



Corporate Office
2525B E SH 121, Ste 400
Lewisville, TX 75056
Phone: 214.389.5500 | Fax: 214.389.5505
www.delcomgroup.com

QUOTE
63587

BILL TO		JOB LOCATION	
Company: CITY OF SANGER		Company: CITY OF SANGER	Date: 2026-05-04
Address: 502 ELM STREET		Address: 502 ELM STREET	Sales Rep: JASON POTTS
SANGER, TX 76266		SANGER, TX 76266	Phone: (940) 782 2274
			Email: JPOTTS@DELCOMGROUP.COM
Contact: KELLY EDWARDS		Contact: KELLY EDWARDS	Engineer: JODY TAMPLEN
Phone: (940) 777 8001		Phone: (940) 777 8001	Contract:
TITLE			
COUNCIL CHAMBERS - SOUND REINFORCEMENT AND VIDEO SOLUTION REV3			
SCOPE OF WORK			

Project Summary

Provide an Audio and Video solution to the Chamber space. Will include distributed audio to the entire room. 12 Wireless gooseneck microphones, black in color, for council member, podium, and admin voice uplift use. One Handheld wireless microphone for general use. A physical control panel wall mounted next to the AV rack. Users can have the ability to control the system from a laptop, iPad or other tablet style device via the internal network. The equipment rack will have reserved space for the Swagit equipment and that equipment will be installed by others. There will be available space for the customer to install their main internet equipment in this rack on a provided universal shelf. It is the intent to keep all AV IP connected devices separate from the customers network unless otherwise noted. Ceiling speakers will be installed that are flush to the ceiling and will be black in color to best blend into the wooden ceiling. It is recommended that acoustical treatment be considered in this space to improve speech intelligibility. The reverberation time in this room was estimated to be between 3-4 seconds. Speech intelligibility is dependent on acoustical treatment. Performance may be impacted without it. Acoustical treatment is not included in this scope. One (1) onsite training session is included (1–2 hours) covering system operation.

De-installation, Site Prep, Ingress/Egress, General Site notes

The building has stairs up to the first floor from ground level.

Above ceiling access hatch is located in restroom.

Below floor crawl space access is located in the main room via a floor hatch.

Surface mounted raceway will be used if the wall is found to not be fishable.

Display Installation

Customer OFE display will be reused for audience viewing.

One 65" display will be mounted to a mobile cart for the council members viewing.

Video System

- Inputs
 - Podium HDMI Input
- Outputs
 - One main monitor on the wall.
 - One confidence monitor for the Council members.

The primary input to the system will be wireless HDMI to the rest of the system.

The floor pocket will have an HDMI output connection to the confidence monitor. A spare wireless receiver will be provided if the location of the confidence monitor is not applicable.

Audio System

- Inputs
 - 12 wireless goose neck microphones

- 1 handheld wireless microphone.
- Program audio from the video system.
- Outputs
 - Ceiling mounted speakers
 - Distributed audio speakers in the ceiling throughout the space

The audio system will allow for consistent and reliable sound reproduction for the room. The 12 goose neck wireless microphones will be combined using an auto-mixer inside of the DSP controlling any feedback issues or large number of open microphones.

The speakers will be tuned to best amplify voice and program audio in the space. Acoustical challenges of the space could keep intelligibility from being the best it could be. It is recommended that acoustical treatment be considered in this space. Acoustical treatment is not included in this quote.

The primary input to the system will be wireless HDMI. A wired HDMI input is available as a primary or backup connection for reliability.

Control System

A single 7" touch control panel will be mounted on the wall next to the AV rack for audio and display controls.

The user shall be able to turn on and off the displays, adjust volume control of the room.

AV system will operate on a dedicated VLAN or isolated network segment unless otherwise coordinated with the customer.

Video/Web Conferencing System

Cameras are not included in this estimate. An outside company (Swagit) will be providing cameras and other related equipment to the provided rack in this quote. Coordination with the company will include connecting any analog balanced audio connections to their system.

