

**Non-Binding Budgetary Estimate**



**Axon Enterprise, Inc.**  
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Q-503874-45645.927RS

Issued: 12/19/2024

Quote Expiration: 12/31/2024

Estimated Contract Start Date: 03/15/2025

Account Number: 487439

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Sanger Police Dept. - TX 209 N 5th St Sanger, TX 76266-4807 USA	Sanger Police Dept. - TX PO Box 578 Sanger TX 76266-0578 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Ryan Sabo Phone: (480) 716-3516 Email: rsabo@axon.com Fax:	Tyson Cheek Phone: 940-458-7444 Email: tcheek@sangertexas.org Fax:

**Quote Summary**

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$210,090.60</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$210,090.60</b>

**Discount Summary**

Average Savings Per Year	\$9,872.40
<b>TOTAL SAVINGS</b>	<b>\$49,362.00</b>

**Payment Summary**

<b>Date</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Jan 2025	\$210,090.60	\$0.00	\$210,090.60
<b>Total</b>	<b>\$210,090.60</b>	<b>\$0.00</b>	<b>\$210,090.60</b>

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Quote Unbundled Price:	\$259,452.60
Quote List Price:	\$233,403.60
Quote Subtotal:	\$210,090.60

### Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
Fleet3B+TAP	Fleet 3 Basic + TAP	19	60	\$227.59	\$204.74	\$184.29	\$210,090.60	\$0.00	\$210,090.60
<b>Total</b>							<b>\$210,090.60</b>	<b>\$0.00</b>	<b>\$210,090.60</b>

### Delivery Schedule

#### Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Basic + TAP	100469	AXON FLEET 3 - SIM INSERTION - ATT FIRSTNET	19		02/15/2025
Fleet 3 Basic + TAP	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	19		02/15/2025
Fleet 3 Basic + TAP	70112	AXON SIGNAL - VEHICLE	19		02/15/2025
Fleet 3 Basic + TAP	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	19		02/15/2025
Fleet 3 Basic + TAP	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	19		02/15/2025
Fleet 3 Basic + TAP	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	19		02/15/2030

#### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	19	03/15/2025	03/14/2030
Fleet 3 Basic + TAP	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	38	03/15/2025	03/14/2030

#### Services

Bundle	Item	Description	QTY
Fleet 3 Basic + TAP	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	19

#### Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	19	02/15/2026	03/14/2030
Fleet 3 Basic + TAP	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	19	02/15/2026	03/14/2030

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### Shipping Locations

Location Number	Street	City	State	Zip	Country
	209 N 5th St	Sanger	TX	76266-4807	USA

### Payment Details

Jan 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	Fleet3B+TAP	Fleet 3 Basic + TAP	19	\$210,090.60	\$0.00	\$210,090.60
<b>Total</b>				<b>\$210,090.60</b>	<b>\$0.00</b>	<b>\$210,090.60</b>

## **Non-Binding Budgetary Estimate**

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

Contract BuyBoard Contract 743-24 is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

