



COMMISSION STAFF REPORT

MEETING DATE: March 02, 2021

ITEM TITLE, PRESENTER: Loader Buyback, Todd Adair – Road Superintendent

RECOMMENDATION: Agree to Terms of Purchase

SUMMARY

The San Juan County Road Department has been participating in the guaranteed buyback program on its loaders and we would like to continue. The four (4) loaders cost \$174,500.00 each and at the end of the one (1) year term, we will sell them back for \$177,500.00 each. We will make a profit of \$3,000 each for a total of \$12,000.00.

HISTORY/PAST ACTION

Have been approved last few years.

FISCAL IMPACT

We will sell the currently owned loaders for \$175,500.00 so there will not be a cost to the Road Department. There will however be a profit of \$1,000.00 per loader for a total of \$3,000.00 this time around.



133929-01

February 12, 2021

SAN JUAN COUNTY ROAD DEPT

PO BOX 188
MONTICELLO, UT84535

Attention: TJ Adair

Dear Tj Adair,

Thank you for your interest in Wheeler Machinery Co. and its products. I am pleased to provide you with this quote for your consideration.

New Caterpillar Model: 938M QC Wheel Loaders

STOCK NUMBER: ORDER **SERIAL NUMBER:** **YEAR:** 2021 **SMU:**

Thank you for your interest in Wheeler Machinery Co. and Caterpillar products for your business needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Marco Defa
Machine Sales Representative
Wheeler Machinery Co.
mdefa@wheelercat.com
435-229-6074

If the rental equipment described herein is purchased, notice is hereby given that Wheeler Machinery Co. has assigned its rights, but not its obligations, in the sale to CATD Exchange Services, LLC, as part of a like-kind Exchange.

New Caterpillar Model: 938M QC Wheel Loaders

STANDARD EQUIPMENT

POWERTRAIN -Axle seal guards -Auto Idle shut down feature -Cat C7.1ACERT engine --Power Modes (Standard and Performance) --Power by Range (High Power in Range 4) --Tier 4 Final/Stage IV compliant --Turbocharged and aftercooled --Filtered crankcase breather --Diesel particulate filter --Selective Catalyst Reduction -Coolant protection to -34C (-29F) -Differential lock in front axle -Dry type air cleaner -Enclosed wet disc full hydraulic brakes -Fuel priming pump, automatic -Fuel water separator

-Hydraulically driven demand cooling fan -Hydrostatic transmission with electronic -control --Operator Modes (Default, TC, Hystat and -Ice) --Directional Shift Aggressiveness (Fast, -Medium, Slow) --Rimpull control, adjust wheel torque --Creeper control, adjust ground speed -Lubed for life driveshafts -Parking brake, electric -Single plane cooling package wide 6 fins -per inch density -S-O-S port, engine, coolant, transmission -oil -

HYDRAULICS -Automatic lift and bucket kickouts, -adjustable in-cab -Bucket and Fork Modes, adjustable in-cab -Cylinder damping at kickout and -mechanical end stops -Fine Mode control (Fast, Medium, Slow) -in Fork Mode -Hydraulic Response setting (Fast, -Medium, Slow) -Hydraulic diagnostic connectors and -S-O-S ports -Hydraulic sight gauge, visible -Load sensing hydraulics and steering -Seat mounted hydraulic joystick controls

ELECTRICAL -Alternator, 115-amp, heavy duty -12V power supply in cab (2) -Batteries, 1,000 CCA (2) 24 volt system, -disconnect switch -Back up alarm -Emergency shutdown switch -Halogen work lights front and rear, LED -rear stop and turn lights -Heavy duty gear reduction starter -Product Link PRO w/3 year subscription -Remote jump start post -Resettable main and critical function - breakers -Roading lights front and rear

