

Santaquin City Budget

2023-2024

275 W. MAIN

Santaquin



Santaquin



MAYOR
DAN OLSON

Welcome

FY2023-24
Budget Planning Session

February 11, 2023





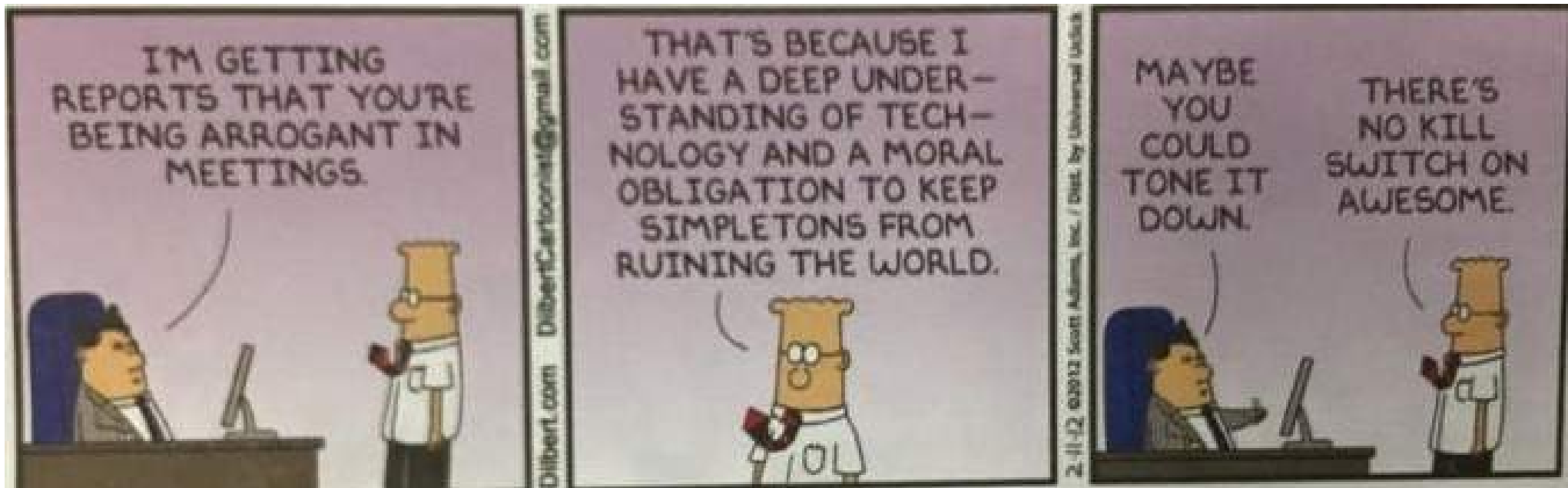
E-mail: SCOTTADAMS@AOL.COM



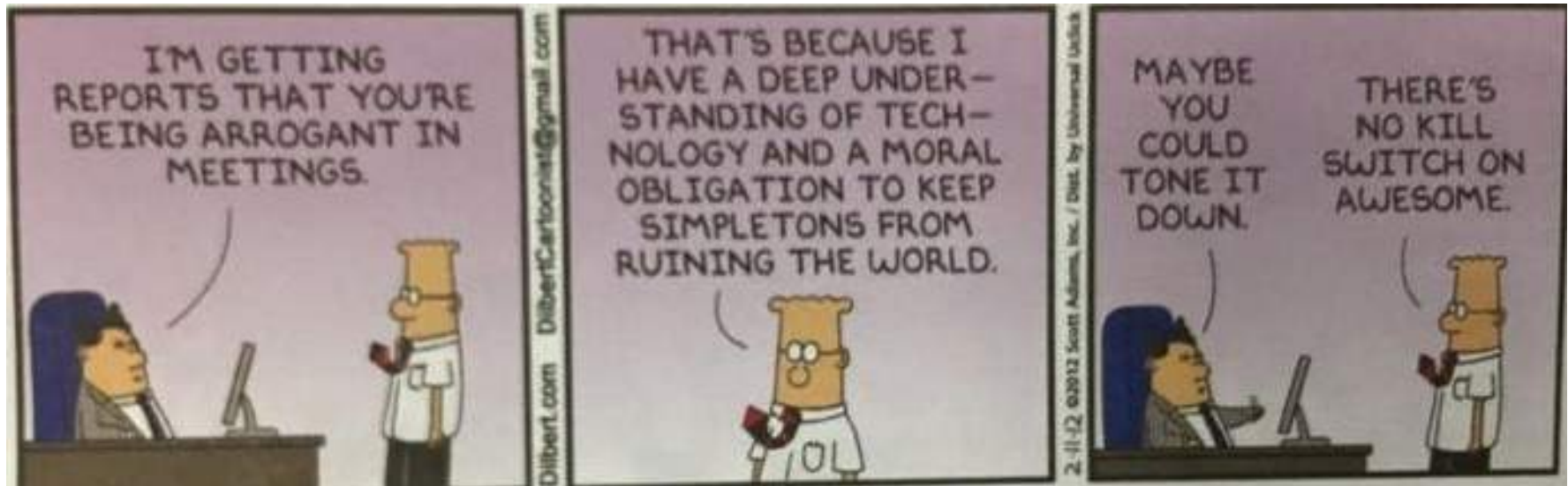
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Santaquin



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9 Months in

Santaquin

Saturday Agenda

- Budget Schedule
- Mission, Goals & Objectives
- Financial Goals & Projections
- Consolidated Review of Department Requests
- Review of Current Projects
- Review Future (Proposed) Projects
- Prioritization Exercise
- As Time Permits:
 - Library Fund Raiser Effort
 - Parking Lot Items
- Round Table



CITY MANAGER
NORM BEAGLEY



Parking Lot Reminder

- “Parking Lot”



2023-2024 Budget Schedule

(Without Tax Increase)

- February 10th & 11th Council Establishes Goals & Directives (Retreat)
- February 13th-17th Prioritizing requests based on ranking in Budget Planning Meeting
- February & March Gather Input from Department Heads for Operational Budget
- April 1st – April 18th Creation of Draft Budget (Pre-Cuts)
- April 18th Possible Budget Work Meeting – Policy Decision Making
- April 20th – April 29th Finalization of Budget Draft
- May 2nd Council Meeting – Council to adopt Tentative Budget
- May 3rd – June 6th Draft and Finalize Narrative Budget
- May 16th Possible Budget Work Meeting – Policy Decision Making
- June 6th Council Meeting – Public Hearing & Possible Adoption
- June 20th Council Meeting – Adoption of final budget (*if not approved 6/6*)
- June 23rd Budget filed with State Auditor's Office
- June 30th Council Meeting – Year End Budget Amendment FY2023

Mission Statement

The mission of Santaquin City is to provide for a strong, positive civic image and quality of life for people who live and work in Santaquin City; by providing guidelines and standards that ensure the orderly and balanced distribution of growth, sound fiscal and economic investment and preservation of the open and rural environment in a clean attractive physical setting.



