



**Paladin  
Technologies**

## City of Sandy - Access Control RFP R.2

Client: City of Sandy

PTI Rep: Nate Brady

Contact: Greg Brewster

Proposal Date: 12/6/2024



Project: P0033633\_01

// Innovation through teamwork



## Project Description & Investment

**Name:** City of Sandy - Access Control RFP

### Site

City of Sandy City Hall  
39250 Pioneer Blvd  
Sandy 97055

### Billing

City of Sandy  
39250 Pioneer Blvd,  
Sandy 97055

### Paladin Technologies

Nate Brady  
P: +1 (971) 271-0250  
E: [nbrady@paladintechologies.com](mailto:nbrady@paladintechologies.com)

### Client Contact

Greg Brewster  
P: 503-489-0937  
E: [gbrewster@ci.sandy.or.us](mailto:gbrewster@ci.sandy.or.us)

## Notes & Exclusions for all Pricing

The following notes and exclusions apply to this bid:

- Paladin is assuming the cabling and locking hardware on existing access control is operational and any faults found will result in change order.
- Access Control server to be supplied by City of Sandy.
- As the Ops Center front door does not exist yet, we are not including cost of locking hardware on our proposal but will agree upon a cost once the City has selected the door type for this location.
- All notes, scope, and exclusions noted in document titled “City of Sandy Access Control Proposal – Paladin Technologies” dated 10/4/2024 apply to this updated proposal

City of Sandy - Access Control RFP Summary

**Proposal Date: 12/6/2024**

This Quotation is confidential. Pricing is valid for 30 days unless otherwise noted.

**Currency: All Items quoted are in USD.**



## Financial Summary

<b>Summary</b>	<b>Total</b>
<b>Police Department</b>	<b>\$29,602.43</b>
Labor	\$12,818.26
Material	\$16,784.17
<b>Ops Center</b>	<b>\$21,062.93</b>
Labor	\$11,738.26
Material	\$9,324.67
<b>Library</b>	<b>\$27,337.11</b>
Expense	\$10,135.83
Labor	\$10,352.80
Material	\$6,848.48
<b>City Hall</b>	<b>\$37,561.85</b>
Expense	\$15,665.71
Labor	\$12,512.80
Material	\$9,383.34
<b>Other Costs</b>	<b>\$19,543.75</b>
Expense	\$17,125.00
Material	\$2,418.75
<b>Total</b>	<b>\$135,108.07</b>

