Professional Proposal

City of Rollingwood, Texas

Water Utility
Cost of Service and Rate Design Study Proposal

November 30, 2020



Nelisa Heddin Consulting, LLC

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EXECUTIVE SUMMARY

Nelisa Heddin Consulting, LLC (NH Consulting) is pleased to provide the City of Rollingwood ("City") with a proposal for a cost of service and rate design study for the City's Water Utility. NH Consulting will work with the City to develop rate recommendations which will assure adequate revenues for operations and capital improvements on a self-sustaining basis, while considering the economic impact on the Utility's customers, taking into consideration the cost of providing the services. NH Consulting offers the City of Rollingwood unparalleled expertise in the performance of cost of service and rate design analysis.

NH Consulting is a financial and management consulting firm specializing in meeting the needs of municipal utilities.

NH Consulting intends to provide the City with a comprehensive package of services to enable the City to more efficiently manage its utilities and fully evaluate the City's utility rate structure.

The following proposal identifies the project team's qualifications and outlines our approach to the project.

The project team believes that the successful completion of this project will be dependent on the following requirements:

- A project manager who clearly understands the City's operating environment including long-term and short-term goals and is committed to helping the City identify strategies to achieving those goals
- A project manager who is committed to providing value-added services to the City that go beyond simply the performance of a rate study, but assisting the City in planning for the future of its Utilities
- A project manager who is experienced in the performance of and specializing in cost of service and rate design studies for numerous entities throughout the U.S and is a recognized expert in the industry having testified before the State Office of Administrative Hearings and the State Legislature
- Responsiveness and constant communication with the City

As outlined in this proposal, NH Consulting is uniquely qualified to meet each of these requirements.

Executive Summary



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PROJECT APPROACH

Analysis of Water Fund Finances and Water Rates

"Inflation and resulting cost impacts on water utility customers, as well as increased public awareness of the need for conservation and more effective use of natural resources, together with the need to provide proper price signals, have challenged utility managers to continue providing high-quality service to water utility customers on an equitable and fair cost basis." There are many State and Federal regulations surrounding water and wastewater rates. Chapter 13 of the Texas Water Code states, "rates shall not be unreasonably preferential, prejudicial, or discriminatory but shall be sufficient, equitable, and consistent in application to each class of consumers." Special care must be taken during the development of water and wastewater rates to ensure that the rates developed are in accordance with this statute.

NH Consulting utilizes a cost of service rate design methodology, called the base-extra capacity method, which is endorsed by the American Water Works Association (AWWA). "The AWWA Rates and Charges Subcommittee does not endorse any substantial departure from cost-of-service based rates to achieve social objectives." ¹ The AWWA emphasizes the importance of using sound cost-of-service principles while setting rates.

The development of water rates utilizing the base-extra capacity method involves four primary steps:

1) Determination of Annual Revenue Requirements for the Study Period

It is particularly important that all costs associated with providing service are included in the revenue requirement. This includes direct costs such as those required to pump and treat water, as well as indirect costs such as allocations for administrative overhead incurred by other Town departments. It is imperative that the costs included in the revenue requirements are within the confines of State and Federal regulations.

There are two primary approaches to the development of revenue requirements, the "cash-needs" approach, and the "utility" approach. The "cash-needs" approach ensures that the revenues generated by the utility cover the cash needs of the utility, including debt obligations, as they come due, whereas the "utility" basis does not consider debt obligations. The primary difference is that the "utility" basis considers depreciation rather than debt. NH Consulting will work closely with Town staff to determine the approach which is most appropriate in meeting the Town's needs.

