

## STANDARD SERVICE PROVIDER CONTRACT

This standard service provider contract is between San Juan County, a political subdivision of the State of Utah, and the following person or entity (the "Service Provider"):

Service Provider:	Blackbridge Consulting LLC	Contact Phone Number:	(469) 287-6824
Contact Person:	Ryan Hopkins, MBA	Contact Email Address:	<a href="mailto:rhopkins@blackbridgeconsulting.com">rhopkins@blackbridgeconsulting.com</a>
Address:	2825 East Cottonwood Pkwy Salt Lake City, Utah 84121	Type of Service:	Wildcat MicroFund Business Support Coordinator

San Juan County desires to obtain the services of a professional and competent service provider to provide the contractual services under this contract.

The Service Provider, who has represented to San Juan County that it is a competent and experienced service provider, desires to provide the contractual services under this contract.

San Juan County issued a Request for Qualifications on February 16, 2026, seeking a consultant or firm to provide contracted services to assist San Juan County and to act as the Wildcat MicroFund Business Support Coordinator for Economic Development Rural Leaders for Economic Mobility (RELM) initiative; and

Whereas based on the response to the Request for Qualifications, Blackbridge Consulting is the apparent most responsive and responsible proposal.

Whereas on March 03, 2026, The Board of San Juan County Commissioners authorized the Notice of Award and Intent to Negotiate a Contract with Blackbridge Consulting based upon the proposal and negotiated fees for these services; and

The parties, therefore, agree as follows:

- 1. Scope of Services.** The Service Provider agrees as follows:
  - A. Provide coordination, outreach, and technical assistance support for the Wildcat MicroFund initiative, in partnership with Weber State University. The Wildcat MicroFund Business Support Coordinator will work closely with the San Juan County Economic Development Department, the San Juan Chamber, and regional partners to ensure equitable access to entrepreneurial resources and funding opportunities across rural and Indigenous communities.
  - B. Provide in-person and remote technical assistance to startups and early-stage businesses (five years or less) throughout San Juan County.
  - C. Work one-on-one with entrepreneurs to strengthen business models, improve readiness, and access additional regional resources.
  - D. Support businesses in preparing for other funding opportunities beyond the Wildcat MicroFund. Promote the Wildcat MicroFund program throughout the County through outreach, partner coordination, and community engagement.
  - E. Coordinate with the San Juan Chamber to strengthen business service delivery and entrepreneurial support. Participate in training provided by the San Juan County Economic Development Department and Weber State University Wildcat MicroFund partners.
  - F. Deliver Business Model Canvas training throughout the community during the contract year using program-provided curriculum.
  - G. Provide Lean Business Plan training workshops to support business sustainability and funding readiness.
  - H. Deliver at least one targeted marketing-focused training covering business model elements such as customer segmentation, channels, and outreach strategy.
  - I. Collaborate with the County and Wildcat partners to refine workshop materials and develop additional tools, handouts, or resources as needed to support local entrepreneurs.
  - J. Track participation, technical assistance activities, training attendance, and business outcomes required under grant reporting expectations.
  - K. Maintain organized program documentation and provide updates to the County Economic Development Department.
- 2. Compensation.**
  - A. San Juan County will pay the Service Provider monthly for a total compensation not to exceed Thirty-Thousand Dollars and No/100's (\$30,000), Service provider is expected to invoice the County on a monthly basis and provide a monthly

activity report documenting work completed, training delivered, businesses served, and progress toward program outcomes. San Juan County shall mail its payment to the Service Provider within 30 days of execution of this Agreement unless the parties agree, in writing, to alternative payment arrangements.

- B. Service Provider shall disclose its tax identification or Social Security number to San Juan County before a check or payment will be made by San Juan County to the Service Provider.
- C. If this contract is terminated early, the Service Provider shall refund to San Juan County any unearned portion of the compensation paid under this Agreement, as reasonably determined based on services not performed as of the effective date of termination.
- D. The Service Provider is responsible for any taxes, contributions, assessments, or fees that arise from payments made by San Juan County to the Service Provider.
- E. The Service Provider is responsible for paying all subcontractors, material providers, jobbers, or any other person who or entity that provides materials, services, equipment, utilities, or otherwise at the request of the Service Provider and in connection with or relating to this contract.
- F. Any additional services outside the Scope of Services set forth in Section 1 must be agreed to in writing by both parties and may require an amendment to this Agreement.

