

**PRICE VARIANCE**  
**9/21/2023**  
**SANDY, OR OFF OF STATE OF WASHINGTON RFP# 2020 06719-01**  
**(3) 35' BATTERY ELECTRIC LOW FLOOR PLUS BUS**  
**SN: TBD**

ITEM	STATE OF WASHINGTON, WA	SANDY, OR	VARIANCE
EXTERIOR STYLING PACKAGE	LOW FLOOR PLUS	LOW FLOOR PLUS	\$0.00
CUMMINS EV TRACTION MOTOR, INVERTERS & POWER MANAGEMENT SYSTEMS	INCLUDED	REQUIRED	\$0.00
ESS ENERGY STORAGE SYSTEM WITH 6 BATTERY PACKS (588 KWH TOTAL CAPACITY)	INCLUDED	REQUIRED	\$0.00
MOMENTUM DYNAMICS 300KW INDUCTIVE CHARGING BUS RECEIVER	NOT INCLUDED	NOT REQUIRED	-
COOLANT FILTER FOR EBUS APPLICATION	INCLUDED	REQUIRED	\$0.00
BRAKES	DISC BRAKES	DISC BRAKES	\$0.00
AXLE HUB SEALS	GREASE SEALS	OIL SEALS	\$0.00
MERITOR FRONT & REAR AXLES	INCLUDED	REQUIRED	\$0.00
MAGNETIC AXLE DRAIN PLUGS	INCLUDED	REQUIRED	\$0.00
ELECTRONIC STABILITY CONTROL	INCLUDED	REQUIRED	\$0.00
AUTOMATIC TRACTION CONTROL	INCLUDED	REQUIRED	\$0.00
HUBODOMETER	NOT INCLUDED	NOT REQUIRED	\$0.00
HUBODOMETER GUARD	NOT INCLUDED	NOT REQUIRED	\$0.00
WHEEL MOUNTING	HUB PILOTED	HUB PILOTED	\$0.00
WHEELS	(6) ALUMINUM FULL POLISHED WHEELS	(6) ALUMINUM FULL POLISHED WHEELS	\$0.00
TIRES	CUSTOMER SUPPLIED	GILLIG SUPPLIED (6) GOODYEAR B315/80R22.5, G652, METRO MILLER	\$4,682.00
ELECTRIC STEERING ASSIST	NOT INCLUDED	NOT REQUIRED	\$0.00
VIP STEERING WHEEL FOR EASY STEER SYSTEM	NOT INCLUDED	NOT REQUIRED	\$0.00
ONSPOT DROP DOWN AUTOMATIC CHAINS	NOT INCLUDED	NOT REQUIRED	\$0.00
FUEL FILL (W/ COLD WEATHER PACKAGE ONLY)	GRAVITY FILL FOR AUX COOLANT HEATER ONLY (14 GAL TANK)	GRAVITY FILL FOR AUX COOLANT HEATER ONLY (14 GAL TANK)	\$0.00
OIL PRESURE & COOLANT TEMP GAUGES IN ENGINE COMP'T	ELECTRIC PROGRAMMABLE GAUGE	ELECTRIC PROGRAMMABLE GAUGE	\$0.00
ELECTRIC HYDRAULIC PUMP	INCLUDED	REQUIRED	\$0.00
ELECTRICAL TOW CONNECTION	NOT INCLUDED	REQUIRED	\$183.00
AD-IP AIR DRYER FOR EBUS APPLICATION	INCLUDED	REQUIRED	\$0.00
ENGINE SKID PROTECTION	NOT INCLUDED	REQUIRED	\$377.00
A-POST SKID PLATES	NOT INCLUDED	NOT REQUIRED	\$0.00
HORN SPLASH SHIELD	NOT INCLUDED	REQUIRED	\$115.00
LEVEL 2 INSULATION	INCLUDED	REQUIRED	\$0.00
BATTERY TYPE	(2) ODYSSEY AGM GROUP 31	(2) ODYSSEY AGM GROUP 31	\$0.00
BATTERY JUMP START CONN	INCLUDED (REAR CONNECTION)	REQUIRED (REAR CONNECTION)	\$0.00
WHEELCHAIR RAMP	LIFT-U LU18	LIFT-U LU18	\$0.00
TK-TE18 ELECTRIC HVAC SYSTEM	INCLUDED	REQUIRED	\$0.00
REFRIGERANT	R407C	R407C	\$0.00
TK HVAC AIR PURIFICATION SYSTEM	NOT INCLUDED	NOT REQUIRED	-
REFRIGERANT PRESSURE DISPLAY	NOT INCLUDED	NOT REQUIRED	\$0.00
DRIVERS HEATER MOTORS	BRUSHLESS	BRUSHLESS	\$0.00
FRESH AIR MAKE-UP	NOT INCLUDED	NOT REQUIRED	\$0.00
EBUS COLD WEATHER PACKAGE W/ DIESEL & ELECTRIC FIRED AUXILIARY COOLANT HEATER	NOT INCLUDED	NOT REQUIRED	\$0.00