Santaquin



Preserving our agricultural heritage while developing a clean, safe, fun, family-oriented community through well-planned growth and fiscal responsibility

Provide Quality City Services

- Build a well planned and reliable infrastructure
- Maintain our valuable facilities
- Provide affordable quality leisure services

Promote and Support Economic Development

- Strategically plan for growth
- Retain and expand existing businesses
- Maintain fair and competitive development fees and incentives
- Foster job creation

Ensure Proactive Regional Collaboration

- Encourage membership and leadership in decision making bodies
- Be a voice of involvement in local, State and Federal government affairs

Maintain a Sustainable Budget

- Ensure the responsible use of resources
- Encourage a highly motivated and well-trained municipal workforce
- Encourage varied revenue streams
- Enhance capital facility and replacement planning
- Ensure the highest level of safety of our employees

Promote Community Involvement

- Inspire pride and ownership in neighborhoods, businesses, and gathering places
- Focus on communication and transparency
- Promote and encourage diverse public events
- Provide meaningful service opportunities and celebrate volunteer efforts

Ensure Public Health and Safety

- Enhance safety, manage hazards, and increase community-wide emergency preparedness
- Provide effective communication and education regarding natural and man-made threats



Santaquín

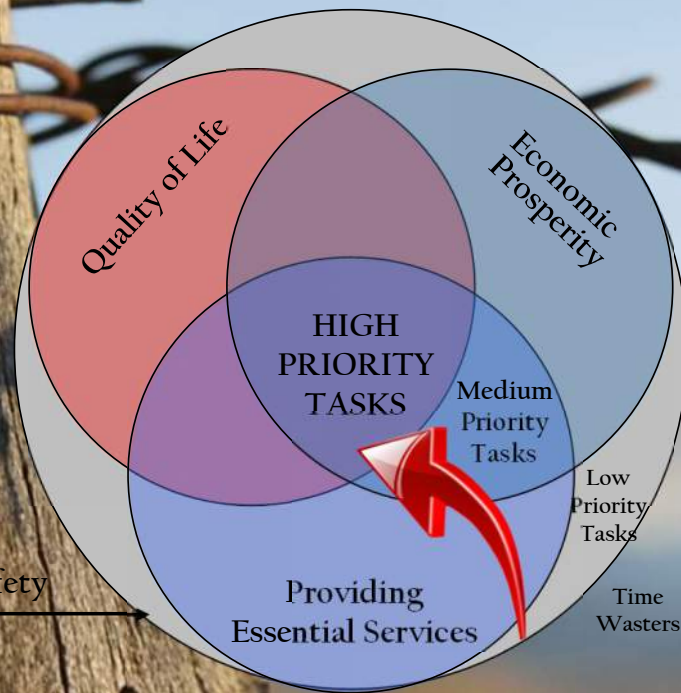
Introduction

Establishing & Prioritizing Goals

Goals of the City should be based on a balanced approach of providing safety and security, essential services, economic prosperity and a high quality of life as outlined in the General Plan

Tasks should be prioritized based on the number of overlapping goals they support.

Public Safety



A woman in a yellow shirt and dark pants is rappelling down a dark, craggy rock face. She is positioned in the upper center of the frame, with her body angled towards the left. The background features a dramatic sunset sky with orange and yellow hues near the horizon, transitioning to a darker blue at the top. A large, dark mountain peak is visible in the lower right, and a body of water stretches across the bottom. The overall scene conveys a sense of adventure and outdoor recreation.

<https://www.youtube.com/watch?v=7XFLTDQ4JMK>

Perspective

The logo for Santaquín, featuring a stylized mountain range above the word "Santaquín" in a cursive font.



February 10, 2023

Housing units built within Santaquin City (over 4 Calendar Years)

	Multi Family	Single Family
2019:	93	138
2020:	105	325
2021:	277	294
2022:	118	146
Total:	593	903

For a total of 1,496 housing units added since the end of 2018 (CY)

That represents a 47% increase in homes compared to the then existing homes in 2018
(from 3,168 housing units at the end of 2018 to 4,664 housing units in 2022)

Santaquin Statistics





February 10, 2023

Santaquin currently has available:

650 Building permits that could start building within 2 weeks

Another 1,397 housing units are currently approved

An additional 740 lots have some form of entitlement/vesting (Via DA, Annexation, etc.)

For a total of 2,787 housing units available

That represents a 59.8% increase in the number of housing from what is currently existing today (February 1, 2023))

(from 4,664 housing units at the end of 2022 to 7,451 housing units when built)

As an alternative comparison:

(235% increase from the number of housing at the end of 2018)

(from 3,168 housing units at the end of 2018 to a potential of 7,451 housing units once built)

Santaquin Statistics

Santaquin

Financial Goals

- Emergency Reserve Funding – Full 35% Funding
- General Fund Independence from Enterprise Fund Transfers
- Maintain Operational Growth Funding Less than Revenue Growth
- Capital Replacement Reserve Funding
- Lowering Debt

Financial Goals

- Emergency Reserve Funding – Full 35% Funding
- General Fund Independence from Enterprise Fund Transfers
- Maintain Operational Growth Funding Less than Revenue Growth
- Capital Replacement Reserve Funding
- Lowering Debt



Property Taxes

\$842K (Dec 21)
\$966K (Dec 22)
14.2%+ Last Year

Sales Taxes

\$1.212M (Dec 21)
\$1.461M (Dec 22)
20.5%+ Last Year

Utility Fees

\$2.64M (Dec 21)
\$3.04M (Dec 22)
15.1%+ Last Year

Impact Fees

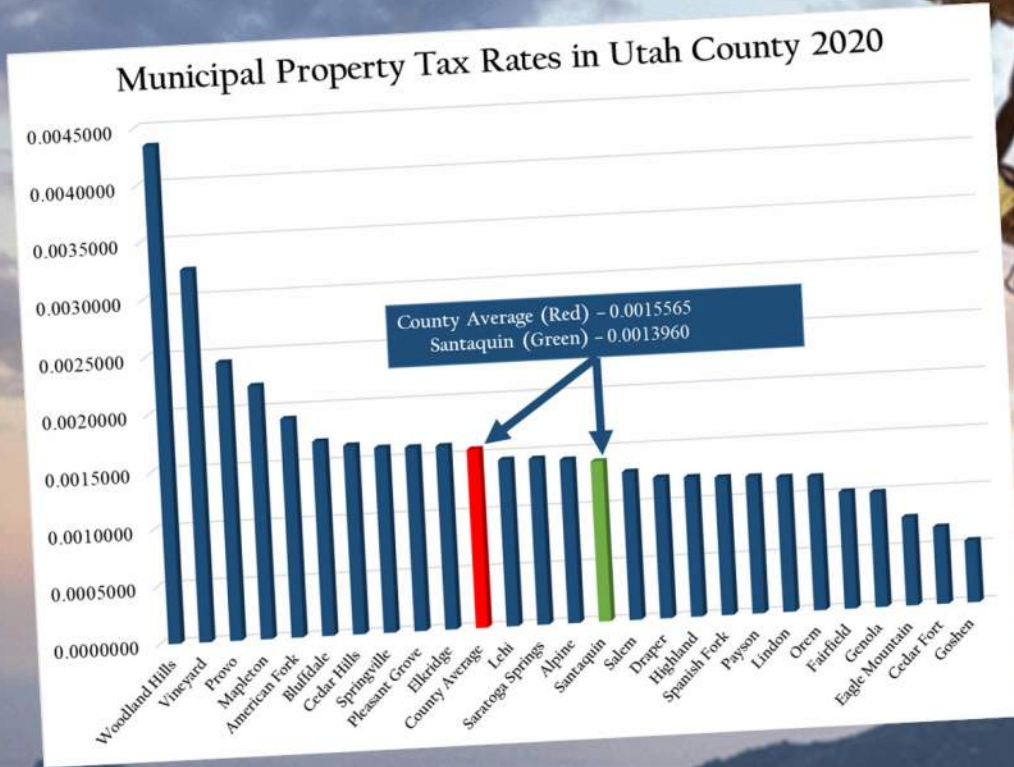
\$3.74M (Dec 21)
\$631K (Dec 22)
-83.1%+ Last Year

