

**CITY OF SALIDA, COLORADO**  
**CITY SALES TAX AND COUNTY SALES TAX SHARED WITH CITY**  
**MARCH 2024**



The City of Salida Sales Tax and Chaffee County Sales Tax report examines tax collections for the month of March 2024, which were remitted to the City of Salida in May 2024.

**Summary Results for City and Chaffee County Sales Taxes**

March City sales tax collections increased by \$4,869 (0.6%) as compared to March 2023. The City's portion of Chaffee County sales tax collections decreased by \$18,937, a -6.7% decrease over March 2023. In total, sales tax receipts are -1.3% lower for March and 3.5% higher year-to-date. Actual collections are 1.6% behind budget year-to-date (budget is spread throughout the year based on historical collection proportions, not evenly).

<b>Current Month</b>							
	March 2024	March 2023	2024 - 2023 \$ Change	2024 - 2023 % Change	March 2024 Budget	2024 Budget \$ Variance	2024 Budget % Variance
3% City Sales Tax	\$ 769,743	\$ 764,874	\$ 4,869	0.6%	\$ 813,825	\$ (44,082)	-5.4%
Shared County Tax	\$ 264,886	\$ 283,823	\$ (18,937)	-6.7%	\$ 291,976	\$ (27,090)	-9.3%
Total	\$ 1,034,629	\$ 1,048,697	\$ (14,068)	-1.3%	\$ 1,105,801	\$ (71,172)	-6.4%
<b>Year-to-Date</b>							
	Year-to-date 2024	Year-to-date 2023	2024 - 2023 \$ Change	2024 - 2023 % Change	Year-to-date 2024 Budget	2024 Budget \$ Variance	2024 Budget % Variance
3% Sales Tax	\$ 2,125,126	\$ 2,016,519	\$ 108,607	5.4%	\$ 2,166,118	\$ (40,992)	-1.9%
Shared County Tax	\$ 744,106	\$ 754,798	\$ (10,691)	-1.4%	\$ 750,590	\$ (6,484)	-0.9%
Total	\$ 2,869,232	\$ 2,771,316	\$ 97,916	3.5%	\$ 2,916,708	\$ (47,476)	-1.6%

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Below is the tracking by NAICS industry sector report for the 3% City sales tax collections.

