

CITY OF SALIDA, COLORADO
CITY SALES, COUNTY SALES, AND RETAIL MARIJUANA TAX REPORT
OCTOBER 2021



The City of Salida Sales Tax, Chaffee County Sales Tax, and Retail Marijuana Tax Report examines tax collections for the month of October 2021, which were remitted to the City of Salida in December 2021.

Summary Results for City Sales, Chaffee County Sales, and Retail Marijuana Taxes

October City sales tax collections increased by \$47,022 (6.7%) as compared to October 2020. The City's portion of Chaffee County sales tax collections was up \$42,130, an 18.7% increase over October 2020. The State allocation of the 15% Marijuana Tax was down by \$926 (-8.0%). In total, sales tax receipts are 9.4% higher for October and 22.3% higher year to date and are exceeding the amended budget projections by \$2,246,394 or 27.0% year to date. The budget in this presentation is spread throughout the year in the same (seasonal) proportion as actual collections in previous years (not evenly throughout the year).

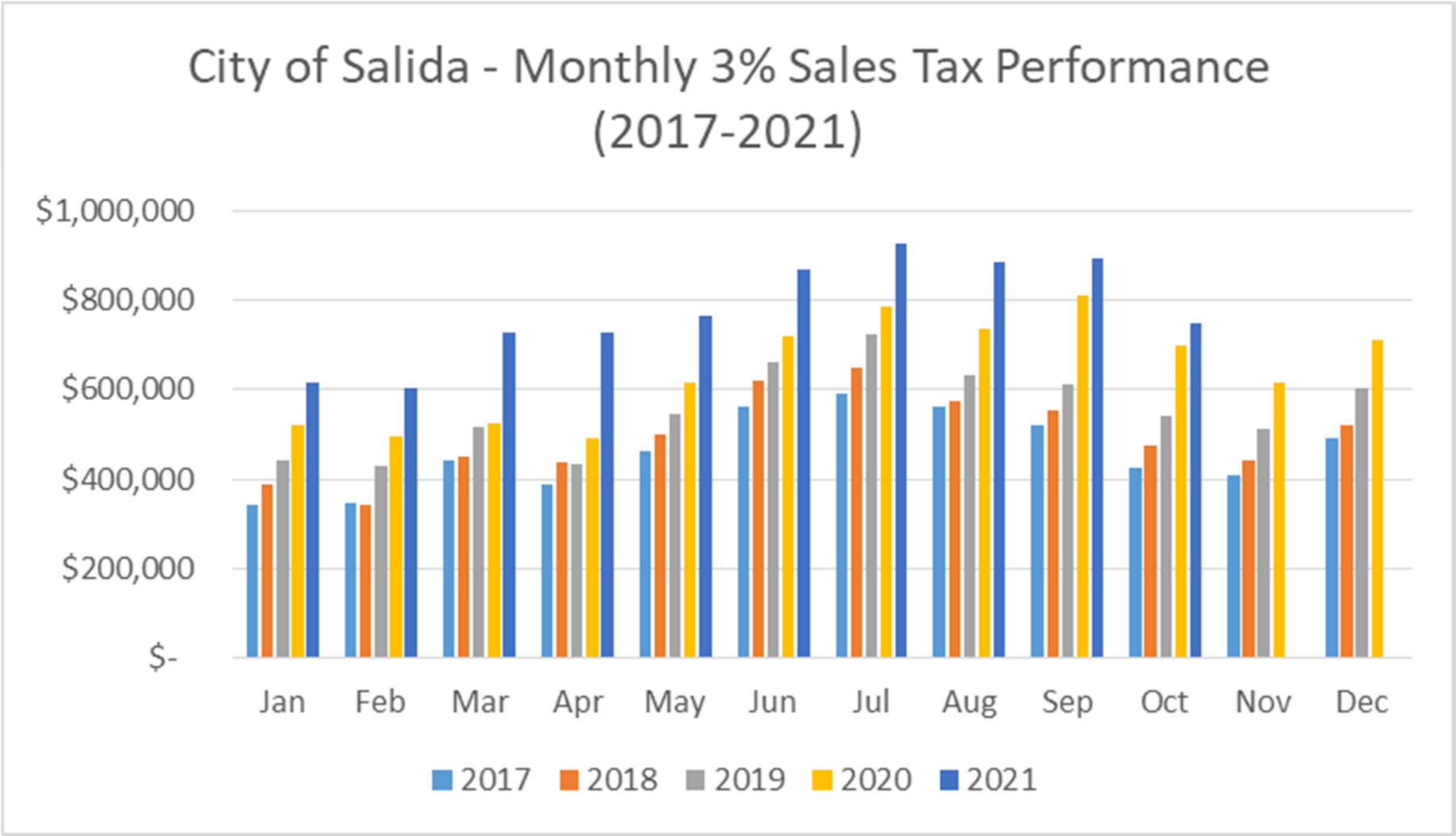
Current Month							
	October 2021	October 2020	2021 - 2020 \$ Change	2021 - 2020 % Change	October 2021 Budget	2021 Budget \$ Variance	2021 Budget % Variance
3% Sales Tax	\$ 747,020	\$ 699,998	\$ 47,022	6.7%	\$ 613,561	\$ 133,459	21.8%
Shared County Tax	\$ 267,214	\$ 225,084	\$ 42,130	18.7%	\$ 194,740	\$ 72,474	37.2%
Marijuana	\$ 10,719	\$ 11,645	\$ (926)	-8.0%	\$ 7,708	\$ 3,010	39.1%
Total	\$ 1,024,953	\$ 936,726	\$ 88,227	9.4%	\$ 816,010	\$ 208,943	25.6%
Year to Date							
	YTD 2021	YTD 2020	2021 - 2020 \$ Change	2021 - 2020 % Change	YTD 2021 Budget	2021 Budget \$ Variance	2021 Budget % Variance
3% Sales Tax	\$ 7,758,438	\$ 6,397,230	\$ 1,361,208	21.3%	\$ 6,180,272	\$ 1,578,167	25.5%
Shared County Tax	\$ 2,705,556	\$ 2,139,152	\$ 566,404	26.5%	\$ 2,056,081	\$ 649,474	31.6%
Marijuana	\$ 100,140	\$ 104,707	\$ (4,568)	-4.4%	\$ 81,387	\$ 18,753	23.0%
Total	\$ 10,564,134	\$ 8,641,089	\$ 1,923,044	22.3%	\$ 8,317,739	\$ 2,246,394	27.0%