Revenue Projections





TAXES
FEES

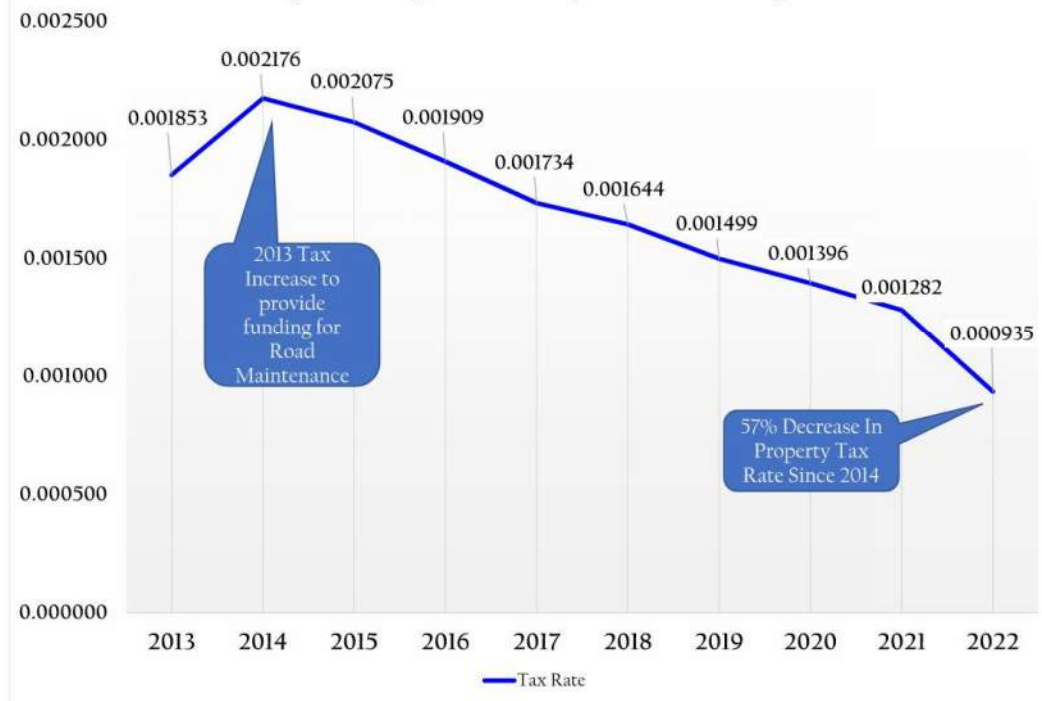


Tax Rate %

Taxes vs. Fees



Santaquin City Mill Levy Tax Rate by Year



TAXES
FEES

Tax Rate %

Taxes vs. Fees





Costs



Revenue

Inflation, Costs, & Revenues

Santaquin



Taxes

(Property
Sales)



Fees

(Water, PI,
Sewer)



Reserves

(Rainy Day)



Services

(PS, PW,
Roads,
Equipment,
Staff)



Revenue Vs Expenditures



Break Time

A silhouette of a rock climber is shown against a dramatic sky at sunset or sunrise. The climber is positioned on the right side of the frame, clinging to a dark, overhanging rock face. The sky is filled with soft, wispy clouds in shades of blue, orange, and pink. The overall mood is one of challenge and achievement.

Consolidated Review of all Departmental Requests



FY2023-2024

Personnel

Full Time (2):

- PW - 1 Seasonal → FT - \$33K
- PD - Wage Increase - \$260K

Additional Hours:

- Library - Additional Hours - \$16K
- Admin - Utility Billing & AP - \$16K

Part Time (2):

- FD - Wage Increase - \$220K
- FD - Changes - \$7K
- FD - Admin Assistant - \$29K
- On - Call Paramedic - \$22K
- FD - Fuel Mitigation - 55K
- CS - Rec/Sports - \$45K
- PW - Custodial - \$18K

Seasonal:

- PW - One Additional Seasonal - \$16K

Vehicles

- Patrol Vehicles (4) – Trucks (\$300K)
- Ladder Truck (\$1.8M) (No Up Front Cost)
- Snowplow (\$220K)
- PW F-150 (2) (\$12K)
- FD (1) (\$60K)
- FD Heavy Brush Truck Rebuild (\$12K)
- AD Expedition (\$50)

Possible Transfer of Used Police Cars:

- Fire Department (1)



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Equipment

Police

- Standard Rotational items with incremental increases (COLA)
- Taser Lease (\$6K)

Fire

- 5 Sets PPE Turnouts (\$17K)
- Mobile Radios (\$52K)
- Gov Bldgs AED's (\$14K)

Engineering

- GPS Antenna – (\$30K)
- Traffic Counter (\$7.2K)

Public Works

- Street Mower (\$61K)
- Ballfield Groomer (\$37K)
- Aerator for Turf (\$5K)
- Catwalk (\$7K)
- Forklift (Shop) (\$12K)
- Gov Bldgs Floor Cleaner (\$9K)

Community Services

- Door Card Security (\$10K)
- Spin Bikes (\$13K)
- Connex Storage (\$6K)

San Diego

A woman in a yellow shirt and dark pants is rappelling down a dark, craggy rock face. The background features a sunset sky with orange and blue hues, a large mountain peak, and a body of water. On the left side of the slide, there is a vertical thermometer-like graphic with a white top and a blue bottom, and a blue circular button at the very bottom.

Quick Review of Current Projects and Follow-Up Projects

Santaquin

FY2023-2024

Current Projects:

Rank	Description	Area	Estimated Cost
Approved	New City Hall – Construction	Facilities	\$10.6M
Approved	New City Hall – Library Fund Raising	Facilities	Time
Approved	Summit Ridge Irrigation Tank & Booster	Irrigation	\$7.5M
Approved	Harvest View – Phase II	Parks	\$2.8M



Current Projects:

Rank	Description	Area	Estimated Cost
Approved	Parks & Trails Master Plan	Planning	\$74K + Time
Approved	Sewer Master Plan	Planning	\$80K + Time
Approved	NRCS – County Debris Basin Design	Engineering	Time Only
Approved	NRCS – City Debris Basin(s) Design	Engineering	Time (Pass Through Dollars)
Approved	Main Street Widening Design	Engineering	\$849K (93% Pass Through)



Current Projects:

Rank	Description	Area	Estimated Cost
Approved	Employee – Wellness Program	Human Resources	Time
Approved	Employee – Safety Program	Human Resources	Time
Approved	Cemetery Mapping	Engineering	Time
Approved	Prospector View Park	Engineering	\$120K
Approved	New City Hall Block Properties (First Right)	Admin	\$10K
Pending	SR 198, 400 E Study	Admin	\$50K