\* Plus Applicable Taxes



## Detailed Breakdown

Scope	Item Type	Part Number	Description	QTY	Extended Price
Police Department	Material	LSP-CTX4DR	LSP-4DR PRE-WIRED CTX, SINGLE VOLTAGE MERCURY POWER SYSTEM. PRE-WIRED FOR TWO (2) LENEL BOARDS	1	\$425.00
Police Department	Material	LNL-R10320-05TB	Multi-technology Reader	18	\$4,162.50
Police Department	Material	LNL-X2220	Intelligent Dual Reader Controller powered by 12	1	\$1,958.75
Police Department	Material	LNL-1320-S3	Dual Reader Interface Module (Series 3 Supports OS	7	\$4,970.00
Police Department	Material	LSP-16DR-E6M1	Enclosure, 16 Door, 30H X 23W x 6.5D	1	\$1,520.00
Police Department	Material	9215689	TRANSIT ULTIMATE 33FT READER	1	\$3,111.08
Police Department	Material	9882480	Window Button AVI Tag with Switch	10	\$350.00
Police Department	Material	NP7-12	BATTERY 7 AMP 12 VDC	6	\$160.02
Police Department	Material	6644-1	RESISTOR 2-1K 1/8 WATT	34	\$126.82
Ops Center	Material	LNL-X2220	Intelligent Dual Reader Controller powered by 12	1	\$1,958.75
Ops Center	Material	LNL-1320-S3	Dual Reader Interface Module (Series 3 Supports OS	4	\$2,840.00
Ops Center	Material	LSP-8DR-E4M1	LSP-8DR, E4M1 24H X 20W ENCL WITH DOOR MOUNT, FITS	1	\$907.50
Ops Center	Material	LSP-CTX4DR	LSP-4DR PRE-WIRED CTX, SINGLE VOLTAGE MERCURY POWER SYSTEM. PRE-WIRED FOR TWO (2) LENEL BOARDS	1	\$425.00
Ops Center	Material	LNL-R10320-05TB	Multi-technology Reader	9	\$2,081.25
Ops Center	Material	446100-500	4 Element Composite Cable Plenum White 500	1	\$561.25
Ops Center	Material	DS160	REQUEST TO EXIT PIRS LIGHT GRY	1	\$77.49
Ops Center	Material	6644-1	RESISTOR 2-1K 1/8 WATT	18	\$67.14
Ops Center	Material	N1178CW-ST	Door Contact, 3/4", Stubby, White	1	\$6.24
Ops Center	Material	NP7-12	BATTERY 7 AMP 12 VDC	15	\$400.05
Library	Material	LSP-8DR-E4M1	LSP-8DR, E4M1 24H X 20W ENCL WITH DOOR MOUNT, FITS	1	\$907.50
Library	Material	LNL-X2220	Intelligent Dual Reader Controller powered by 12	1	\$1,958.75
Library	Material	LNL-1320-S3	Dual Reader Interface Module (Series 3 Supports OS	2	\$1,420.00
Library	Material	LNL-R10320-05TB	Multi-technology Reader	5	\$1,156.25
Library	Material	DS160	REQUEST TO EXIT PIRS LIGHT GRY	3	\$232.47
Library	Material	6644-1	RESISTOR 2-1K 1/8 WATT	10	\$37.30
Library	Material	N1178CW-ST	Door Contact, 3/4", Stubby, White	5	\$31.20
Library	Material	446100	4 Elem Comp Cable CMP Wht Jkt	1	\$1,025.00
Library	Expense	PTI-Subcontractor US	Partner Services	1	\$3,125.00
Library	Material	NP7-12	BATTERY 7 AMP 12 VDC	3	\$80.01
Library	Expense	PTI-Subcontractor US	Partner Services - Locking	1	\$7,010.83



Scope	Item Type	Part Number	Description	QTY	Extended Price
City Hall	Material	LSP-8DR-E4M1	LSP-8DR, E4M1 24H X 20W ENCL WITH DOOR MOUNT, FITS	1	\$907.50
City Hall	Material	LNL-X2220	Intelligent Dual Reader Controller powered by 12	1	\$1,958.75
City Hall	Material	LNL-1320-S3	Dual Reader Interface Module (Series 3 Supports OS	3	\$2,130.00
City Hall	Material	LNL-R10320-05TB	Multi-technology Reader	7	\$1,618.75
City Hall	Material	446100	4 Elem Comp Cable CMP Wht Jkt	2	\$2,050.00
City Hall	Material	DS160	REQUEST TO EXIT PIRS LIGHT GRY	7	\$542.43
City Hall	Material	6644-1	RESISTOR 2-1K 1/8 WATT	14	\$52.22
City Hall	Material	N1178CW-ST	Door Contact, 3/4", Stubby, White	7	\$43.68
City Hall	Material	NP7-12	BATTERY 7 AMP 12 VDC	3	\$80.01
City Hall	Expense	PTI-Subcontractor US	Partner Services - Locking	1	\$15,665.71
Other Costs	Material	SWS-32ES	OnGuard 32ES Server Software License OnGuard Serv	1	\$665.00
Other Costs	Material	32ES-32RUP	License, 32 Access Readers Upgrade for All 32ES Systems (Max of 64 Readers)	1	\$1,345.00
Other Costs	Material	SWC-32ES	OnGuard 32ES Client Software License OnGuard Clie	1	\$207.50
Other Costs	Material	OCB-A-ES-1	License, ONGUARD Browser Client Bundle A, For 32ES Systems Only, Includes Licenses for (1) ONGAURD Credentials Client and (1)ONGUARD Monitor Client	1	\$201.25
Other Costs	Expense	PTI-Permit US	Permitting	1	\$625.00
Other Costs	Expense	PTI-Subcontractor US	Partner Services - Panel Termination	1	\$9,375.00
Other Costs	Expense	PTI-Conting.Mat. US	INTERNAL ONLY - Project Material Contingency Budget	1	\$5,500.00
Other Costs	Expense	PTI-Freight US	Freight	1	\$1,625.00

