



# SANTAQUIN CITY FIRE & EMS DEPARTMENT

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To: Mayor Olson, City Council Members  
From: Chief Ryan Lind  
Date: September 26, 2023  
RE: Ladder Truck Order

Mayor Olson, and City Council Members, I would like to propose placing an order for a new 107' aerial ladder truck for Santaquin Fire and EMS. This vehicle is needed in our department and community as we experience growth in both residential, as well as commercial occupancies.

Placing an order for this vehicle now will allow us to take delivery of this vehicle in 36-38 months. As with any vehicle, the cost of this vehicle is only rising. Both manufacturers that quoted us a price for a vehicle indicated a potential price increase of 5-7% before the end of this calendar year.

Much like the snowplow truck that was approved and ordered almost 3 years ago, the lead time for this vehicle is also increasing each month.

This ladder truck is designed to last our department 20 years and is also on the state contract pricing, which allows us some savings.

I have included four quotes for this vehicle, each showing the potential savings by prepaying some of the costs. These options include a 13% prepayment with \$23,321.76 in savings. A 25% prepayment option with \$68,513.88 in savings. A 50% prepayment option with \$140,003.41 savings. Along with the zero-down option with no prepayment savings.

This vehicle is not a new concept and is something that has been proposed for the last four years in our budget meetings. This ladder truck is also included in our Public Safety Master Plan and for which we are currently collecting impact fees. With the long lead times, and prices only increasing, now is the time to order the vehicle and lock the price in and delivery in three years.

Thank you for your consideration on this matter.

Please let me know if you have any questions.