Future Projects:

Rank	Description	Area	Estimated Cost
Approved	New City Hall – Furniture, Fixture & Equipment (FFE)	Facilities	\$700-900K
Approved	New City Hall – Relocation of Admin. & Comm. Dev.	Facilities	Time - \$5K
Approved	New City Hall – Relocation of Senior Citizens	Facilities	Time - \$5K
Approved	Old City Hall – Remodel & Parking Lot	Facilities	\$200-250K
Approved	Main Street – Phase IV & V - Widening	Roads	\$1M (Split across FYs)
Approved	NRCS – County Debris Basin	Storm Drainage	Time in FY2022-23
Approved	NRCS – City Debris Basins	Storm Drainage	\$2M Property Acquisition (Split across FYs)



Potential Projects/Initiative Review



FY2023-2024

NORM & JON

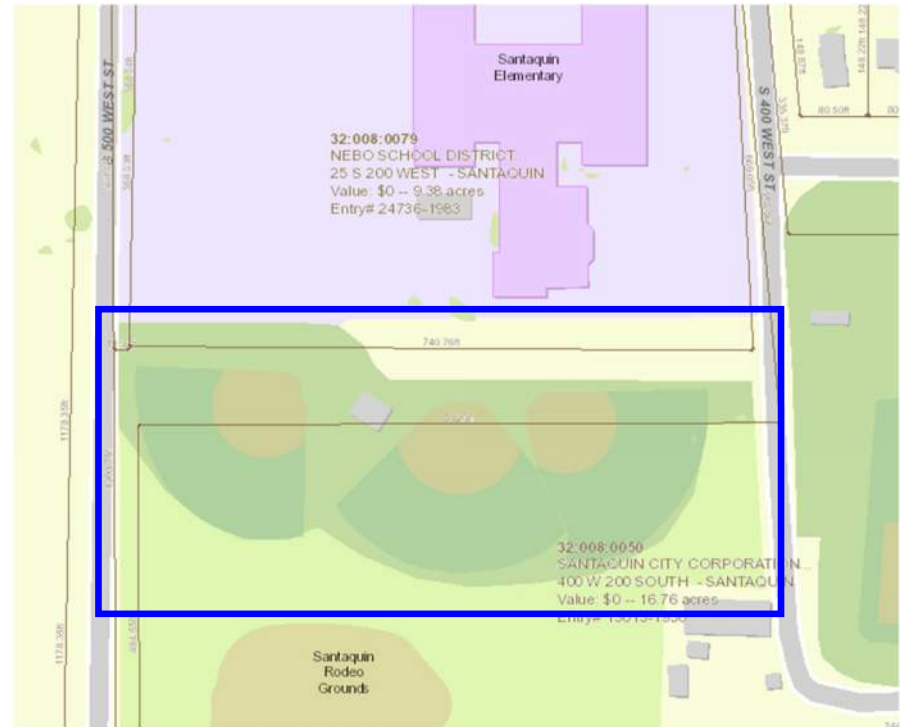
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Skate Park-Planning



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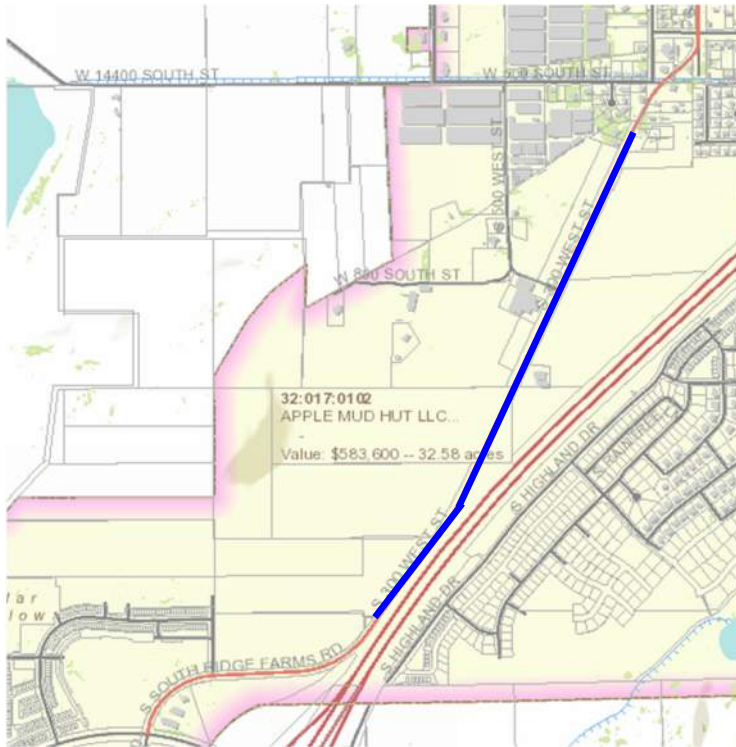
\$12K



\$350K



Red Barn Road Trail & Lighting



\$50K-\$100K

Demo Jr. High & Seniors



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\$500K

Restore Museum



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\$500K – Phase I

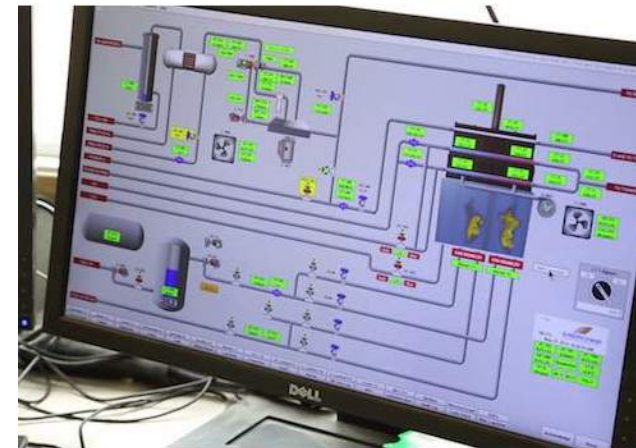
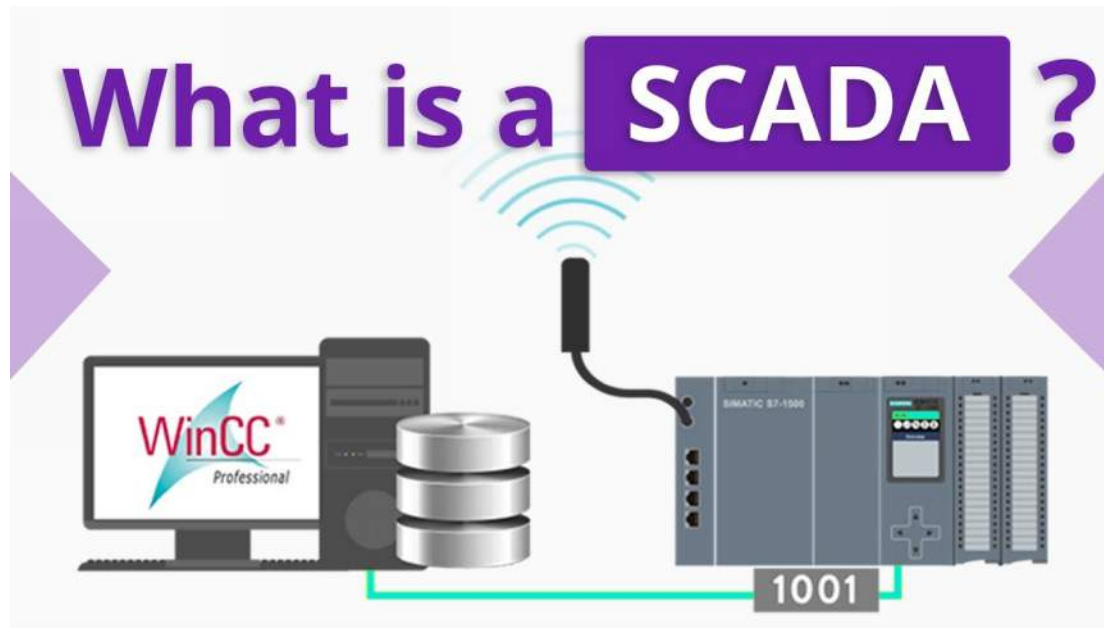
WRF Upgrades