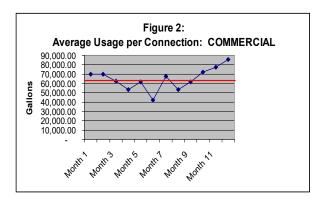
2) Functionalize Revenue Requirements into Cost Components

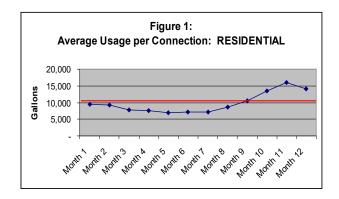
Chapter 290 of the Texas Administrative Code outlines strict guidelines that the water utility must abide by while providing retail water services. These guidelines outline specific requirements for items such as minimal system capacities. Thus, the Town must maintain the infrastructure to meet these requirements. Infrastructure capacity requirements are determined by the number of connections that the system serves, and the size of each connection as well as the usage patterns of those customers. Water utilities are designed to handle times of peak usage, such as summer months when residents are irrigating heavily.



¹ American Water Works Association M1 Manual, Water Rates, Fourth Edition, 1991.

Even though the utility may have average usage at a certain level, it must have the capacity to serve customers at a level that is much greater, in order to meet peaking demands. Figures 1 and 2 demonstrate different usage patterns of residential and commercial customers that may occur on a water utility.





According to the AWWA, "a water utility is required to supply water in total amounts and at such rates of use desired by the customer. A utility incurs costs in relationship to the various expenditure requirements caused by meeting those customer needs. Since the needs for total volume of supply and peak rates of use vary among customers, the costs to the utility of providing service also vary among customers or classes of customers." In other words, there are significant cost implications to the ability a utility system must have to meet peaking patterns. Therefore, one must have an in-depth understanding of the Utility's expenses in order to allocate them properly into functional cost components.

NH Consulting uses a base-extra capacity methodology to functionalize costs into the following components, as defined by the AWWA in the M1 Manual:

- ➤ Base Costs costs that tend to vary with the total quantity of water used plus those O&M expenses and capital costs associated with service to customers under average load conditions, without the elements of cost incurred to meet water use variations and resulting peaks in demand.
- > Extra Capacity Costs costs associated with meeting rate-of-use requirements in excess of average and include O&M expenses and capital costs for system capacity beyond that required for average rate of use.
- ➤ Customer Costs those costs associated with serving customers, irrespective of the amount or rate of water use.
- ➤ **Direct Fire Protection Costs** those costs that are applicable solely to the fire-protection function.

3) Allocation of Cost Components into Customer Classes

Special care must be taken in the selection of customer classifications. In setting customer classes, one must consider service characteristics, demand patterns, and whether service is provided both inside and outside city limits. Customers grouped in the same classification must utilize water for similar purposes and in similar patterns.

The utilization of the base-extra capacity methodology requires an in-depth analysis of customer usage patterns in order to gain a thorough understanding of the demand factors imposed by each customer classification. While setting appropriate customer classifications, the customer's average and peak usage must be examined.

The ultimate goal of the customer usage analysis is to distribute cost components (base costs, extra-capacity costs, customer costs, and direct fire protection costs) to customer classes based on their specific usage patterns.

² American Water Works Association M1 Manual, Water Rates, Fourth Edition, 1991.

4) Design Water Rates

Water rate design is often a daunting and complex task. The primary consideration is to recover from each customer class, within practical limits, the cost to serve that customer class. However, special care must be taken to ensure that rates are equitable among customer classes, and that customers do not experience "rate shock" because of the new rate structure. In addition, it is important to realize that there are many political and policy influences on the rates charged by a water utility. Water rates must also send appropriate pricing signals to the utility's customers. Many rate options exist, including: Minimum bill by meter size; Minimum bill by customer class; Volumetric rate by meter size; Volumetric rate by customer class; Conservation rates; Inclining block rates; Declining block rates; Uniform block pricing; Conservation incentives; Marginal cost rates; Unmetered rates; Direct fire-protection rates The goals of the individual utility must be taken into consideration while evaluating each water rate option.

WORK PLAN

The Project Team has put together a work plan that accomplishes the four steps of rate design and accomplishes the goals/objectives outlined by the Town. NH Consulting's general approach to rate design is to first thoroughly understand the goals of the Utility and design rates which meet those goals. The Project Team will discuss rate design options and project goals with the Town in a kick-off meeting, which will set the tone and direction of the project.

