



2412 Inter Avenue Puyallup WA. 98372
(888) 565-5665 | | www.pro-vac.com

November 30, 2023

City of Sandy
39250 Pioneer Blvd
Sandy, OR 97055

RE: Request for Qualifications
Closed Circuit Television (CCTV) Inspection Services
SCWP 23-02

Dear Mr. Thorne and Selection Committee:

We are excited to provide this bid package to you and look forward to working together on your Closed Circuit Television (CCTV) Inspection Services Project. We have reviewed the draft contract and have no potential areas for negotiation. Pricing and proposal is valid for 90 days. Below we have provided some basic information and background on our company followed by the bid submittal package.

SUMMARY: Olson Brothers Pro-Vac, LLC began operations in 1995 with a small fleet of vac & CCTV trucks, providing construction related vacuum services. By providing a high level of quality, the firm has maintained continued growth, adding to the fleet each year, and adding additional divisions. In 2016, Pro-Vac took on an equity partner, forming Olson Brother's Pro- Vac, LLC. This provided the opportunity for expansion, and we added 15% to the fleet. In 2017, we completed the purchase of Everson's Econo-Vac, which added 30% capacity to the fleet, and several experienced employees to our staff. In 2020, we then added Best Parking Lot to our fleet to expand our operations even further. Most recently, in 2022, we have acquired and merged with Vac-One Services and expanded our services to include a total of 16 states.

Olson Brother's Pro-Vac, LLC has the Northwest's largest fleet of vacuum trucks and trained operators. Currently, we have over 120 Vac Trucks, 8 CCTV trucks, 21 Sweepers, Water Trucks, Pump Trucks, Grout Trucks, and over 200 operators & laborers.

We operate 24 hours a day through our staffed dispatch group, to ensure we are available to respond immediately to any requests for service. We have a staff of six salespersons and several project managers throughout the Puget Sound area for rapid response to any job issue and to ensure that all jobs will have onsite manager supervision, quality review and approvals before a job is complete. We are able to route our trucks in an efficient manner utilizing GPS tracking.

We take maintenance of our fleet very seriously. We have onsite a three-bay maintenance garage for our vac trucks, staffed around the clock, with four mechanics working exclusively on preventative maintenance, and two additional mechanics available for major rebuilds. Additionally, we have a network of trusted third-party vendors we can use for overflow work.

The scope of work as outlined is very similar to current contracts we have in place. We will train specific crews on the required methodologies and do our best to ensure that your work orders and contracts retain the same trained crew. Our goal is to make sure our operators are aware of the specifics of this project, including access to the worksite, communication with your staff, etc.

We make every effort to be environmentally conscious on jobs. Vehicles are inspected daily to prevent leaks of fluids. We have a dedicated spill response project manager available to respond to any waste product we encounter. Additionally, we have profiles on each waste product we are cleaning or transporting.

We make a significant effort to ensure equal employment opportunities at Pro-Vac, directly from the hiring/recruiting process. Hiring managers are trained in interview skills to avoid any direct questions (or the appearance of) that would indicate any bias.

We look forward to collaborating with you. Please contact us if you have any questions, or concerns.

Thank you,



2412 Inter Avenue Puyallup WA. 98372
(888) 565-5665 | | www.pro-vac.com

Shannon M Turnowicz

Signature

Company Information:

Name: Olson Brothers Pro-Vac, LLC
Address: 535 Main Street, Molalla, OR 97038
Business Registration: 835185-98
CCB License: 196073 exp. 2/17/2024
Federal Tax ID: 80-0016987

Contact Information:

Territory Sales Manager: Bob Kendall, bob.kendall@pro-vac.com, 971-806-8119
Contracts: [Shannon Turnowicz, contracts@pro-vac.com, 253-370-2520](mailto:Shannon.Turnowicz@pro-vac.com)



Attachment A - Proposal Response Form

General Information

Statement of: Olson Brothers Pro-Vac LLC (Company's Registered Name)