\$7M



SCADA Upgrade



\$30K

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SMART Clocks



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\$10K

Cemetery Improvements



- Cemetery Improvements
- (\$40K)
 - (Asphalt, Pipe Ditch, Materials Storage, Possible Cremation Garden Design)

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\$40K

East Bench Debris Basins



- Property Acquisition
- (\$\$2M)
 - (Up to 5 Basins/Properties)



\$2M

Rodeo Grounds Improvements



- Arena Improvements (\$15K)
 - (Gates, Alley-ways, & Pens)

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\$40K

Upgrade Locks at all Facilities



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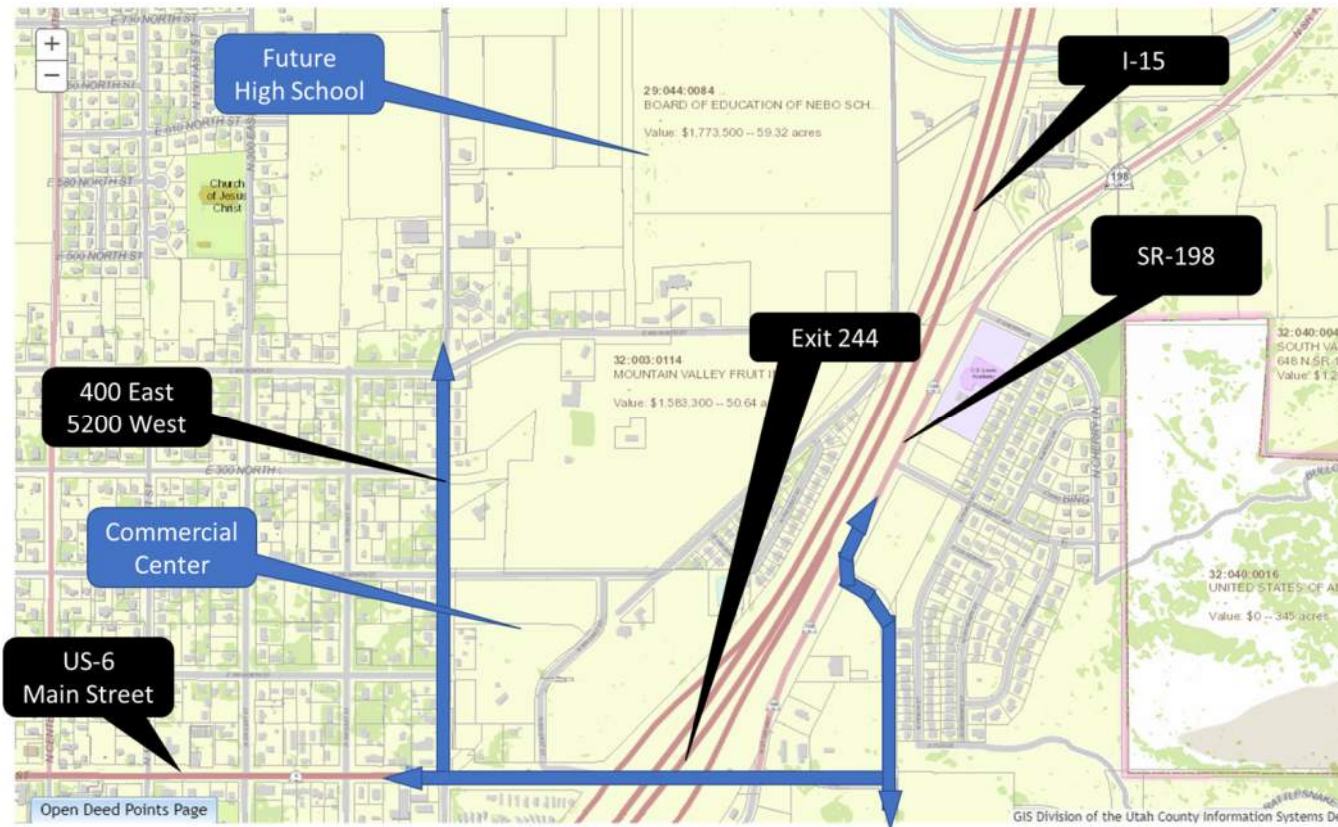
\$10K