**3. Effectiveness, Date, and Termination.** This contract will become effective when all parties have signed it. The date of this agreement will be the date this agreement is signed by the last party to sign it (as indicated by the date associated with that party's signature). This contract will terminate on December 31, 2026 at 11:59 p.m. which can be amended and extended up to a total of three years dependent upon available funds.

#### **4. Early Termination.**

- A. San Juan County may terminate this contract if annual appropriations, as part of San Juan County's annual public budgeting process, are not made or are insufficient to pay the Service Provider. This termination will be effective at the time that San Juan County's notice is effective under section 8.
- B. San Juan County may terminate this contract due to its dissatisfaction with the Service Provider's services, which termination will be effective at midnight on the fifth day after San Juan County's notice is effective under section 8.
- C. San Juan County may terminate this contract for any reason, which termination will be effective at midnight on the 30<sup>th</sup> day after San Juan County's notice is effective under section 8.
- D. San Juan County may terminate this contract, which termination will be effective at the time San Juan County's notice is effective under section 8, if:
  - (1) The Service Provider engages in or permits any unlawful or disruptive conduct or any activity not permitted by law, regulation, ordinance, this contract, and/or the policies of San Juan County and
  - (2) The Service Provider fails to immediately cease such conduct or activity after notification by law enforcement, San Juan County, or otherwise.
- E. Either party may terminate this contract after a material breach of this contract by the other party, which termination will be effective after the notice is effective under section 8.

#### **5. Warranties.**

- A. The Service Provider warrants to San Juan County that:
  - (1) All materials and equipment furnished under this contract shall be:
    - (a) New;
    - (b) Of reasonable quality; and
    - (c) Free from faults and defects; and
  - (2) All services performed under this contract shall:
    - (a) Be of reasonable quality;
    - (b) Conform with reasonable professional standards and
    - (c) Conform to codes, regulations, and laws.
    - (d) Materials, Plans, Artwork, Drawings, Brochures, Maps, and Documents produced under this contract will be owned by San Juan County upon completion. San Juan County may use these items in future projects or opportunities as the County needs to arise without written consent or authorization from any other party.
- B. Service Provider shall correct or replace any materials or equipment that do not satisfy subsections 5.A.(1)(a)-(d) within 30 days after San Juan County's notice is effective under section 8.
- C. Service Provider shall correct any services performed that do not satisfy subsections 5.A.(2)(a)-(c) within 30 days after San Juan County's notice is effective under section 8.
- D. The parties acknowledge that the warranties set forth in Title 70A, Chapter 2, Part 3, Utah Code Annotated apply to this contract.

- 6. Insurance.** The Service Provider shall maintain for the duration of this contract and for six years after the termination of this contract, the following types of insurance:
- A. A valid occurrence from commercial general liability insurance policy, which covers contractual liability and contractual agreements, with minimum limits as follows:
    - (1) Each occurrence - \$1,000,000.00;
    - (2) Medical Exp. (Any one person) - \$5,000.00;
    - (3) Personal and Adv. Injury - \$2,000,000.00;
    - (4) General aggregate - \$2,000,000.00; and
    - (5) Products – Comp/Op aggregate - \$2,000,000.00;
  - B. A valid automobile liability insurance policy that satisfies the minimum amounts required by Utah law; and
  - C. A valid Workers' Compensation and Employers' Liability insurance policy with minimum limits as required by Utah law. If any proprietor, partner, executive, officer, member, or other person is excluded from the Worker's Compensation and Employers' Liability insurance policy, the Service Provider shall provide San Juan County with the applicable state-issued waiver.

For the duration of this contract and for six years after the termination of this contract, San Juan County may request the Service Provider to provide San Juan County with certificates or other records that demonstrate that the Service Provider is in compliance with the insurance requirements set forth in this section (the "Certificates/Records"). If the Service Provider fails to provide San Juan County with the requested Certificates/Records within three business days of San Juan County's request, San Juan County may immediately terminate this contract. If the Service Provider fails to have the insurance required by this contract, San Juan County may immediately terminate this contract.