Address to Which All Correspondence Should Be Mailed:

Address: 2412 Inter Ave
City: Puyallup State: Washington Zip: 98372
Primary Contact Representative: Shannon Turnowicz
Title: Contract Specialist
Telephone number: 253-370-2520 E-mail: contracts@pro-vac.com Fax: N/A
Does this person have binding authority to enter into contracts? YES [checked] NO
Date Application Prepared: 11/29/2023

The undersigned, through the formal submittal of this Proposal, declares that he/she has examined all related Proposal documents and read the instruction and conditions, and hereby proposes to furnish CCTV INSPECTION SERVICES FOR THE CITY OF SANDY specified, in accordance with the RFP, for the price set forth in the Proposal submittal attached hereto, and forming a part of this Proposal.

The Proposer, by his/her signature below, hereby represents as follows:

(a) That no Council Member, officer, agency, or employee of the City is personally interested, directly or indirectly, in the business of the Proposer or the compensation to be paid under any Contract awarded, and that no representation, statement or statements, oral or in writing, outside the notice of and RFP documents and attachments hereto, of the City, its Council Members, officers, agents, or employees had induced the Proposer to respond to this RFP or to complete the documents made a part hereof by its terms;

(b) The Proposer and each person signing on behalf of any Proposer certifies, in the case of a joint Proposal, each party thereto certifies as to its own organization, under penalty of perjury, that to the best of their knowledge and belief:

- 1. The prices in the Proposal have been arrived at independently, without collusion, consultation, communication, or agreement for the purpose of restraining competition as to any matter relating to such prices with any other Proposer or with any competitor;
2. Unless otherwise required by law, the prices that have been quoted in the Proposal have not been knowingly disclosed by the Proposer prior to the Proposal Deadline, either directly or indirectly, to any other Proposer or competitor;
3. No attempt has been made, nor will any attempt be made, by the Proposer to induce any other person, partnership, or corporation to submit or not to submit a Proposal for the purpose of restraining trade.
4. The Proposer agrees to accept as full payment for the services specified herein, the amount as shown in his/her Proposal.

The proposing company is:

[checked] Resident Bidder, as defined in ORS 279A.120
[] Non-Resident Bidder, Resident State

The names of the principal officers of the entity submitting this Proposal, or of the partnership or of all persons interested in this Proposal as principals, are as follows:

Table with 2 columns: Name, Title. Rows include Graham Gill (CEO/ President) and Steve Paige (CFO).



Sherif Dweek
Name

COO
Title

Proposing Entity

Sole Proprietor Partnership LLC Corporation Other

In witness hereto, the undersigned Proposing Entity, and through its duly authorized representative, set his/her/its hand this 29th day of November, 2023.

Olson Brothers Pro-Vac LLC

Name of Proposing Entity (Print)

Shannon M Turnowicz

As Its Duly Authorized Representative (Sign)

Shannon Turnowicz

(Print Name)

Contract Specialist

Title



Equipment and Operators

1. List all the equipment that will be used to perform the work:

Year	Brand	Make/Model	Reel Capacity	Software Platform	Software Version

**See
Attached**



2412 Inter Avenue Puyallup WA. 98372
(888) 565-5665 | | www.pro-vac.com

Trucks/Vehicles

Asset Name	Category	Make	Model
PVC73 TV	CCTV Truck	2014 Ford F-550	F550
PVC74 TV	CCTV Truck	2019 Ford	F550
PVC76 TV	CCTV Truck	2019 Ford	F550
PVC77 TV Ford Transit Van old 502	CCTV Truck	2018 Ford	Transit van
PVC78 TV Kodiak old 501	CCTV Truck	2009 Chevrolet C	Kodiak
PVC83 TV	CCTV Truck	2012 Ford F-550	Cues/F550
PVC84 TV	CCTV Truck	2017 Ford F550	Cues/F550
PVC86 TV	CCTV Truck	2017 F550	Cues/F550

