learn, Air Methods, 10/29 at 11:30 am was well attended.

Protocol updates training was held 11/13 in Saratoga. Protocol tests were sent out based on certification level.

- 4. Hanna Ambulance Station: CCSD#2 property is still looking favorable as the site of our new ambulance barn in Hanna. Due to time constraints associated with the AARPA grant, we chose to discontinue pursuing the grant. We will look at other funding options and continue to do our due diligence on the property going forward.
- 5. Ambulance Updates: 266 turbo was replaced along with some other repairs that may be under warranty. Turbos on this vehicle were previously replaced 5/2022, 10/2022, 10/2023, and now. The vehicle was driven 8,081 miles in that time. Repair costs from 2/2022 to date: \$23,461.82 (not including pending repairs or tow bills). It might be a good idea to look at purchasing a new unit.

6. Call activity for the first quarter of FY 2025 ended at 113, up 25 calls from last year during the same 3-month period. We had 84 patients in the SCWEMS service area, 28 from outside of the area and one homeless.
For FY 2024, SCWEMS provided service to 371 patients: 274 in the SCWEMS service area, 90 from outside of the area and 7 without address information.

For reference, in FY 2023, SCWEMS provided service to a total of 347 patients.

And in FY 2022, SCWEMS provided service to 409 patients.

\*SCWEMS receives less than 40% of the actual billed amount, after insurance discounts are applied and other discounts offered to non-insured patients and those with high deductibles and coinsurance. \* Receipts from Wakefield continue to be inconsistent therefore, we have decided to move forward with a different

billing company, EMS

7. Bank Issues: In early December, nearly four months after our RNB account was compromised, we finally began receiving payments from Medicare. Beginning in January 2025, we have decided to open a new checking account specifically for operations: paying bills and payroll. Moving forward, the account we opened in August will serve as our deposit account. Having separate accounts for incoming and outgoing funds should minimize the hassle of updating bank information with our customers, if our account is compromised in the future. This situation will be easily resolved by closing one operations account and opening another.

## South Central Wyoming EMS JPB Balance Sheet As of December 31, 2024

	Dec 31, 24				
ASSETS					
Current Assets					
Checking/Savings					
10000 · Bank Accounts	854,975.27				
Total Checking/Savings	854,975.27				
Accounts Receivable					
11000 · Accounts Receivable	11,005.00				
11020 · Accts Rec-Billing Company	101,632.15				
Total Accounts Receivable	112,637.15				
Total Current Assets	967,612.42				
Fixed Assets					
15000 · AMBULANCES	141,928.77				
15100 · BUILDINGS	326,775.92				
15200 · Furniture and Equipment	107,432.76				
15300 · Vehicles	36,652.69				
Total Fixed Assets	612,790.14				
TOTAL ASSETS	1,580,402.56				
LIABILITIES & EQUITY					
Liabilities					
Current Liabilities					
Accounts Payable					
20000 · Accounts Payable	217.15				
Total Accounts Payable	217.15				
Other Current Liabilities					
24000 · Payroll Liabilities	2,587.20				
24009 · Payroll Benefit Liabilities	11,501.36				
Total Other Current Liabilities	14,088.56				
Total Current Liabilities	14,305.71				
Total Liabilities	14,305.71				
Equity					
32000 · Retained Earnings	1,139,071.41				
32500 · Scwems Reserve Account	367,140.27				
Net Income	59,885.17				
Total Equity	1,566,096.85				
TOTAL LIABILITIES & EQUITY	1,580,402.56				

