



## MEMORANDUM

May 15, 2026

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To: Santaquin City Mayor and City Council  
From: Norm Beagley, MPA, P.E., City Manager  
**RE: Santaquin City Solid Waste and Recycle Award**

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Mayor and Council Members,

Several weeks ago, a Request for Proposal(s) (RFP) was advertised on the State of Utah's Utah Procurement Public Procurement Place (U3P) website for Santaquin City's solid waste and recycling services.

Multiple questions were asked by potential providers and were answered by City staff. We received responsive proposals from four different solid waste and recycling companies.

Staff and elected leaders conducted a lengthy and extensive review of the responsive proposals. In order to make the "playing field", as it were, fair and competitive, staff created a spreadsheet and "normalized" **all costs** (whether provided by proposers, or available to Santaquin City from local landfills) and reduced each individual cost to a single amount on a per can/cart basis. This includes each proposer's proposed amounts per each can, fuel surcharges (if any), per ton tipping fees, and recycling processing fees (tons).

Attached for your review and consideration is a summary of the responsive proposals received scoring and ranking for: experience and qualifications, technical approach & service plan, customer service, recycling and sustainability, proposed implantation and transition plans, and an overall "apples to apples" cost comparison.

The overall total cost analysis we conducted included: proposed can/cart costs per month, fuel surcharges, if any, tipping fees, and recycling processing fees, for the 1<sup>st</sup> year, and for the 5<sup>th</sup> year of the anticipated contract length. Suffice it to say that, many hours were spent by staff and elected leaders in an effort to provide a fair and "apples to apples" comparison of proposed costs.

Following the evaluation committee's extensive review, and per our findings from the evaluation process, we recommend that the Council award a contract to Waste Management of Utah, LLC. Following an award, a future, negotiated contract would come back for formal Council consideration and approval.

I am happy to answer any questions that you may have.

Recommended Motion: Motion to approve the award of Santaquin City's CURBSIDE SOLID WASTE AND RECYCLABLE COLLECTION & DISPOSAL SERVICES to Waste Management of Utah, LLC.