

Quoted for: Sanger Electric Utilities

Customer Contact:

Phone: / Email:

Quoted by: Callie Byrd

Phone: 919-672-8713 / Email: callie.byrd@altec.com

Altec Account Manager: Mike Covington

REFERENCE ALTEC MODEL

Sourcewell
Price

AT41M	Articulating Telescopic Aerial Device with Material Handling Insulated, 41'	\$221,112
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(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AT41M-AWD	All Wheel Drive	\$6,739
2	AT41M-LE	Lifting Eye - lifting eye on underside of lower boom. Rated at 1,000lbs (454kg) lifting capacity.	\$218
3	AT41M-US48M	Articulating telescopic Aerial Device with Material Handling (insulating lower arm) with 48' boom boom height (AT48M)	\$8,633
4	AT41M-AOR	Auxiliary Outriggers, Interlock, Wooden Pads / Holders (AT48M Class 5 application only)	\$9,013

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	SPS	Scuff Pad with Step	\$400
2	ISG	Inverter Storage Inside of Body Compartment with Guard	\$866
3	SL	COMPARTMENT LIGHTS in Body Compartments - Strip LED (Per Compartment)	\$1,554
4	BK	WATER CASK (Includes Bracket)	\$428
5	PSWI1	Inverter with minimum 2000W 120V @ 16A pure sine wave output, hardwired to outlets and 12VDC input	\$2,972
6	VRC	12 Volt Receptacle (Cigarette Lighter Style), Weatherproof	\$419
7	LR	Ladder Rack	\$1,629
8			
9			
10			

SOURCEWELL OPTIONS TOTAL: \$253,983

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	Two platform steps	\$193
2	UNIT & HYDRAULIC ACC		\$0
3	BODY	LGSS Body ilo Contract Body	\$4,278
4	BODY & CHASSIS ACC	Pole saw box, Punched metal box, steps, grab handles, outrigger pads, and louvered panel	\$5,931
5	ELECTRICAL	Compartment light switch, Back-up camera install, Custom lights, Grounding system & accessories	\$9,957
6	FINISHING		\$0
7	CHASSIS	2028 F550 4x4 Reg. Cab Diesel ILO contract Chassis	\$13,243
8	OTHER	Altec MY Adjustment	\$13,009

OPEN MARKET OPTIONS TOTAL: \$46,611

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$300,594.00

Delivery to Customer: \$5,035.00

Extended Warranty:

FET:

CA Doc/Admin/Tire Fees:

Estimated Taxes (%):

TOTAL FOR UNIT/BODY/CHASSIS: \$305,629.00

(C.) ADDITIONAL ITEMS (items are not included in total above)

1		F600 4x4 Reg. Cab Diesel Chassis Upgrade Option	\$2,621
2		Platform Elevator	\$4,378
3			
4			

Pricing valid for 45 days

NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model year beyond the current open order bank, should be considered estimates only. Altec's turn-key pricing is subject to change in accordance with chassis pricing received from the OEM. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM and that chassis price difference will be passed through to the customer.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than 50-53 months ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based

Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: Creedmoor, NC