

# WORKSESSION MEMORANDUM

**DEPARTMENT** Administration PRESENTED BY Drew Nelson - City Administrator **DATE** May 2, 2022

# <u>ITEM</u>

Assistant City Administrator Job Description

# BACKGROUND

During the process to develop the 2022 Annual Budget, the City Council and staff discussed the need to bolster the City's Human Resource workforce, which led to a budget appropriation for a Human Resource Manager under the Administration Department's budget. Further analysis by staff has indicated that while a Human Resource Manager would be adequate to serve the City's HR needs, there are other projects that need additional resources to make these particular projects and services more viable. With the overall complexity of the organization, and the need to make the City nimble enough to handle future demands for service, staff believes that the position should be enhanced to include tasks around sustainability, housing, and other special projects above and beyond human resources. This would also allow for greater support for Department Heads as they navigate very specific tasks and topics, and provide greater resiliency in the event of leadership shifts or changes.

# **ANALYSIS**

In 2018 and 2019, the City was undergoing a shift in personnel and City Council philosophy, with openings for City Administrator, Finance Director, Parks and Recreation Director, City Clerk, and a new Arts and Culture Department being spun off from the (at that time) Arts and Recreation Department. During that time, the City Council instructed staff that they wanted to see any changes proposed for staff at the Department Director level (hence why you are receiving this information). We want to make sure that any new positions of this significance meet the expectations of the City Council as the City adds programming and services.

As noted in the attached job description, staff believes that a higher-level position will allow for more attention to policies and services in the areas of sustainability, housing policy, special projects, and – most importantly – Human Resources. Currently, the City is staffing sustainability through the use of a two-year fellowship; housing is staffed through the Community Development Department, which is seeing an incredibly high volume of current and long-range planning matters before it; special projects are generally addressed by individual Department Heads who are stretched thin when personnel matters arise; and Human Resources consumes time from both the City Attorney and City Administrator. In many organizations of a similar size, each of these areas may be a separate department within the organization, and it is our belief that an Assistant City Administrator that can focus on HR responsibilities will greatly assist the City into the future.

Due to timing, the City has not spent any funds on the Human Resources Manager position, which was budgeted for up to \$83,720 (plus benefits) for 2022. Five months of savings on this position is \$34,883, so the City is covered for the proposed salary range of \$91,171 to \$136,756 for the position, with a hiring range up to \$113,963. Staff confirmed the market range with the City's compensation consultant (see attached memo).

# **RECOMMENDATION**

Staff requests feedback from the City Council on the organizational changes as noted above. Following Council feedback, staff will finalize the job description and post the position in the range noted above.



**Job Description** 

#### Department: Administration Classification: Exempt

#### Job Title: Assistant City Administrator Reports to: City Administrator

#### Date job description last revised: April 27, 2022

#### **GENERAL DESCRIPTION OF DUTIES:**

The Assistant City Administrator is a professional administrative position whose primary responsibility is to provide assistance and support to the City Administrator and Department Heads in day-to-day operations of the City, special projects, sustainability initiatives, housing programs and projects, and in the oversight of Human Resources for employee relations to include regulatory compliance, fringe benefits, wellness programs, risk management, recruitment and salary administration. Work is subject to frequent interruption and requires strong interpersonal skills.

#### **ORGANIZATIONAL RELATIONSHIPS:**

Reports to and takes direction from the City Administrator. Works collaboratively with other departments to accomplish HR related duties.

Direct supervision of one Administrative Assistant.

