



## City of Rollingwood

### Application for Appointment to the City Council

**Deadline to Apply: Wednesday, January 12, 2022**

The City Council of the City of Rollingwood is now taking applications from residents of the City of Rollingwood who are interested in serving on the City Council. The selected appointee will fill an unexpired City Council term until the November 2022 Regular Election. Applications will be reviewed, and the City Council will consider making an appointment at the January 19, 2022 City Council Meeting. The deadline to apply is Wednesday, January 12, 2022 at 5:00 p.m.

Name: GREG DEMAS Date of Birth: [REDACTED]  
Address: 2803 VANCE LN AUSTIN, TX 78746  
Cell Phone: 646 799 0868 Home Phone: -  
Work Phone: - Email Address: gregorydemas@gmail.com  
Employer: Q2  
Occupation: SALES EXEC  
Business Address: 13785 RESEARCH BLVD STE 150 AUSTIN, TX 78750  
How long have you been a resident of the State of Texas? 3 YEARS  
How long have you been a resident of Rollingwood? 2 YEARS 3 MONTHS  
Are you a qualified voter of the City of Rollingwood? Y Voter ID Number: \_\_\_\_\_

Please give a brief resume, including education, past employment, any special background or qualifications you have for service on the Rollingwood City Council. Use attachments if necessary.

ATTACHED.

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Application for Appointment to the Rollingwood City Council

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Please state why you wish to serve the City of Rollingwood as a member of the City Council. Use attachments if necessary.

ATTACHED.

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Have you previously served on the Rollingwood City Council? No

Have you previously served on a Rollingwood Board or Commission? No

If so, which one(s)? \_\_\_\_\_

**Statutory Requirements for Service on the City of Rollingwood City Council (Chapter 141, Texas Election Code)**

I hereby affirm that I:

- 1) am a United States citizen;
- 2) will be eighteen (18) years of age or older (on the day of appointment to office);
- 3) have not been determined by a final judgment of a court exercising probate jurisdiction to be either totally mentally incapacitated or partially, mentally incapacitated without the right to vote;
- 4) have not been finally convicted of a felony from which I have not been pardoned or otherwise released from the resulting disabilities; and
- 5) as of today, have resided continuously in the state for twelve (12) months and the City for six (6) months.

Application for Appointment to the Rollingwood City Council

I have reviewed the requirements for service on the Rollingwood City Council and this is my sworn acknowledgment of eligibility.

I am fully aware that this application is a government document and I declare the foregoing information to be true and correct.

Signature: G. De Date: 1/6/22

Applications must be submitted no later than Wednesday, January 12, 2022 at 5:00 p.m. to Interim City Administrator Ashley Wayman by email at [awayman@rollingwoodtx.gov](mailto:awayman@rollingwoodtx.gov) or by mail or delivery to:

Rollingwood City Hall

Attn: Interim City Administrator Ashley Wayman

403 Nixon Drive

Rollingwood, TX 78746



# GREG DEMAS

EXECUTIVE LEADERSHIP — FINANCIAL TECHNOLOGY

## CONTACT

646.799.0868  
gregorydemas@gmail.com  
LinkedIn.com/in/gregorydemas  
Austin, TX

## SUMMARY

Executive leader with a record of high growth at both financial institutions and series A/B fintechs. Rare background comprising successful senior leadership in sales and business development as well as corporate finance, strategy and product development. Seamlessly able to merge these experiences into a comprehensive, differentiated style that results in attracting top talent, rapidly growing companies and inspiring potential clients and the investor community to buy into a vision.

## EDUCATION

### BACHELOR'S DEGREE, FINANCE

University of Illinois at Urbana-Champaign

## STRENGTHS

High Growth Enabler  
Recruiter of Top Talent  
Trusted Board and Investor  
Collaborator  
Architect of Modern Company Culture  
Enterprise Sales and Business  
Developer

## REFERENCES

**Ken Garcia**  
PrecisionLender  
Co-Founder

**Manuel Chinaea**  
Popular Bank  
Chief Operating Officer

## WORK EXPERIENCE

### VP, GLOBAL HEAD OF SALES Q2 | 2018 — PRESENT

*\$500mm SaaS company providing digital banking, lending and infrastructure solutions globally to banks and fintechs.*

- Head of sales and business development for the co-founders of PrecisionLender, a Series B lending SaaS company acquired by Q2 for \$510mm in November 2019.
- Currently serving as global head of sales for Q2's enterprise business, responsible for bringing its entire suite of products to market globally.

### MANAGING DIRECTOR, HEAD OF RETAIL BANKING AND TRANSFORMATION POPULAR BANK | 2014 — 2018

*A top 50 bank in North America with \$50B in assets.*

- Rebuilt Popular's Commercial franchise, acquiring Doral Bank and coupling its strong leadership team with modernized technology and lending products to double the bank's assets between 2015 – 2018.
- Solved bank funding issues, created by rapid asset growth, by transforming Popular's Retail business. Comprehensive effort included re-architecting its brick & mortar branch model, overhauling customer facing digital experiences and rebranding Banco Popular to Popular Bank.

### VP, FINANCE JPMORGAN | 2011 — 2014

*JPMorgan's Banking business is the liquidity and payments portion of its global Corporate & Investment bank.*

- Global head of Financial Planning & Analysis for JPM's Banking business, leveraging financial models and executive reporting to partner with business executives in run the business and strategic efforts.

### DIRECTOR, PRODUCT DEVELOPMENT REWARDS NETWORK | 2006 — 2011

### CREDIT ANALYST WELLS FARGO | 2005 — 2006

## **Rollingwood City Council Application – Statement of Wish to Serve**

As a relatively new and young addition to Rollingwood, who plans to raise his family here over many decades, I have a vested interest in both progressing our community forward and preserving the tremendous assets we already have. I believe balance is the key to everything – our city, business, and life in general. As the environment around us rapidly transforms, striking the balance between change and preserving the past/present will define Rollingwood's identity in the years to come.

I believe our most pressing issues, that require action and must take priority in the inevitable event of hard decisions, are our problematic water infrastructure and the encroachment on our privacy by our surrounding environment (namely Mopac and Zilker Park expansion). While there are many other important items for our community to consider, these two will have the longest term impact on our lives and are likely the most expensive and complex as well. They have tentacles into other critical topics – developing the Bee Caves commercial corridor for funding, tax increases, etc. However our most pressing challenges remain finding a long term resolution to these two items, and I would like to play a role in helping do that. This is why I applied for a position on the Planning & Zoning commission last year. There is high urgency here – let's get these items right at all costs and focus on other topics as time and money permit.

Greg Demas  
January 2022