

| SANGER AREA CHAMBER OF COMMERCE | | | |
|--|--------------------|--------------------------|---------------------|
| BUDGET FISCAL YEAR 2022-2023 | | | |
| <p align="center"><u>Fund Description and Responsibilities</u></p> <p>The Sanger Area Chamber of Commerce is funded by membership dues, events and City of Sanger Hotel Occupancy Tax funds. All funds are utilized to maintain a facility and administrative management; conduct events that attract not only local residents but tourist from all over Texas & surrounding states; and promotes City of Sanger as well as local Denton county businesses.</p> | | | |
| Income Summary | 2022 Budget | 2022 Actual through July | 2023 Budget |
| Membership Dues | \$ 23,000.00 | \$ 13,430.00 | \$ 25,000.00 |
| City Hotel Occupancy Tax | \$ 12,000.00 | \$ 3,500.00 | \$ 14,000.00 |
| Events | \$ 45,300.00 | \$ 34,826.49 | \$ 57,500.00 |
| Total Income | \$ 80,300.00 | \$ 51,756.49 | \$ 96,500.00 |
| | | | |
| Expenditure Summary | 2022 Budget | 2022 Actual through July | 2023 Budget |
| Event Expenses | \$ 24,650.00 | \$ 8,853.98 | \$ 27,350.00 |
| Payroll Expense | \$ 31,200.00 | \$ 16,809.92 | \$ 31,200.00 |
| Other Types of Expenses | \$ 4,100.00 | \$ 2,562.00 | \$ 4,100.00 |
| Supplies/Operations | \$ 10,750.00 | \$ 9,864.16 | \$ 10,450.00 |
| Utilities | \$ 5,275.00 | \$ 2,683.86 | \$ 5,275.00 |
| Total Expenditures | \$ 75,975.00 | \$ 40,773.92 | \$ 78,375.00 |
| | | | |
| Revenue (Profit) | \$ 4,325.00 | \$ 10,982.57 | \$ 18,125.00 |

**SANGER AREA CHAMBER OF COMMERCE
BUDGET FISCAL YEAR 2022-2023**

| INCOME | 2022 BUDGET | ACTUAL THROUGH JULY | 2023 PROPOSED |
|--------------------------------|------------------------|--------------------------------|--------------------------|
| Membership | \$ 23,000.00 | \$ 13,430.00 | \$ 25,000.00 |
| Hotel Occupancy Tax | \$ 12,000.00 | \$ 3,500.00 | \$ 14,000.00 |
| Events | | | |
| Sellabration | \$ 28,000.00 | \$ 21,670.00 | \$ 35,000.00 |
| Rabies Clinic | \$ 1,000.00 | \$ 937.80 | \$ 1,000.00 |
| Wrestling | \$ 5,000.00 | \$ 6,561.03 | \$ 8,000.00 |
| Business Luncheon | \$ 5,000.00 | \$ 4,025.00 | \$ 7,000.00 |
| Awards Banquet | \$ 3,000.00 | \$ 1,870.00 | \$ 3,000.00 |
| Business over Breakfast | \$ 800.00 | \$ 600.00 | \$ 1,000.00 |
| Holiday Stroll | \$ 1,500.00 | \$ 800.00 | \$ 2,000.00 |
| Special Events Income (Mixer) | \$ 1,000.00 | \$ 250.00 | \$ 500.00 |
| Events TOTAL | \$ 45,300.00 | \$ 36,713.83 | \$ 57,500.00 |
| TOTAL INCOME | \$ 80,300.00 | \$ 53,643.83 | \$ 96,500.00 |
| EXPENDITURES | | | |
| EVENT EXPENSES | | | |
| Sellabration | \$ 13,000.00 | \$ 579.00 | \$ 15,000.00 |
| Rabies Clinic | \$ 150.00 | \$ - | \$ 150.00 |
| Wrestling | \$ 4,500.00 | \$ 3,754.05 | \$ 5,000.00 |
| Business Luncheon | \$ 2,000.00 | \$ 2,007.59 | \$ 2,500.00 |
| Awards Banquet | \$ 2,200.00 | \$ 1,052.00 | \$ 2,200.00 |
| Business over Breakfast | \$ 600.00 | \$ 230.01 | \$ 700.00 |
| Holiday Stroll | \$ 1,200.00 | \$ 100.00 | \$ 1,200.00 |
| Special Events (MTIP; Mixer) | \$ 1,000.00 | \$ 1,131.33 | \$ 600.00 |
| TOTAL EVENT EXPENSES | \$ 24,650.00 | \$ 8,853.98 | \$ 27,350.00 |
| PAYROLL EXPENSE | | | |
| Salary (Administrator) | \$ 23,000.00 | \$ 12,554.85 | \$ 23,000.00 |
| Quarterly Payroll Taxes | \$ 8,000.00 | \$ 4,219.39 | \$ 8,000.00 |
| Texas Workman's Comp | \$ 200.00 | \$ 35.68 | \$ 200.00 |
| TOTAL PAYROLL EXPENSE | \$ 31,200.00 | \$ 16,809.92 | \$ 31,200.00 |
| OTHER TYPES OF EXPENSES | | | |
| Travel & Meetings | \$ 300.00 | \$ 165.00 | \$ 300.00 |
| Facility Insurance | \$ 2,500.00 | \$ 2,397.00 | \$ 2,500.00 |

