





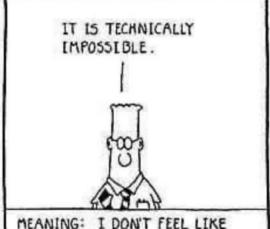




#### UNDERSTANDING TECHNICAL PEOPLE

TECHNICAL PEOPLE RESPOND TO QUESTIONS IN THREE WAYS.





MEANING: I DON'T FEEL LIKE DOING IT.

IT DEPENDS...

MEANING: ABANDON ALL HOPE OF A USEFUL ANSWER. THE DATA BITS ARE FLEXED
THROUGH A COLLECTIMIZER
WHICH STRIPS THE FLOWGATE ARRAYS INTO VIRTUAL
MESSAGE ELEMENTS . . .



MEANING: I DON'T KNOW.

Santaquin



MANAGERS ARE
SUPPOSED TO HIRE
PEOPLE WHO ARE
SMARTER THAN THEY
ARE. THAT'S EASY
FOR YOU, BUT HOW
WOULD I EVER FIND
ANYONE TO HIRE?









33 Months in as CM...





## Parking Lot Reminder

• "Parking Lot"





- ✓ Directors Pre-Budget Meeting
- ✓ Directors prepare budget presentations
- ✓ Directors complete and review operational budgets with Finance Director
- ✓ Wage & benefit (insurance) reviews
- ✓ Directors gather statical information for Budget Narrative
- ✓ City Council Review and Approve Tentative Budgets (First meeting in May)
- ✓ Public Hearing Notice for Tentative Budgets (newsletter transfers)
- ✓ Public Hearing for Tentative Budgets
- ✓ Budget revisions made, if necessary
- ✓ Final Budgets & Narrative Prepared
- ✓ Enter approved budget into Pelorus
- ✓ Send Directors Final Budgets
- ✓ Final budget Transfers in Newsletter
- ✓ Sent Approved Final Budgets to State within 30 days of Approval
- ✓ Post Final Budgets on Website



- ✓ City Council Budget Meetings (Friday & Saturday)
- ✓ Prioritize budget requests based on ranking at CC Budget Meeting
- Directors begin preparation of operational budgets

- ✓ Tentative Budgets Preparation
   Begin Revenue Projections
   Enter Operational Budgets
   Enter Capital Projects, Vehicles & Equipment (based on rankings)
- Make recommendation/decision regarding insurance benefits
- ✓ Final Budgets on Agenda for City Council Approval (by last meeting in June)
- ✓ Certified Tax Rate Established by City Council

\* Budget Process Timeline is adjusted for TNT



# Preserving our agricultural heritage while developing a clean, safe, fun, family-oriented community through well-planned growth and fiscal responsibility

### **Provide Quality City Services**

- Build a well planned and reliable infrastructure
- Maintain our valuable facilities
- Provide affordable quality leisure services

### Promote and Support Economic Development •

- Strategically plan for growth
- Retain and expand existing businesses
- Maintain fair and competitive development fees and incentives
- Foster job creation

### Ensure Proactive Regional Collaboration

- Encourage membership and leadership in decision making bodies
- Be a voice of involvement in local, State and Federal government affairs

### Maintain a Sustainable Budget

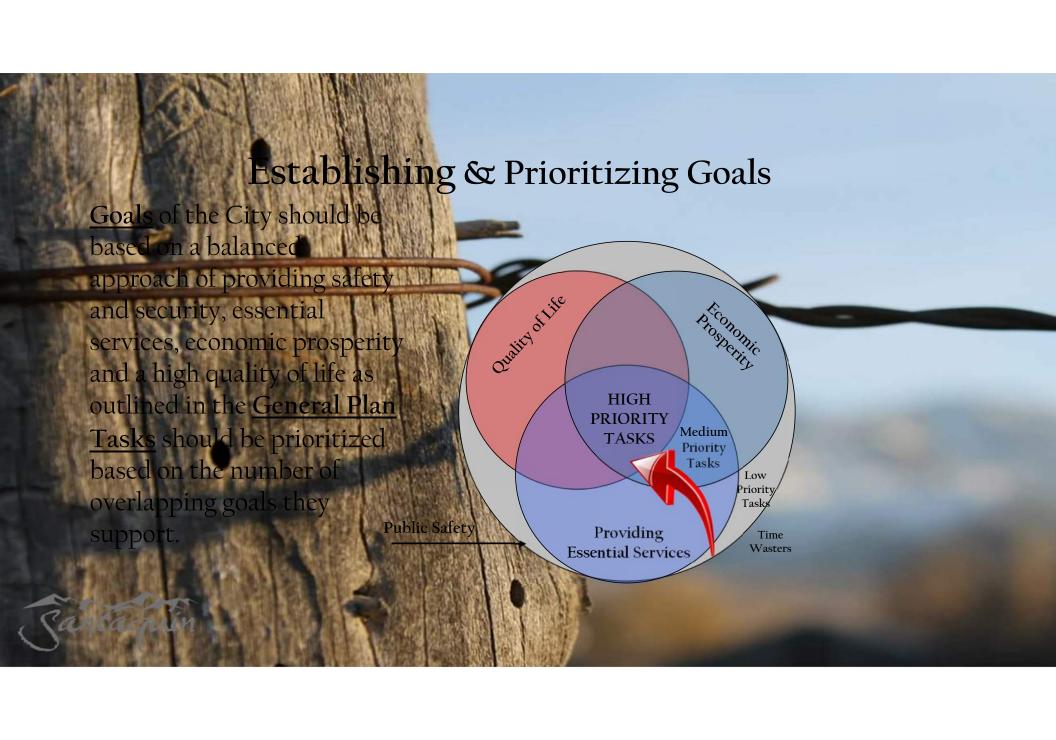
- Ensure the responsible use of resources
- Encourage a highly motivated and well-trained municipal workforce
- Encourage varied revenue streams
- Enhance capital facility and replacement planning
- Ensure the highest level of safety of our employees