#### ESSENTIAL DUTIES OF ASSISTANT CITY ADMINISTRATOR:

- Responsible for preparing technical documents (agreements, ordinances, policies, etc.) for review and consideration by the City Administrator and/or City Council.
- Assists the City Administrator in performing a wide variety of administrative functions in the day-to-day operations of the City.
- Assists the City Administrator with a variety of special projects, including but not limited to, grant writing, liaison with community organizations, information-gathering, intergovernmental relations, policy development, and other initiatives as assigned by the City Administrator.
- Selects, trains, supervises, motivates, and evaluates assigned personnel; provides or coordinates staff training; works with employees to correct deficiencies; implements discipline and termination procedures.
- Provides oversight and administration of Human Resources functions in coordination with the City Administrator, including development of policies, development of training initiatives, and recruitment efforts.
- Works toward creating an environment that enhances excellent employee relations.
- Performs investigations related to employee disciplinary needs, accidents, etc. preparing complete and thorough reports.
- Manages employee wellness programs.
- Maintains complete personnel files.
- Performs compensation analyses and makes recommendations to the City Administrator.
- Implements safety and training programs appropriate to various job functions as necessary.
- Administers changes to wage, salary, and benefit programs for City employees.
- Oversees workforce planning, recruitment, promotions and staffing.
- Prepares, manages, and modifies the City's Personnel Manual to remain compliant with all federal,

state, and local personnel rules and regulations.

- Manages the City's Safety Committee to remain compliant with insurance risk management as well as best practices to enhance workplace safety.
- Maintains and monitors the City's professional liability insurance coverage and reporting.
- Provides oversight and management of the City's initiated housing projects and programs, ensuring compliance with policies, guidelines and objectives for the programs.
- Identifies and obtains financial resources for the City's housing programs and projects.
- Provides oversight and implementation of the City's sustainability initiatives, coordinating with Department Heads on initiation of projects and tracking of performance indicators.
- Manages City goals, initiatives, and policies related to the City Council's Climate Action Plan.
- Serves as Acting City Administrator and assumes the City Administrator's roles and responsibilities, if deemed necessary, in their absence.
- Other duties as assigned.

#### KNOWLEDGE, SKILLS AND ABILITIES:

- Self-directed, detail-oriented professional who works efficiently and independently and also collaborates with co-workers.
- Must work well with diverse types of people, have strong customer service and verbal / written communication skills.
- Must be able to follow written and verbal directions, solve problems, handle multiple priorities, work under deadlines, and make sound decisions.
- Must have a general understanding of office technology and proficiency with PCs, the MS Office suite of products and Acrobat required.

#### EDUCATION, CERTIFICATIONS AND EXPERIENCE:

Bachelor degree in Public Administration, Political Science, or Human Resource Management or comparable. Three to five years relevant experience required. Professional Human Resources (PHR or SPHR) certification preferred.

#### WORKING CONDITIONS AND PHYSICAL REQUIREMENTS:

Work is performed in an office environment and requires extended periods of time sitting (or standing) in front of a computer screen. Hours are generally Monday through Friday 8am to 5pm; may occasionally require longer hours. Requires occasional coverage of night meetings. Must be able to lift 20 pounds on an intermittent basis. The small organizational setting requires a strong work ethic where all employees are expected to cross train and assist others as needed to cover staff absences and busy periods

#### PAY/SALARY RANGE:

\$91,171 to \$136,756 Annually. Hiring range up to \$113,963 Annually.

#### **GENERAL DESCRIPTION OF BENEFITS:**

The City offers a full benefits package for this position including medical/dental/vision insurance plans, 401(a) and 457 retirement plan options with employer match, Personal Time Off accrual, life insurance, short-term and long-term disability benefits, and a swim benefit at the Salida Hot Springs Aquatic Center.

*Lee & Burgess Associates of Colorado, LLC* Management Consultants 8200 S Quebec Street Suite A3 Centennial, Colorado 80112



April 25, 2022

Mr.Drew Nelson City Administrator City of Salida Colorado Administration The Touber Building 448 E. First Street, Suite 112 Salida, CO 81201 Email: drew.nelson@cityofsalida.com

Re: Assistant City Administrator -- New Position Market Review and Position Classification

Dear Drew:

We have examined the City's Selected Market for the new position of Assistant City Administrator using the same approach established to develop the City's pay plan for 2022. We compiled data from each of the City's selected comparison market organizations that reported the position and reviewed the results of this comparison with the overall market for Colorado to assess reasonability within a recruitment area that is wider than the area from which Salida may normally draw its candidates. As you know, the overall market for Colorado includes large municipalities, the Front Range and Northern Colorado impact the overall average actual pay significantly—increasing the market guide value by approximately 25%.