OPERATOR ENVIRONMENT -75 mm (3 in) retractable seatbelt -Automatic temperature control -Cab, enclosed ROPS/FOPS pressurized -and sound suppressed -Cup holders -External heated mirrors with lower -parabolic -Ground level cab door release - Gauges --Digital hour meter, odometer and -tachometer --Digital ground speedometer and -direction indicator --Engine coolant temperature gauge --Fuel and Diesel Exhaust Fluid level -indicator --Hydraulic oil temperature gauge -Hydraulic control lockout - Interior cab lighting, door and dome -Interior rearview mirrors (2) -Lunch box storage -Operator warning system indicators -Radio ready speakers -Rear window defrost, electric -Seat mounted electronic implement -controls, adjustable -Sliding glass on the side windows -Column mounted multi function control --lights, wipers, turn signal -Suspension seat, fabric -Tilt and telescope steering wheel -Tinted front glass -Wet arm wiper/washer, 2-speed and -intermittent, front -Wet arm wiper washer, rear -

OTHER STANDARD EQUIPMENT -Large-access enclosure doors with -adjustable close/open force -Parallel lift loader linkage - Recovery hitch with pin -Remote mounted lubrication points -Vandalism protection- -lockable compartments -

MACHINE SPECIFICATIONS

| | | | |
|---------------------------------|----------|------------------------------------|----------|
| 938M WHEEL LOADER | 541-2673 | TOOLBOX AUX, NONE | 519-8081 |
| PREP PACK, UNITED STATES | 430-2943 | SIDE MIRROR, RH | 482-5167 |
| STEERING, STANDARD | 333-6858 | HYDRAULICS, 2V, CPLR READY, SL | 536-5342 |
| DIFFERENTIAL, OPEN REAR | 349-8014 | ENVIRONMENT, MEDIUM DEBRIS | 536-5340 |
| ENGINE | 527-0422 | LIGHTS, STD HALOGEN | 488-1112 |
| CAB, DELUXE | 549-0451 | PRODUCT LINK, CELLULAR PL641 | 565-0908 |
| SEAT, DELUXE | 563-5967 | TIRES, 20.5R25 MX XHA2 * L3 | 366-6882 |
| RADIO, BLUETOOTH, AUX, MIC | 372-1868 | HYDRAULICS, STANDARD | 536-5284 |
| FENDERS, STANDARD | 366-8150 | LIGHTS, ROADING, HALOGEN, RH | 541-3066 |
| COUNTERWEIGHT, STANDARD | 470-6570 | CUTTING EDGE, BOLT ON, 4 PIECE | 345-2758 |
| KIT, SERIALIZED TECHNICAL MEDIA | 0P-2491 | LINES, AUX 3RD, NONE | 536-5329 |
| RIDE CONTROL | 430-2860 | JUMPER LINES, NONE | 536-5339 |
| QUICK COUPLER, FUSION | 536-5314 | WEATHER, COLD START 120V | 525-5974 |
| PACK, DOMESTIC TRUCK | 0P-0210 | GENERAL PURPOSE BUCKET - AA008112B | 345-2428 |

Price in Accordance with Utah State Bid

| | |
|----------------------------------|---------------------|
| SELL PRICE Each Unit | \$174,500.00 |
| AFTER TAX BALANCE | \$174,500.00 |
| PRICE PER MACHINE 4 Total | Total Cost |
| \$698,000.00 | |

**** 1 YEAR GUARANTEED BUYBACK \$177,500.00 BASED ON 300 HOURS OF USAGE****

O/T RATE OF \$30 PER HOUR OVER **300 HOURS OF USAGE**

PLEASE INFORM WHEELER OF INTENT OF BUYBACK TERM 3 MONTHS IN ADVANCE
CUSTOMER RESPONSIBLE FOR ALL LUBE SERVICE WHILE IN POSSESSION AND ANY
DAMAGE REPAIRS.

****This Quote is for 4 machines total and with the understanding we will Purchase the machine's back in one years time at \$177,500 Per Unit.****

WARRANTY & COVERAGE

Standard Warranty: 12 Months / Unlimited Hours

F.O.B/TERMS:

Delivered to San Juan County