## Performance Items

AutoCad Plans & Drawing Files	No	Stub Ups & Back Boxes	No
Submittals	No	Back Boxes	No
Permits	No	Conduit	No
System Training	No	Coring	No
Network Cabling & Infrastructure	No	Fire Stopping	No
Telephone Line	No	Patch & Touch-up Paint	No
120vac Power	No	Door/Frame Preparation	No
Locking Hardware	No	Construction Equipment	No
Lift/Boom Rental	No	Fire Alarm Installation & Verification	No
		Fire Pull Station Installation & Verification	No

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## Clarifications and Exclusions

- Taxes are excluded unless specifically shown as included in the pricing summary.
- All work to be completed during normal business hours (8:30am to 5:00pm, Monday to Friday, excluding Holidays) unless otherwise noted.
- All prices quoted herein are valid for 30 days unless otherwise noted.
- Any existing equipment, including cable, found to be faulty and in need of repair or replacement to ensure the proper installation and functioning of the equipment covered by this order may result in additional charges.
- If installation workflow is delayed due to a lack of site readiness including but not limited to inaccessibility, incompleteness, or construction, then extra charges may apply.
- Warranty Limitation. Unless otherwise specified, Paladin Technologies warrants the Products and Services from the time of substantial completion against defects in material and/or workmanship for a period of one (1) year in the amount, manner, and conditions indicated herein ("Warranty").



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## Proposal Acceptance

I have read the **General Terms and Conditions (Appendix A)** of the sale, understand them fully, and agree to abide by them.

I hereby certify that I am authorized by my company to sign this agreement. Paladin Technologies is hereby authorized to perform the work as specified.

**Accepted By: Paladin Technologies**

**Proposal No. P0033633\_01**  
**Accepted By: City of Sandy**

**Name:** \_\_\_\_\_

**Name:** \_\_\_\_\_

**Signature:** \_\_\_\_\_

**Signature:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Date:** \_\_\_\_\_



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## Appendix A - General Terms & Conditions

### 1. DEFINITIONS AND ENTIRE AGREEMENT

“Customer” means the party named as Client in the attached Project Description & Investment document.

“Paladin Technologies” means Paladin Technologies (USA) Inc.

“Paladin Goods and Services” means the goods and services described in the attached Project Description & Investment document and any schedules attached by Paladin Technologies.

“Quotation” means the agreement between Paladin Technologies and the Customer, comprised of the attached Project Description & Investment document, any schedules attached by Paladin Technologies, and these General Terms and Conditions.

“Site” means the site for the work listed in the attached Project Description & Investment document.

This Quotation may be accepted by the Customer by either signing where indicated in the attached Project Description & Investment document or by issuance to Paladin Technologies of a purchase order or similar document, which will constitute acceptance of these terms and conditions. This Quotation represents the entire agreement between the Customer and Paladin Technologies. No change, modification, amendment, or other agreement about this Quotation will be binding on Paladin Technologies unless agreed to in writing by an authorized Paladin Technologies representative. No Paladin Technologies sales agent or representative is authorized to make any representations, warranties, or agreements, or to bind Paladin Technologies in any way, except for the representations, warranties and obligations provided for in this Quotation. The laws of the jurisdiction where the Site is located, including builders’ lien legislation, will apply to this Quotation and Paladin Technologies will have all rights of a contractor under such builders’ lien legislation.