We reviewed the Assistant City Administrator position's market relationship to the City Administrator position as well as to the department head positions to ensure that pay relationships internally reflect/approximate the City's selected market comparison organizations reporting relationships. This analysis is to ensure that the positions remain competitive and do not create a pay compression situation with the City Administrator and other department head positions.

Our findings and recommendations are:

- I. We found, the Assistant City Administrator position differs among municipalities depending on the organization's needs and may operate with a fluid focus over time. Acknowledging these differences, we matched the position to the Assistant City Administrator and reviewed the Human Resources oversight in the background. We anticipate the incumbent will be representing the City as Assistant City Administrator regardless of the professional discipline of emphasis on a given assignment, project or oversight requirement.
- II. Within Salida's selected group of comparison organizations, six of the municipalities reported the position within an 18% difference between the highest and lowest pay --\$120,000 to \$101,700 (rounded) with the actual average (Salida's Market Guide) for the position at \$113,963.
- III. The six reporting organizations were: Estes Park, Glenwood Springs, Manitou Springs, Montrose, Rifle and Woodland Park.

April 25, 2022 Mr.Drew Nelson City Administrator Page 2

#### **RECOMMENDATION:**

Recruitment for the position at competitive pay levels suggests that Salida consider hiring offers above the minimum of the classifications because of the position requirements. The range for the position with a 50% difference between minimum and maximum with a Market Guide of \$113,963 is: Minimum=\$91,171 and Maximum=\$136,756. We anticipate that the candidates Salida is seeking may ask for pay in the range of \$98,800 to 102,600 which is within the first quartile of the range. Further, depending on the candidate's background pay at the market guide level may be requested as a consideration.

Enclosed you will find copies of the City's Administration range structure with the Assistant City Administrator position incorporated for your ease of ongoing reference.

Drew, thank you. I look forward to either talking with you or receiving your feedback via email.

Best Regards,

Karin S. Connell

Karin S. Connell Consulting Principal and Manager

Enclosures: Administration – 2022 Range Structure, Updated April 2022 Administration – 2022 Base Pay Management Metrics Reference