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ITEM	STATE OF WASHINGTON, WA	SANDY, OR	VARIANCE
EBUS COLD WEATHER FRONT THRESHOLD HEATER AND REAR CURB SIDE HEATER	NOT INCLUDED	NOT REQUIRED	\$0.00
FRONT THRESHOLD HEATER	NOT INCLUDED	NOT REQUIRED	\$0.00
STREETSIDE HEATER	NOT INCLUDED	NOT REQUIRED	\$0.00
EXIT DOOR HEATER	NOT INCLUDED	NOT REQUIRED	\$0.00
UNDERSEAT HEATER	NOT INCLUDED	NOT REQUIRED	\$0.00
DASH FAN(S)	NOT INCLUDED	(2) REQUIRED	\$178.00
SENSITIVE EDGE	NOT INCLUDED	NOT REQUIRED	\$0.00
REAR DOOR	34" AIR OPEN/SPRING CLOSE	34" AIR OPEN/SPRING CLOSE	\$0.00
REAR DOOR CONTROLS	FULL DRIVER CONTROL	FULL DRIVER CONTROL	\$0.00
VAPOR ELECTRONIC DOOR CONTROL W/ BUTTONS	NOT INCLUDED	NOT REQUIRED	\$0.00
EXTERIOR FRONT DOOR RELEASE	NOT INCLUDED	REQUIRED	\$162.00
ELECTRICAL EQUIPMENT CABINET	44" W/(2) FANS	44" W/(2) FANS	\$0.00
FRONT CS WHEELWELL PACKAGE RACK	REQUIRED	REQUIRED	\$0.00
CS WHEELWELL STORAGE BOX	NOT INCLUDED	NOT REQUIRED	\$0.00
PASSENGER INFO STATION	NOT INCLUDED	NOT REQUIRED	\$0.00
SCHEDULE RACKS	NOT INCLUDED	NOT REQUIRED	\$0.00
INTERIOR AD FRAMES	NOT INCLUDED	NOT REQUIRED	\$0.00
EXTERIOR AD FRAMES	NOT INCLUDED	NOT REQUIRED	\$0.00
PASSENGER SEATS	AMSECO INSIGHT W/ A.R.M, Q'STRAIT RESTRAINTS	AMSECO INSIGHT CLASSIC W/ PLUSH PADDING W/ 2 A.R.M, Q'STRAIT RESTRAINTS W/ CLEAR RIDE ANTIMICROBIAL TREATMENT (PER SANDY, OR SPECS)	\$10,021.00
GEN II QUANTUM (CURBSIDE)	NOT INCLUDED	NOT REQUIRED	-
REAR SEAT RISERS FOR FWD FACING SEATS	INCLUDED	NOT REQUIRED	\$0.00
FRONT WHEELWELL VERTICAL STANCHIONS	NOT INCLUDED	REQUIRED - STREETSIDE & CURBSIDE	\$250.00
DRIVERS SEAT	RECARO ERGO METRO W/ HEADREST & 2-PT BLACK BELT	RECARO ERGO METRO W/ HEADREST & 2-PT BLACK BELT	\$0.00
ADJUSTABLE D-LOOP	NOT INCLUDED	NOT REQUIRED	\$0.00
SEAT BELT ALARM	NOT INCLUDED	NOT REQUIRED	\$0.00
SEAT CUSHION ALARM	NOT INCLUDED	NOT REQUIRED	\$0.00
SEAT ARMREST	NOT INCLUDED	NOT REQUIRED	\$0.00
PASSENGER SIGNALS	PULL CORDS	PULL CORDS	\$0.00
STOP REQUEST AT REAR DOOR STANCHION	NOT INCLUDED	REQUIRED	\$68.00
STOP REQUEST LAMP AT DASH	NOT INCLUDED	REQUIRED	\$38.00
DRIVERS BARRIER	WRAPAROUND W/OUT SCHEDULE HOLDERS	WRAPAROUND W/OUT SCHEDULE HOLDERS	\$0.00
DRIVERS PROTECTION BARRIER	NOT INCLUDED	NOT REQUIRED	\$0.00
MODESTY PANEL FWD OF REAR DOOR	NOT INCLUDED	NOT REQUIRED	\$0.00
OVERHEAD GRAB STRAPS	NOT INCLUDED	(7) REQUIRED	\$175.00
STANCHIONS	YELLOW POWDER COATED	SSTL	\$0.00
PASSENGER WINDOWS	STD FRAME / UPPER TRANSOM	BONDED FRAME / UPPER TRANSOM W/ QUICK CHANGE FEATURE	\$11,195.00
GLAZING GUARDS	NOT INCLUDED	NOT REQUIRED	\$0.00
HEAD LAMPS	LED LOW & HIGH BEAMS	HALOGEN LOW BEAMS & HALOGEN HIGH BEAMS	(\$500.00)
STOP/TAIL/TURN/BACK UP LAMPS	4" ROUND DIALIGHT LED	4" ROUND DIALIGHT LED	\$0.00
REAR CAP GRILLE LOWER CENTER STOP LAMPS	(2) 4" RED LED LAMPS	(2) 4" RED LED LAMPS	\$0.00
YIELD SIGN	NOT INCLUDED	REQUIRED	\$649.00

