

The City of Salida Sales Tax and Chaffee County Sales Tax report examines tax collections for the month of January 2025, which were remitted to the City of Salida in March 2025.

### **Summary Results for City and Chaffee County Sales Taxes**

January City sales tax collections increased by \$21,884 (3.2%) as compared to January 2024. The City's portion of Chaffee County sales tax collections increased by \$18,837, a 7.8% increase over January 2024. In total, sales tax receipts are 4.3% higher for the first month of the year. Actual collections are 7.1% higher than the budget for the year.

#### **Current Month**

		2025 -										2025
	January			January	2025 - 2024		2024 Ja		January		25 Budget	Budget
		2025		2024		\$ Change	% Change	2025 Budget		\$ Variance		% Variance
3% City Sales Tax	\$	716,003	\$	694,119	\$	21,884	3.2%	\$	682,914	\$	33,089	4.8%
Shared County Tax	\$	261,035	\$	242,198	\$	18,837	7.8%	\$	229,586	\$	31,449	13.7%
Total	\$	977,038	\$	936,317	\$	40,721	4.3%	\$	912,500	\$	64,538	7.1%

#### Year-to-Date

	2025 -										2025	
	Year-to-date		Year-to-date		2025 - 2024		2024 Year-to-dat		ar-to-date	2025 Budget		Budget
	2025		2024		\$ Change		% Change	2024 Budget		\$ Variance		% Variance
3% Sales Tax	\$	716,003	\$	694,119	\$	21,884	3.2%	\$	682,914	\$	33,089	4.8%
Shared County Tax	\$	261,035	\$	242,198	\$	18,837	7.8%	\$	229,586	\$	31,449	13.7%
Total	\$	977,038	\$	936,317	\$	40,721	4.3%	\$	912,500	\$	64,538	7.1%



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Below is the tracking by NAICS industry sector report for the 3% City sales tax collections.

# **3% City Sales Tax by Industry Sector**

### **Current Month**

	,	January	,	January	20	25-2024	2025-2024			
NAICS Sector		2025		2024	\$	Change	% Change			
Retail Trade	\$	501,892	\$	487,231	\$	14,661	3.0%			
Accomodation &	\$	100 000	Φ.	10E 000	+	4 740	4.50/			
Food Service	Ф	109,809	\$	105,090	\$	4,719	4.5%			
All Other	\$	40,169	\$	35,563	\$	4,606	13.0%			
Wholesale Trade	\$	27,643	\$	33,382	\$	(5,739)	-17.2%			
Manufacturing	\$	14,170	\$	11,569	\$	2,601	22.5%			
Information	\$	11,365	\$	10,461	\$	904	8.6%			
Construction	\$	8,335	\$	3,781	\$	4,554	120.4%			
Real Estate, Rental	¢	2 620	+	7.042	6	(4.422)	62.00/			
and Leasing	\$	2,620	\$	7,042	\$	(4,422)	-62.8%			
Total	\$	716,003	\$	694,119	\$	21,884	3.2%			

## **Year to Date**

YTD			YTD	20	025-2024	2025-2024
	2025		2024	\$	Change	% Change
\$	501,892	\$	487,231	\$	14,661	3.0%
\$	109,809	\$	105,090	\$	4,719	4.5%
\$	40,169	\$	35,563	\$	4,606	13.0%
\$	27,643	\$	33,382	\$	(5,739)	-17.2%
\$	14,170	\$	11,569	\$	2,601	22.5%
\$	11,365	\$	10,461	\$	904	8.6%
\$	8,335	\$	3,781	\$	4,554	120.4%
\$	2,620	\$	7,042	\$	(4,422)	-62.8%
\$	716,003	\$	694,119	\$	21,884	3.2%



This presentation of the City sales tax uses sales tax license addresses to break the data into location groups; the "downtown" group is defined as the location within the boundaries of D to I street and Sacket to 4th street excluding grocery, construction, auto supply, gasoline and furniture stores.

### **Current Month**

	,	January	,	January	20	25-2024	2025-2024
		2025		2024	\$	Change	% Change
Local, not downtown	\$	453,060	\$	484,288	\$	(31,228)	-6.4%
Downtown	\$	84,499	\$	76,124	\$	8,375	11.0%
Remote	\$	178,444	\$	133,707	\$	44,737	33.5%
Total	\$	716,003	\$	694,119	\$	21,884	3.2%

#### **Year to Date**

YTD	YTD	20	25-2024	2025-2024
2025	2024	\$	Change	% Change
\$ 453,060	\$ 484,288	\$	(31,228)	-6.4%
\$ 84,499	\$ 76,124	\$	8,375	11.0%
\$ 178,444	\$ 133,707	\$	44,737	33.5%
\$ 716,003	\$ 694,119	\$	21,884	3.2%



















