

CITY OF SALIDA, COLORADO
CITY SALES TAX AND COUNTY SALES TAX SHARED WITH CITY
SEPTEMBER 2024



The City of Salida Sales Tax and Chaffee County Sales Tax report examines tax collections for the month of September 2024, which were remitted to the City of Salida in November 2024.

Summary Results for City and Chaffee County Sales Taxes

September City sales tax collections increased by \$62,629 (7.3%) as compared to September 2023. The City's portion of Chaffee County sales tax collections increased by (\$16,393), a 4.9% increase over September 2023. In total, sales tax receipts are 6.6% higher for September and 3.3% higher year-to-date. Actual collections are 1.6% behind budget year-to-date.

Current Month							
	September 2024	September 2023	2024 - 2023 \$ Change	2024 - 2023 % Change	September 2024 Budget	2024 Budget \$ Variance	2024 Budget % Variance
3% City Sales Tax	\$ 916,813	\$ 854,184	\$ 62,629	7.3%	\$ 952,049	\$ (35,236)	-3.7%
Shared County Tax	\$ 353,480	\$ 337,087	\$ 16,393	4.9%	\$ 342,441	\$ 11,039	3.2%
Total	\$ 1,270,293	\$ 1,191,272	\$ 79,022	6.6%	\$ 1,294,490	\$ (24,197)	-1.9%
Year-to-Date							
	Year-to-date 2024	Year-to-date 2023	2024 - 2023 \$ Change	2024 - 2023 % Change	Year-to-date 2024 Budget	2024 Budget \$ Variance	2024 Budget % Variance
3% Sales Tax	\$ 7,544,885	\$ 7,232,639	\$ 312,246	4.3%	\$ 7,714,422	\$ (169,537)	-2.2%
Shared County Tax	\$ 2,727,945	\$ 2,709,600	\$ 18,345	0.7%	\$ 2,727,877	\$ 68	0.0%
Total	\$ 10,272,830	\$ 9,942,239	\$ 330,591	3.3%	\$ 10,442,299	\$ (169,469)	-1.6%

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Below is the tracking by NAICS industry sector report for the 3% City sales tax collections.

3% City Sales Tax by Industry Sector

Current Month

NAICS Sector	September 2024	September 2023	2024-2023 \$ Change	2024-2023 % Change
Retail Trade	\$ 585,033	\$ 550,964	\$ 34,069	6.2%
Accommodation & Food Service	\$ 199,592	\$ 174,169	\$ 25,423	14.6%
All Other	\$ 56,874	\$ 49,005	\$ 7,869	16.1%
Manufacturing	\$ 17,493	\$ 20,822	\$ (3,329)	-16.0%
Wholesale Trade	\$ 33,293	\$ 30,257	\$ 3,036	10.0%
Information	\$ 12,142	\$ 10,994	\$ 1,148	10.4%
Construction	\$ 3,991	\$ 5,724	\$ (1,733)	-30.3%
Real Estate, Rental and Leasing	\$ 8,395	\$ 12,249	\$ (3,854)	-31.5%
Total	\$ 916,813	\$ 854,184	\$ 62,629	7.3%

Year to Date

YTD 2024	YTD 2023	2024-2023 \$ Change	2024-2023 % Change
\$5,013,009	\$ 4,835,289	\$ 177,720	3.7%
\$1,511,154	\$ 1,400,529	\$ 110,625	7.9%
\$ 396,794	\$ 363,872	\$ 32,922	9.0%
\$ 163,066	\$ 156,303	\$ 6,763	4.3%
\$ 257,257	\$ 267,311	\$ (10,054)	-3.8%
\$ 96,071	\$ 88,788	\$ 7,283	8.2%
\$ 44,108	\$ 43,129	\$ 979	2.3%
\$ 63,426	\$ 77,418	\$ (13,992)	-18.1%
\$7,544,885	\$ 7,232,639	\$ 312,246	4.3%

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This presentation of the City sales tax uses sales tax license addresses to break the data into location groups; the "downtown" group is defined as a location within the boundaries of D to I street and Sacket to 4th street excluding grocery, construction, auto supply, gasoline and furniture stores.

