

Customer Quote

11/5/2024 9:40:41 AM



Estimate No: Q4047-0001
 Quote Date: 11/5/2024
 Expiration Date: 12/20/2024
 Salesperson: LL
 Payment Terms: Due on Delivery

Invoice 10788
 To:

Deliver To:

Sanger Fire Department
 City of
 Sanger P.
 O. Box
 1729
 Sanger TX 76266
 US

Sanger Fire
 Department
 City of
 Sanger P. O.
 Box 1729
 Sanger TX 76266
 US

No.	Item	Qty	U/M:		Unit Price		Net Amount
1	MODULE-EMS-X	1.00	EA	\$	165,175.00	\$	165,175.00

Configurable EMS Module, Remount

Remounted Sanger Unit X-1053 (01-21-16) Original Sanger Unit E-1901 (05-04-09)

2	CHASSIS	1.00	EA	\$	0.00	\$	0.00
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2024 Dodge Ram 4500 4x4 Diesel - CP

Exact chassis specifications must be reviewed and approved by Frazer prior to ordering.

3	DELIVERY	0.00	M	\$	4.25	\$	0.00
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CUSTOMER PICK UP - FOB FRAZER

4	HGAC-RMT	0.00	EA	\$	600.00	\$	0.00
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Contract No. AM10-23

5	SpecDoc	1.00	EA	\$	0.00	\$	0.00
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Configurable item to create the SpecDoc

Frazer will accept returns on parts up to 180 days after shipment. No restocking fee will be charged if the item is returned within 90 days of the original invoice date. All parts returns should be shipped back freight prepaid and require prior approval with a "Returns Material Authorization" (RMA) clearly displayed on the exterior of the shipping package. A credit will be issued towards the customer's account within approximately 7 business days of receipt of the item. If a part is returned after 90 days of the original invoice date a 15% restocking fee will be applied. Frazer Ltd reserves the right to accept returned items at its sole discretion based upon the condition of the item to be placed back into stock. :

Prod Frazer, Ltd. Page 1 of 2 Ihooker



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Remit To:

Frazer, Ltd.
 7219 Rampart Street
 Houston TX 77081

Sale Amount: 165,175.00
 Order Disc(0.0000%): 0.00
 Surcharge: N/A
 Sales Tax: 0.00
 Misc Charges: 0.00
 Total Amount: 165,175.00

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Prod Frazer, Ltd. Page 2 of 2 Ihooker



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For your convenience, all module pricing has been itemized below per quote Q4047-0001 for Sanger Fire

Department :

Base Module	\$ 30,825.00
Chassis Exterior	\$ 41,700.00
Module Exterior	\$ 72,000.00
Chassis Interior	\$ 5,800.00
Module Interior	<u>\$ 14,850.00</u>
Module Total	\$ 165,175.00

Items included in above totals:

1. Old Chassis: Customer Will Pick Up - Make Road Ready	\$	incl
2. Type I 12' Module	\$	incl

Chassis Exterior:

3. Customer Provided Chassis processing fee	\$	725.00
4. Heat Shielding for Diesel Chassis	\$	2,225.00
5. Chassis Paint Layout: Paint Half - Black	\$	6,150.00
6. Chassis : 2024 RAM 4500, Diesel, 4x4, Regular Cab, 84" Cab to Axle, PR4 - Flame Red Clear Coat	\$	incl
7. Suspension: LiquidSpring	\$	17,050.00
8. Tire Chains	\$	4,950.00
9. Tire Chain Trays	\$	500.00
10. Wheel type: Factory Aluminum	\$	incl
11. Road Force Elite tire and wheel balancing	\$	incl
12. Chassis Steps: ArcRite with Sure Grip	\$	1,500.00
13. Grille Guard: Full Replacement Bumper	\$	1,925.00