### **Promote Community Involvement**

- Inspire pride and ownership in neighborhoods, businesses, and gathering places
- Focus on communication and transparency
- Promote and encourage diverse public events
- Provide meaningful service opportunities and celebrate volunteer efforts

### Ensure Public Health and Safety

- Enhance safety, manage hazards, and increase community-wide emergency preparedness
- Provide effective communication and education regarding natural and man-made threats

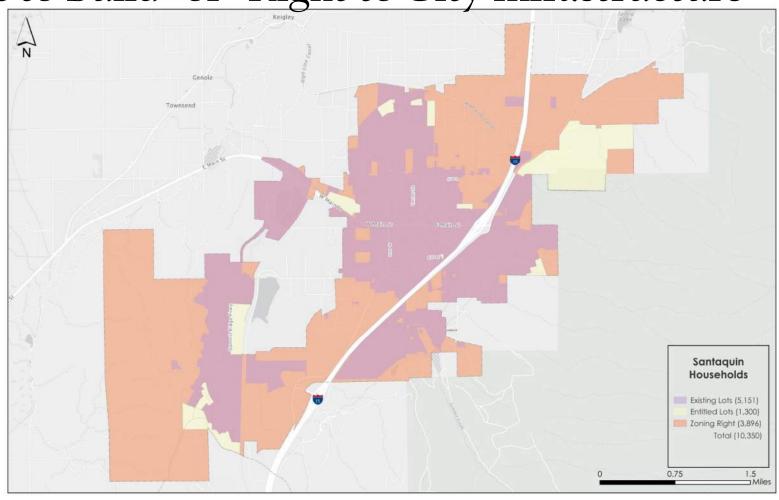






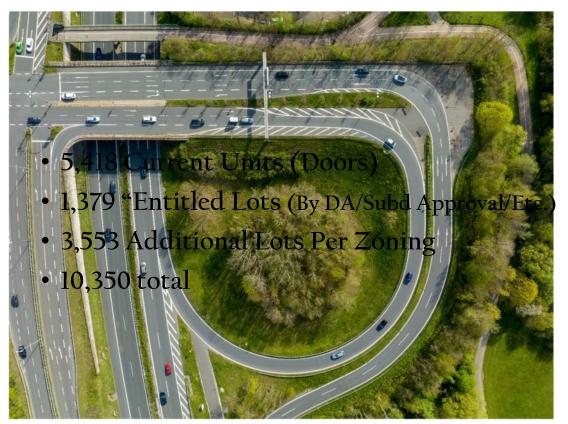


"Right to Build" or "Right to City Infrastructure"





## City Infrastructure Capacities







## City Infrastructure Culinary Water (CW)

- City currently holds --- 56% of buildout water right needs
  - Covers both CW & PI
- CW Pumping: currently using ~ 70% of Current Pumping Capacity
  - Currently have  $\sim$  1,250 ERC's Available for future use
- CW Storage: currently using ~ 68.5% of current Storage Capacity
  - Currently have ~ 1,250 ERC's Available for future use





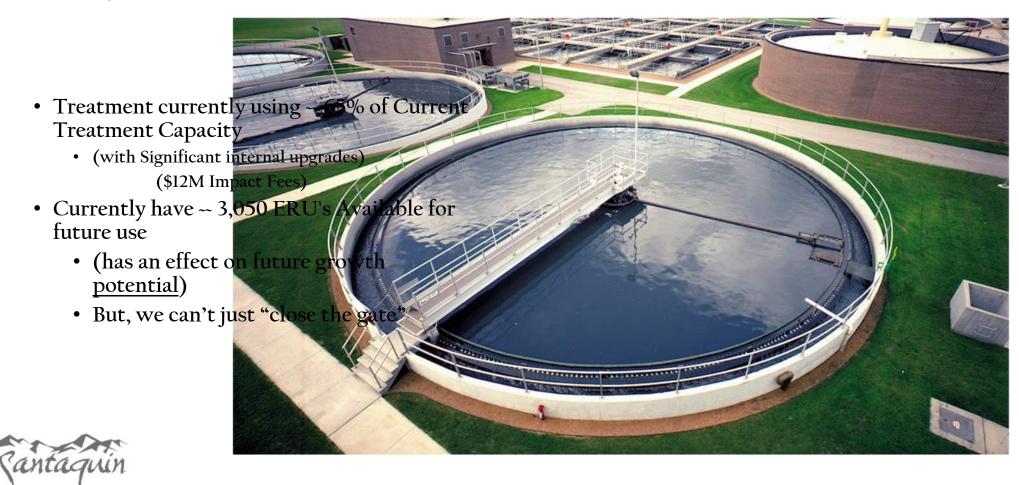
## City Infrastructure Pressure Irrigation (PI)