**Base Pay Management Metrics Reference** 

EXHIBIT III -- Updated April 2022

et Average Actual Ba	se Pay Reported by	y Salida's Selecte	ed Market Organiz	ations			
	Performance Progress <u>Guide</u>		Performance Progress <u>Guide</u>				% Range
<u>Minimum</u>			<u>**Market</u> Guideline			<u>Maximum</u>	Spread Minimum to Maximum
ence Data)	8.3%	7.7%	7.1%	6.7%	6.3%	5.9%	
\$112,229	\$ 121,581	\$ 130,934	\$140,286	\$ 149,638	\$ 158,991	\$168,343	50.00%
\$53.96	\$58.45	\$62.95	\$67.45	\$71.94	\$76.44	\$80.93	
	\$126,257			\$154,315			
0.0%			50.0%			100.0%	
0.076			50.078			100.0 %	
	23.0	J /0		73.0	70		
ator	8.3%	7 7%	7 1%				
				\$ 121.561	\$ 129,159	\$136.756	50.00%
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¢.0.00			<b>\$0 0</b>	\$125,360		¢00m 0	
	\$49	.31		\$60.3	27		
0.0%	16.7%	33.3%	50.0%	66.7%	83.3%	100.0%	
	25.0%			75.0%			
\$87,806	\$ 95,123	\$ 102,441	\$109,758	\$ 117,075	\$ 124,392	\$131,709	50.00%
\$42.21	\$45.73	\$49.25	\$52.77	\$56.29	\$59.80	\$63.32	
				\$120,734			
0.0%			50.0%	1. Sec.		100.0%	
0.070			00.070			100.070	
	<u>Minimum</u> ence Data) \$112,229 \$53.96 0.0% ator \$91,171 \$43.83 0.0% \$87,806	Minimum Performanc   Gui 60   State 8.3%   \$112,229 \$ 121,581   \$53.96 \$58.45   \$53.96 \$58.45   \$53.96 \$58.45   \$60 0.0%   0.0% 16.7%   25.0 25.0   ator 8.3%   \$91,171 \$ 98,768   \$43.83 \$47.48   \$102, \$49   0.0% 16.7%   25.0 25.0   \$43.83 \$47.48   \$102, \$49   0.0% 16.7%   25.0 25.0   \$42.21 \$45.73   \$98, \$47.45   \$42.21 \$45.73   \$98, \$47.00%   0.0% 16.7%	Minimum 8.3% 7.7%   \$112,229 \$ 121,581 \$ 130,934   \$53.96 \$58.45 \$62.95   \$126,257 \$60.70   0.0% 16.7% 33.3%   25.0% 25.0%   ator 8.3% 7.7%   \$91,171 \$ 98,768 106,366   \$43.83 \$47.48 \$51.14   \$102,567 \$49.31 0.0%   0.0% 16.7% 33.3%   25.0% 25.0% 25.0%	c Performance Progress   Guide **Market. Guideline   Minimum 8.3% 7.7% 7.1%   \$112,229 \$ 121,581 \$ 130,934 \$140,286   \$53.96 \$58.45 \$62.95 \$67.45   \$126,257 \$60.70 0.0% 16.7% 33.3% 50.0%   ator 8.3% 7.7% 7.1% \$113,963 \$43.83 \$47.48 \$51.14 \$54.79 \$102,567 \$49.31 0.0% 16.7% 33.3% 50.0%   \$87,806 \$ 95,123 \$ 102,441 \$109,758 \$52.77   \$98,782 \$442.21 \$45.73 \$49.25 \$52.77   \$98,782 \$447.49 \$0.0% 16.7% \$3.3% 50.0%	Guide Guide Guide Guide   Minimum 8.3% 7.7% 7.1% 6.7%   \$112,229 \$ 121,581 \$ 130,934 \$140,286 \$ 149,638   \$53.96 \$58.45 \$62.95 \$67.45 \$71.94   \$53.96 \$58.45 \$62.95 \$67.45 \$71.94   \$60.70 6.7% \$149,638 \$74.   0.0% 16.7% 33.3% 50.0% 66.7%   25.0% 7.7% 7.1% \$ 121,561 \$ 121,561   \$91,171 \$ 98,768 \$ 106,366 \$113,963 \$ 121,561 \$ 121,561   \$43.83 \$47.48 \$51.14 \$54.79 \$ 58.44 \$ 5102,567   \$49.31 \$ 50.0% 66.7% \$ 60.29 \$ 60.29 \$ 60.29   0.0% 16.7% 33.3% 50.0% 66.7% \$ 50.29   \$ 443.83 \$ 47.48 \$ 102,441 \$ 50.77 \$ 56.29 \$ 56.29   \$ 442.21 \$ 45.73 \$ 49.25 \$ 52.77 \$ 56.29 \$ 52.9	S Performance Progress Performance Progress   Guide **Market. Guideline Performance Progress   Minimum 8.3% 7.7% 7.1% 6.7% 6.3%   \$112,229 \$ 121,581 130,934 \$140,286 \$ 149,638 \$ 158,991   \$53.96 \$58.45 \$62.95 \$67.45 \$ 149,638 \$ 158,991   \$53.96 \$58.45 \$62.95 \$67.45 \$ 149,638 \$ 158,991   \$53.96 \$58.45 \$62.95 \$ 516,70 \$ 57.45 \$ 71.94 \$ 76.44   \$126,257 \$ 50.0% 66.7% 83.3% 75.0%   ator 8.3% 7.7% 7.1% \$ 125,360   \$43.83 \$ 47.48 \$ 51.14 \$ 54.79 \$ 58.44 \$ 62.10   \$ 102,567 \$ 49.31 \$ 50.0% 66.7% 83.3%   \$ 00% 16.7% 33.3% 50.0% 66.7% 83.3%   \$ 25.0% \$ 50.0% 66.7% \$ 124,392 \$ 56.29 \$ 559.80 \$ 512,359.80 \$ 52.77 <td>Performance Progress Guide Performance Progress Guide Performance Progress Guide Maximum   mnee Data) 8.3% 7.7% 7.1% 6.7% 6.3% 5.9%   \$112,229 \$ 121,581 \$ 130,934 \$140,286 \$ 149,638 \$ 158,991 \$168,343   \$53.96 \$58.45 \$ 62.95 \$ 5174,315 \$ 574.19 \$ 00.0%   0.0% 16.7% 33.3% 50.0% 66.7% 83.3% 100.0%   ator 8.3% 7.7% 7.1% \$ 121,561 \$ 129,159 \$ 136,756   \$ \$ 99,171 \$ 98,768 \$ 106,366 \$ 113,963 \$ 121,561 \$ 129,159 \$ 136,756   \$ 443.83 \$ 47.48 \$ 51.14 \$ 554.79 \$ 58.27 \$ 125,360 \$ 65.75   \$ 43.83 \$ 47.48 \$ 51.14 \$ 54.79 \$ 58.27 \$ 125,360 \$ 65.75   \$ 43.83 \$ 47.48 \$ 51.21 \$ 50.0% 66.7% 8 3.3% 100.0%   25.0% 76.50% 50.0% 66.7% 8 3.3% 100.0%</td>	Performance Progress Guide Performance Progress Guide Performance Progress Guide Maximum   mnee Data) 8.3% 7.7% 7.1% 6.7% 6.3% 5.9%   \$112,229 \$ 121,581 \$ 130,934 \$140,286 \$ 149,638 \$ 158,991 \$168,343   \$53.96 \$58.45 \$ 62.95 \$ 5174,315 \$ 574.19 \$ 00.0%   0.0% 16.7% 33.3% 50.0% 66.7% 83.3% 100.0%   ator 8.3% 7.7% 7.1% \$ 121,561 \$ 129,159 \$ 136,756   \$ \$ 99,171 \$ 98,768 \$ 106,366 \$ 113,963 \$ 121,561 \$ 129,159 \$ 136,756   \$ 443.83 \$ 47.48 \$ 51.14 \$ 554.79 \$ 58.27 \$ 125,360 \$ 65.75   \$ 43.83 \$ 47.48 \$ 51.14 \$ 54.79 \$ 58.27 \$ 125,360 \$ 65.75   \$ 43.83 \$ 47.48 \$ 51.21 \$ 50.0% 66.7% 8 3.3% 100.0%   25.0% 76.50% 50.0% 66.7% 8 3.3% 100.0%

