



149808-01

April 23, 2026

SAN JUAN COUNTY ROAD
DEPARTMENT

Attention: TJ ADAIR



Machine pictured may not reflect specifications quoted.

Dear TJ,

Thank you for your interest in Wheeler Machinery Co. and its products. I am pleased to provide you with this quote for your consideration.

New Caterpillar Model: 938 QC Wheel Loaders

STOCK NUMBER: **SERIAL NUMBER:** **YEAR:** 2026 **SMU:** 6

Thank you for your interest in Wheeler Machinery Co. and Caterpillar products for your business needs. This quotation is valid for 10 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Marco Defa
Wheeler Machinery Co.
mdefa@wheelercat.com
435-229-6074

New Caterpillar Model: 938 QC Wheel Loaders

STANDARD EQUIPMENT

POWERTRAIN -Cat C7.1 ACERT engine --Auto Idle shut down feature --Auto Engine RPM --Power modes (Standard and Performance) --Power by range (High power in range 4) --Tier 4 final/Stage V compliant --Turbocharged and aftercooled --Filtered crankcase breather --Diesel particulate filter --Selective catalyst reduction -Dry type air cleaner -Coolant protection to -34C (-29F) - Fuel priming pump, automatic -Fuel Water separator -Auto Differential lock in front axle -Axle seal guards -Enclosed wet disc full hydraulic brakes -Parking brake, electric -Lubed for life driveshafts -Hydrostatic transmission with electronic -control --Operator modes(TC, Hystat, Single Pedal -and Ice) --Directional shift aggressiveness (Fast, -Medium, Slow) --Auto Rimpull control, adjust wheel -torque --Creeper control, adjust ground speed -Single plane cooling package wide 6 fins -per inch density -Hydraulically driven demand cooling fan -S-O-S port,engine,coolant,transmission -oil -

HYDRAULICS -Automatic lift and bucket kickouts, -adjustable in-cab -Bucket and fork modes, adjustable in-cab -Cylinder damping at kickout and -mechanical end stops -Fine mode control (fast, medium, slow) -in Fork Mode -Hydraulic response setting (fast, -medium, slow) -Hydraulic diagnostic connectors and -S-O-S ports -Hydraulic sight gauge, visible -Load sensing hydraulics and steering -Seat mounted hydraulic joystick controls -Cat Payload 250 hours of Demo -

ELECTRICAL -Alternator, 115-amp, heavy duty -12V power supply in cab (2) -Batteries, 1,000 CCA (2) 24 volt system, -disconnect switch -Back up alarm -Emergency shutdown switch -LED rear stop and turn lights -Heavy duty gear reduction starter -Product Link -Remote jump start post -Resettable main and critical function -breakers -Roading lights front and rear -

OPERATOR ENVIRONMENT -75 mm (3 in) retractable seatbelt -Automatic temperature control -Cab, enclosed ROPS/FOPS pressurized -and sound suppressed -Push to Start -8 Inch Touch Screen -Jog Dial with Screen Control -Programmable Joystick -Cup holders -External heated mirrors with lower -parabolic -Ground level cab door release -Hydraulic control lockout -Interior cab lighting, door -Lunch box storage -Operator warning system indicators -Radio ready speakers -Rear window defrost, electric -Seat mounted electronic implement -controls, adjustable -Sliding glass on the side windows -Column mounted multi function control --lights, wipers, turn signal -Suspension seat, fabric -Tilt steering wheel -Tinted front glass -Wet arm wiper/washer, 2-speed and -intermittent, front -Wet arm wiper washer, rear -Mounting Provision -Gauges --Digital hour meter, odometer and -tachometer --Digital ground speedometer and -direction indicator --Engine coolant temperature gauge --Fuel and diesel exhaust fluid level -indicator --Hydraulic oil temperature gauge -

OTHER STANDARD EQUIPMENT -Large-access enclosure doors with -adjustable close/open force -Parallel lift loader linkage -Recovery hitch with pin -Remote mounted lubrication points -Vandalism protection- -lockable compartments -1000 hour Service Intervals -(after initial 500) -

MACHINE SPECIFICATIONS

938 14A WHEEL LOADER	579-7703	MIRRORS, HEAT, ELEC ADJUST	578-1409
CHASSIS AR-938	579-7707	SEAT, DELUXE, TILT AND TELE	593-8962
ELECTRICAL AR	579-7708	LIGHTS, STD, HALOGEN	590-8902
HYDRAULIC AR	579-7712	LIGHTS, ROADING, HALOGEN, RH	633-0624
POWER TRAIN AR	593-8992	STANDARD RADIO (12V)	590-8872
INSTALLATION AR	593-8999	PRODUCT LINK, CELLULAR PLE643	573-8455
ELECTRONICS AR-M	595-9693	FILM GP, WARNING, PL, ANSI	638-5475
LANE 2 ORDER	0P-9002	WINDSHIELD ACCESS STEPS, NONE	612-1012
PREP PACK, UNITED STATES	593-8900	TIRES,20.5R25 MX XHA2 * L3	366-6882
STANDARD LIFT, COUPLER READY	593-8941	FENDERS, STANDARD	593-8951
HYDRAULICS, 2V	593-8942	CTWT, STD,3064LBS, 5PCS	470-6570
HYDRAULICS, STANDARD	536-5284	TOOLBOX AUX, NONE	519-8081
STEERING WHEEL, STANDARD	579-7718	HYDRAULIC OIL, STANDARD	619-8439
JOYSTICK 2V, STEERING WHEEL	593-8915	SERIALIZED TECHNICAL MEDIA KIT	421-8926
DIFFERENTIAL, OPEN REAR	349-8014	LINES, AUX 3RD, NONE	536-5329
ENVIRONMENT, MEDIUM DEBRIS	579-7722	RIDE CONTROL	579-7697

WEATHER, COLD START 120V	579-7731	GUARD, POWERTRAIN, LOWER	349-8165
CAB, STANDARD	578-1363	PACK, DOMESTIC TRUCK	0P-0210
AIR CONDITIONING, R134A REF	579-7735	QUICK COUPLER,FUSION,HIGH VIS	536-5314
ENGINE	593-8993	JUMPER LINES, NONE	536-5339
PUSH START, PASSCODE SECURITY	579-7738	BUCKET – BCP04848B	417-4929
CAMERA, REAR VIEW	579-7761		

AWARDED STATE CONTRACT MA3383

SELL PRICE		\$243,000.00
BUYBACK 938 QC	-	\$232,000.00
NET BALANCE DUE		\$243,000.00
AFTER TAX BALANCE		\$11,000.00

WARRANTY & COVERAGE

Standard Warranty: 12 Months / Unlimited Hours - Premier
 Extended Warranty: 48 MO/4000 HR POWERTRAIN + HYDRAULICS + TECH

F.O.B/TERMS:
Moab

Wheeler Machinery agrees to purchase the motor grader back from SAN JUAN COUNTY at the end of one year term as needed per the stipulations below for the sum of \$243,000.00

- Machine to have less than 300 hours,
- Tires will have at least 50% remaining,
- Wear items at least 50% remaining
- SAN JUAN County must submit a request in writing to exercise their buy back option at least 3 months in advance from end of one year term
- Overtime Hours above 300 Hours will be charged \$40 p/ hour overage

STATE CONTRACT MA3383

Signature of acceptance _____