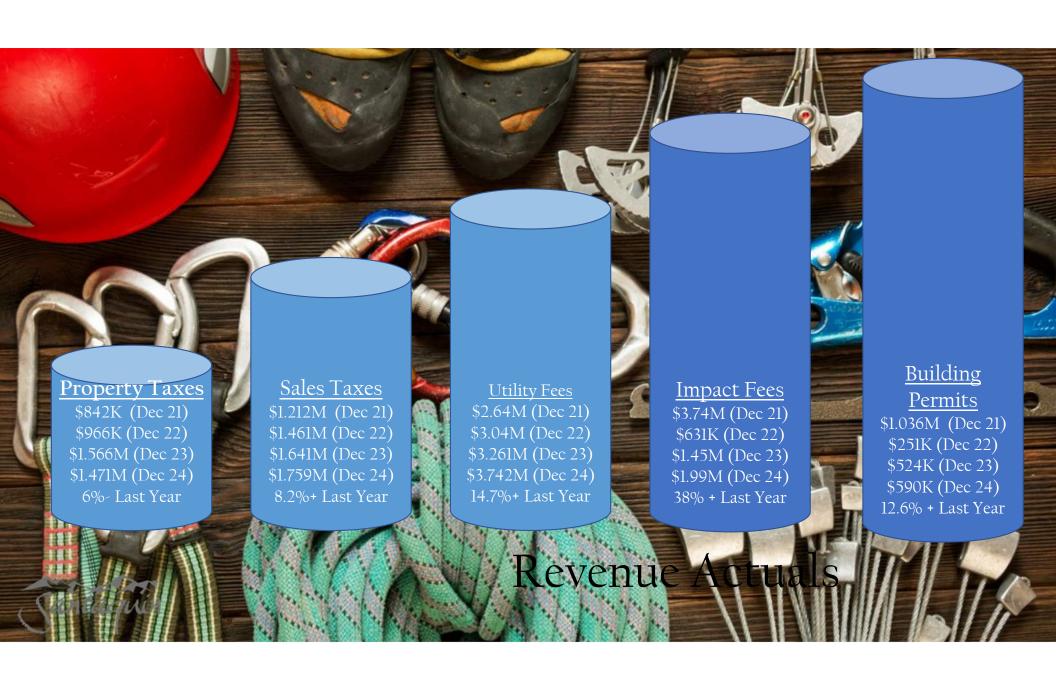
- PI Pumping: currently using ~
   58% of Current Pumping Capacity
  - Currently have ~ 1,907 ERU's Available for future use
- PI Storage: currently using ~ 68% of current Storage Capacity
  - Currently have ~ 1,907 ERU's Available for future use



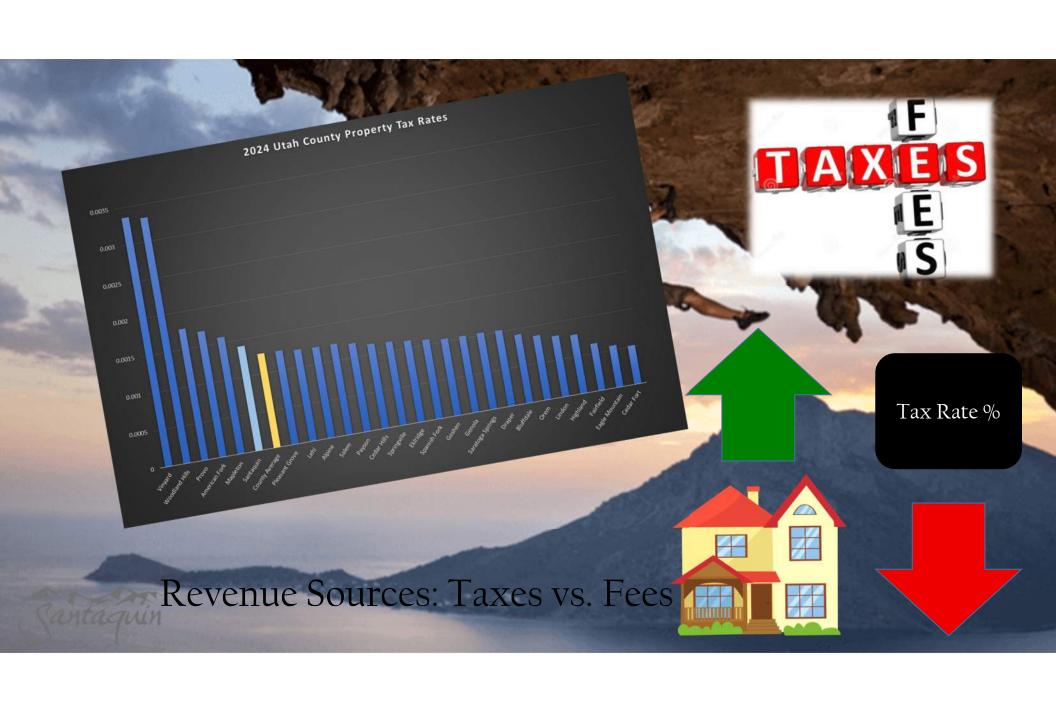
## City Infrastructure Sewer (Treatment)