Task Number	Task Name	Description	Deliverable (if any)
1	Revenue Requirement Determination	Development of Revenue Requirements for the base-year utilizing historical actual costs, Town budgets, debt service schedules, capita improvement plans and information/input from Town staff.	Detailed schedule outlining the base-year revenue requirement and the basis of development, assumptions, and adjustments will be provided to and reviewed with Town staff in a work-paper document. Base year revenue requirements will be relied upon to develop five-year revenue requirements.
2	Allocation of Revenue Requirements Between Utilities	Base-year Revenue Requirements will then be allocated between the utilities based upon a variety of cost-causation factors. NH Consulting will rely upon input from Town staff to ensure appropriate allocations have been made.	A detailed schedule which allocates the Revenue Requirements between the three utilities and the allocation factors utilized for each lineitem will be identified and provided to Town staff in a work-paper document. The project team will seek approval of the allocations. The results of this analysis will be incorporated into the five-year Revenue Requirement projections for each utility.
3	Development of Five- Year Revenue Requirement Forecast	Once the base year revenue requirements for the test year have been developed, NH Consulting will work with Town staff to develop a five-year projection of revenue requirements for each utility. Known and measurable changes such as capital improvements, future debt issues and process changes, will be taken into account. The project team will work closely with Town staff project these costs into the five-year planning period considering elements including, but not limited to, inflation, personnel changes, growth impacts, etc. Existing costs will be determined as well as the costs for the proposed CIP. O&M reserves repair and replacement reserves	Detailed schedules outlining the five-year projection and the basic assumptions used to make those projections. These schedules will likely be included in the final report of the study.

		will be established to coincide with the Town's financial policies.	
4	Functionalization of Revenue Requirements	Once revenue requirements have been determined and projected for the five-year study period, NH Consulting will functionalize each cost component into functional categories, based on that cost. Cost components for the water utility will be further functionalized into base, extra-capacity, and customer cost categories. Wastewater components will be functionalized into flow, treatment, and customer cost categories.	Cost functionalization work- paper schedules will be reviewed with Town staff and will be relied upon for the allocation of costs to customer classes.
5	Customer Demand Analysis	NH Consulting will next examine the historical usage patterns of the Town's current customer classes and will evaluate possible new customer classifications. NH Consulting will examine the usage patterns of the customer classes to determine their average and peak usage. The customer demand analysis is not only useful in cost allocations, it also enables the utility to make future revenue projections, as well as serve as a tool in water resource planning. In addition, NH Consulting will use this analysis to review the Town's current customer classifications as to	Historical customer demands, average use, and peaking patterns will be provided to Town staff in detailed work-papers for review and incorporation into the customer cost allocations and future use projections.
6	Customer Count and Demand Projections	appropriateness. The next step in the analysis is to project future customer growth. NH Consulting will examine historical growth patterns, and discuss future growth with the Town's utility and planning departments to make this projection. In addition, NH Consulting will analyze historical usage patterns and customer growth projections to project usage for the five-year study period.	Future projections of customer count and demands will be reviewed with Town staff. The final report will summarize these projections and the basic assumptions utilized in making these projections.
7	Allocation of Cost Components to Customer Classes	Once NH Consulting has accurately functionalized costs into cost components and has analyzed customer demands, NH Consulting will be able to allocate costs to customer classes based on their usage patterns, and thus relative demands they place on utilities.	Detailed work-papers allocating costs to customer classes will be reviewed with Town staff. The final report will summarize the results of the cost allocation analysis.
8	Rate Design	The previous steps have allocated	The final rate design work