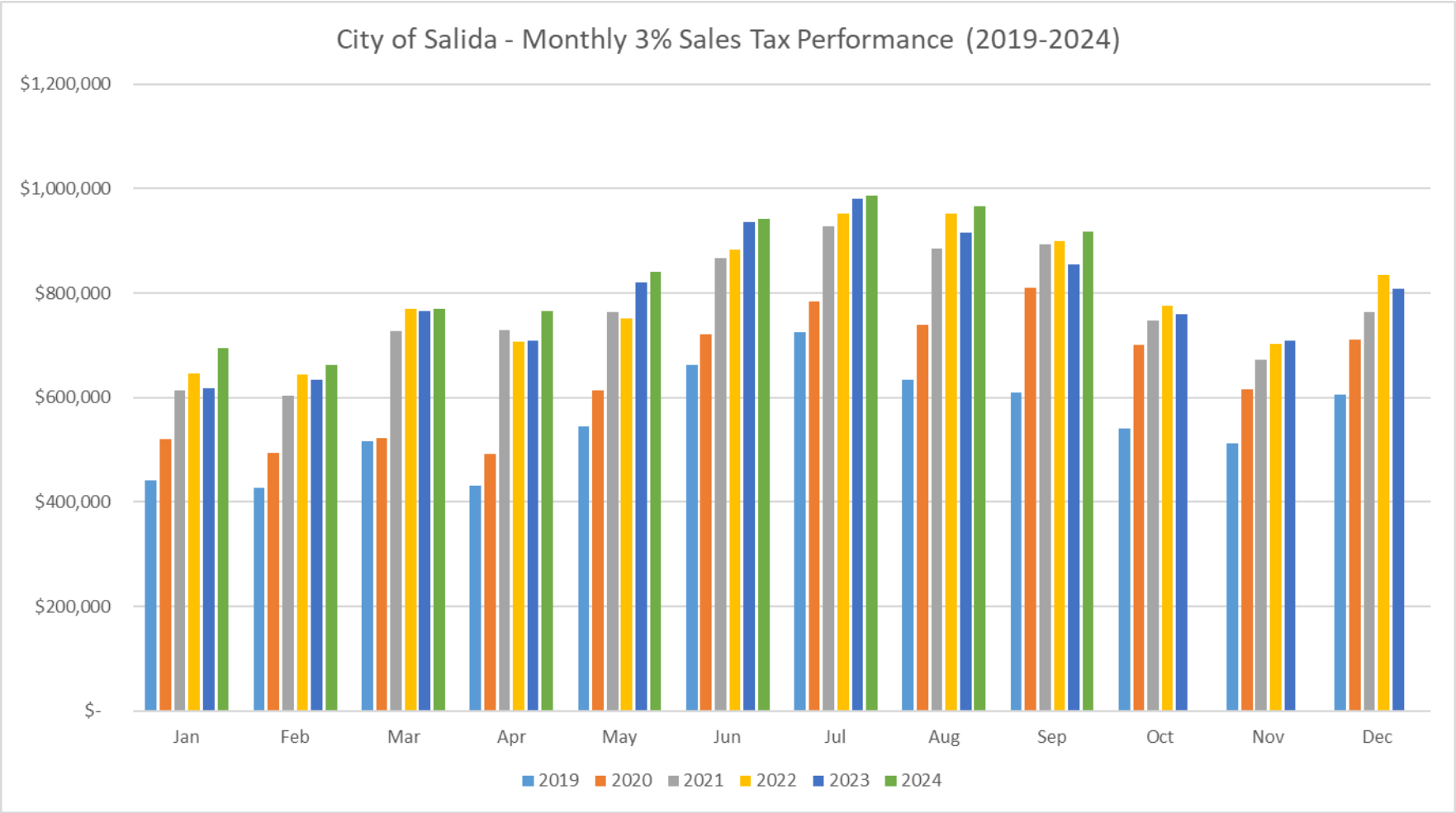
Current Month

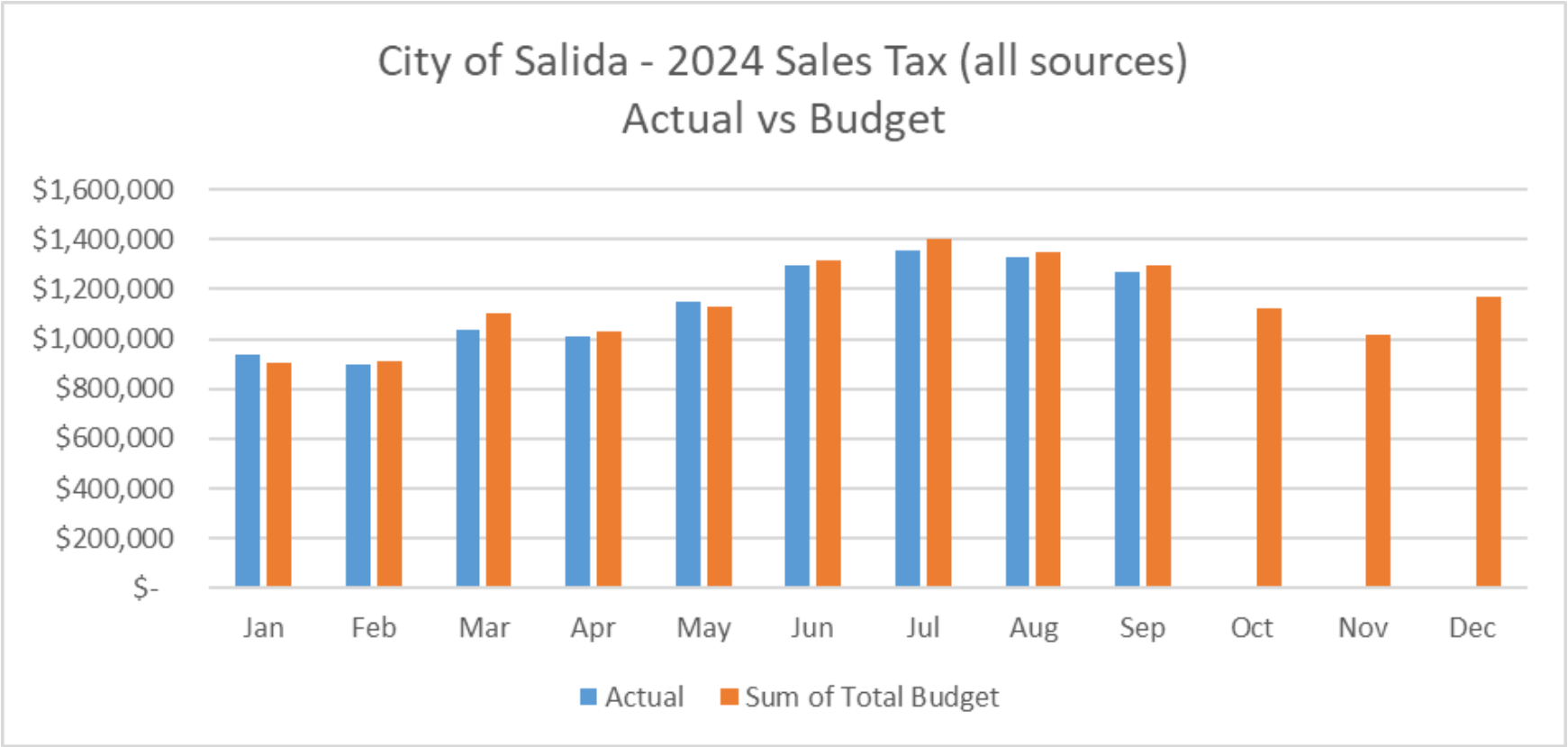
	September 2024	September 2023	2024-2023 \$ Change	2024-2023 % Change
Local, not downtown	\$ 572,807	\$ 557,662	\$ 15,145	2.7%
Downtown	\$ 151,928	\$ 124,073	\$ 27,855	22.5%
Remote	\$ 192,078	\$ 172,449	\$ 19,629	11.4%
Total	\$ 916,813	\$ 854,184	\$ 62,629	7.3%

Year to Date

	YTD 2024	YTD 2023	2024-2023 \$ Change	2024-2023 % Change
	\$4,771,458	\$ 4,586,291	\$ 185,167	4.0%
	\$1,164,920	\$ 1,184,683	\$ (19,763)	-1.7%
	\$1,608,508	\$ 1,461,666	\$ 146,842	10.0%
	\$7,544,886	\$ 7,232,640	\$ 312,246	4.3%

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