

CITY OF SALIDA, COLORADO
CITY SALES TAX AND COUNTY SALES TAX SHARED WITH CITY
NOVEMBER 2024



The City of Salida Sales Tax and Chaffee County Sales Tax report examines tax collections for the month of November 2024, which were remitted to the City of Salida in January 2025.

Summary Results for City and Chaffee County Sales Taxes

November City sales tax collections increased by \$35,439 (5.0%) as compared to November 2023. The City's portion of Chaffee County sales tax collections increased by (\$5,930), a 2.4% increase over November 2023. In total, sales tax receipts are 4.3% higher for November and 3.8% higher year-to-date. Actual collections are 1.2% behind budget year-to-date.

Current Month

	November 2024	November 2023	2024 - 2023 \$ Change	2024 - 2023 % Change	November 2024 Budget	2024 Budget \$ Variance	2024 Budget % Variance
3% City Sales Tax	\$ 744,534	\$ 709,095	\$ 35,439	5.0%	\$ 749,838	\$ (5,304)	-0.7%
Shared County Tax	\$ 256,008	\$ 250,079	\$ 5,930	2.4%	\$ 255,031	\$ 977	0.4%
Total	\$ 1,000,542	\$ 959,174	\$ 41,369	4.3%	\$ 1,004,869	\$ (4,327)	-0.4%

Year-to-Date

	Year-to-date 2024	Year-to-date 2023	2024 - 2023 \$ Change	2024 - 2023 % Change	Year-to-date 2024 Budget	2024 Budget \$ Variance	2024 Budget % Variance
3% Sales Tax	\$ 9,126,007	\$ 8,701,650	\$ 424,358	4.9%	\$ 9,285,026	\$ (159,019)	-1.7%
Shared County Tax	\$ 3,281,920	\$ 3,246,885	\$ 35,035	1.1%	\$ 3,274,111	\$ 7,809	0.2%
Total	\$ 12,407,927	\$ 11,948,535	\$ 459,393	3.8%	\$ 12,559,137	\$ (151,210)	-1.2%

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Below is the tracking by NAICS industry sector report for the 3% City sales tax collections.

3% City Sales Tax by Industry Sector

NAICS Sector	Current Month			
	November 2024	November 2023	2024-2023 \$ Change	2024-2023 % Change
Retail Trade	\$ 529,275	\$ 517,711	\$ 11,564	2.2%
Accommodation & Food Service	\$ 100,002	\$ 86,285	\$ 13,717	15.9%
All Other	\$ 45,978	\$ 38,489	\$ 7,489	19.5%
Manufacturing	\$ 21,475	\$ 15,338	\$ 6,137	40.0%
Wholesale Trade	\$ 26,024	\$ 27,024	\$ (1,000)	-3.7%
Information	\$ 12,479	\$ 10,518	\$ 1,961	18.6%
Construction	\$ 5,249	\$ 8,679	\$ (3,430)	-39.5%
Real Estate, Rental and Leasing	\$ 4,052	\$ 5,051	\$ (999)	-19.8%
Total	\$ 744,534	\$ 709,095	\$ 35,439	5.0%

YTD 2024	YTD 2023	Year to Date	
		2024-2023 \$ Change	2024-2023 % Change
\$6,114,970	\$ 5,876,415	\$ 238,555	4.1%
\$1,747,957	\$ 1,621,115	\$ 126,842	7.8%
\$ 495,876	\$ 433,682	\$ 62,194	14.3%
\$ 199,737	\$ 183,772	\$ 15,965	8.7%
\$ 315,752	\$ 323,884	\$ (8,132)	-2.5%
\$ 120,341	\$ 110,622	\$ 9,719	8.8%
\$ 58,096	\$ 62,546	\$ (4,450)	-7.1%
\$ 73,278	\$ 89,612	\$ (16,334)	-18.2%
\$9,126,007	\$ 8,701,648	\$ 424,359	4.9%

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This presentation of the City sales tax uses sales tax license addresses to break the data into location groups; the "downtown" group is defined as the location within the boundaries of D to I street and Sacket to 4th street excluding grocery, construction, auto supply, gasoline and furniture stores.