Cameras are provided and installed by others (Swagit). Delcom will coordinate audio integration only and is not responsible for camera performance, configuration, or support.

Hardware

To ensure a professional and functional AV installation, this quote encompasses high-quality hardware and consumable materials, such as cables, connectors, mounting hardware, and power supplies.

Electrical Services

A duplex receptacle will be installed into a Delcom-provided floor box for the podium location. Customer will provide new breaker in panel if needed.

All electrical work to be performed by a licensed electrician unless otherwise noted.

Owner Deliverables

- One (1) network drop at the wall-mounted rack location to support network connectivity to the control system
- The customer will provide network support on their existing network to support the audio-visual system.
- Customer will need to confirm that there are no restrictions for installation due to historical building concerns.

General Assumptions

- The client has accurately communicated their audio-visual needs, preferences, and objectives.
- Any modifications to the historical building do not interfere with the historical status of the building.
- The project site will be ready for installation, including access to live power sources, operational network infrastructure, and any necessary construction or renovations completed.
- Existing audio-visual equipment and infrastructure (e.g., cabling, wiring, mounts) are in good working condition unless otherwise specified.
- Existing audio-visual equipment and infrastructure (e.g., cabling, wiring, mounts) are installed using manufacturer and industry-standard methods.
- The technical specifications provided by the client are complete and accurate. Any changes to these specifications may result in adjustments to the proposal.
- The client is responsible for obtaining all necessary permits, licenses, and regulatory approvals (e.g., building permits, fire safety, ADA



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compliance).

- The client's network infrastructure (wired or wireless) can support the proposed audio-visual systems without requiring significant upgrades. Any necessary network upgrades will be the client's responsibility.
- The project area will maintain suitable environmental conditions (e.g., temperature, humidity, lighting) to ensure optimal performance of the audio-visual equipment.
- The project will proceed according to the proposed timeline, assuming timely decision-making, approvals, and access to the project site.
- The costs of audio-visual equipment are based on current market prices and could be subject to significant price fluctuations during the project.
- Comprehensive testing and commissioning of the audio-visual systems will be conducted to ensure functionality and performance, and any issues identified during this phase will be resolved promptly.
- The client may receive training on operating and maintaining the audio-visual systems as part of the quote. Additional training sessions, if required, may incur extra costs. One (1) onsite training session is included (1–2 hours) covering system operation.
- The proposed audio-visual equipment comes with standard manufacturer warranties. Any extended warranties or ongoing support agreements will be discussed separately.
- Any changes to the project scope will be documented and agreed upon in writing, with adjustments to cost and timelines as necessary.
- The proposal is contingent on normal operating conditions, and unforeseen events (e.g., natural disasters, pandemics) may affect the project timeline or costs.

Proprietary Information

The Bill of Materials and any associated project documentation contain proprietary information of Delcom Group and are subject to confidentiality and non-disclosure provisions. The client agrees not to disclose or utilize this information for any purpose beyond this project's scope.