Cameras

Asset Name	Category	Operating System	Model Style
Pv78 LP02	Camera	Cues/GNET	Lamp2
Shop OZ3 OZ06	Camera	Cues/GNET	OZ3
Shop PR03	Camera	Cues/GNET	Piperanger
Shorty SO9	Camera	Cues/GNET	Track Motor
Shorty SO1	Camera	Cues/GNET	Track Motor
Shorty SO10	Camera	Cues/GNET	Track Motor
Shorty SO11	Camera	Cues/GNET	Track Motor
Shorty SO2	Camera	Cues/GNET	Shorty
Shorty SO3	Camera	Cues/GNET	Track Motor
Shorty SO5	Camera	Cues/GNET	Shorty
Shorty SO6	Camera	Cues/GNET	Track Motor
Shorty SO7	Camera	Cues/GNET	Track Motor
Shorty SO8	Camera	Cues/GNET	Track Motor

All camera reels have a capacity of 1500 LF

Trucks range in year from 2009-2019

Cameras range in year from 2016- 2023

All cameras are running on the most uptodate version of software.



2. List all personnel that are anticipated to be performing services:

Name	Years of Experience	Pertinent Certifications and Projects
Jerry Hyatt	20 Years	NASSCO First Aid/CPR Confined Space Entry
Nicholas Foss	9 Years	NASSCO First Aid/CPR Confined Space Entry
Dennis Moffit	7 Years	NASSCO First Aid/CPR Confined Space Entry
Blake Maresh	5 Years	NASSCO First Aid/CPR Confined Space Entry



2412 Inter Avenue Puyallup WA. 98372
(888) 565-5665 | | www.pro-vac.com

CCTV Department Personnel:

- Pro-Vac currently has eleven certified CCTV operators with some of the best resumes in the region.
- Our operators are NASSCO certified including: PACP, LACP, and MACP to cover all your pipe and structure inspection needs.
- Pro-Vac’s Operations Manager, Josh Graves has 17 years of experience in pipe inspection and cleaning and continues to work with our operators to increase their knowledge and productivity.
- Jerry Hyatt is the lead project manager for the CCTV division and brings 20+ years of industry knowledge and experience to the Pro-Vac team. Jerry manages many complicated CCTV contracts and works directly with field crews to meet deadlines and guarantee the quality and accuracy of our work.
- With our depth of experience and knowledge of the CCTV pipe inspection industry, we are able to provide solutions to complex problems that other CCTV programs could not offer.
- Pro-Vac has a 24-hour dispatch team and a rotating on-call staff that guarantees we will respond to all emergencies in a timely manner.

Key Personnel:

Jerry Hyatt, Lead Project Manager, Pro-Vac Experience 20+ years, NASSCO Certified (see below)

Nicholas Foss, CCTV Operator, Pro-Vac Experience 9+ years, NASSCO Certified (see below)

Dennis Moffitt, CCTV Operators, Pro-Vac Experience 7+ years, NASSCO Certified (see below)

Blake Maresh, CCTV Operator, Pro-Vac Experience 5+ years, NASSCO Certified (see below)

Jared Scroggin, CCTV Operator, Pro-Vac Experience 2+ years, NASSCO Certified (see below)

NASSCO Proof of Certification:

<p>Jerry Hyatt Pro-Vac</p> <p>Certification Type: PACP LACP MACP Certification Number: U-304-1197 Original Certification Date: 3/16/2004 Expiration Date: 3/29/2024</p>	<p>Nick Foss Pro-Vac Puyallup, Washington 98372, United States</p> <p>Certification Type: PACP LACP MACP Certification Number: U-0819-70306677 Original Certification Date: 8/14/2019 Expiration Date: 8/13/2025</p>
---	--