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ITEM	STATE OF WASHINGTON, WA	SANDY, OR	VARIANCE
BATTERY COMPARTMENT LAMPS	(1) 12" LED STRIP LAMPS	NOT REQUIRED	(\$69.00)
INTERIOR LAMPS	LED I/O CONTROLS	LED I/O CONTROLS	\$0.00
PLEASURE RADIO	NOT INCLUDED	NOT REQUIRED	\$0.00
2-WAY RADIO & ANTENNA	PRE-WIRE W/ANTENNA	PRE-WIRE W/ANTENNA	\$0.00
PA SYSTEM/VOICE ANNUCIATOR	STD REI	STD REI	\$0.00
CAD / AVL ITS SYSTEM	NOT INCLUDED	NOT REQUIRED	\$0.00
DRIVERS SPEAKER	NOT INCLUDED	NOT REQUIRED	\$0.00
HAND HELD MIC	NOT INCLUDED	NOT REQUIRED	\$0.00
BOOM MIC	INCLUDED	REQUIRED	\$0.00
HEATED FRONT GLAZING	NOT INCLUDED	REQUIRED	\$214.00
DESTINATION SIGNS - FRONT, CURBSIDE & REAR	TWIN VISION AMBER	HANOVER AMBER W/ EGR WIRELESS CAPABLE CONTROLLER	\$681.00
FRONT RUN SIGN	NOT INCLUDED	NOT REQUIRED	\$0.00
FAREBOX	PRE-WIRE ONLY	PRE-WIRE ONLY	\$0.00
FAREBOX GUARD	INCLUDED	REQUIRED	\$0.00
CEILING MTD FAREBOX LAMP	NOT INCLUDED	NOT REQUIRED	\$0.00
TRANSFER CUTTER	NOT INCLUDED	NOT REQUIRED	\$0.00
PASSENGER COUNTER	NOT INCLUDED	NOT REQUIRED	\$0.00
FULL COMPOSITE FLOOR	INCLUDED	REQUIRED	\$0.00
FLOORING MATERIAL	ALTRO	ALTRO	\$0.00
ROOF HATCHES	(1) REAR MANUAL	(1) REAR MANUAL	\$0.00
EXTERIOR MIRRORS	8" X 8" 1-PC, NON-HEATED W/ REMOTE	8" X 13" 2-PC HEATED W/ REMOTE	\$394.00
FIRE SUPRESSION WITHOUT ESS SUPRESSION	AMEREX V-25 W/24 HR BATTERY	AMEREX V-25 W/24 HR BATTERY	\$0.00
TRAFFIC LIGHT PREEMPTION	NOT INCLUDED	NOT REQUIRED	\$0.00
VIDEO SURVEILLANCE	NOT INCLUDED	APOLLO VIDEO SYSTEM (5) STD CAMERAS & 1 360 CAMERA TOTAL OF 6 CAMERAS W/ 2 TB HDD (PER SANDY, OR NEW SPEC)	\$10,961.00
BACK UP CAMERA W/O DASH MONITOR	NOT INCLUDED	INCLUDED W/ APOLLO VIDEO SYSTEM	\$0.00
BIKE RACK	SPORTWORKS MOUNTING BRACKETS ONLY	SPORTWORKS MOUNTING BRACKETS ONLY	\$0.00
BIKE RACK MIRROR	NOT INCLUDED	NOT REQUIRED	\$0.00
BIKE RACK DEPLOYED LAMP	NOT INCLUDED	NOT REQUIRED	\$0.00
MEDICAL AID KIT	NOT INCLUDED	REQUIRED	\$69.00
BLOODBORN PATHOGEN KIT	NOT INCLUDED	NOT REQUIRED	\$0.00
BIO-HAZARD KIT	NOT INCLUDED	NOT REQUIRED	\$0.00
WHEEL CHOCKS (SET)	NOT INCLUDED	NOT REQUIRED	\$0.00
ELECTRONIC MFD MULTI FUNCTION DASH DISPLAY (MFD II)	INCLUDED	REQUIRED	\$0.00
12V POWER PORT AT DASH	NOT INCLUDED	NOT REQUIRED	\$0.00
CUP HOLDER	NOT INCLUDED	REQUIRED	\$35.00
WASTE CONTAINER	NOT INCLUDED	REQUIRED	\$170.00
I/O PROGRAM MODULE	NOT INCLUDED	NOT REQUIRED	
ADJUSTABLE PEDALS	NOT INCLUDED	NOT REQUIRED	\$0.00
EXTERIOR PAINT	1-COLOR	2-COLORS	\$2,150.00
CLEAR COAT BUS	NOT INCLUDED	NOT REQUIRED	\$0.00
EXTERIOR GRAPHICS	BUS NUMBERS ONLY	SANDY, OR CUSTOM EBUS GRAPHICS (BUDGETARY ONLY)	\$3,500.00
ROOF NUMBERS	INCLUDED	REQUIRED	\$0.00
EXT WARRANTY (BASIC BUS)	24 MONTHS / 100,000 MILES	12 MONTHS / 50,000 MILES	(\$500.00)
EXT WARRANTY (STRUCTURAL INTEGRITY CORROSION)	144 MONTHS / 500,000 MILES	84 MONTHS / 350,000 MILES	(\$266.00)
EXT WARRANTY (WATER LEAKS)	12 MONTHS / 50,000 MILES	12 MONTHS / 50,000 MILES	\$0.00