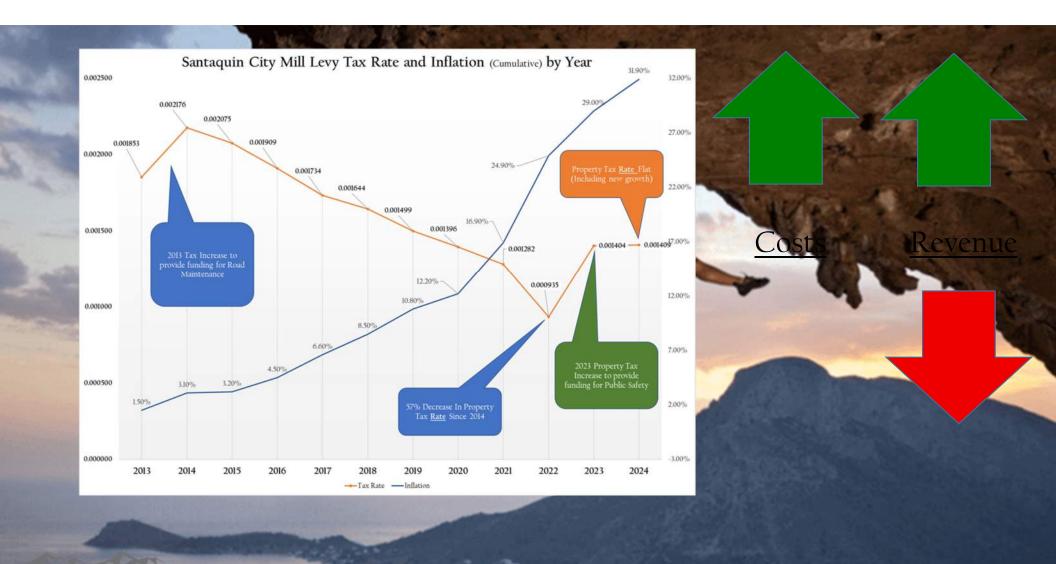




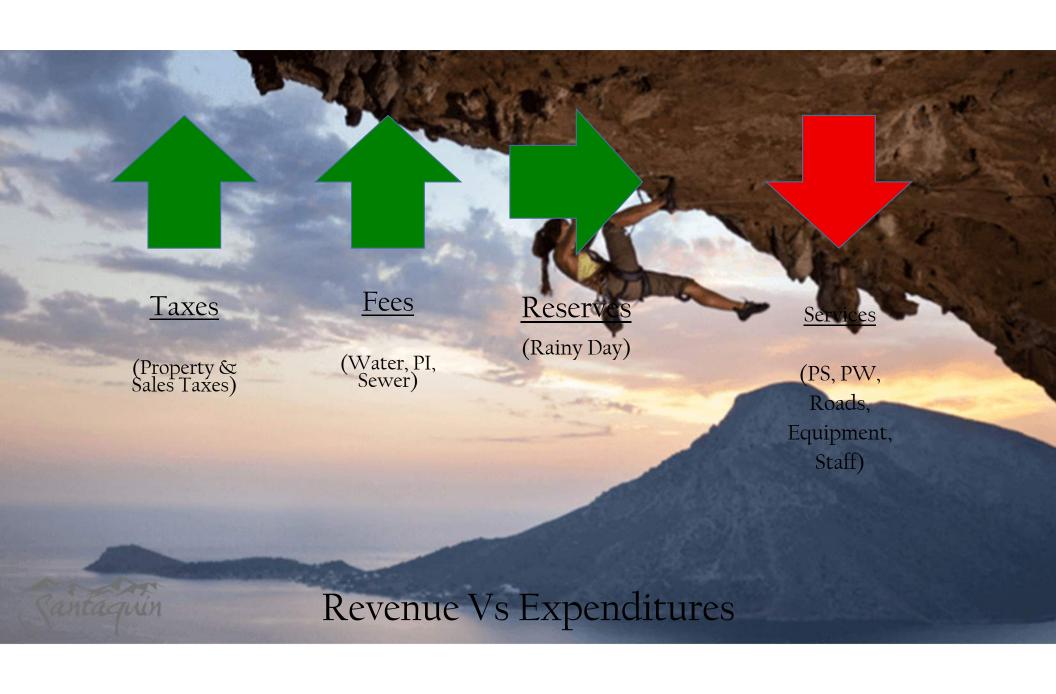








Inflation, Costs, & Revenues





Break Time



#### **FULL TIME PERSONNEL REQUESTS - GENERAL FUND**

Position	Department	Funding	Estimated Cost	Rank (1-10)	
Full-time - Police Officer (NEW)	Public Safety - Police	General Fund	\$107,000		
Full-time - Police Officer (NEW)	Public Safety - Police	General Fund	\$107,000		
Full-time - Children's Librarian (NEW)	Community Services - Library	General Fund	\$71,000		
Full-time - Parks & Grounds Maintenance (PT to FT)	Public Works - Parks/Cemetry/Bldgs	General Fund	\$43,000		
Full-time - Parks & Grounds Maintenance (NEW)	Public Works - Parks/Cemetery/Bldgs	General Fund	\$60,000		
Full-time - Administative Battalion Chief (NEW)	Public Safety - Fire	Transer to Fire from General Fund	\$135,000		
Full-time - Fire Captian (NEW)	Public Safety - Fire	Transer to Fire from General Fund	\$120,000	-	
Full-time - Fire Captian (NEW)	Public Safety - Fire	Transer to Fire from General Fund	\$120,000		
Full-time - Fire Captian (NEW)	Public Safety - Fire	Transer to Fire from General Fund	\$120,000		
Currrent Employees - COLA Increase starting in Oct	All Departments	Enterprise Funds/General Fund	\$125,000		
TOTAL - New FT Personnel Requests - General Fund			\$1,008,000		

#### FULL TIME PERSONNEL REQUESTS - ENTERPRISE FUNDS/COMBINED FUNDS

Position	Department	Funding	<b>Estimated Cost</b>	Rank (1-3)
Full-time Public Works Operator (PT to FT)	Public Works - Water/PI/Sewer/Streets	Enterprise Funds/General Fund	\$16,000	
Full-time Public Works Operator (New)	Public Works - Water/PI/Sewer/Streets	Enterprise Funds/General Fund	\$66,000	
Full-time PW Admin Assistant (PT to FT)	Public Works - Water/PI/Sewer/Streets	Enterprise Funds/General Fund	\$35,000	
TOTAL - New FT Personnel Requests - Enterprise Fu	nds		\$117,000	

## PERSONNEL ONGOING

Full-time - Engineer/Project Manager (Carry Over)	CD -Engineering	General Fund	\$150,000	х
Employee Insurance Benefits (15% Increase same plan structure)	All Departments	Enterprise Funds/General Fund	\$120,000	х