2412 Inter Avenue Puyallup WA. 98372
(888) 565-5665 | | www.pro-vac.com

Dennis M. Moffitt
Pro Vac
Puyallup, Washington 98372, United States

Certification Type: PACP | LACP | MACP

Certification Number: U-0617-07008460

Original Certification Date: 5/24/2023

Expiration Date: 5/24/2026

Blake Maresh
Pro Vac
Puyallup, Washington 98372, United States

Certification Type: PACP | LACP | MACP

Certification Number: U-1018-0703003313

Original Certification Date: 10/11/2018

Expiration Date: 10/11/2024

Jared Scroggin
Pro Vac
Gig Harbor, Washington 98335, United States

Certification Type: PACP

Certification Number: U-0219-070304045

Original Certification Date: 1/24/2022

Expiration Date: 1/24/2025



Service Experience

List five major comparable projects Proposer has undertaken in the last five years. Only list those that the City may contact for a reference. *(Most recent project first.)*

1. Name of Project: Surface, Storm and Sewer Maintenance

Owner & Contact: Seattle Public Utilities / Nate Hart -Senior Engineer

Address: 700 5th Ave, Seattle, WA 98104

Telephone Number: 206-465-6668

Project Description (i.e., services provided): Cleaning and CCTV inspection of existing storm water & sewer systems, including small and large diameter pipes, manholes catch basins and retention lines. Managing waste for testing and disposal.

Project Location: Various location within City of Seattle

Contract Amount: \$ 500,000- 800,000 annually

Dates Started & Completed: 2016 to current

Project Supervisor: Jay Fox

Indicate whether: Prime Contractor [] Subcontractor [] Joint Venture

Remarks: _____

Owner Representative Name and Contact Information:

Nate Hart 206-465-6668

2. Name of Project: KC000534 - Sewer Cleaning & CCTV Services

Owner & Contact: King County / Shannon Kelly



Address: 201 S. Jackson, Suite 600, Seattle, WA 98104-8355

Telephone Number: 206-477-4730

Project Description (i.e., services provided): CCTV Inspection and cleaning of stormwater facilities including small and large diameter storm pipes, manholes, catch basins, retention lines, ponds, pipe and structure repair.

Project Location: King County and various cities within

Contract Amount: \$ \$1,000,000 contract awarded 2017 / \$1,000,000 contract awarded 2019

Dates Started & Completed: 2017-2019/2019-2021

Project Supervisor: Jay Fox

Indicate whether: Prime Contractor [] Subcontractor [] Joint Venture

Remarks: _____

Owner Representative Name and Contact Information:

Shannon Kelly 206-477-4730

3. Name of Project: Lakewood storm

Owner & Contact: City of Lakewood / Diana Halar - Engineering Services Manager

Address: 6000 Main St SW, Lakewood, WA 98499

Telephone Number: 253-370-0347



Project Description (i.e., services provided): Cleaning and CCTV inspection of existing storm water systems including small and large diameter storm pipes, manholes, and catch basins.

Project Location: Various location within City of Lakewood

Contract Amount: \$ \$300,000-\$487,000 annually

Dates Started & Completed: 2009-current

Project Supervisor: Jay Fox

Indicate whether: Prime Contractor [] Subcontractor [] Joint Venture

Remarks: _____

Owner Representative Name and Contact Information:

Diana Halar - 253-370-0347

4. Name of Project: JBLM Inspection

Owner & Contact: JBLM- Pond & Co. / Eric Adami - Senior Project Manager

Address: 3500 Parkway Ln, Peachtree Corners, GA 30092

Telephone Number: 678-336-7740

Project Description (i.e., services provided): CCTV inspection of 150,000LF and 1400 MH, RCP up to 54".

Project Location: Joint Base Lewis-McChord



Contract Amount: \$ 550,000

Dates Started & Completed: 2020-2021

Project Supervisor: Jason Magnussen

Indicate whether: [] Prime Contractor Subcontractor [] Joint Venture

Remarks: _____

Owner Representative Name and Contact Information:

Eric Adami - 678-336-7740

5. Name of Project: Maximo

Owner & Contact: Seattle Public Utilities

Address: 700 5th Avenue, Suite 4900, Seattle, WA, 98104

Telephone Number: 206-518-4399

Project Description (i.e., services provided): Cleaning and CCTV inspection of existing storm and sewer systems including small and large diameter storm pipes, manholes, and catch basins.