**Base Pay Management Metrics Reference** 

EXHIBIT III -- Updated April 2022

** Market Guideline = 2021 Marke	et Average Actual Ba	se Pay Reported by S	alida's Selecte	d Market Organiz	ations			
		Performance Progress <u>Guide</u>		Performance Progress <u>Guide</u>				% Range
	<u>Minimum</u>			<u>**Market</u> Guideline			<u>Maximum</u>	Spread Minimum to Maximum
Human Resources Direc	tor							
	\$71,113	\$ 77,039 \$	82,965	\$88,891	\$ 94,817 \$	100,743	\$106,669	50.00%
	\$34.19	\$37.04	\$39.89	\$42.74	\$45.59	\$48.43	\$51.28	
\$'s=Quartile 1&2>		\$80,00			\$97,780			
Range Plc'mt>	0.0%	\$38.46 16.7%	33.3%	50.0%	<b>\$47.01</b> 66.7%	83.3%	100.0%	
Quartile %age>	0.078	25.0%		30.078	75.0%		100.078	
		2010/0			10.070			
City Clerk								
	\$66,556	\$ 72,103 \$	77,649	\$83,195	\$ 88,742 \$	94,288	\$99,834	50.00%
	\$32.00	\$34.66	\$37.33	\$40.00	\$42.66	\$45.33	\$48.00	
\$'s=Quartile 1&2>		\$74,87	6		\$91,515			
		\$36.00			\$44.00			
Range Plc'mt>	0.0%	16.7%	33.3%	50.0%	66.7%	83.3%	100.0%	
Quartile %age>		25.0%	25.0%		75.0%			
Assistant Finance Direct								
Assistant Finance Direct		<b>•</b> • • • • • •	70 700	¢77.000	<b>•</b> •• •• ••	00.000	¢02 E04	50.000/
	\$62,394	\$ 67,594 \$	72,793	\$77,993	\$ 83,192 \$	88,392	\$93,591	50.00%
\$'s=Quartile 1&2>	\$30.00	\$32.50 <b>\$70,19</b>	\$35.00	\$37.50	\$40.00 <b>\$85,792</b>	\$42.50	\$45.00	
ψ 5−stuartine roz>		\$33.75			<b>\$63,792</b> \$41.25			
Range Plc'mt>	0.0%	16.7%	33.3%	50.0%	66.7%	83.3%	100.0%	
Quartile %age>		25.0%			75.0%			