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14. 10" and 12" Air Horns	\$	1,600.00
15. Manual Air Horn Air Drain Valve	\$	650.00
16. Compressor Type: Fast Recovery	\$	2,075.00
17. Air Horn Switching Options: Momentary	\$	150.00
18. Passenger's side Grille Light: Whelen M6 Clear/Red Light	\$	175.00
19. Driver's side Grille Light: Whelen M6 Clear/Red Light	\$	175.00
20. Passenger's side Intersect Light: Whelen M6 Blue/Red Light	\$	175.00
21. Driver's side Intersect Light: Whelen M6 Blue/Red Light	\$	175.00
22. Driver Fender Light: Whelen M6 Clear/Red Light	\$	600.00
23. Passenger Fender Light: Whelen M6 Clear/Red Light	\$	600.00
24. UNOC #1603 - Fabricate treadbrite cover for DEF fill line (see X-1350 check-in pcs)	\$	300.00
Chassis Exterior Subtotal		\$ 41,700.00

Module Exterior:

25. Remove old Onan power source and ship loose	\$	incl
26. New Power Source: Onan 5.5kW Generator	\$	10,950.00
27. Onan Tank Size: 20 Gallon Tank	\$	2,775.00
28. Locking Gas Cap	\$	incl
29. New Corner Caps	\$	incl
30. 4 hour(s) of Body Work	\$	500.00
31. Module Paint Layout: Non-White One Tone - PR4 - Flame Red Clear Coat	\$	24,025.00



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32. Remove Conspicuity on Rear Wall	\$	950.00
33. Rear Wall 3M Conspicuity Layout - Chevron : Red Base Color and Black - Reflective Overlay	\$	2,225.00
34. Entry Door Conspicuity Layout - Squares : White Base Color	\$	500.00
35. Frazer Provided Graphics	\$	4,200.00
36. Hidden Switch Behind the Driver's Side Front Corner Stone Guard	\$	350.00
37. Dri-Deck in Applicable Exterior Compartments	\$	425.00
38. LED Indicator over Shore Power Outlet: None	\$	incl
39. Front Wall Light Layout: Lower 5 Lights	\$	incl
40. Front Wall Light #1: Whelen M6 Blue Light	\$	325.00
41. Front Wall Light #2: Whelen M6 Red Light	\$	325.00
42. Front Wall Light #3: Whelen M6 Clear Light	\$	325.00
43. Front Wall Light #4: Whelen M6 Red Light	\$	325.00
44. Front Wall Light #5: Whelen M6 Blue Light	\$	325.00
45. Front Wall Driver Side Box Light: Whelen M6 Red Light	\$	325.00
46. Front Wall Passenger Box Light: Whelen M6 Red Light	\$	325.00
47. UNOC#??? - Furnish and install (2) extra Whelen M6 RED LEDs with chrome flange on front wall up high - (1) on each side of scene light (see Sanger E-4142)	\$	750.00
48. UNOC#??? - Keep existing front scene light	\$	incl
49. Driver Wall Front Box Light: Whelen M6 Red Light	\$	325.00
50. Driver Wall Rear Box Light: Whelen M6 Red Light	\$	325.00



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51. Driver Wheel Well Light: Whelen M6 Clear/Red Light

\$ 350.00

53. Side Scene Lights: Whelen Pioneer Plus Dual Panel LED (Surface)	\$	5,550.00
54. O2 Regulator - Ship Loose	\$	275.00
55. Body Cladding/Treadbrite All new powdercoated black treadbrite at front, wheel wells, and rear corners	\$	2,400.00
56. UNOC#??? - Remove and reinstall (2) orange LED Streamlight Survivor flashlights in compartment over wheel well - wire to fail safe	\$	200.00
57. Module Window Option: Sliding Window	\$	incl
58. Upper Rear Wall Light Layout: 3 Across	\$	incl
59. Upper Light #1: Whelen M6 Amber Light	\$	325.00
60. Upper Light #2: Whelen M6 Load Light	\$	500.00
61. Upper Light #3: Whelen M6 Amber Light	\$	325.00
62. Lower Light #1: Whelen M6 Brake/Tail/Turn Red Light	\$	250.00
63. Lower Light #2: Whelen M6 Brake/Tail/Turn Red Light	\$	250.00
64. Lower Light #3: Whelen M6 Blue Light	\$	325.00
65. Lower Light #4: Whelen M6 Blue Light	\$	325.00
66. Rear Wall Driver Box Light: Whelen M6 Red Light	\$	325.00
67. Rear Wall Passenger Box Light: Whelen M6 Red Light	\$	325.00
68. Converter Flanges For Box Lights	\$	1,000.00
69. Converter Flanges For Emergency Lights	\$	1,500.00
70. Lower BTTs: 2 Grote Lights on each side	\$	incl
71. New Rear Bumper with Black Bedliner	\$	2,100.00
72. New Door Grabbers	\$	incl
73. New Cast License Plate Light	\$	incl
74. Passenger Wall Front Box Light: Whelen M6 Red Light	\$	325.00
75. Passenger Wall Rear Box Light: Whelen M6 Red Light	\$	325.00