TOTAL - Personnel Ongoing			\$270,000	



#### PART TIME PERSONNEL REQUESTS - GENERAL FUND

Position	Department	Funding	<b>Estimated Cost</b>	Rank (1-15)
Part-time - Library Clerk (4 Additional Hours)	Community Services - Library	Transfer to CS-Library from General Fund	\$4,000	
Part-time - Museum Director (NEW)	Community Services - Museum	Transfer to CS-Museum from General Fund	\$27,500	
Part-time - Museum Intern (NEW)	Community Services - Museum	Transfer to CS-Museum from General Fund	\$5,000	
Part-time - Sports Program Assistant (NEW)	Community Services - Sports	Transfer to CS-Sports from General Fund	\$24,000	
Part-time - Recreation Aide (8 Additional Hours)	Community Services - Admin	Transfer to CS-Admin from General Fund	\$5,700	
Part-time - Seniors Staff (8 Additional Hours)	Community Services - Seniors	Transfer to Seniors from General Fund	\$5,700	
Seasonal - Additional Parks & Gounds Mnt (NEW)	Public Works - Parks/Cemetry/Bldgs	General Fund	\$6,750	100
Seasonal - Additional Parks & Gounds Mnt (NEW)	Public Works - Parks/Cemetry/Bldgs	General Fund	\$6,750	
Seasonal - Additional Parks & Gounds Mnt (NEW)	Public Works - Parks/Cemetry/Bldgs	General Fund	\$6,750	
Seasonal - Additional Parks & Gounds Mnt (NEW)	Public Works - Parks/Cemetry/Bldgs	General Fund	\$6,750	A PROPERTY OF
Seasonal - PW Maintenance - Streets (NEW)	Public Works - Steets	General Fund	\$15,000	
On-Call - Firefighters (From 2 to 3)	Public Safety - Fire	Transer to Fire from General Fund	\$8,000	The same of the sa
On-Call - Firefighters (From 3 to 4)	Public Safety - Fire	Transer to Fire from General Fund	\$8,000	
On-Call - EMS (From 2 to 3)	Public Safety - Fire	Transer to Fire from General Fund	\$7,100	
Part -Time - Admin Asst - Passport Agent	Administrative Services - Admin	General Fund	\$33,600	
TOTAL - New PT Personnel Requests - General Fund			\$170.600	1

### PART TIME PERSONNEL REQUESTS - ENTERPRISE FUNDS/COMBINED FUNDS

Position Pending Punding	Estimated Cost Rank
Public Works - Water/PI Water/PI Enterprise Funds	\$15,000
TOTAL - New PT Personnel Requests - Enterprise Funds	\$15,000