### 2. WARRANTY

Paladin Technologies warrants that the services provided by Paladin Technologies and its employees and subcontractors as part of the Paladin Goods and Services will be free from defects in design or workmanship for a period of one (1) year from the date of completion of the installation, provided that:

- (a) the installation remains in ‘as installed’ condition, without any damage, abuse, modification, addition, or alteration by the Customer or any other party; and
- (b) all regular maintenance and inspections as recommended by Paladin Technologies have been performed.

In the event of any defects in such services, Paladin Technologies will immediately upon notification by the Customer make the necessary repairs, at no cost to the Customer.

Paladin Technologies does not make any representation or warranty regarding any goods or equipment forming part of the Paladin Goods and Services; however, Paladin Technologies will assist the Customer to enforce all manufacturers’ warranties applicable to such goods and equipment. On-site service charges may apply in connection with such assistance.

Prior to returning any goods or equipment, a Return Material Authorization (RMA) form must be completed and can be obtained by contacting [service@paladintechnologies.com](mailto:service@paladintechnologies.com). Shipping, handling, administration, and/or





insurance charges may apply for Paladin Technologies to facilitate product RMA returns and manufacturer repairs.

Except as expressly provided in this Warranty section, Paladin Technologies disclaims all warranties, expressed, implied or statutory, in relation to the Paladin Goods and Services and/or any other goods or services provided by Paladin Technologies to the Customer pursuant to this Quotation, and all such statutory or implied warranties are hereby waived and excluded.

### **3. PRICING AND PAYMENT TERMS**

All pricing provided for in this Quotation is a best estimate only, based upon the information available at the time of quoting. Pricing is valid assuming completion of supply of the Paladin Goods and Services within thirty (30) days from the date of this Quotation. All prices and charges for the Paladin Goods and Services are subject to change due to Site, environmental, economic, and other conditions, including without limitation currency exchange fluctuations and pricing changes by suppliers, and may be modified as determined by Paladin Technologies from time to time.

On approved credit ("O.A.C."), all charges must be paid in full, without any offset, deduction, or delay within thirty (30) days of the date of an invoice. Credit privileges may be revoked at any time at the sole discretion of Paladin Technologies Credit Department or Senior Finance Executives. Interest will apply at 1.5% per month (18% per annum) on any amounts which are not paid in full within such thirty (30) day period, calculated from the date that the invoice was originally issued. A fee of twenty-five percent (25%) of the applicable price provided in this Quotation will be charged for any product returns, if they are returned in their original and unopened packaging within fifteen (15) days of delivery. The Customer will be responsible for, and will pay on demand, all costs incurred by Paladin Technologies in connection with the enforcement of the terms of this Quotation including, but not limited to, travel expenses, court costs, collection agent costs, litigation costs and all legal fees incurred by Paladin Technologies.

All applicable federal, provincial, state, and/or local taxes are payable in addition to the pricing in this Quotation.

For travel outside the municipal boundaries of the cities in which a Paladin Technologies office is located, the applicable hourly charge per Paladin Technologies personnel member and \$1.25 per kilometer per vehicle will be charged from the point of origin to the Customer's Site and return. Where applicable, airfare costs will be billed in addition to the hourly personnel charge.

Incidentals such as freight, disposal fees, equipment rental fees for non-Paladin Technologies owned equipment, per diem/meals, accommodations, parking and airfare will be charged at cost plus ten (10%) percent, where applicable. The Paladin Technologies Bucket Truck rental will be charged out at One Hundred and Twenty-Five (\$125.00) dollars per hour with a two (2) hour minimum.