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76. Passenger Wheel Well Light: Whelen M6 Clear/Red Light	\$	350.00
77. Convert Side Entry Hold-Open From Spring to Gas Shock	\$	475.00
78. New Door Locks on Entry Doors and Front I/O	\$	2,000.00
79. Gas Hold Open on All Compartments	\$	1,375.00
	Module Exterior Subtotal \$	72,000.00

Chassis Interior:

80. Siren Speakers: Whelen SA 315 Speakers	\$	incl
81. Tap-2 on Primary Siren	\$	incl
82. Siren Option: Whelen C9 Siren in Console	\$	incl
83. Mic 1 on passenger's side slot 1	\$	incl
84. Slot 1: Remove and Reinstall Extended MDT	\$	200.00
85. Slot 2: Single Slot Switch Panel	\$	incl
86. Slot 3: Radio Plate: 7.5 L X 2.5 W opening dims Item ID 2398	\$	incl
87. Slot 4: Siren 1	\$	incl
88. Slot 5: Single Blank	\$	incl
89. Slot 6: Single Blank	\$	incl
90. Kussmaul USB/USB-C Device at Console	\$	350.00
91. Console Switch Layout : Primary - Secondary - Air Horn - Kussmaul USB/USB-C - Side Scene (Driver's Side) - Side Scene (Passenger's Side) - Rear Load - Interior Lights - Start/Stop Genset -	\$	incl
92. New Armrest	\$	350.00



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93. Reinstall Lind Power Supply	\$	200.00
94. Console Layout: 6-Slot Console	\$	incl
95. Floor in Front of Console: Gamber Johnson Heavy Dual Cup Holder	\$	275.00
96. Rear of Console: Single Mapholder	\$	350.00
97. Chassis Rear Wall: 3 High Glove Box Holder	\$	350.00
98. Camera System: Dodge OEM Back-up Camera System	\$	775.00
99. Aftermarket Vinyl Seats	\$	1,225.00
100. UNOC # 1604 - "Remove and reinstall radio equipment, Knox Keysecure and computer docking station and all associated wiring: - Motorola 05 self-contained radio in console slot 3, battery hot and ignition activated; speaker on chassis rear wall; mic on D/S of slot 1 - Knox Keysecure on top of single blank plate at console slot 6, battery hot-Computer docking station on MDT swivel"	\$	1,725.00
Chassis Interior Subtotal \$		5,800.00

Module Interior:

101. Stainless Steel Side and Rear Entry Door Grab Rails (price covered under new Module Paint)	\$	incl
102. Customer Provided Medvault	\$	700.00
103. UNOC# 2994 - Install customer provided Medvault in front corner area, per CPQ	\$	<u>175.00</u>



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selection, with cargo netting above it		
104. UNOC# ???? - uninstall and discard existing medvault under front wall cabinets	\$	150.00
105. Action Wall Switch Layout : Existing Switch (front lights); Existing Switch (interior lights); Blank;	\$	incl
106. Technimount LP-15 Monitor Mount (Heavy Duty) on the Action Wall Countertop	\$	2,175.00
107. Genset Start/Stop Switch at Rear Doors	\$	incl
108. Rear Door Switch Layout : Acknowledge; Start/Stop Genset; Dump/Bypass (Suspension); Rear Load;	\$	incl
109. Frazer cushions at the Squad Bench	\$	incl
110. Standard Side Entry Headknocker (included with Door Hold Open Spring to Gas Shock)	\$	incl
111. Stryker cot tower only (no antler and bar)	\$	incl
112. Floor Options: Existing Stryker Power-LOAD System - Gen 2	\$	725.00
113. New Loncoin II Onyx Floor	\$	4,600.00
114. Reinstall Transafe on New Flor	\$	775.00
115. Double (Bariatric) Subfloor	\$	1,500.00
116. Captain's Chair Type: Captain's Chair with Child Safety Seat and 4pt. Harness	\$	2,950.00
117. Customer Provided Items Processing Fee	\$	1,100.00
	Module Interior Subtotal \$	<u>14,850.00</u>