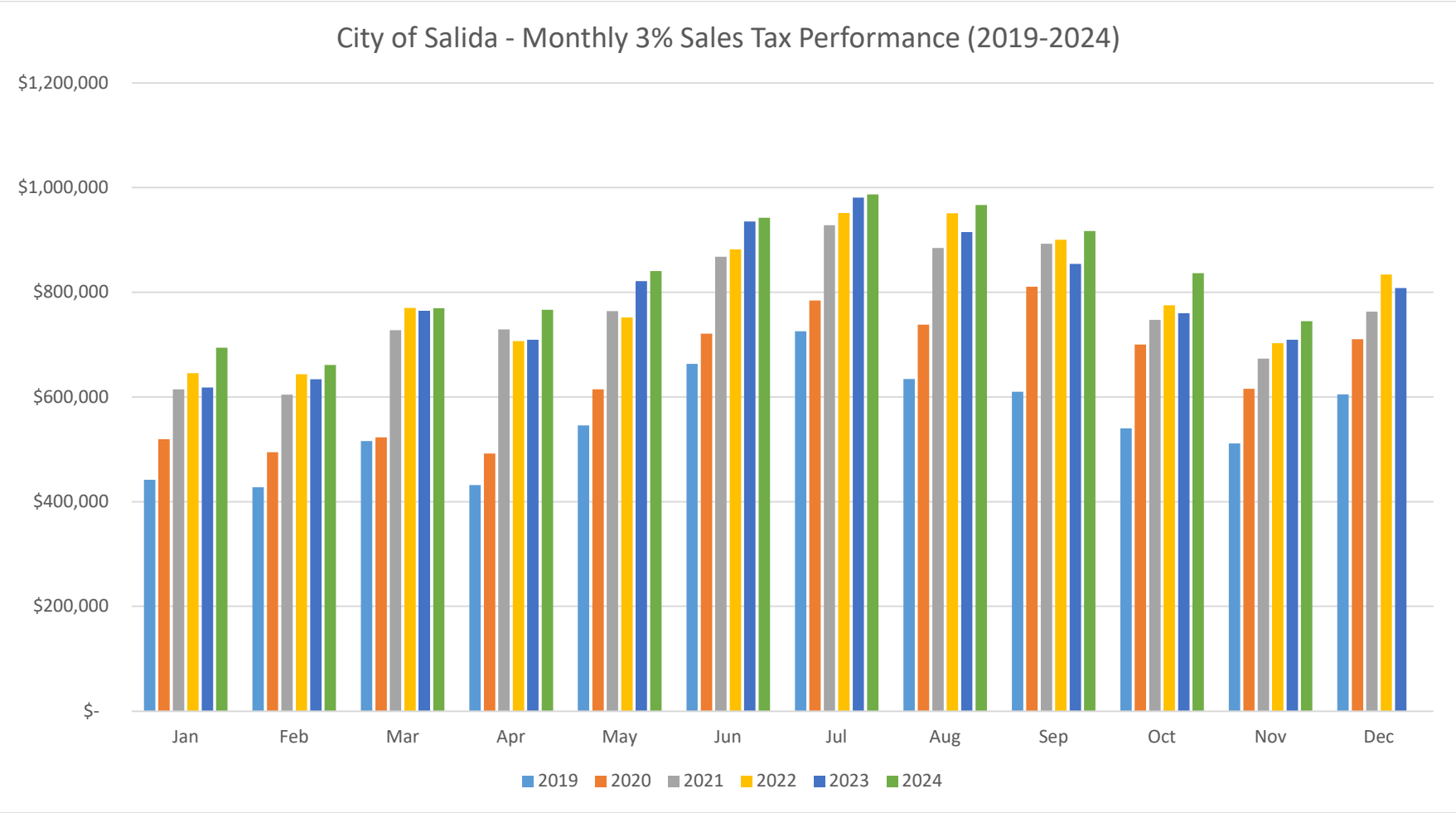
Current Month

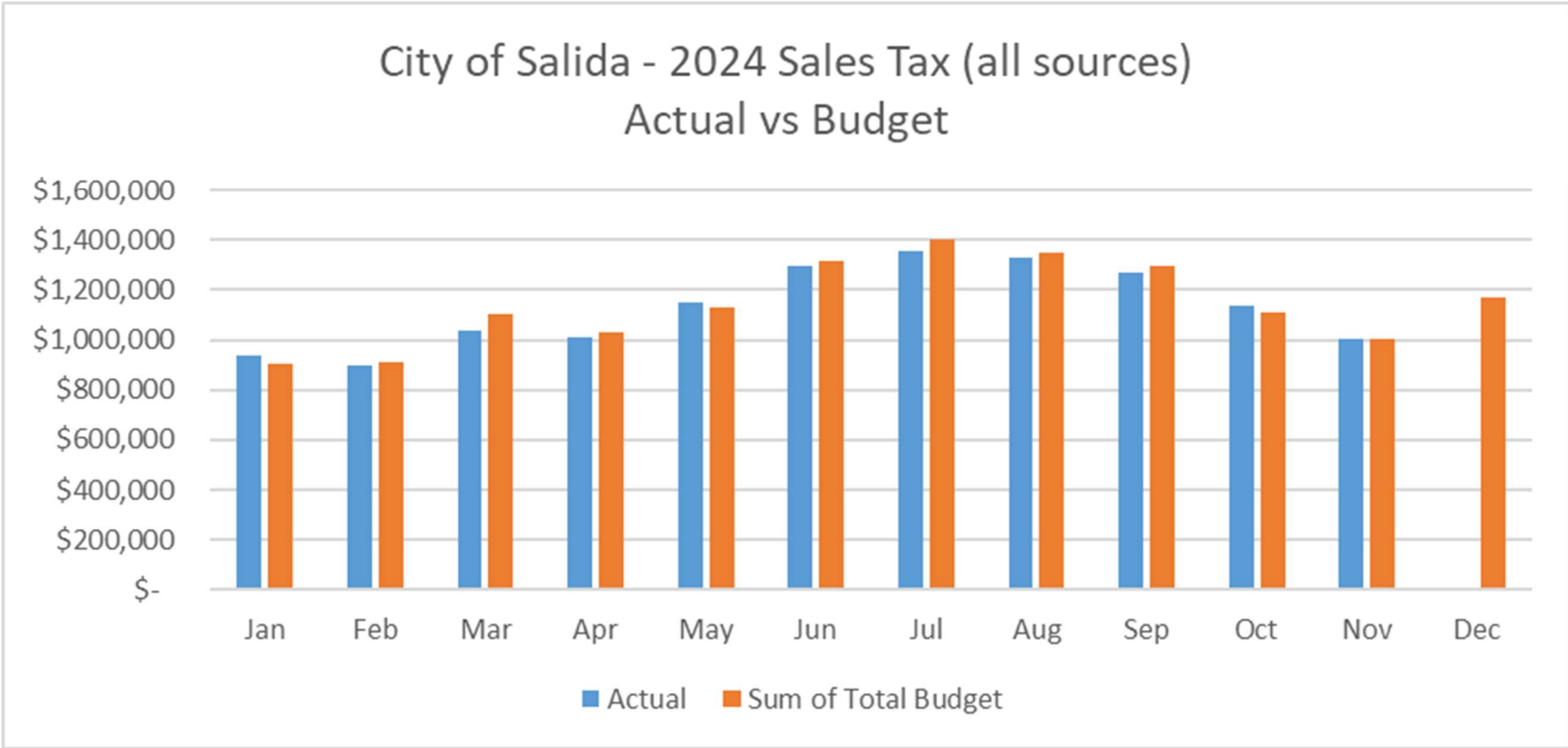
	November 2024	November 2023	2024-2023 \$ Change	2024-2023 % Change
Local, not downtown	\$ 462,111	\$ 460,535	\$ 1,576	0.3%
Downtown	\$ 96,978	\$ 76,545	\$ 20,433	26.7%
Remote	\$ 185,445	\$ 172,014	\$ 13,431	7.8%
Total	\$ 744,534	\$ 709,094	\$ 35,440	5.0%

Year to Date

	YTD 2024	YTD 2023	2024-2023 \$ Change	2024-2023 % Change
	\$5,764,056	\$ 5,546,961	\$ 217,095	3.9%
	\$1,373,166	\$ 1,362,411	\$ 10,755	0.8%
	\$1,988,785	\$ 1,792,278	\$ 196,507	11.0%
	\$9,126,007	\$ 8,701,650	\$ 424,357	4.9%

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