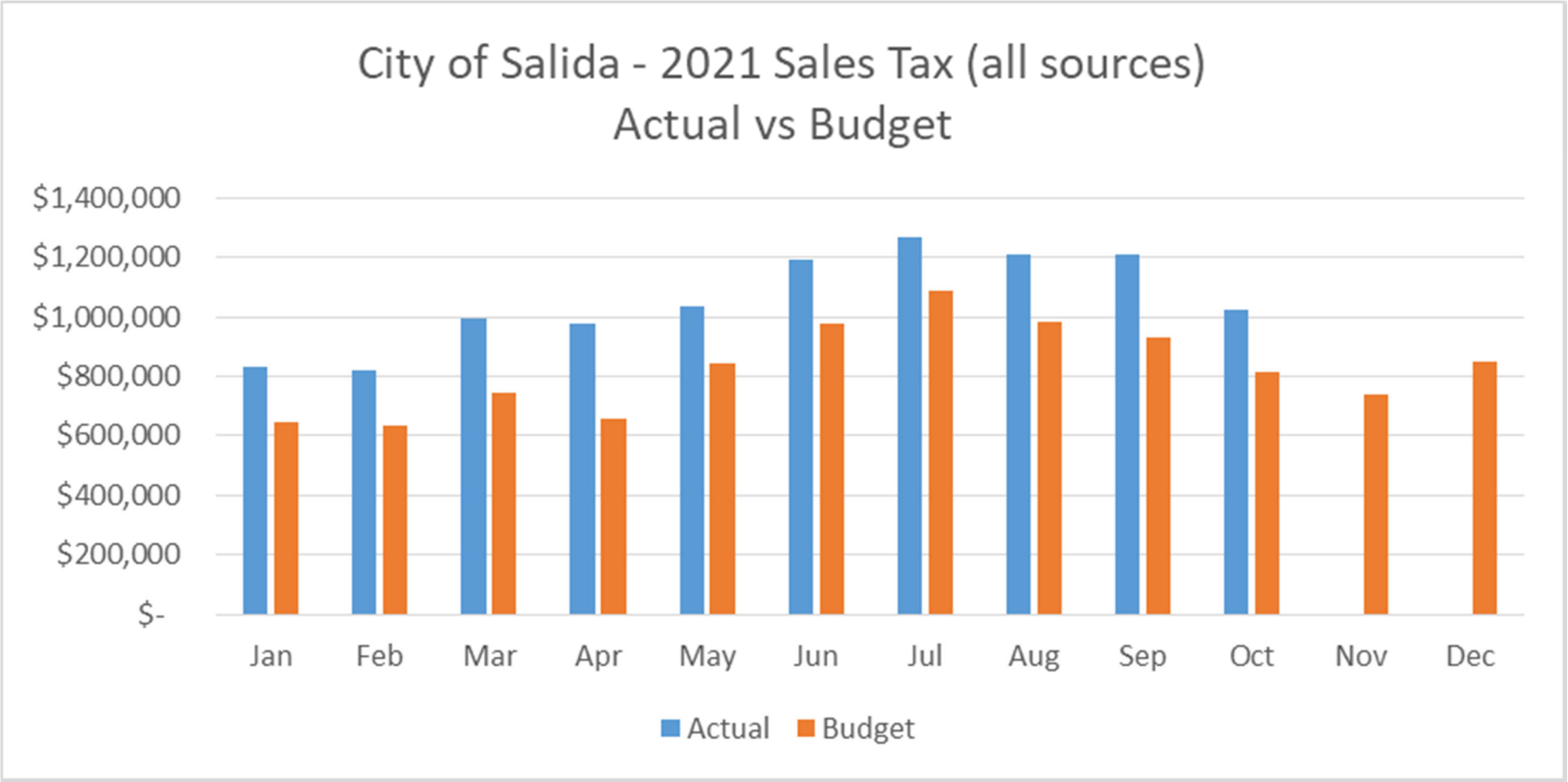
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Below is the tracking by NAICS industry sector report for the 3% City sales tax collections.