Re-Route SR-198 Frontage Road



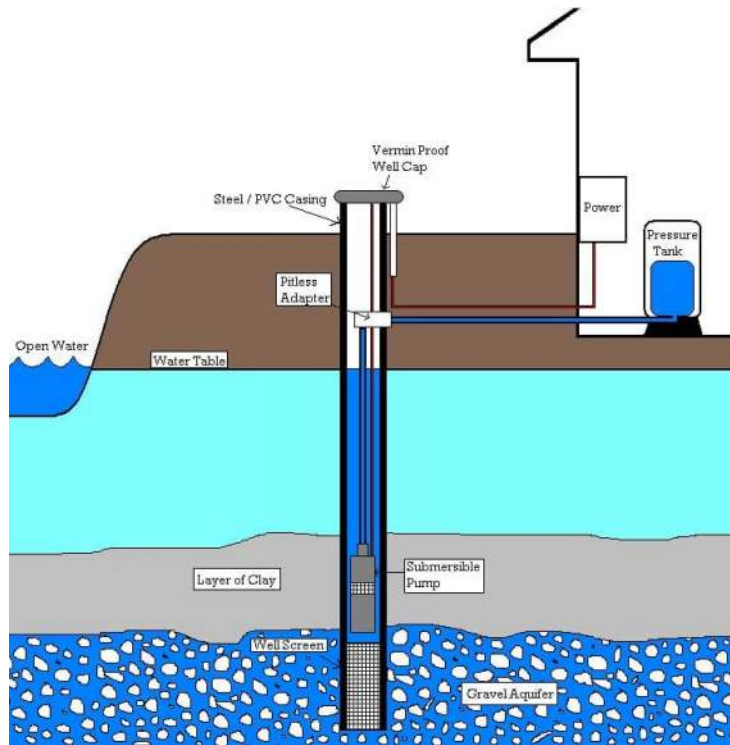
\$5K - Match

SR-198 & 400 E. Local Road Study



\$50K

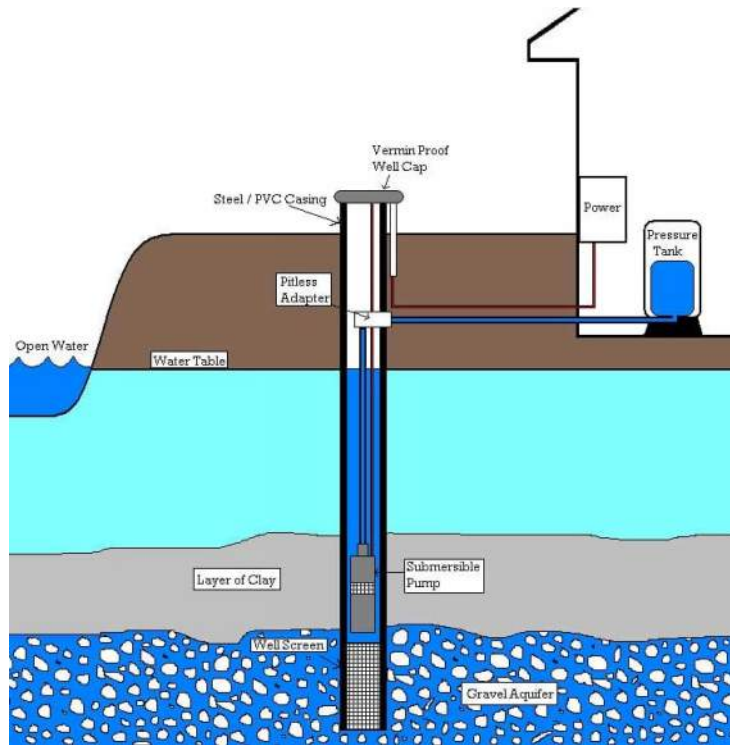
New CW Well –Study & Design



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\$240K

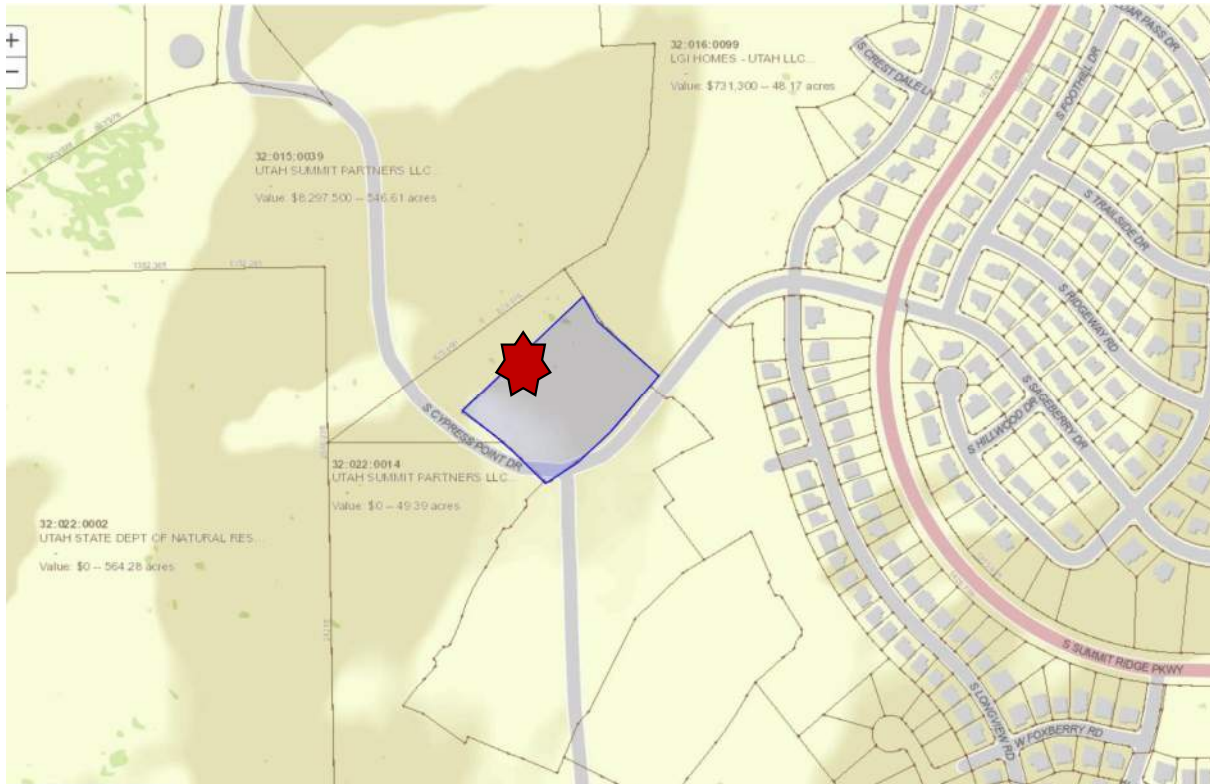
Increase Winter Storage Pumping



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\$110K

A red and white fire truck is parked in front of a fire station. The truck is a modern engine with a white cab and red body. It has "FIRE" written on the side. The fire station in the background is a large, light-colored building with a gabled roof.

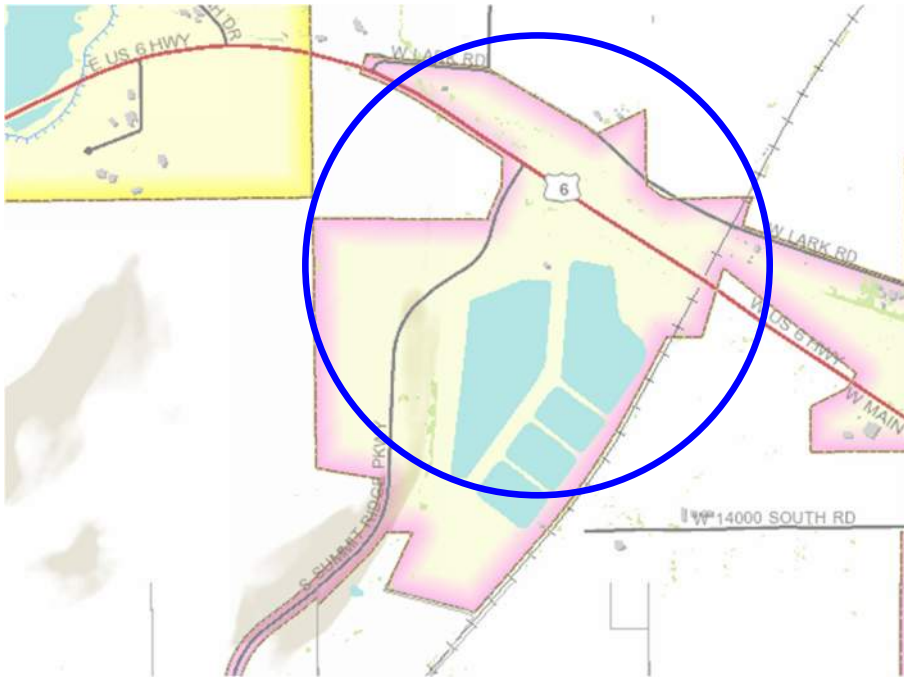


\$38K (Phase I)





Developing Business Park



All Self-Funded
(Using Property Sale Proceeds)