**Base Pay Management Metrics Reference** 

EXHIBIT III -- Updated April 2022

** Market Guideline = 2021 Ma	rket Average Actual Bas	se Pay Reported b	y Salida's Selecte	d Market Organiz	ations			
		Performance Progress <u>Guide</u>		Performance Progress <u>Guide</u>				94 Davie
	<u>Minimum</u>			<u>**Market</u> Guideline			<u>Maximum</u>	% Range Spread Minimum to Maximum
Staff Accountant	\$51,900	\$ 56,225	\$ 60,550	\$64,875	\$ 69,200 \$	73,525	\$77,850	50.00%
	\$24.95	\$27.03	\$29.11	\$31.19	\$33.27	\$35.35	\$37.43	
\$'s=Quartile 1&2>		\$58,388 \$28.07			<b>\$71,363</b> \$34.31			
Range Plc'mt>	0.0%	16.7%	33.3%	50.0%	66.7%	83.3%	100.0%	
Quartile %age>		25.0%			75.0%			
Human Resources Coo	ordinator	6.7%	6.3%	5.9%	5.6%	5.3%	5.0%	
	<b>\$48,304</b> \$23.22	\$51,524 \$24.77	\$54,744 \$26.32	<b>\$57,965</b> \$27.87	\$61,185 \$29.42	\$64,405 \$30.96	<b>\$67,625</b> \$32.51	40.00%
\$'s=Quartile 1&2>		<b>\$53,134</b> \$25.55			<b>\$62,795</b> \$30.19			
Range Plc'mt>	0.0%	16.7%	33.3%	50.0%	66.7%	83.3%	100.0%	
Quartile %age>		25.0%			75.0%			
Deputy City Clerk/Muni	icipal Court Clerk	(Blended Pos	ition)					
	<b>\$46,518</b> \$22.36	\$49,619 \$23.86	\$52,720 \$25.35	<b>\$55,821</b> \$26.84	\$58,922 \$28.33	\$62,024 \$29.82	<b>\$65,125</b> \$31.31	40.00%
\$'s=Quartile 1&2>		<b>\$51,169</b> \$24.60			<b>\$60,47</b> ; \$29.07			
Range Plc'mt>	0.0%	16.7%	33.3%	50.0%	66.7%	83.3%	100.0%	
Quartile %age>		25.	0%		75.0%			