Current Month					Year to Date			
NAICS Sector	October 2021	October 2020	2021-2020 \$ Change	2021-2020 % Change	YTD 2021	YTD 2020	2021-2020 \$ Change	2021-2020 % Change
Retail Trade	\$ 485,670	\$ 476,744	\$ 8,926	1.9%	\$ 5,209,799	\$ 4,526,601	\$ 683,198	15.1%
Accommodation and Food Services	\$ 140,834	\$ 138,545	\$ 2,289	1.7%	\$ 1,471,877	\$ 1,051,175	\$ 420,702	40.0%
Manufacturing	\$ 22,055	\$ 23,104	\$ (1,049)	-4.5%	\$ 227,861	\$ 189,049	\$ 38,812	20.5%
Wholesale Trade	\$ 27,250	\$ 15,518	\$ 11,732	75.6%	\$ 230,846	\$ 152,392	\$ 78,454	51.5%
Construction	\$ 16,067	\$ 11,557	\$ 4,510	39.0%	\$ 119,838	\$ 87,918	\$ 31,920	36.3%
Information	\$ 9,431	\$ 5,431	\$ 4,000	73.6%	\$ 72,983	\$ 65,318	\$ 7,665	11.7%
Real Estate, Rental & Leasing	\$ 6,919	\$ 3,838	\$ 3,081	80.3%	\$ 54,558	\$ 37,578	\$ 16,980	45.2%
All Other	\$ 38,794	\$ 25,261	\$ 13,533	53.6%	\$ 370,676	\$ 287,200	\$ 83,476	29.1%
Total	\$ 747,020	\$ 699,998	\$ 47,022	6.7%	\$ 7,758,438	\$ 6,397,230	\$ 1,361,208	21.3%





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