\$2.2M

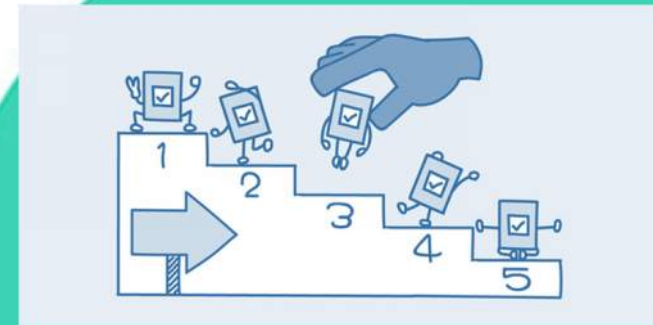




Break Time

Current GF Standing

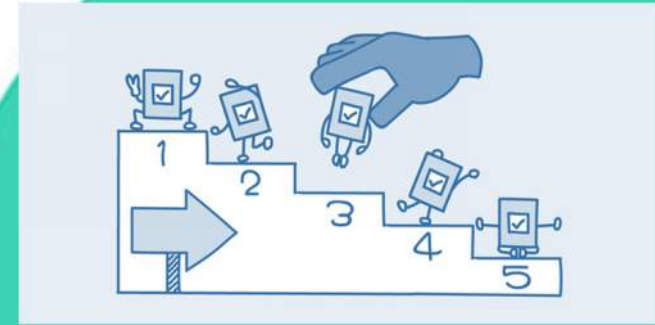
Where are we today???



Directors/Council Prioritization Exercise

Projects

- General Fund Projects
- Impact Fee Projects



Financial Sustainability (Zions Bank Data)

“No Growth” Scenarios (Based off of 2021-2022 FY Actual Expenditures)

No Growth Scenarios

TABLE 1: NET GENERAL FUND REVENUES PER YEAR – NO GROWTH; HIGHER 4% INFLATION RATES

	2024	2025	2026	2027	2028
General Fund Net Revenues per Year	(\$1,404,354)	(\$2,101,253)	(\$2,202,574)	(\$2,906,984)	(\$3,134,747)

If inflation could be contained to 2 percent per year for all expenditure categories, net revenues would improve fairly significantly for the [City](#).

TABLE 2: NET GENERAL FUND REVENUES PER YEAR – NO GROWTH; LOWER 2% INFLATION RATES

	2024	2025	2026	2027	2028
General Fund Net Revenues per Year	(\$988,330)	(\$1,468,627)	(\$1,445,168)	(\$2,017,573)	(\$2,033,544)



Financial Sustainability (Zions Bank Data)

“Low Growth” Scenario (Based off of 2021-2022 FY Actual Expenditures)

TABLE 3: NET GENERAL FUND REVENUES PER YEAR – LOW RESIDENTIAL GROWTH SCENARIO; HIGHER INFLATION RATES

	2024	2025	2026	2027	2028
New Impacts per Year					
Single-Family Residential Units	50	50	50	50	50
Multi-Family Residential Units	50	50	50	50	50
Non-Residential SF	252,648	304,920	339,768	304,920	339,768
Retail SF	43,560	43,560	43,560	43,560	43,560
Office SF	34,848	-	34,848	-	34,848
Business Park SF	174,240	261,360	261,360	261,360	261,360
Hotel SF	-	-	-	-	-
Net New Revenues – New Growth by Year	\$643,537	\$729,360	\$663,272	\$741,703	\$662,371
General Fund Net Revenues with New Growth Combined	(\$836,571)	(\$1,434,116)	(\$1,555,577)	(\$2,407,689)	(\$2,674,891)

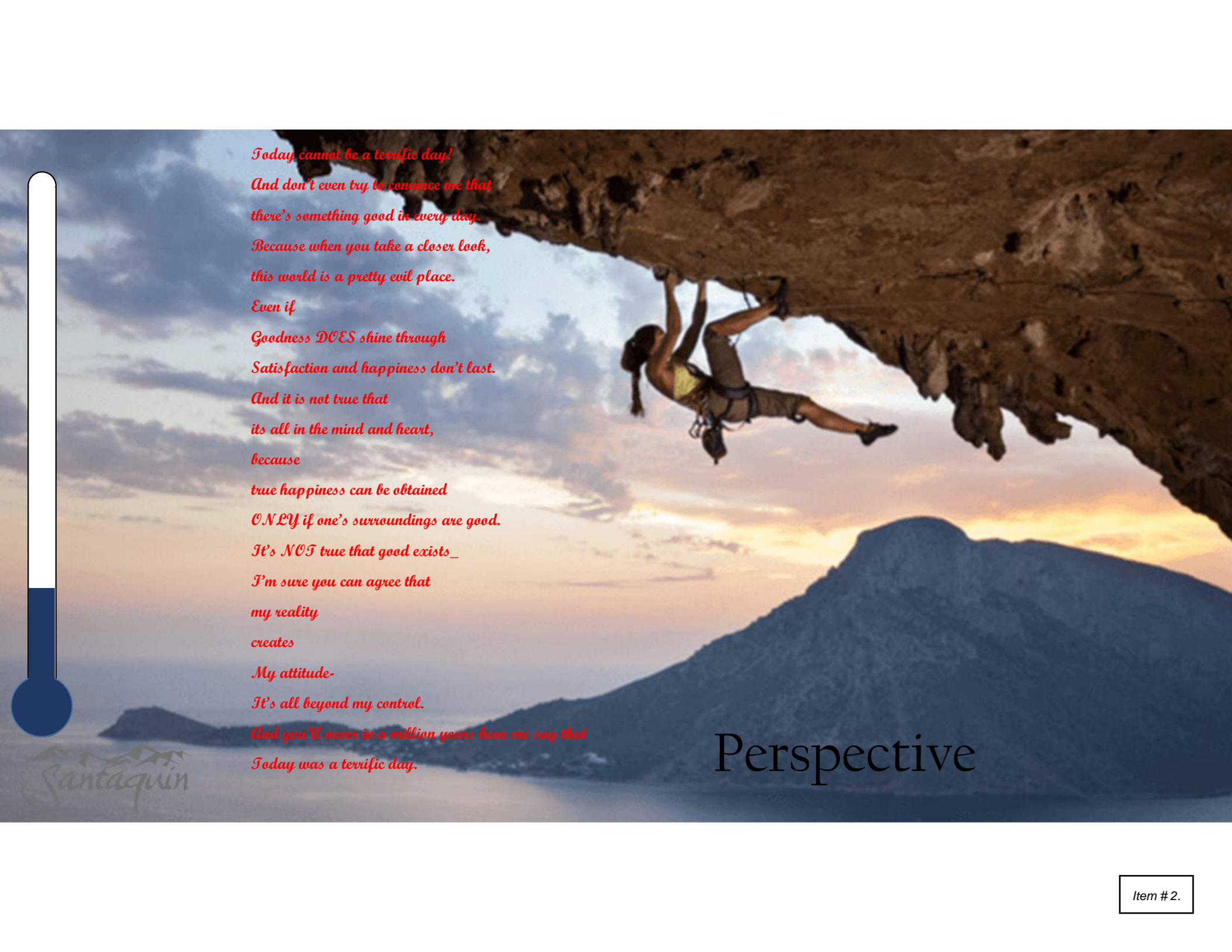


Financial Sustainability (Zions Bank Data)