PART NUMBER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Audio Devices & Cabling				
MX415LPDF/S	15 Inch dualflex gooseneck microphone with bi-color LED at the bottom and supercardioid capsule	12.00	\$269.44	\$3,233.28
Control 426C/T	6.5" CRBI™-Equipped Two-Way Coaxial Ceiling Loudspeaker	6.00	\$258.18	\$1,549.08
MXWAPX8=-Z10	Access Point Transceiver	2.00	\$4,240.28	\$8,480.56
MXW2X/SM58=-Z10	Handheld Transmitter with SM58 Capsule, Z10 Frequency Band	1.00	\$647.22	\$647.22
MXW8X=-Z10	MXW8X Desktop Based Gooseneck Transmitter	12.00	\$722.22	\$8,666.64
MTC-426BG	Round Black Grilles for Control 426C/T - 6-Pack	6.00	\$217.54	\$1,305.24
1602-BLK-250	16-02 UNS STR CMR Blk Jkt-250'	2.00	\$115.28	\$230.56
SPA-Qf 60x4	Four-Channel Network Amplifier for the Q-SYS Platform	1.00	\$1,616.67	\$1,616.67
QIO-L4o	Q-SYS peripheral providing 4 line outputs. Up to 4 devices daisy-chainable. 1U-1/4W, powered over Et	1.00	\$520.00	\$520.00
QIO-ML4I	Q-SYS peripheral providing 4 mic/line inputs. Up to 4 devices daisy-chainable. 1U-1/4W, powered over ORDER PAUSE	1.00	\$676.67	\$676.67
QIO-RMK	Rack mount tray and blanking panels to mount up to four QIO units in a 1U 19" standard rack format.	1.00	\$171.67	\$171.67
CAT6-7BLK	Cat6 550 Mhz Snagless Patch Cable 7ft Black	2.00	\$5.07	\$10.14
Core Nano	Network Core, 64x64 network I/O channels with 8x8 Software-based Dante license included, USB AV bridging, dual LAN ports, VoIP telephony, 8 AEC processors, Half-size 1RU.	1.00	\$2,487.50	\$2,487.50
22-1PREZ-BLK-100	22-1P OAS STR CMR TC Blk Jkt-100'	2.00	\$58.33	\$116.66
Audio Devices & Cabling TOTAL:				\$29,711.89
Control Devices & Cabling				
TSC-710t-G3	Table Top Mounting Accessory For TSC-70-G3 And TSC-101-G3	1.00	\$406.67	\$406.67



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PART NUMBER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
TSC-70-G3	TSC-70-G3 High Definition Touch Screen Controller	1.00	\$1,750.00	\$1,750.00
Control Devices & Cabling TOTAL:				\$2,156.67
Display Devices & Mounting Hardware				
MFQUB	Medium Confidence Monitor Cart with Interface, Black	1.00	\$813.04	\$813.04
MHD48G-15PROBLKA	MicroFlex Pro AV/IT Integrator Series Active Ultra High Speed 8K 48G HDMI Cable with ProGrip Jet Black 15 Feet	1.00	\$84.17	\$84.17
QM65C	QMC Series 65" 4K UHD TV	1.00	\$1,213.90	\$1,213.90
Display Devices & Mounting Hardware TOTAL:				\$2,111.11
Hardware				
FL-640P-BLP-C	Cover for FL-640P (Floor Box) with 1/4" brass carpet flange (lift off Door)	1.00	\$742.71	\$742.71
FL-640P-4-B	FL-640P (Floor Box) - 4" deep	1.00	\$353.13	\$353.13
UMS1-11.5	1 Space universal mounting shelf, 11.5" depth	3.00	\$56.88	\$170.64
VSA-2744	27 - 44" Depth telescope, 1.5" height, shelf	2.00	\$178.13	\$356.26
SSHD-28	2 RU Sliding Rackshelf, 28 Inches Deep	1.00	\$313.13	\$313.13
WRK-44SA-32	44 Space, 32" depth WRK rack	1.00	\$1,970.63	\$1,970.63
LBP-1A	L-Shaped horizontal lacer bar, pack of 10	1.00	\$43.75	\$43.75
HP	100PC 10-32 RACK SCREWS W	1.00	\$28.75	\$28.75
MISC-EXPENSE	Misc Materials -plywood, mounting hardware	1.00	\$277.78	\$277.78
LACE-44-OP	44 RU Lace Strip 3.25 Inches Wide with Tie Posts - 6 Piece	1.00	\$242.50	\$242.50
Hardware TOTAL:				\$4,499.28
Network Devices & Cabling				
CAT6-BLK-1000	23-4P UNS SOL CMR C6 Blk Jkt	1.00	\$284.72	\$284.72
MOD-88RL	C5E/C6 Unshielded RJ-45 Plug	4.00	\$0.42	\$1.68
GSM4230PX-100NAS	AV Line M4250-26G4XF-PoE+ 24x1G 480W 2x1G and 4xSFP+ Managed Switch	1.00	\$2,603.88	\$2,603.88
CAT6-7BLU-USA	Cat6 Snagless Patch Cable 7ft Blue - USA Made & TAA Compliant	5.00	\$15.96	\$79.80
MISC-PLATE	CUSTOM PLATE / PANEL - custom rack panel for CP	1.00	\$208.33	\$208.33
AXM765-20000S	10GBASE-T SFP+ Transceiver	1.00	\$402.03	\$402.03
Network Devices & Cabling TOTAL:				\$3,580.44
Power Distribution Devices and Cabling				
MXWNDX4	Networked Dock - 4 Bay	1.00	\$1,031.94	\$1,031.94
MXWNDX4G	Networked Charging Station	1.00	\$1,145.83	\$1,145.83
MXWNDX8G	Networked Charging Stations	1.00	\$1,604.17	\$1,604.17
UPX-RLNK-OL1000R-2	NEXSYS 1000VA, 15 Amp Online UPS Backup Power System with RackLink, Bank Outlet Control	1.00	\$2,291.88	\$2,291.88
Power Distribution Devices and Cabling TOTAL:				\$6,073.82
Software & Licenses				



