

**CITY OF SALIDA, COLORADO**  
**CITY SALES, COUNTY SALES, AND RETAIL MARIJUANA TAX REPORT**  
**JULY 2020**



The City of Salida Sales Tax, Chaffee County Sales Tax, and Retail Marijuana Tax Report examines tax collections for the month of July 2020, which were remitted to the City of Salida in September 2020.

**Summary Results for City Sales, Chaffee County Sales, and Retail Marijuana Taxes**

July City sales tax collections increased by \$58,863 (8.1%) as compared to June 2019. The City's portion of Chaffee County sales tax collections were up \$25,956, a 10.3% increase over July 2019. The State allocation of Marijuana Tax was up by \$1,665 (14.2%). In total, sales tax receipts YTD are 10.6% higher than last year at this time and are exceeding budget projections by 10.0%.

Current Month							
	July 2020	July 2019	2020 - 2019 \$ Change	2020 - 2019 % Change	July 2020 Budget	2020 Budget \$ Variance	2020 Budget % Variance
3% Sales Tax	\$ 784,377	\$ 725,514	\$ 58,863	8.1%	\$ 735,469	\$ 48,908	6.6%
1% County Tax	\$ 277,657	\$ 251,701	\$ 25,956	10.3%	\$ 231,000	\$ 46,657	20.2%
Marijuana	\$ 13,364	\$ 11,699	\$ 1,665	14.2%	\$ 11,013	\$ 2,351	21.3%
Total	\$ 1,075,398	\$ 988,914	\$ 86,484	8.7%	\$ 977,482	\$ 97,916	10.0%
Year to Date							
	YTD 2020	YTD 2019	2020 - 2019 \$ Change	2020 - 2019 % Change	YTD 2020 Budget	2020 Budget \$ Variance	2020 Budget % Variance
3% Sales Tax	\$ 4,148,719	\$ 3,750,779	\$ 397,940	10.6%	\$ 3,840,784	\$ 307,935	8.0%
1% County Tax	\$ 1,375,248	\$ 1,251,932	\$ 123,316	9.9%	\$ 1,188,600	\$ 186,648	15.7%
Marijuana	\$ 71,080	\$ 56,160	\$ 14,920	26.6%	\$ 54,793	\$ 16,287	29.7%
Total	\$ 5,595,047	\$ 5,058,871	\$ 536,176	10.6%	\$ 5,084,177	\$ 510,870	10.0%