#### **CAPITAL EQUIPMENT REQUESTS - GENERAL FUND**

Type of Equipment	Department	Funding	<b>Estimated Cost</b>	Rank (1-13)
Recreation Activity Building Fitness Equipment	CS/Sports - Classes	Transfer to Capital Vehicles/Equipment from General Fund	\$91,000	
Mini Excavator & Trailer (Shared CS & PW)	CS & PW - Parks	Transfer to Capital Vehicles/Equipment from General Fund	\$85,000	
Dump Trailer	Public Works - Parks	Transfer to Capital Vehicles/Equipment from General Fund	\$12,000	with a street
Trenching Attachment	Public Works - Parks	Transfer to Capital Vehicles/Equipment from General Fund	\$8,000	
Top Dresser	Public Works - Parks	Transfer to Capital Vehicles/Equipment from General Fund	\$25,000	
Crack Sealer	Public Works - Streets	Transfer to Capital Vehicles/Equipment from General Fund	\$90,000	
Carpet Cleaner	Public Works - Gov Bldgs	Transfer to Capital Vehicles/Equipment from General Fund	\$6,000	
PPE Replacement (Increase annual by \$5,200 operational)	Public Safety - Fire	Transfer to Fire Fund from General Fund	\$5,200	
(2) Pumps & (6) Ventilators (Possible Financing 15K)	Public Safety - Fire	Transfer to Capital Vehicles/Equipment from General Fund	\$60,000	
(2) Large Bay Fans	Public Safety - Fire	Transfer to Capital Vehicles/Equipment from General Fund	\$14,000	
Equipment Replacement Program (Annual Set-Aside \$50K-\$75K	) Public Safety - Fire	Transfer to Capital Vehicle & Equipment from General Fund	\$75,000	
Radio Replacement Program (Annual Set-Aside \$4K-\$5K)	Public Safety - Fire	Transfer to Capital Vehicle & Equipment from General Fund	\$5,000	
Passport Equipment	Admin Services - Admin	Transfer to Capital Vehicle & Equipment from General Fund	\$6,000	
TOTAL - New Equipment Request - General Fund			\$482,200	

## CAPITAL EQUIPMENT - ENTERPRISE FUNDS/OTHER FUNDS

Type of Equipment	Department	Funding	<b>Estimated Cost</b>	Rank (1-2)
20' Trench Box	Public Works - Water/Sewer	Transfer to Capitial Projects from Enterprise Funds	\$20,000	
PI Auto Flushing Valves - 4 Parks	Public Works - Pl	Transfer to Capital Vehicles/Equipment from General Fund	\$20,000	
TOTAL - New Equipment Requests - Enterprise Funds			\$40,000	

#### **CAPITAL VEHICLE REQUESTS - GENERAL FUND**

Type of Vehicle	Department	Funding	Estimated Cost	Rank (1-8
(1) Police Ford F-150 Trucks	Public Safety - Police	Transfer to Capital Vehicles/Equipment from General Fund	\$71,000	
(1) Police Ford F-150 Trucks	Public Safety - Police	Transfer to Capital Vehicles/Equipment from General Fund	\$71,000	
(1) Police Ford F-150 Trucks	Public Safety - Police	Transfer to Capital Vehicles/Equipment from General Fund	\$71,000	
(1) Police Ford F-150 Trucks	Public Safety - Police	Transfer to Capital Vehicles/Equipment from General Fund	\$71,000	
Used 12 Person Van	CS - Adminsitration	Transfer to Capital Vehicles/Equipment from General Fund	\$35,000	
Fire Ford F-250 3/4 Ton Truck	Public Safety - Fire	Transfer to Capital Vehicles/Equipment from General Fund	\$75,000	
Fire Ford F-250 3/4 Ton Truck	Public Safety - Fire	Transfer to Capital Vehicles/Equipment from General Fund	\$75,000	
Building Inspection - Ford Maverik Hybrid AWD	CD - Building	Transfer to Capital Vehicles/Equipment from General Fund	\$32,000	
TOTAL - New Vehicle Requests - General Fund			\$501,000	

#### **CAPITAL VEHCILES REQUESTS - ENTERPRISE FUNDS/OTHER FUNDS**

Type of Vehicle	Department	Funding	Estimated Cost	Rank (1-4)
Used 10-Wneeled Dump Truck (\$100K to \$150K)	Public Works - Sewer	Transfer to Capitial Projects from Enterprise Funds	\$150,000	
(1) Used Utility Truck	Public Works - Wtr/Swr/Pl	Transfer to Capitial Projects from Enterprise Funds	\$50,000	
(1) Used Utility Truck	Public Works - Wtr/Swr/Pl	Transfer to Capitial Projects from Enterprise Funds	\$50,000	,
Used Vactor Truck (\$300K to \$350K)	Public Works - Wtr/Swr/Pl	Transfer to Capitial Projects from Enterprise Funds	\$350,000	
TOTAL - New Vehicle Requests - Enterprise Funds			\$600,000	

#### CAPITAL VEHICLES ORDER REQUESTS - GENERAL FUND (WILL REQUIRE BONDING)

Type of Vehicle	Department	Funding	<b>Estimated Cost</b>	Y or N
Tactical Water Tender (Auth to Order - FY27-28 Financial Obligation	Public Safety - Fire	Transfer to Capital Vehicles/Equipment from General Fund	\$850,000	
Engine/Pumper (Auth to Order - FY27-28 Financial Obligation)	Public Safety - Fire	Transfer to Capital Vehicles/Equipment from General Fund	\$1,300,000	
10-Wheeled Snowplow (Ordered - Financial Impact FY 27-28)	Public Works - Streets	Transfer to Capital Vehicles/Equipment from General Fund	\$285,000	х
TOTAL - New Vehicle Order Requests - General Funds			\$2,435,000	