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PART NUMBER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
SLDAN-16-P	Q-SYS Software-based Dante 16x16 Channel License, Perpetual	1.00	\$520.00	\$520.00
Software & Licenses TOTAL:				\$520.00
Video Devices & Cabling				
CAT6SDB-BLK	23 AWG 4 Pair Direct Burial Shielded Outdoor High Performance Cable UL Subject 444, Type UL C(ETL) or CMX [Black]	1.00	\$486.11	\$486.11
MHD48G-9PROBLK	9ft Microflex 8K 48G HDMI Cable with ProGrip - Black	1.00	\$40.63	\$40.63
60-1531-52	DTP receiver for HDMI - Decora wallplate, black - 330 feet (DTP R HWP 4K 331 D)	1.00	\$680.56	\$680.56
MHD48G-6PROBLK	MicroFlex Pro AV/IT Certified 4K60 48G High Speed HDMI Cable with ProGrip Jet Black - 6 feet	3.00	\$32.65	\$97.95
60-1490-03	Professional grade wireless extender for HDMI - receiver US/Canada version	3.00	\$562.50	\$1,687.50
60-1490-02	Professional grade wireless extender for HDMI - Transmitter US/Canada version	1.00	\$520.83	\$520.83
60-1962-03	Four Input 4K/60 Scaler, DTP3 I/O	1.00	\$3,194.44	\$3,194.44
Video Devices & Cabling TOTAL:				\$6,708.02
Professional Services				
Professional Services TOTAL:				\$11,115.68
Logistics				
Logistics TOTAL:				\$1,780.79
Electrical Services & Hardware				
Electrical Services & Hardware TOTAL:				\$1,854.47
SHIP-HANDLE	Shipping and Handling	1.00	\$575.00	\$575.00

To prevent processing delays, please email all purchase orders to: orders@delcomgroup.com

Tariff & Pricing Adjustment Statement

Delcom Group is committed to providing accurate and transparent pricing. However, tariffs and manufacturer-imposed adjustments are beyond our control and may change without notice. Quotes reflect pricing at the time of issuance and are subject to adjustment based on any tariffs or manufacturer price changes that occur before an order is placed. Delcom Group is not obligated to deliver at the quoted price if such changes take effect after the quote is issued. We value our partnership and will work diligently to keep you informed of any pricing updates to ensure a smooth ordering process.

Terms and Conditions

Subtotal:	\$70,687.17
Tax:	\$0.00
Total:	\$70,687.17