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Last edited by llambert on March 25 2024

Email this quote along with your PO
to Lauren Lambert at llambert@frazerbilt.com

Remit To:

Frazer, LTD
7219 Rampart St.
Houston, Texas 77081
USA

Standard Terms and Conditions

INVOICING AND PAYMENT TERMS: Vendor shall submit one (1) original invoice per payment due. The invoice(s) shall include the items listed in accordance with the quote mentioned in the Sale Agreement with reference to the Customer's Purchase Order Number.

If the Sale Agreement provides for any progress (or advance) payments based on specific milestones or activities, Vendor's invoice shall certify to the accomplishment or performance by Vendor of said milestone or activity, and that Customer has obtained a security interest in such Products to the extent of such payment.

Payment shall be due upon receipt of the invoice and delivery of the unit to the Customer unless previously negotiated.

CANCELLATION POLICY: Cancellation of orders must be received 120 days prior to the agreed upon delivery date. If the order is cancelled within the 120 day window, a fee of 25% of the total purchase order price will apply.

DELIVERY TERMS: The products listed in the estimate are to be delivered Free On Board (FOB) Destination to Houston, TX. Customer representative(s) will pick up the unit at upfitter location, 7219 Rampart St., Houston, TX 77081 and transport it to their final destination at customer expense unless otherwise specified in the Vendor quote.



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TERMINATION FOR CAUSE: Customer may terminate this Sale Agreement and any corresponding Purchase Order, or any part thereof, for cause including, but not limited to the following Vendor actions: (1) any default or breach of any of the terms and conditions of the Sale Agreement, (2) failure to provide Customer, upon request, a reasonable assurance of future performance, or (3) bankruptcy, dissolution, or suspension of payments by judicial decree. If Vendor does not cure such failure within a period of five (5) days or such a longer period as Customer may authorize in writing after the date such notice is sent to Vendor, then termination may proceed.

Vendor may also terminate this Sale Agreement and any corresponding Purchase Order for cause, and Vendor will not be in breach of same, in the event any supplier to Vendor fails to deliver Products and/or component parts in a timely fashion and Vendor cannot make alternate accommodations in order to comply with the Parties' agreed upon completion and delivery dates.

CHANGE ORDERS: Vendor has the right to modify the Purchase Order requirements and conditions as needed and will advise Customer in writing of such requested changes. Vendor shall not proceed with any changes without Customer's written authorization. Any request by Customer to change the terms or conditions of the Purchase Order, including product specifications, options, and price, must be made in advance of the production job order release. Any changes made after the release of the production job order will incur a \$350 fee per change order made in a 24 hour period and will be included on a secondary invoice. Vendor reserves the right to refuse changes requested by the Customer.

PROPRIETARY INFORMATION, CONFIDENTIALITY AND ADVERTISING: All commercial, financial or technical information in any form that Vendor provides to Customer shall be deemed proprietary and confidential and Customer shall not disclose such information to third parties without Vendor's written consent. Termination of the Sale Agreement shall not relieve Customer of this confidentiality obligation. Upon Vendor's request, Customer shall return all confidential information to Vendor along with any reproductions, in whole or in part. The confidentiality obligation does not apply to information that is in the public domain through no fault of Customer or to information lawfully within Customer's possession prior to the date of the Purchase Order, as evidenced by Customer's written records.

INDEMNIFICATION: Customer shall fully release, indemnify, defend and hold harmless Vendor, its coventurers, its contractors, and their respective affiliates, and Vendor's and their respective directors, officers and employees (including agency personnel) ("Vendor Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase



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Order without regard to any allegation of negligence on the part of the Vendor Group as it pertains to Vendor's Products.

