



SANTAQUIN CITY FIRE & EMS DEPARTMENT

Fire Chief Ryan Lind

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To: Mayor Dan Olson, City Council, City Manager Norm Beagley

From: Fire Chief Ryan Lind

Date: 7/14/2022

RE: Portable Radio Purchase

Santaquin Fire and EMS had budgeted to replace 15 of 45 portable radios FY 22-23 utilizing Fire Department Reserve Funds. We are upgrading all of our old radios to be compliant with the new Utah Communicates Authority network, commonly referred to Phase 2. The old radios are 12-15 years old, and we are unable to get parts to repair units that are currently broke.

In the past, we have purchased radios from Motorola Solutions with state pricing. Each of these new radios costs \$4300 each. The current bid for 22 radios from Motorola Solutions is \$94,796.24

I have been able to locate some new in box radios that are 24 months old, and never been programmed or used. These radios carry the manufacture 3-year warranty, and have the same programming as the spec's/bid from Motorola Solutions. Each of these radio's cost the city \$2800.00. The dealer has offered a special deal, if we purchase 10, we receive a free radio. This allows us to take delivery of 22 radios for a total cost of \$53,600.00
The dealer only had the 22 radios left in stock.

Santaquin Fire and EMS requests approval to purchase the 22 radios from Mission Communications and not Motorola Solutions, allowing us to save \$38,496.24

We appreciate your consideration and I am happy to answer any questions you may have