		costs to customer classes based on their system demands and have projected customer demands, and thus billing units, into the future. The final step of the analysis is to design rates for the utilities. NH Consulting will first determine cost-of-service based rates for each customer class. Additionally, NH Consulting will provide alternative rate design options if deemed necessary. The ultimate rates recommended by the project team will be fair and equitable among customers; fully recover the costs associated with providing services; and will meet the goals of the Town as defined in the project kick-off meeting.	papers will be reviewed with Town staff. The recommended rate design will be incorporated into the final report.
9	Preliminary Draft Report	NH Consulting will prepare a preliminary draft report for the Town that discusses the methodology used during the analyses, the critical assumptions made by the project team, and findings and recommendations. The project team will present the draft report to Town staff for comment.	A draft report will be provided to Town staff for comment/edits. Unless otherwise requested by the Town, the draft report will be provided in an electronic, PDF format.
10	Issuance of Final Report	NH Consulting will incorporate the Town's comments into the draft report, and will issue a final report to the Town. This report would include an executive summary, which documents the findings and recommendations in a clear and concise manner.	The project team will provide the Town with the final report.
11	Presentation of Findings	NH Consulting will present findings in up to two regularly scheduled or special called meetings/workshops or public hearings. The project team will educate the Council and/or the public on the methodology, findings, and recommendations of the project.	NH Consulting typically presents findings with a Power-Point presentation, or similar format as deemed appropriate.

NH Consulting will seek to have a clear understanding of Utility Commission and City Council's expectations and receive input prior to development of final recommendations.

Additional Scenarios

It has been the experience of NH Consulting that in order for officials to be able to make the best-informed decisions pertaining to the future of the utility, it may be necessary to run multiple "what-if" scenarios for consideration. These scenarios may include rates with or without future funding for CIP projects, or scenarios looking at different levels of base fees versus volumetric fees, or scenarios evaluating potential changes to customer classifications. NH Consulting will work with the City to identify if any alternative "what-if" scenarios are necessary, and if they are, NH Consulting will commit to running these scenarios as necessary in order to ensure the City has all the information necessary to make informed decisions.

Meetings and Development of Materials

NH Consulting considers the role of consultant to the City of Rollingwood to consist of more than simply developing a rate mode and writing a report. Rather, NH Consulting considers its role as one of guiding the City through the process of considering and evaluating changes to its wastewater utility rates. This role includes not just running numbers and writing a report, but also attending meetings with City staff, City Council, and the Utility Commission, providing guidance on the best way to approach policy initiatives, listening to the City Council and Utility Commission and the public and incorporating their thoughts and concerns into the model, and assisting with the development of materials and communications with the public and even the ordinance to be adopted.

It is extremely important to NH Consulting that the City receives the time and assistance it needs to determine the most appropriate path forward for the City's wastewater utility. NH Consulting will not only develop rates and write a report, but will guarantee assistance to the City in the other elements involved including public communications and even discussing implementation of final rates with the City's billing company. NH Consulting will also be available anytime during the five-year study period to assist with any future questions pertaining to the rates and recommendations.

As such, this proposal does not limit the number of meetings with City staff, the City Council or the Utility Commission – but instead, NH Consulting will commit to doing whatever is necessary to get the job done and see that the City is able to adopt changes to its rates as necessary.

Proposed Fees

Proposed Fees

NH Consulting proposes to perform the services described herein for a guaranteed-not-to exceed fee of \$10,870. The City would be billed monthly based upon percentage of completion, with the final payment to be due upon delivery of final report and presentation of findings. The project budget and scope of services presented herein reflect the project team's understanding of the City's specific needs. The project team is willing to negotiate price based on an adjusted scope of services to meet the City's specific needs and budgetary limitations if deemed necessary.



irm Profile

NELISA HEDDIN CONSULTING, LLC PROFILE

NH Consulting is a management consulting firm specializing in the financial planning and management of municipal utilities. NH Consulting works closely with each client to develop strategic, individualized solutions. We provide a full range of services to meet our clients' complex needs including cost of service and rate design studies, impact fee analysis, and budgeting assistance.

NH Consulting works closely with each client to thoroughly understand their unique needs, goals, issues and challenges and develops strategic solutions customized to address the individualized needs of each client.