**Base Pay Management Metrics Reference** 

EXHIBIT III -- Updated April 2022

** Market Guideline = 2021 Mark	et Average Actual Bas	se Pay Reported by	Salida's Selecte	ed Market Organiz	ations			
		Performance Progress <u>Guide</u>		Performance Progress <u>Guide</u>				% Range
	<u>Minimum</u>			<u>**Market</u> Guideline			<u>Maximum</u>	Spread Minimum to Maximum
Administrative Coordina	tor							
Administrative Coordina	\$43,913 \$21.11	\$46,840 \$22.52	\$49,768 \$23.93	<b>\$52,695</b> \$25.33	\$55,623 \$26.74	\$58,550 \$28.15	<b>\$61,478</b> \$29.56	40.00%
\$'s=Quartile 1&2>		<b>\$48,3</b> \$23.2			<b>\$57,0</b> \$27.4			
Range Plc'mt>	0.0%	16.7%	33.3%	50.0%	66.7%	83.3%	100.0%	
Quartile %age>		25.0%			75.0%			
Marsisian I Osart Olari								
Municipal Court Clerk	¢ 40 5 40	<b>A</b> / <b>A</b> = 0.0 <b>A</b>	<b>A</b> 40 00 4	<b>*</b> 54.050		<b>A</b> =0 =0 /	<b>*</b> F0 F07	40.000/
	<b>\$42,548</b> \$20.46	\$45,385 \$21.82	\$48,221 \$23.18	<b>\$51,058</b> \$24.55	\$53,894 \$25.91	\$56,731 \$27.27	<b>\$59,567</b> \$28.64	40.00%
\$'s=Quartile 1&2>	φ20.+0		\$46,803		\$55,313 \$26.59		Ψ20.04	
Range Plc'mt>	0.0%	16.7%	33.3%	50.0%	66.7%	83.3%	100.0%	
Quartile %age>		25.0	%		75.0%			
Deputy City Clerk								
	\$42,289	\$ 45,108	\$ 47,927	\$50,747	\$ 53,566	\$ 56,385	\$59,204	40.00%
	\$20.33	\$21.69	\$23.04	\$24.40	\$25.75	\$27.11	\$28.46	
\$'s=Quartile 1&2>		<b>\$46,518</b> \$22.36			<b>\$54,975</b> \$26.43			
Range Plc'mt>	0.0%	16.7%	33.3%	50.0%	66.7%	83.3%	100.0%	
Quartile %age>		25.0	%		75.0	%		

**Base Pay Management Metrics Reference** 

EXHIBIT III -- Updated April 2022

** Market Guideline = 2021 Mar	ket Average Actual Bas	se Pay Reported by Salida's Select	ed Market Organiz	ations		
		Performance Progress <u>Guide</u>		Performance Progress <u>Guide</u>		
	<u>Minimum</u>		<u>**Market</u> Guideline		<u>Maximum</u>	% Range Spread Minimum to Maximum
Video Technician (Positio		· · · · · · · · · · · · · · · · · · ·	¢50.220	¢ 50.400 ¢ 55.000	¢59.740	40.00%
	<b>\$41,942</b> \$20.16	\$ 44,738 \$ 47,534 \$21.51 \$22.85	<b>\$50,330</b> \$24.20	\$ 53,126 \$ 55,922 \$25.54 \$26.89	<b>\$58,719</b> \$28.23	40.00%
\$'s=Quartile 1&2>	φ20.10	\$22.83 \$ <b>46,136</b> \$22.18	φ24.20	\$20.04 \$ <b>54,524</b> \$26.21	φ20.23	
Range Plc'mt>	0.0%	14.5% 31.0%	47.5%	64.1% 80.6%	97.1%	
Quartile %age>		25.0%		75.0%		
Administrative Assistar	*					
Automition and Assistan	\$33,305	\$ 35,526 \$ 37,746	\$39,967	\$ 42,187 \$ 44,407	\$46,628	40.00%
	\$16.01	\$17.08 \$18.15	\$19.21	\$20.28 \$21.35	\$22.42	
\$'s=Quartile 1&2>		<b>\$36,636</b> \$17.61		<b>\$43,297</b> \$20.82		
Range Plc'mt>	0.0%	16.7% 33.3%	50.0%	66.7% 83.3%	100.0%	
Quartile %age>		25.0%		75.0%		
in relation to market. <u>Compa Ratio</u> measures ove A Compa Ratio that approxi <u>Pay Range Placement</u> meas	erall "parity" of the Ci mates the Market Gu sures individual pay	ty's pay with the market "Marke uideline (95% - 105%) would b level placement within the clas	et Guide" in the F e considered par sification pay rai	nelp assess how the City is r Proposed Plan for 2022. Ving at the market using best pra- nge in the Proposed Plan for 20 s being recommended for pay a	actice standards.	