# South Central Wyoming EMS JPB Profit & Loss Budget vs. Actual

July 2024 through June 2025

			FY25 Actual	FY25 Budget	\$ Over (Under) Budget	% of Budget
0	r	linary Income/Expense				
	I	ncome				
		40000 · Ambulance Service Fees	173,087.03	357,600.00	(184,512.97)	48.4%
		41000 · Government Funding	118,396.50	157,862.00	(39,465.50)	75.0%
		42000 · Impact Assistance Funds	55,769.24	-	55,769.24	100.0%
		43000 · Grants	30,000.00	219,949.37	(189,949.37)	13.6%
		43500 · Specific Purpose Tax	-	-	-	0.0%
		44000 · Interest and Dividends	14,702.51	20,000.00	(5,297.49)	73.5%
		45000 · Miscellaneous Income	8,810.00	2,420.00	6,390.00	364.1%
	•	Total Income	400,765.28	757,831.37	(357,066.09)	52.9%
	G	ross Profit	400,765.28	757,831.37	(357,066.09)	52.9%
	1	Expense				
		60000 · Ambulance & Vehicle Expenses	23,588.32	54,020.00	(30,431.68)	43.7%
		61000 · Building Expenses	1,676.99	2,730.00	(1,053.01)	61.4%
		62000 · Utilities	2,175.60	5,780.00	(3,604.40)	37.6%
		62500 · Communication	3,429.13	6,320.00	(2,890.87)	54.3%
		63000 · Supplies & Equipment	13,082.12	31,900.00	(18,817.88)	41.0%
		65000 · Administrative Expenses	10,574.74	41,621.00	(31,046.26)	25.4%
		66000 · Payroll Expenses	236,599.85	509,992.51	(273,392.66)	46.4%
		67000 · Contract Services	10,335.86	37,858.00	(27,522.14)	27.3%
	T	68000 · Fraud	-			
	•	Total Expense	301,462.61	690,221.51	(388,758.90)	43.7%
N	le	t Ordinary Income	99,302.67	67,609.86	31,692.81	146.9%
Ne	t	Income	99,302.67	67,609.86	31,692.81	146.9%

	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	%
# of Runs	23	31	34	26	23	41	29	36	39	28	32	29	371	
# Paid as of 12/31/24	15	29	27	21	18	32	21	27	29	23	22	18	282	
% of Runs - Pmnt Received	65.2%	93.5%	79.4%	81%	78%	78%	72%	75%	74%	82%	69%	62.1%	76%	
Dollar Amount Billed	68,856.00	91,758.70	90,487.00	77,199.00	\$62,266.50	\$124,927.50	92,499.00	103,887.50	121,799.50	72,276.00	\$111,141.50	\$83,292.00	1,100,390.20	
Dollar Amount Paid	15,922.84	30,172.85	24,836.52	30,837.49	16,919.06	44,005.93	20,783.18	32,325.24	32,560.87	21,869.75	40,528.98	\$20,114.95	330,877.66	
% of Billed Amount Paid	23%	33%	27%	40%	27%	35%	22%	31%	27%	30.26%	36.47%	24.1%	30%	
Response Vehicle	1				I		1		1		Percentages b	based on % of	Runs	
Medicine Bow	-	-	-	-	-	-	-	-	-	-	-	-	-	0%
Hanna	6	8	10	11	11	7	8	10	11	12	15	12	121	33%
Saratoga	14	23	23	11	12	31	21	25	27	16	17	17	237	64%
Encampment	-	-	-	-	-	-	-	-	-	-	-	-	-	0%
Incident Location											Percentages b	based on % of	Runs	
Residence	9	11	19	14	13	19	13	11	20	15	10	8	162	44%
180	-	2	-	4	3	3	2	5	-	1	1	6	27	7%
Public Roads - Other	5	7	1	2	1	1	2	4	6	1	7	2	39	11%
Business	1	2	5	1	-	1	2	2	1	4	2	5	26	7%
Medical Facility/Fire Station	5	7	9	5	6	13	9	13	12	6	11	6	102	27%
Hot Pool	-	2	-	-	-	-	1	-	-	-	1	-	4	1%
Campground/Forest	-	-	-	-	-	-	-	-	-	-	-	2	2	1%
Other	-	-	-	-	-	-	-	-	-	1	-	-	1	0%
													_	
Domiciled											Percentages b	1		
Scwems	16	20	25	19	17	32	23	27	33	27	19	16	274	74%
Other WY	2	2	1	3	1	1	1	1	1	-	6	6	25	7%
Out of State	2	9	8	4	5	5	5	7	5	1	7	7	65	18%
Homeless	-	-	-	-	-	-	-	-	-	-	-	-	-	0%