**3% City Sales Tax by Industry Sector**

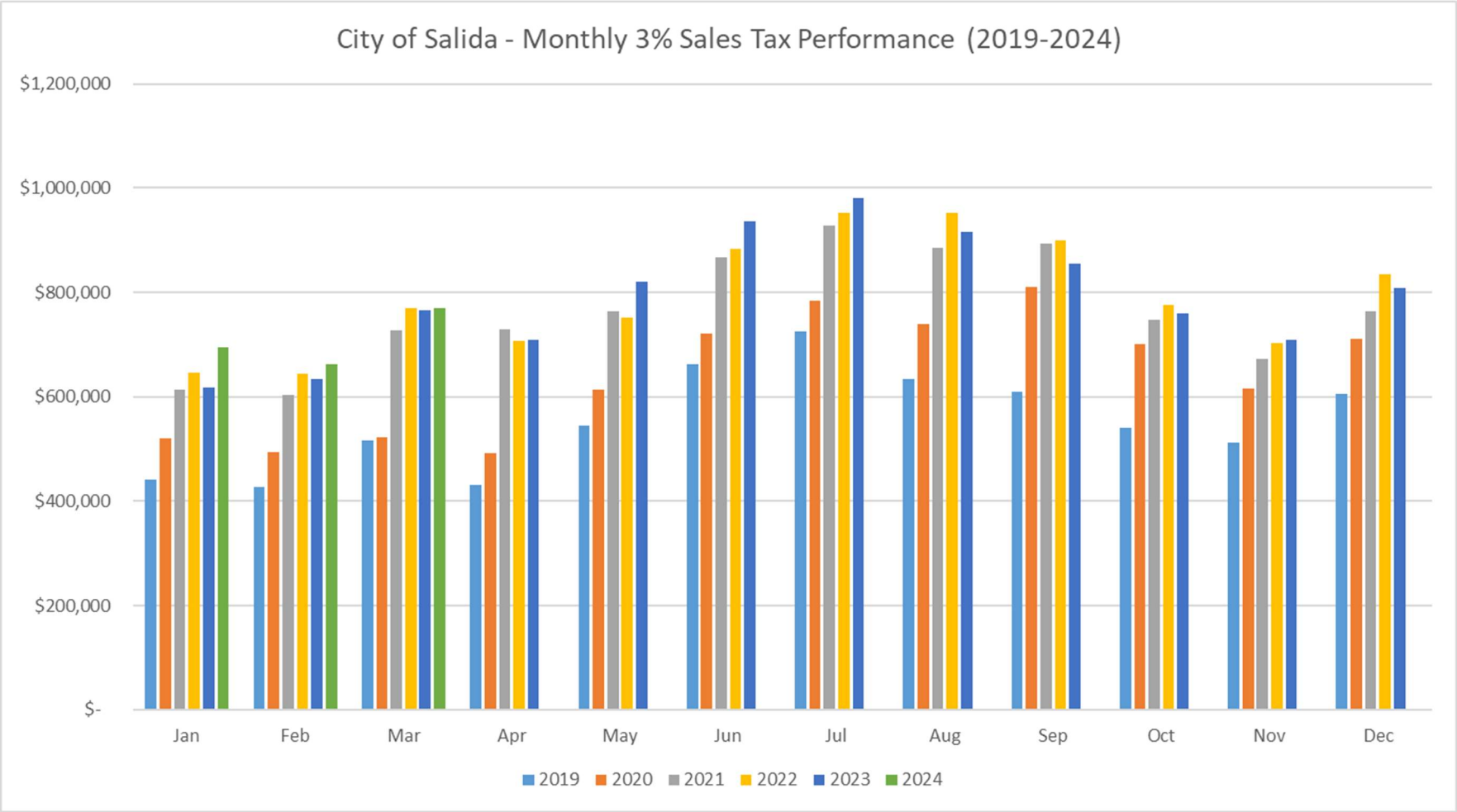
**Current Month**

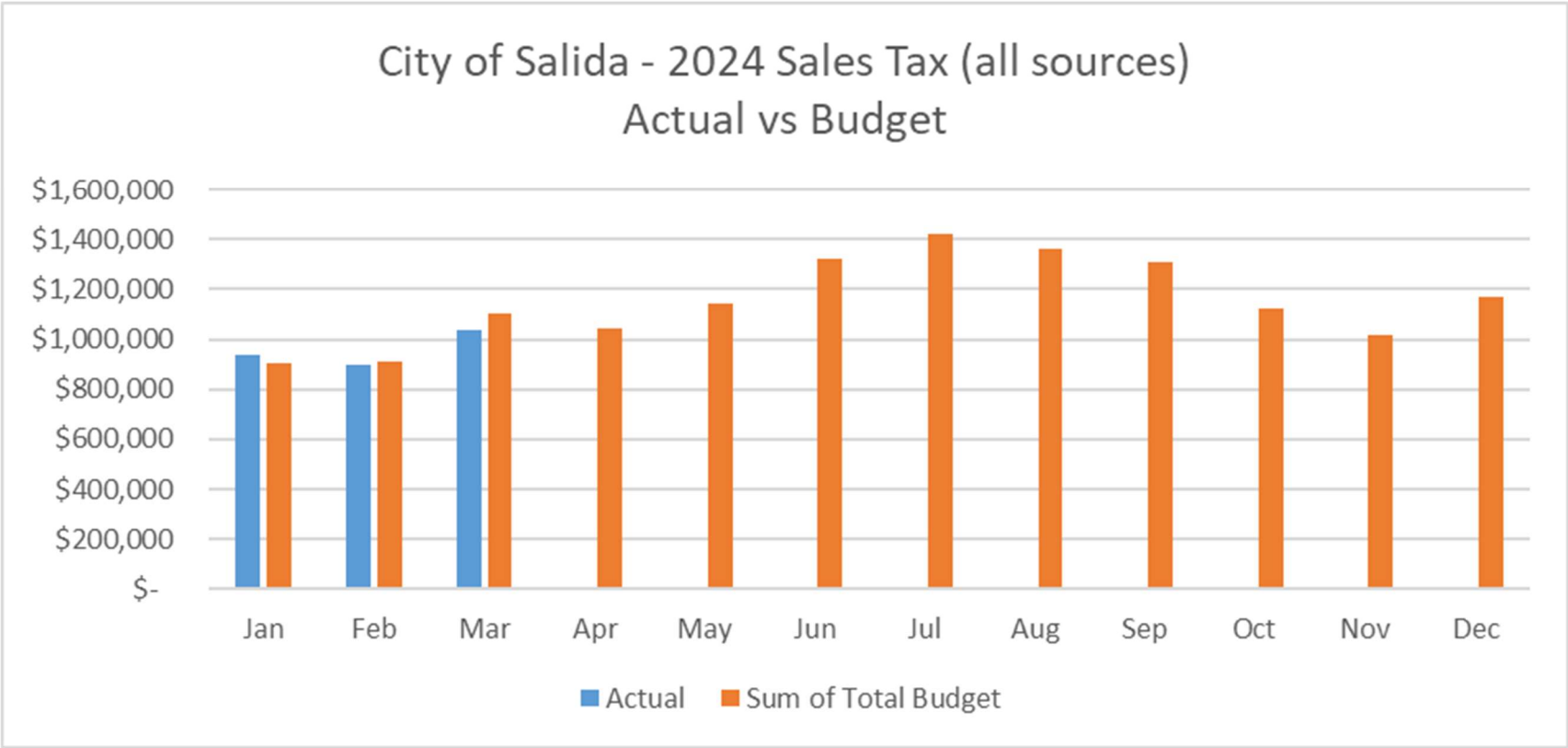
NAICS Sector	March 2024	March 2023	2024-2023 \$ Change	2024-2023 % Change
Retail Trade	\$ 519,517	\$ 509,813	\$ 9,704	1.9%
Accommodation & Food Service	\$ 147,599	\$ 143,625	\$ 3,974	2.8%
All Other	\$ 41,121	\$ 42,792	\$ (1,671)	-3.9%
Manufacturing	\$ 15,150	\$ 16,692	\$ (1,542)	-9.2%
Wholesale Trade	\$ 22,963	\$ 28,297	\$ (5,334)	-18.9%
Information	\$ 11,451	\$ 11,027	\$ 424	3.8%
Construction	\$ 8,138	\$ 5,838	\$ 2,300	39.4%
Real Estate, Rental and Leasing	\$ 3,804	\$ 6,790	\$ (2,986)	-44.0%
<b>Total</b>	<b>\$ 769,743</b>	<b>\$ 764,874</b>	<b>\$ 4,869</b>	<b>0.6%</b>

**Year to Date**

YTD 2024	YTD 2023	2024-2023 \$ Change	2024-2023 % Change
\$1,448,918	\$1,392,915	\$ 56,003	4.0%
\$ 368,998	\$ 338,383	\$ 30,615	9.0%
\$ 116,673	\$ 115,634	\$ 1,039	0.9%
\$ 44,465	\$ 41,514	\$ 2,951	7.1%
\$ 79,943	\$ 70,186	\$ 9,757	13.9%
\$ 31,916	\$ 29,660	\$ 2,256	7.6%
\$ 17,798	\$ 15,250	\$ 2,548	16.7%
\$ 16,415	\$ 12,977	\$ 3,438	26.5%
<b>\$2,125,126</b>	<b>\$2,016,519</b>	<b>\$ 108,607</b>	<b>5.4%</b>

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