- 7. Indemnification.** With respect to any judicial, administrative, or arbitration action, suit, claim, investigation, or proceeding ("Proceeding") against San Juan County, San Juan County's officers, employees, agents, consultants, advisors, and other representatives, and each of their heirs, executors, successors, and assignees ("San Juan County Indemnitees") that arises out of this contract or the acts or omissions of Service Provider (each, a "Claim"), Service Provider shall, for the duration of this contract and for a period of six years after the termination of this contract, indemnify those San Juan County Indemnitees against any amount awarded in, or paid in settlement of any Proceeding, including interest ("Loss") and any out-of-pocket expense incurred in defending a Proceeding or in any related investigation or negotiation, including court filing fees, court costs, arbitration fees, witness fees, and attorneys' and other professionals' fees and disbursements ("Litigation Expense") (Loss and Litigation Expense means "Indemnifiable Losses") arising out of that Proceeding, except to the extent that San Juan County negligently or intentionally caused those Indemnifiable Losses.
- 8. Notices.** All notices must be in writing and must be delivered personally, by a nationally recognized overnight courier, or by United States mail, postage prepaid and addressed to the parties at their respective addresses set forth below, and the same shall be effective upon receipt if delivered personally, on the next business day if sent by overnight courier, or three business days after deposit in the United States mail if mailed. The initial addresses of the parties shall be:

<u>San Juan County</u>		<u>Service Provider</u>
San Juan County Attn: Mack McDonald PO Box 9 Monticello, UT 84535	<u>With a copy to:</u> San Juan County Attn: Attorney's Office PO Box 850 Monticello, UT 84535	Blackbridge Consulting LLC Ryan Hopkins, MBA 2825 East Cottonwood Pkwy Salt Lake City, Utah 84121

- 9. Independent Contractor.** The Service Provider shall perform this contract as an independent contractor. The Service Provider acknowledges that it and its representatives are not employees of San Juan County and, thus, have no right to and shall not be provided with any San Juan County benefits.
- 10. Conflict of Terms.** In the event of any conflict between the terms of this contract and any documents referenced in this contract or incorporated into this contract by reference, including exhibits or attachments to this contract, this contract shall control.
- 11. Assignment Restricted.** Except with the prior written consent of the other party, each party shall not transfer, including by merger (whether that party is the surviving or disappearing entity), consolidation, dissolution, or operation of law:
- A. Any discretion granted under this contract;
  - B. Any right to satisfy a condition under this contract;
  - C. Any remedy under this contract; or

D. Any obligation imposed under this contract.

Any purported transfer in violation of this section will be void.

**12. Waiver.** No waiver of satisfaction of a condition or nonperformance of an obligation under this contract will be effective unless it is in writing and signed by the party granting the waiver.

**13. Entire Contract; Amendment.** This contract, including all attachments, if any, constitutes the entire understanding between the parties with respect to the subject matter in this contract. Unless otherwise set forth in this contract, this contract supersedes all other agreements, whether written or oral, between the parties with respect to the subject matter in this contract. No amendment to this contract will be effective unless it is in writing and signed by both parties.

**14. Governing Law; Exclusive Jurisdiction.** Utah law governs any Proceeding brought by one party against the other party arising out of this contract. If either party brings any Proceedings against the other party arising out of this contract, that party may bring that Proceeding only in a state court located in San Juan County, Utah (for claims that may only be resolved through the federal courts, only in a federal court located in Salt Lake City, Utah), and each party hereby submits to the exclusive jurisdiction of such courts for purposes of any such proceeding.

**15. Severability.** The parties acknowledge that if a dispute between the parties arises out of this contract or the subject matter of this contract, the parties desire the court to interpret this contract as follows:

- A. With respect to any provision that it holds to be unenforceable, by modifying that provision to the minimum extent necessary to make it enforceable or, if that modification is not permitted by law, by disregarding that provision; and
- B. If an unenforceable provision is modified or disregarded in accordance with this section, by holding that the rest of the contract will remain in effect as written.

**16. Counterparts, Digital Signatures, and Electronically Transmitted Signatures.** If the parties sign this contract in counterparts, each will be deemed an original, but all counterparts together will constitute one contract. If the parties digitally sign this contract or electronically transmit signatures by email, such signatures will have the same force and effect as original signatures.

Each party is signing this contract on the date below the party's signature.

<p>SAN JUAN COUNTY</p>  <p>By: _____</p> <p style="text-align: center;">San Juan County Board of County Commissioners</p> <p>Date: _____</p> <p>ATTEST:</p> <p>_____</p> <p>Lyman Duncan San Juan County Clerk/Auditor</p> <p>Date: _____</p>	<p>BLACKBRIDGE CONSULTING, LLC</p>  <p>By: _____</p> <p>Its: _____</p>
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