“High Growth” Scenario (Based off of 2021-2022 FY Actual Expenditures)

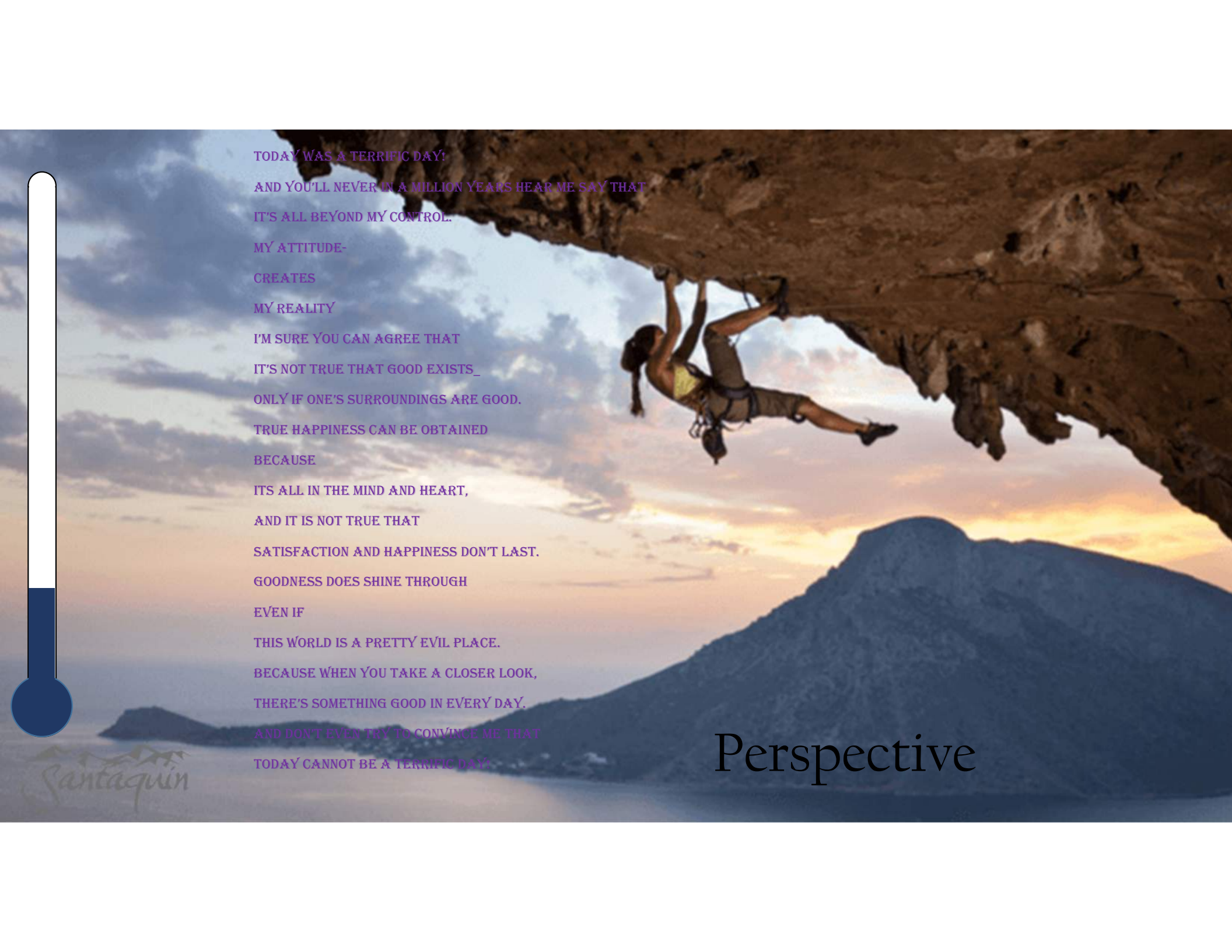
TABLE 4: NET GENERAL FUND REVENUES PER YEAR – MEDIUM RESIDENTIAL GROWTH SCENARIO; HIGHER INFLATION RATES

	2024	2025	2026	2027	2028
New Impacts per Year					
Single-Family Residential Units	150	150	150	150	150
Multi-Family Residential Units	100	100	100	100	100
Non-Residential SF	252,648	304,920	339,768	304,920	339,768
Retail SF	43,560	43,560	43,560	43,560	43,560
Office SF	34,848	-	34,848	-	34,848
Business Park SF	174,240	261,360	261,360	261,360	261,360
Hotel SF	-	-	-	-	-
Net New Revenues – New Growth by Year	\$999,647	\$1,080,685	\$1,020,552	\$1,096,836	\$1,015,252
General Fund Net Revenues with New Growth Combined	(\$481,640)	(\$1,106,001)	(\$1,350,764)	(\$2,327,763)	(\$2,736,264)

A person is rappelling down a dark, craggy rock face. The scene is set at sunset or sunrise, with a warm, orange and yellow glow in the sky. In the background, a large, dark mountain peak rises above a body of water. The overall mood is adventurous and contemplative.

*Today cannot be a terrific day!
And don't even try to convince me that
there's something good in every day.
Because when you take a closer look,
this world is a pretty evil place.
Even if
Goodness DOES shine through
Satisfaction and happiness don't last.
And it is not true that
it's all in the mind and heart,
because
true happiness can be obtained
ONLY if one's surroundings are good.
It's NOT true that good exists_
I'm sure you can agree that
my reality
creates
My attitude-
It's all beyond my control.
And you'll never in a million years hear me say that
Today was a terrific day.*

Perspective

A person is rappelling down a dark, craggy rock face. The scene is set at sunset or sunrise, with a warm orange and yellow glow in the sky. In the background, a large, dark mountain peak rises from a body of water. The overall mood is adventurous and contemplative.

TODAY WAS A TERRIFIC DAY!
AND YOU'LL NEVER IN A MILLION YEARS HEAR ME SAY THAT
IT'S ALL BEYOND MY CONTROL.
MY ATTITUDE-
CREATES
MY REALITY
I'M SURE YOU CAN AGREE THAT
IT'S NOT TRUE THAT GOOD EXISTS_
ONLY IF ONE'S SURROUNDINGS ARE GOOD.
TRUE HAPPINESS CAN BE OBTAINED
BECAUSE
ITS ALL IN THE MIND AND HEART,
AND IT IS NOT TRUE THAT
SATISFACTION AND HAPPINESS DON'T LAST.
GOODNESS DOES SHINE THROUGH
EVEN IF
THIS WORLD IS A PRETTY EVIL PLACE.
BECAUSE WHEN YOU TAKE A CLOSER LOOK,
THERE'S SOMETHING GOOD IN EVERY DAY.
AND DON'T EVEN TRY TO CONVINCE ME THAT
TODAY CANNOT BE A TERRIFIC DAY!

Perspective

The logo for Santaquin, featuring a stylized mountain range above the word "Santaquin" in a cursive font.

Santaquin



<https://www.youtube.com/watch?v=sDH4mzsQP0w>

Happiness & Value



Santagüin



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Questions or Comments

Parking Lot Items:

- ???
- ???
- ???
- ???
- ???
- ???
- ???

Round Table Closing Comments





Thank You!