	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	%
Insurance		·				· · · · · · · · · · · · · · · · · · ·			· · · · ·	·	Percentages ba	ased on % of Ru	uns	
Medicare	8	18	12	9	9	11	6	14	7	7	5	5	111	30%
Medicaid	1	-	3	3	1	2	3	2	4	3	1	1	24	6%
VA	-	-	2	-	-	1	-	1	1	1	1	-	7	2%
Railroad	-	-	-	-	-	-	-	-	-	-	-	-	-	0%
Health Ins	3	7	8	7	6	12	6	8	16	11	9	8	101	27%
Auto Ins	-	-	-	-	-	1	-	-	1	-	-	-	2	1%
Work Comp	-	-	-	-	-	-	1	-	-	1	2	1	5	1%
Self Pay	3	2	1	2	-	-	2	2	-	-	1	1	14	4%
No Payment to Date	6	4	8	5	5	9	9	9	9	5	13	13	95	26%
No Payment to Date										Percentages I	pased on No Pa	yment to Date		
Scwems Area	6	6	7	4	3	8	5	5	4	5	7	4	64	67%
Non-Scwems Area														
180	-	2	-	1	2	1	1	4	-	-	-	3	14	15%
Other Public Rds	-	4	-	-	-	-	2	-	5	-	4	3	18	19%
Other	-	4	1	-	-	-	1	-	-	-	2	3	11	12%
Total Non-Scwems Area	-	10	1	1	2	1	4	4	5	-	6	9	43	45%
Total No Payment	6	16	8	5	5	9	9	9	9	5	13	13	107	

	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	%
# of Runs	32	30	51	44	34.00								191	
# Paid as of 12/31/24	21	26	26	19.00	3.00								95	
% of Runs - Pmnt Received	65.6%	86.7%	51.0%	43%	0.09								50%	
Dollar Amount Billed	\$88,414.50	94,391.00	131,955.50	101,113.50	\$93,298.00								509,172.50	
Dollar Amount Paid	\$20,417.87	26,558.56	27,527.39	16,979.44	\$5,422.74								96,906.00	
% of Billed Amount Paid	23%	28%	21%	17%	-								19%	
Response Vehicle											Percentages h	based on % of F	luns	
Medicine Bow		_	-	_	-	-	-	-	_	-	-	0	0	0%
Hanna	13	11	20	12	15	-			-		-	0	71	37%
Saratoga	17	11	25	21	15	_			_	_	_	0	97	51%
Encampment	1	10	5	9	3	-	_	_	_	_	_	0	19	10%
		_												
Incident Location		4			<u> </u>						Percentages b	based on % of F	luns	
Residence	-	12	25	28	20	-	-	-	-	-	-	0	85	45%
180	-	1	2	2	7	-	-	-	-	-	-	0	12	6%
Public Roads - Other	14	4	6	4	-	-	-	-	-	-	-	0	28	15%
Business	-	6	3	3	4	-	-	-	-	-	-	0	16	8%
Medical Facility/Fire Station	8	7	12	6	3	-	-	-	-	-	-	0	36	19%
Hot Pool	3	-	1	-	-	-	-	-	-	-	-	0	4	2%
Campground/Forest	7	-	2	1	-	-	-	-	-	-	-	0	10	5%
Other	-	-	-	-	-	-	-	-	-	-	-	0	-	0%
Domiciled											Percentages b	based on % of F		
Scwems	22	24	38	33	26	-	-	-	-	-	-	0	143	75%
Other WY	3	2	7	4	-	-	-	-	-	-	-	0	16	8%
Out of State	7	4	5	7	8	-	-	-	-	-	-	0	31	16%
Homeless	-	-	1	-	-	-	-	-	-	-	-	0	1	1%

	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	%
Insurance											Percentages b	ased on % of	Runs	
Medicare	7	11	13	9	-	-	-	-	-	-	-	0	40	21%
Medicaid	2	3	1	2	-	-	-	-	-	-	-	0	8	4%
VA	1	-	1	1	-	-	-	-	-	-	-	0	3	2%
Railroad	-	-	-	-	-	-	-	-	-	-	-	0	-	0%
Health Ins	9	12	11	7	3	-	-	-	-	-	-	0	42	22%
Auto Ins	-	-	-	-	-	-	-	-	-	-	-	0	-	0%
Work Comp	1	-	-	-	-	-	-	-	-	-	-	0	1	1%
Self Pay	1	-	-	-	-	-	-	-	-	-	-	0	1	1%
No Payment to Date	11	4	25	25	31	-	-	-	-	-	0	0	96	50%
No Payment to Date										Percentages	based on No P	ayment to Da	ate	
Scwems Area	10	1	16	18	24	-	-	-	-	-	0	0	69	72%
Non-Scwems Area														
180	-	1	2	1	6	-	-	-	-	-	0	0	10	10%
Other Public Rds	-	2	4	3	-	-	-	-	-	-	0	0	9	9%
Other	1	-	3	3	1	-	-	-	-	-	0	0	8	8%
Total Non-Scwems Area	1	3	9	7	7	-	-	-	-	-	0	0	27	28%
Total No Payment	11	4	25	25	31	-	-	-	-	-	-	-	96	