## Current Projects:

Rank	Description	Area	Estimated Cost
Pending	New City Hall – New Library Funding Efforts	Facilities	\$2.6M
Approved	Santaquin Peaks Industrial Park	CDRA	\$5+M
Approved	Ballfield Lights at Orchard Hills	Parks	\$410K



## Current Projects:

Rank	Description	Area	Estimated Cost
Approved	NRCS – County Debris Basin Design	Engineering	Time Only (at this point)
Approved	NRCS – City Debris Basin(s) Design	Engineering	Time (Pass Through Dollars)
Approved	Main Street Widening	Engineering	\$17-18M (93% Pass Through)



## Current Projects:

Rank	Description	Area	Estimated Cost
Non-City	I-15 Interchange Reconstruct	UDOT	N/A
Approved	Secondary (PI) Meter Replacement	Public Works	\$1.69M





### **CAPITAL PROJECTS/INITATIVES - GENERAL FUND**

Project Description	Department	Funding	Estimated Cost	Rank (1-7)
Santaquin Dowdle Puzzle	CS - Admin	Transfer to Capital Projects from General Fund	\$69,000	
New Library - Construction ONLY (no FFE)	CS - Library	Transfer to Capital Projects from GF/State Funding/Donations	\$2,100,000	
West Side Center Street Trail - Royal Land Dr to 770 N (\$210K - \$245K	Public Works - Parks	Transfer to Capital Projects from General Fund	\$245,000	
Public Safety Building Remodel - Additional Living Space	Public Safety - Fire	Transfer to Capital Projects from General Fund	\$100,000	
Employee Evaluation Software - Annual Cost	Admin - All	Transfer to Capital Computers from GF/Ent Funds	\$7,000.00	
Employee Timekeeping Solution - Annual Cost	Admin - All	Transfer to Capital Computer from GF/Ent Fund	\$10,000.00	
Temporary Storage Building - Shared with PW	Public Safety - Fire & PW	Transfer to Capital Projects from General Fund	\$100,000	
TOTAL - Capital Projects Requests - General Fund			\$2,631,000	

### PERSONNEL REQUESTS - ENTERPRISE FUNDS/OTHER FUNDS

Project Description	Department	Funding	Estimated Cost	Rank
Water Line Replacement - Ductile Iron (Annual Projects and/or Set Aside)	Public Works - Water	Water Enterprise Fund - Capital Projects	\$150,000	
Water Meter Replacement - Year 2 (Authorized in FY24-25)	Public Works - Water	Water Enterprise Fund - Capital Projects	\$175,000	х
Santaquin Main Street Widening - Year 2 (Carry Over Project)	CS - Engineering	Transfer from Capital Roads - Grant Funds	\$2,750,000	х
Santaquin Peaks Improvements - Phase III (Carry Over Project)	CS - Engineering	CDRA	\$500K-\$750K	х
TOTAL - Capital Projects Requests - Enterprise Funds \$167,000				

### CAPITAL PROJECTS/INITATIVES - REQUIRE BONDING/OUTSIDE FUNDING SOURCE

Project Description	Department	Funding	Estimated Cost	Rank
New Fire Station 142	Public Safety - Fire	Transfer to Capital Projects from General Fund	\$9,200,000	
TOTAL - Capital Projects Requests - General Fund - Bonding			\$9,200,000	



CAPITAL PROJECTS/INITATIVES - IMPACT FEE ELIGIBLE						
Project Description	Department	Funding	Estimated Cost	Rank		
Water Impact Fees						
New Culinary Well location Study & Design - Carry Over from last FY	Public Works - Water	Water Impact Fees	\$240,000	х		
Pressurized Irrigation Impact Fees						
PRV Connection to ULS Pipeline	Public Works - PI	PI Impact Fees	\$410,000	Х		
Sewer Impact Fees						
Design & Construciton of WRF Improvements - Carry Over from last FY	Public Works - Sewer	Sewer Impact Fees	\$8,000,000	Х		
Parks Impact Fee				Rank (1-8		
Recreation Activity Building - Phase II - Part A (HVAC, Elect, Plumbing, etc)	CS - Sports/Classes	Park Impact Fees	\$750,000	,		
City Center Block Development - Water Feature	Public Works - Parks	Park Impact Fees	\$145,000			
Skate Park - Select Location & Construction	Public Works - Parks	Park Impact Fees	\$450,000			
Centennial Park - Replace Playground Equipment (incr capacity \$150K to \$350K)	Public Works - Parks	Park Impact Fees/GF	\$350,000			
Harvest View Park - Future Phase Additional Ballfield or Soccer Field	Public Works - Parks	Park Impact Fees	\$1,000,000			
Trail - Center St to Canyon Rd	Public Works - Parks	Park Impact Fees	\$1,000,000			
Trail - Summit Ridge to Highland Dr	Public Works - Parks	Park Impact Fees	\$1,000,000			
Buildling for Equipment @ Cemetery - Phase II	Public Works - Cemetery	Park Impact Fees	\$25,000			
Cemetery Property Purchase (Repayment to GF - 4 YR Obligation)	Public Works - Cemetery	Park Impact Fees	\$330,000	Х		
FOTAL - New Capital Project Requests - Park Impact Fee Eligible			\$5,050,000			
Public Safety Impact Fees						
Public Safety Impact Fee Study	Community Dev	Public Safety Impact Fees	\$15,000	х		
Fire Ladder Engine (Ordered - Financial Impact FY 27-28)	Public Safety - Fire	Public Safety Impact Fees	\$1,717,656	х		
storm Drain Impact Fees						
Property Acquisition - East Bench Debris Basins (Carry Over from last FY)	Public Works - Storm Water	Storm Water Impact Fee	\$2,000,000	х		