Paladin Technologies may delay or discontinue the Paladin Goods and Services and/or terminate this Quotation without any liability or obligation whatsoever to Customer if (a) any equipment or component of the Customer's system is altered, modified, changed or moved without written authorization from Paladin Technologies; (b) the Customer defaults under any agreement with Paladin Technologies, including without limitation any default in payment under this Quotation; (c) Paladin Technologies' business and/or operations are disrupted or adversely affected due to causes beyond Paladin Technologies' reasonable control; (d) goods, labour, transportation and/or capital are not readily available; and/or (e) the Customer is or becomes bankrupt, insolvent, makes an

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assignment for the benefit of its creditors, fails to pay its debts as due, and/or otherwise suspends its business operations. The Customer may not terminate this Quotation unless Paladin Technologies has failed to fulfill its obligations hereunder for a period of thirty (30) days after written notice from the Customer. In the event Customer terminates this Quotation for any reason, the Customer will indemnify Paladin Technologies and save it harmless from any and all losses, costs and expenses associated with such termination, including, but not limited to loss of profit, lost opportunities, direct, consequential, and incidental damages, and injury to goodwill and reputation.

#### **4. CREDIT APPROVAL**

Paladin Technologies' obligations under this Quotation are always subject to Paladin Technologies' Credit Policy ("Credit Policy") and the approval by Paladin Technologies' Finance department, at its sole discretion. If credit is not approved, alternative full or partial prepayment methods may be required to proceed. The Customer specifically consents to the collection and use by Paladin Technologies of Customer credit and financial information, including the Customer's credit file with any credit reporting agencies.

#### **5. SITE ACCESS AND CONDITION**

The Customer must provide Paladin Technologies and its personnel and subcontractors with access to the Site as and when required, and the Customer is responsible for ensuring that the Site is a safe workplace in conformity with all applicable workers' compensation and workplace safety laws and regulations.

#### **6. RISK**

All risks and liability for loss or damage to any goods or equipment forming part of the Paladin Goods and Services will immediately pass to the Customer upon delivery to the Customer or to its carrier. Notwithstanding such passage of risk, in default of payment Paladin Technologies may, without limiting its other rights and remedies, remove from the Site any Paladin Goods and Services which have not been paid for in full.

#### **7. SCHEDULE AND DELAYS**

Paladin Technologies will make commercially reasonable efforts to meet the scheduled dates for delivery or installation of the Paladin Goods and Services provided for in this Quotation, subject always to actions, omissions or delays of others or other circumstances beyond the reasonable control of Paladin Technologies. Under no circumstances will Paladin Technologies have any liability or obligation to the Customer or to any other person for any loss or damage resulting from any delay unless such delay was caused solely by Paladin Technologies' breach of this section.

#### **8. INDEPENDENT CONTRACTORS**

Paladin Technologies and the Customer are independent contractors, and neither will be considered to be the agent, representative, master or servant of the other party for any purpose whatsoever. Nothing in this relationship will be construed to create a joint venture, partnership, fiduciary or other similar relationship between the parties.

#### **9. LIMITATION OF LIABILITY**

Under no circumstances, including any breach by Paladin Technologies of its obligations under this Quotation, any breakdown or non-performance of any equipment or system forming part of the Paladin Goods and Services, or any negligence by Paladin Technologies or any of its employees, agents or subcontractors, will Paladin



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Technologies or any of its officers, directors, employees, shareholders or representatives have any liability to the Customer or any of the Customer's officers, directors, employees, shareholders or representatives for any loss, costs, or damages in excess of the aggregate of the amounts actually received by Paladin Technologies from the Customer pursuant to this Quotation, regardless of the form of action or the basis for the claim.

#### **10. CONFIDENTIALITY**

This Quotation and its terms, including all pricing terms and the system design, as well as any other information, material or documents provided to the Customer by Paladin Technologies either prior to or after this Quotation has been signed (collectively, "Confidential Information") are to be kept strictly confidential by the Customer and its employees and agents. No disclosure of any Confidential Information may be made to anyone outside the Customer's organization (other than to its professional advisors or as the Customer may be legally obligated to make) without the prior written consent of Paladin Technologies.