Vendor shall fully release, indemnify, defend and hold harmless Customer, its co-venturers, its contractors, and their respective affiliates, and the Customer's and their respective directors, officers and employees (including agency personnel) ("Customer Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase Order without regard to any allegation of negligence on the part of the Customer Group as it pertains to Vendor's Products.

Customer Initials: _____

LIMITATIONS ON DAMAGES: In the event of any dispute, disagreement or breach alleged by Customer on the part of Vendor, Customer's exclusive and sole remedy shall be repair or replacement, if practical, of the module, or component part, by Vendor. If Vendor is not able to effectuate a repair, replacement, or cure that brings the module, or component part, into compliance with the Parties' agreement, then Vendor shall refund the sale price to Customer. In no event shall Vendor be liable to Customer, or to any third-party acting through Customer, for any additional, consequential or punitive damages, or damages for lost sales, revenue or profits claimed by Customer or any third-party acting through Customer.

FORCE MAJEURE: A force majeure delay shall mean any delay or other unforeseeable causes beyond the reasonable control of the party affected, provided that any such delay is not caused, in whole or in part, by the acts or omissions of the party so delayed and further provided that such party is unable to make up for such delay with reasonable diligence and speed. If any such cause delays Vendor's performance, the delivery date or time for completion may be extended by a period of time reasonably necessary to overcome the effect of such delay; however, Vendor shall take all reasonable measures to mitigate the effects of the force majeure event and to minimize such delay. A party affected by a force majeure event shall notify the other party of such force majeure event within forty-eight (48) hours of its knowledge of such event for the event to be considered a bona fide force majeure event.

TITLE AND RISK OF LOSS: Title to the Products shall transfer to Customer upon receipt of Products by Customer or its agent unless otherwise stated in the Sale Agreement. Notwithstanding the above, risk of loss of the Products shall remain with Vendor until delivered to Customer.



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WAIVER: Vendor's failure to exercise or enforce any right in the Purchase Order, or any other right or privilege under law, or Vendor's waiver of any breach by Customer shall not constitute a waiver or modification of any terms, conditions, privileges or rights whether of the same or similar type, unless Vendor gives such waiver in writing.

LIENS: Vendor waives and relinquishes all existing and future liens and claims (statutory or otherwise) for the Products specified in the Purchase Order, and warrants that the Products will be free and clear of all liens, claims or encumbrances of any kind.

INSPECTION, REVIEW AND WITNESSING: Customer and/or the ultimate owner of the Products have the right to inspect and attend testing of the Products at Vendor's premises (or its supplier's or subcontractor's premises) with reasonable advance notice. If any inspection is made on the premises of Vendor or its supplier, Vendor, without additional charge, shall provide all reasonable facilities and assistance for the safety and convenience of the inspectors in the performance of their duties.

APPLICABLE LAW AND VENUE: The Sale Agreement shall be governed and interpreted in accordance with the laws of the State of Texas, without reference to any principle of conflict of laws. Customer and Vendor expressly exclude the application of the Convention on International Sale of Goods to the Sale Agreement. Venue for all judicial, administrative, or regulatory proceedings shall be Houston, Harris County, Texas.

OWNERSHIP OF DOCUMENTS: Title to all drawings, specifications, calculations, technical data and other documents that Customer submits in accordance with the Purchase Order shall vest with Vendor. Vendor shall have the right to use such documents for any purpose pertaining to the manufacture, assembly, and delivery of the Products.

Title to all drawings, specifications, calculations, technical data, and other documents that Vendor submits to the Customer shall vest with the Customer. Customer shall have the right to use such documents for any purpose pertaining to the installation, operation, and maintenance of the Products.

INSURANCE: Vendor shall comply with the project insurance requirements for which the Products are being provided. Customer shall provide specific reasonable levels required as soon as such levels are available, which shall not exceed \$1,000,000 for any non-statutory category other than excess liability umbrella, which shall not exceed \$4,000,000. When requested by Customer, Vendor shall provide certificates of insurance as proof of same.



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SURVIVAL: The provisions of the following Paragraphs of these Terms and Conditions shall survive any cancellation or termination of the Purchase Order: (Proprietary Information, Confidentiality and Advertising), (Indemnification), (Liens), and (Applicable Law and Venue).