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ITEM	STATE OF WASHINGTON, WA	SANDY, OR	VARIANCE
WARRANTY - ESS (BATTERIES)	72 MONTHS / 300,000 MILES	72 MONTHS / 300,000 MILES	\$0.00
WARRANTY - (TRACTION MOTOR)	36 MONTHS / 100,000 MILES	36 MONTHS / 100,000 MILES	\$0.00
WARRANTY - (HVAC TK ELECTRIC)	36 MONTHS / UNL MILES	36 MONTHS / UNL MILES	\$0.00
WARRANTY (ALL OTHERS)	BASE COVERAGE PER CONTRACT	BASE COVERAGE PER CONTRACT	\$0.00
TRAINING	NOT INCLUDED	NOT REQUIRED	\$0.00

TOTAL SANDY, OR VARIANCES	\$44,932.00
STATE OF WASHINGTON, WA 35' BATTERY ELECTRIC LOW FLOOR BASE UNIT PRICE (APRIL 2021)	\$808,816.00
SANDY, OR 35' BATTERY ELECTRIC LOW FLOOR PLUS BASE UNIT PRICE	<u>\$853,748.00</u>
PPI 1413 ADJUSTMENT PER WA STATE CONTRACT AMENDMENT #1= (11.78%)	100,572.00
PPI 1413 ADJUSTMENT PER WA STATE CONTRACT AMENDMENT #3= (15%) ONE TIME REDUCTION TO (10%)	<u>95,432.00</u>
DELIVERY	\$4,804.00
SPARE / TOOLING BUDGET	<u>\$0.00</u>
<b>SANDY, OR 35' BATTERY ELECTRIC LOW FLOOR PLUS CURRENT PRICE (9/21/2023)</b>	<b><u><u>\$1,054,556.00</u></u></b>

**OPTIONS NOT INCLUDED IN PRICING ABOVE**

7TH BATTERY PACK (686 KWH TOTAL CAPACITY)	\$59,751.00
COLD WEATHER PACKAGE (DUAL FUEL DIESEL & ELECTRIC FIRED AUX COOLANT HEATER)	\$5,560.00
DEPOT PLUG-IN CHARGING PORT (1) CCS TYPE 1 CONNECTOR (2) CCS TYPE 1 CONNECTOR	
PER SAE J1772 (REAR - CURBSIDE) (REAR - CURBSIDE & STREETSIDE)	\$3,850.00
TRAINING (EBUS MAINTENANCE 24 HOURS \$5000/3= \$1667.00 PER BUS)	1,667.00
TRAINING (EBUS ELECTRICAL SYSTEMS 24 HOURS \$5000/14= \$357.00 PER BUS)	1,667.00
TRAINING (ELECTRIC HVAC 8 HOURS \$3000/3= \$1000.00 PER BUS)	1,000.00

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