Services provided by NH Consulting include:

- Cost of Service and Rate Design Studies
- ➤ Comprehensive Fee Analysis
- ➤ Indirect Cost Allocation Studies
- Impact Fee Analysis
- Pro Forma Analysis
- ➤ Bond Issuance Support
- > Annual and Long Term Operational Budgeting
- ➤ Cost Benefit Analysis
- Comparative Benchmarking Analysis
- Financial Planning and Modeling
- Financial Planning and Modeling
- Financial Planning and Budgeting for CIP Programs
- Public Education Programs
- > Service Area Valuations
- Feasibility Analysis
- Regionalization Planning and Implementation
- Expert Witness Testimony
- ➤ Legislative Support
- ➤ Billing System Reviews and Implementation

Strategic – Innovative - Excellence

Nelisa Heddin, president of NH Consulting, is Past Chair of the Texas AWWA Rates and Charges Sub-Committee, and is still actively involved in this professional organization. Ms. Heddin brings the most innovative solutions in the industry to each of her clients – allowing her to develop customized strategies to meet each of her clients needs.



Project Team Profile

PROJECT TEAM PROFILE

NELISA HEDDIN, PROJECT MANAGER

Ms. Heddin will serve as the project manager for this engagement, bringing over 19 years in utility rate design to this engagement. Ms. Heddin will be performing the financial analysis and will responsible for the overall quality control for this engagement.

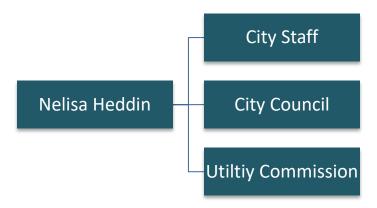
Ms. Heddin is an industry expert in financial planning and management for municipal utilities, specializing in cost of service and rate design studies, impact fee analysis, cost benefit analysis, and annual and long-term budgeting. Ms. Heddin has over 19 years experience in providing consulting services to utilities of all sizes throughout the Southwest. She is a Past-Chair of the Texas AWWA Rates and Charges Sub-committee and has been invited to speak at numerous industry functions regarding cost of service issues, rate design, water loss and capital financing.

Expertise You Can Rely On – Quality You Can Trust

NH Consulting assigns a single project manager who services as project manager and analyst for each engagement – this ensures continuity throughout each engagement. Nelisa Heddin, the proposed project manager for this engagement, is a leading expert in cost of service and rate design studies, having worked for entities across the United States such as the Cities of Dallas, Phoenix, Tucson, Little Rock, Webster, Pflugerville, and Georgetown.

Organizational Chart

Nelisa Heddin, president of NH Consulting, will be working directly with the City on this engagement. While administrative staff may be utilized to some degree to assist in some areas such as data entry, Ms. Heddin will perform the financial analysis, write the report and will work directly with the City. It is the perspective of NH Consulting that the City must have direct access to the expert in this field rather than staff who have limited experience. As such, the organizational chart for this engagement is very simple:



Nelisa Heddin

President

Professional Background

Nelisa Heddin is an industry expert in financial planning and management for water and wastewater utilities; specializing in cost of service and rate design studies, impact fee analysis, cost benefit analysis, and annual and long-term budgeting. Ms. Heddin has over 16 years experience in providing consulting services to utilities of all sizes throughout the Southwest. Ms. Heddin has a Masters of Business Administration with a specialty in Finance. She is a Past-Chair of the Texas AWWA Rates and Charges Subcommittee and has been invited to speak at numerous industry functions regarding water and wastewater rates, rate design, water loss, and capital financing.

