VILLAGE PRESIDENT
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VILLAGE of ROSCOE

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John Broda
Molly Butz
Dayne Mead
Michael Sima
Michael Wright

To: President Gustafson and Village Board
From: Troy Taylor
Date: October 20, 2026
Re: Salt Contract

President Gustafson and Village Board,

I just wanted to give you an update on our Winnebago County joint Co-Op agreement salt contract. Morton salt is who this salt contract is through. This Co-Op has 10 different municipalities that participate in the salt contract. This leads to a higher tonnage of salt that will be ordered and this leads to a cheaper rate than what it would be if just the Village of Roscoe ordered salt.

The contract begins June 1st, 2026, through May 31st, 2027. This year we ordered 1,800 tons of salt. This can be ordered in either treated salt for lower air temperatures or regular non-treated salt. The contract states we have to order at least 80%, 1440 tons, and not to exceed 130%,2340 tons. The Village has ordered 1,800 tons of salt for the last couple of years and the average usage is around 1,500 tons of salt.

This year's contract has 13.5% increase. Last year's untreated salt was $87.42 a ton, now it is $99.11 a ton. Treated salt last year was $114.42 a ton, now it is $127.05 a ton. For budgeting purposes, we budgeted $235,547.20. for a mix of untreated and treated.

Please contact me for any questions that you have.

Thank you,

Troy Taylor
Public Works Superintendent