Project Location: Various locations within City of Seattle

Contract Amount: \$ 5.1 Million

Dates Started & Completed: 2015 - current

Project Supervisor: Jason Magnussen



Indicate whether: Prime Contractor Subcontractor Joint Venture

Remarks: _____

Owner Representative Name and Contact Information:

Maria Stevens - 206-518-4399



Company Information

1. Indicate Proposer's Principal Contact Person for this application:

Contact: Bob Kendall

Address: 535 W Main St, Molalla, OR 97038

Telephone Number: 1-971-806-8119

Email: bob.kendall@pro-vac.com

Fax Number: N/A

2. How many years has the Proposer been in business under the present name? 21 Years

3. What previous business names have been used by the Proposer?

N/A

4. How many years' experience has the Proposer had performing these services? 21 Years

5. Indicate the licenses held by the Contractor:

Wilsonville Business License Number: _____

Metro Business License Number: _____

Other license(s): OCCB: 196073

6. Does the Contractor have an employee drug-testing program in place? Yes

If selected, the Contractor must provide a copy of the drug testing program and certify that such a program is in place.



Public Works Contract Experience

1. Is your firm currently certified by the State of Oregon as a Disadvantaged Business Enterprise (DBE)? *(check one)*

[] Yes [✓] No

2. Have you ever been disqualified or denied qualification for bidding by any state, local, or federal agency in this or any other state? *(check one)*

[] Yes [✓] No

If yes, please explain: _____

3. Have you ever been barred from bidding on contracts by any state, local, or federal agency in this or any other state under any State Law or Federal Law? *(check one)*

[] Yes [✓] No

If yes, please explain: _____

4. Has any officer or partner of the Proposer ever applied for qualification for a goods and services contract with the City of Sandy under a different name? *(check one)*

[] Yes [✓] No

If yes, please explain: _____

5. Has the Proposer ever failed to complete a state, local, or federal contract? *(check one)*

[] Yes [✓] No

If yes, please explain: _____



6. Has any officer or partner of the Proposer ever had a judgment against them involving a local, state, or federal contract? *(check one)*
Various location within City of Lakewood

[] Yes [✓] No

If yes, please explain: _____

7. Does the Proposer have any unpaid judgments and/or un-adjudicated claims in excess of \$5,000? *(check one)*

[] Yes [✓] No

If yes, please explain: _____

8. Have any claims been made against Contractor's bond? *(check one)*

[] Yes [✓] No

If yes, please explain: _____

9. Have any complaints been filed with the Oregon Contractors Board? *(check one)*

[] Yes [✓] No

If yes, please explain: _____

IF THIS INFORMATION IS CONFIDENTIAL, ATTACH A SECOND SEALED ENVELOPE CLEARLY MARKED AS SUCH.



Bid Proposal

Having carefully examined the Agreement titled, City of Sandy CCTV Inspection Services, the Contractor agrees to furnish all the labor, materials, equipment, superintendence, and insurance, as well as other accessories and services, necessary to perform and complete all of the work required by and in strict accordance with this Agreement and the implied intent thereof, for the following schedule of unit prices:

Bidders are to provide lineal foot and per each cost for each of the respective pipe size ranges. Based on the lineal foot or per each price, Bidders are then to project total price for each of the respective pipe size ranges. The TOTAL BID Cost will be the sum of each of the respective pipe size range cost. The ANNUAL COST NOT TO EXCEED will be 33.3% of the TOTAL BID COST.

The City’s desire is to perform CCTV inspection of 33.3% of each utility annually. The annual NOT TO EXCEED COST is the estimated annual contract value for conducting work on the planned 33.3% of the system. These lineal quantities are estimated total quantities at the time of publication and will change during the life of the contract. Actual annual inspected lineal quantities and respective pipe sizes for each utility will vary based on the needs of the City and available funding.