## I-15 Interchange & SR-198 Frontage Road











# Developing Business Park



All Self-Funded (Using Property Sale Proceeds)





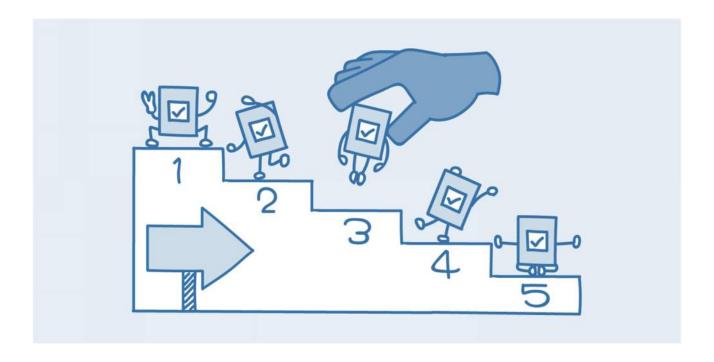




Break Time



## Directors/Council Prioritization Exercise





# Financial Sustainability (Zions Bank Data)

### "No Growth" Scenarios (Based off of 2021-2022 FY Actual Expenditures)

#### No Growth Scenarios

TABLE 1: NET GENERAL FUND REVENUES PER YEAR — NO GROWTH; HIGHER (4%) INFLATION RATES

	2024	2025	2026	2027	2028
General Fund Net Revenues per Year	(\$1,404,354)	(\$2,101,253)	(\$2,202,574)	(\$2,906,984)	(\$3,134,747)

If inflation could be contained to 2 percent per year for all expenditure categories, net revenues would improve fairly significantly for the <u>City</u>.

TABLE 2: NET GENERAL FUND REVENUES PER YEAR — NO GROWTH; LOWER (2 %) INFLATION RATES

	2024	2025	2026	2027	2028
General Fund Net Revenues per Year	(\$988,330)	(\$1,468,627)	(\$1,445,168)	(\$2,017,573)	(\$2,033,544)





# Financial Sustainability (Zions Bank Data)

### "Low Growth" Scenario (Based off of 2021-2022 FY Actual Expenditures)

IARLE 3. MET GENER	BYL FLIND BEAENIN	EC DER VEAR — I OW	RESIDENTIAL GROW	ATH SCENARIO:	HIGHER INFLATION RATES
IADEL J. INC. VENE	WALL DIND TALVENO	LO FEIN FLAIN LOVE	I VESIDEIVI IME ONOV	WILL DULINGING.	I HOLLEN INI DALION IVALES

	2024	2025	2026	2027	2028
New Impacts per Year					
Single-Family Residential Units	50	50	50	50	50
Multi-Family Residential Units	50	50	50	50	50
Non-Residential SF	252,648	304,920	339,768	304,920	339,768
Retail SF	43,560	43,560	43,560	43,560	43,560
Office SF	34,848	-	34,848	-	34,848
Business Park SF	174,240	261,360	261,360	261,360	261,360
Hotel SF	-	-	-	-	-
Net New Revenues – New Growth by Year	\$643,537	\$729,360	\$663,272	\$741,703	\$662,371
General Fund Net Revenues with New Growth Combined	(\$836,571)	(\$1,434,116)	(\$1,555,577)	(\$2,407,689)	(\$2,674,891)





# Financial Sustainability (Zions Bank Data)

### "High Growth" Scenario (Based off of 2021-2022 FY Actual Expenditures)

TABLE 4: NET GENERAL	FUND REVENUES PER YEAR -	<ul> <li>Medium Residential Growt</li> </ul>	H SCENARIO: HIGHER INFLATION RATES

	2024	2025	2026	2027	2028
New Impacts per Year					
Single-Family Residential Units	150	150	150	150	150
Multi-Family Residential Units	100	100	100	100	100
Non-Residential SF	252,648	304,920	339,768	304,920	339,768
Retail SF	43,560	43,560	43,560	43,560	43,560
Office SF	34,848	-	34,848	-	34,848
Business Park SF	174,240	261,360	261,360	261,360	261,360
Hotel SF	-	-	-	-	-
Net New Revenues – New Growth by Year	\$999,647	\$1,080,685	\$1,020,552	\$1,096,836	\$1,015,252
General Fund Net Revenues with New Growth Combined	(\$481,640)	(\$1,106,001)	(\$1,350,764)	(\$2,327,763)	(\$2,736,264)