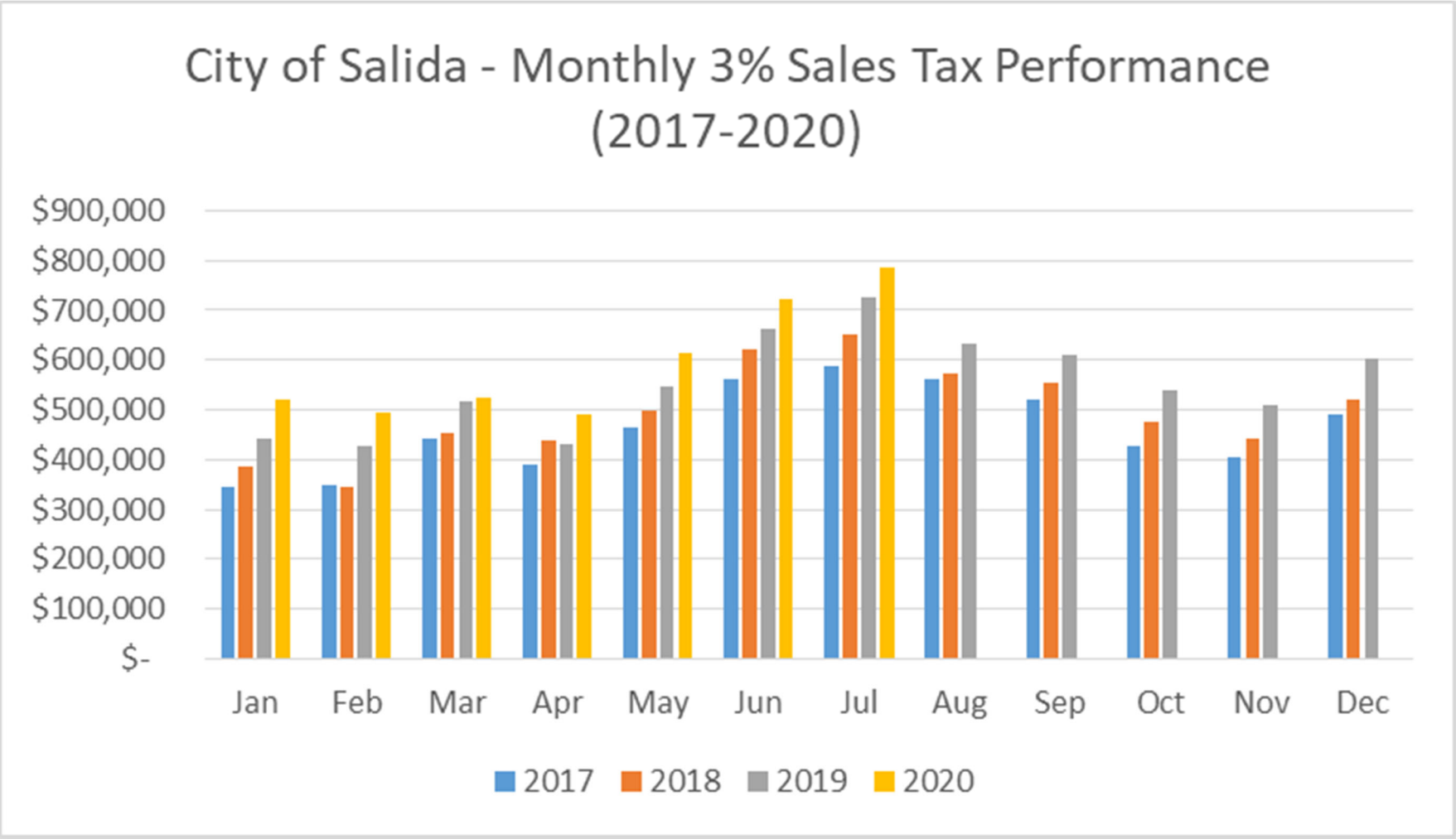
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In the tracking by NAICS industry sector report, Salida once again saw a significant increase over last year for July in the Retail Trade sector and continued declines in the Accommodation and Food Services and Real Estate, Rental & Leasing sectors although the decline in these 2 sectors is less than in previous months which is hopefully an indication that conditions are improving for these sectors. The Wholesale trade sector was down in July, this sector has seen increases in every other month this year.

**3% City Sales Tax by Industry Sector**

Current Month					Year to Date				
NAICS Sector	July 2020	July 2019	2020-2019 \$ Change	2020-2019 % Change	YTD 2020	YTD 2019	2020-2019 \$ Change	2020-2019 % Change	
Retail Trade	\$ 534,944	\$ 464,643	\$ 70,301	15.1%	Retail Trade	\$ 2,996,267	\$ 2,498,219	\$ 498,048	19.9%
Accommodation and Food Services	\$ 152,384	\$ 168,876	\$ (16,492)	-9.8%	Accommodation and Food Services	\$ 592,269	\$ 759,002	\$ (166,733)	-22.0%
Manufacturing	\$ 22,121	\$ 20,984	\$ 1,137	5.4%	Manufacturing	\$ 121,747	\$ 92,317	\$ 29,430	31.9%
Wholesale Trade	\$ 17,684	\$ 20,164	\$ (2,480)	-12.3%	Wholesale Trade	\$ 105,540	\$ 85,482	\$ 20,058	23.5%
Construction	\$ 9,492	\$ 7,182	\$ 2,310	32.2%	Construction	\$ 66,032	\$ 53,060	\$ 12,972	24.4%
Information	\$ 6,750	\$ 7,656	\$ (906)	-11.8%	Information	\$ 47,341	\$ 53,067	\$ (5,726)	-10.8%
Real Estate, Rental & Leasing	\$ 5,289	\$ 6,816	\$ (1,527)	-22.4%	Real Estate, Rental & Leasing	\$ 23,475	\$ 36,681	\$ (13,206)	-36.0%
All Other	\$ 35,713	\$ 29,194	\$ 6,519	22.3%	All Other	\$ 196,048	\$ 172,952	\$ 23,096	13.4%
<b>Total</b>	<b>\$ 784,377</b>	<b>\$ 725,514</b>	<b>\$ 58,863</b>	<b>8.1%</b>	<b>Total</b>	<b>\$ 4,148,719</b>	<b>\$ 3,750,779</b>	<b>\$ 397,940</b>	<b>10.6%</b>



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