| | | | | | | | |
|-----------------------------------|----|-----------|-----------|----------|-----------|-----------|-----------|
| Professional D&O | \$ | 1,000.00 | | \$ | 1,000.00 | | |
| Ambassador Program | \$ | 300.00 | | \$ | 300.00 | | |
| | | | | | | | |
| TOTAL OTHER TYPES OF EXPENSES | \$ | 4,100.00 | \$ | 2,562.00 | \$ | 4,100.00 | |
| SUPPLIES & OPERATIONS | | | | | | | |
| | | | | | | | |
| Office Supplies | \$ | 1,100.00 | \$ | 1,009.47 | \$ | 1,100.00 | |
| Facility Maintenance | \$ | 600.00 | \$ | 1,850.00 | \$ | 600.00 | |
| Facility Custodial | \$ | 1,800.00 | \$ | 1,032.50 | \$ | 1,800.00 | |
| Marketing/Promotion | \$ | 500.00 | \$ | 287.47 | \$ | 500.00 | |
| Banking/CC Service Charges | \$ | 1,000.00 | \$ | 818.91 | \$ | 1,000.00 | |
| Subscriptions/Dues (IT & Chamber) | \$ | 2,600.00 | \$ | 2,910.76 | \$ | 2,600.00 | |
| Contract Services/Equip. Rental | \$ | 300.00 | \$ | 60.00 | \$ | 300.00 | |
| IT Software/Hardware | \$ | 1,300.00 | \$ | 1,044.45 | \$ | 1,300.00 | |
| Furniture and Fixtures | \$ | 1,000.00 | \$ | - | \$ | 1,000.00 | |
| Non Capital Supplies | \$ | 250.00 | \$ | 238.72 | \$ | 250.00 | |
| IT Technical Support | \$ | 300.00 | \$ | 611.88 | \$ | - | |
| | | | | | | | |
| TOTAL SUPPLIES & OPERATIONS | \$ | 10,750.00 | \$ | 9,864.16 | \$ | 10,450.00 | |
| | | | | | | | |
| UTILITIES | | | | | | | |
| | | | | | | | |
| City Utilities | \$ | 3,000.00 | \$ | 1,280.10 | \$ | 3,000.00 | |
| Telephone/Internet | \$ | 1,200.00 | \$ | 521.16 | \$ | 1,200.00 | |
| Gas | \$ | 850.00 | \$ | 796.00 | \$ | 850.00 | |
| Pest Control | \$ | 225.00 | \$ | 86.60 | \$ | 225.00 | |
| | | | | | | | |
| TOTAL UTILITIES | \$ | 5,275.00 | \$ | 2,683.86 | \$ | 5,275.00 | |
| | | | | | | | |
| TOTAL EXPENDITURES | | \$ | 75,975.00 | \$ | 40,773.92 | \$ | 78,375.00 |