Proposals shall identify the unit price for CCTV Inspection for each of the various pipe sizes listed below:

SANITARY SEWER CCTV CONDITION SURVEY BID SHEET OVER 3 YEARS

Work Type	Pipe Diameter	Quantity	Unit	Unit Cost	Total Cost
Task Order Mobilization	NA	1x per Year	LS	\$15,600	\$15,600
Local Traffic Control	NA	1x per Year	LS	\$74,250	\$74,250
ODOT Traffic Control (including TCP development)	NA	1x per Year	LS	\$83,700	\$83,700
Lateral Launch Inspection	3” – 6”	1800	EA	175	\$315,000
Mainline Inspection (Setup in ROW)	6” – 8”	54,960	LF	\$2.25	\$123,660
Mainline Inspection (Setup in ROW)	10” – 12”	15,470	LF	\$2.25	\$34,807.50
Mainline Inspection (Setup in ROW)	15” – 18”	6,705	LF	\$2.75	
Mainline Inspection (Setup in Easement or Offroad Area)	6” – 8”	54,960	LF	\$2.25	\$123,660
Mainline Inspection (Setup in Easement or Offroad Area)	10” – 12”	15,470	LF	\$2.25	\$34,807.50
Mainline Inspection (Setup in Easement or Offroad Area)	15” – 18”	6,705	LF	\$2.75	\$18,438.75
Mainline Inspection (Setup in Easement or Offroad Area)	24”	5,200	LF	\$4.75	\$24,700



Contingency Inspection	4"-18"	450	LF	\$5.25	\$2,362.50
Manhole Inspection	NA	200	EA	\$100	\$100,000
				Total	\$969,435.25

Note: The footages and diameters in the Sanitary Sewer CCTV Inspection Survey Bid Sheet are estimates and what is found in the field may differ from what is listed in this table.



Contract Modification

If Proposer wishes to modify any portion of the Contract, include a specific reference to the section that Proposer would like to modify, providing reasons why and proposed alternative language, in the space below or on a separate attachment to this Proposal Response Form.

Authorized Employee

1. Authorized Employee Representative of the Proposer By submitting a Proposal Response for the Services, Proposer expressly represents that (s)he has taken no exception to any term, condition, obligation, or requirement of the RFP that is not clearly and expressly stated in the Proposal Response.

The undersigned further represents that (s)he is an Authorized Employee Representative of the Proposer and will report immediately to the City of Sandy, in writing, any errors, inconsistencies, ambiguities, terms which limit competition, or terms which are otherwise unlawful that (s)he discovers in the RFP.

Shannon M Turnowicz
(Signature)

Contract Specialist
(Title)



Affidavit

STATE OF WASHINGTON)

) ss.

County of PIERCE)

I, Shannon Turnowicz being first sworn, state that I am Contract Specialist (title) of the Proposer herein and that the statements made in this application are true, and I acknowledge that any false, deceptive or fraudulent statements on the application or at a hearing will result in the denial of qualification, and may subject me to charges of false swearing or perjury; should there be any subsequent material reduction in Proposer's ability to carry out any project for which Proposer desires to submit a bid, Proposer will give written notice of such change to the designated officer to whom this application is submitted at least ten days prior to the bid opening and it is understood that such notice may change the eligibility of Proposer to submit a bid.

Shannon Turnowicz
(Signature)

Contract Specialist
(Title)

On this 30th day of November, 2023, before me, a notary public in and for said County and State, personally appeared Shannon Turnowicz, known to me to be the person whose name is subscribed to the within instrument and acknowledged that she executed the same for the purposes therein contained.

IN WITNESS WHEREOF, I have hereunto set my hand and official seal on the day and year above written.



Amanda R. Punsalan
NOTARY PUBLIC FOR OREGON WASHINGTON
My Commission Expires: 10/12/2025