Education

B.S., Biology, New Mexico State University, 1996 MBA, Finance, New Mexico State University, 1999

Professional Affiliations

American Water Works Association Past Chairman Texas AWWA Rates and Charges Subcommittee Texas Municipal League Texas Government Financial Officers Association

Sample of Relevant Project Experience

Cost of Service and Rate Design Projects

Bistone Municipal WSC City of Alamo Heights, Texas City of Bastrop, Texas

City of Bonham, Texas

City of Burnet, Texas City of Cameron, Texas

City of Copperas Cove, Texas

City of Corinth, Texas

City of Cuero, Texas

City of Del Rio, Texas

City of Friendswood, Texas

City of Garland, Texas City of Gladewater, Texas

City of Horseshoe Bay, Texas

City of Idabel, Oklahoma

City of Krum, Texas

City of Lago Vista, Texas

City of Leon Valley, Texas

City of Little Rock, Arkansas

City of Lindale, Texas

City of Mexia, Texas

City of Midland, Texas

City of Missouri City, Texas

City of Moulton, Texas

City of Murphy, Texas

City of New Madrid, Missouri

City of North Lake, Texas

City of Pecos, Texas

City of Pflugerville, Texas

City of Phoenix, Arizona

City of Richmond, Texas

City of Selma, Texas

City of Southside Place, Texas

City of Sweet Water, Texas

City of Webster, Texas

City of Wortham, Texas

Eldorado Area WSD

Fair Management, LC

Gorforth SUD

La Ventana Utilities

MB Wastewater Services, LLC

Quail Valley Utility District

Southern Crossing Utilities

Travis County WCID #17

West Travis County Public Utility

Agency

Whiterock Water Supply Corporation



Impact Fee Studies

West Travis County Public Utility Agency

City of Southside Place, Texas

City of Cuero, Texas City of Bastrop, Texas City of Burnet, Texas City of Corinth, Texas

City of Missouri City, Texas

Valuation Analysis

Central Texas UDC U.S. Navy Green Valley SUD

West Travis County Public Utility Agency City of Dallas, Texas City of Fort Worth, Texas

Operations and Management Reviews

Quail Valley Utility District City of Bastrop, Texas City of Gladewater, Texas City of Waco, Texas City of Uvalde, Texas City of Galveston, Texas

Other Projects

Central Texas UDC - Facilities Acquisition City of Bee Cave - Litigation Support and Expert Witness

Negotiations Testimony

La Ventana - Litigation Support and Expert Witness

City of Georgetown/ Chisholm Trail SUD -

Regionalization Feasibility Testimony

City of Georgetown - Contract Assignment

Consents

City of Lakeway - Review of Utility Rates of

Lakeway MUD

Canyon Lake Rate Payers – Litigation Support and Expert

White Bluff Rate Payers - Litigation Support and Expert

Witness Testimony

Witness Testimony

Publications and Presentations

Texas H2O, November/December 2004, "Finding the Water: How to Cope with HB3338"

Office of Rural Community Affairs, 2004 – <u>Water Related Training for Local Leaders</u>

Texas Water, 2004 – Professional Paper - Water Audits, Water Loss and HB3338

Texas Rural Water Association Annual Conference 2002– Presentation – Encroachment Issues

Incode Education Forum, 2007 – Selling Utility Rate Studies

Texas Water, 2006 – Water Loss Determination

Munis Education Forum, 2006 – <u>Utility Rate Analysis</u>

Incode Education Forum, 2006 – <u>Utility Rate Analysis</u>

TAWWA Rate Seminar, 2010 - Utility Rate Analysis

GFOAT, 2005 – *Capital Financing Seminar*

GFOAT Gulf-Coast Chapter, 2005 – Presentation – <u>The GFO's Water Challenges</u>

References

West Travis County Pu	ublic Utility Agency
Financial Manager	
Cost of Service and Ra	te Design Study
Project Description	Nelisa Heddin became familiar with the West Travis County water and wastewater systems beginning in 2007 during a contested proceeding between the Lower Colorado River Authority (LCRA) and the City of Bee Cave and eventually testified on the equitability of the rates implemented by the LCRA before the State Office of Administrative Hearings (SOAH). Ultimately, the City of Bee Cave along with Travis County MUD #3 and Hays County ended up purchasing the systems and created the West Travis County Public Utility Agency (Agency) to own and operate the systems. Ms. Heddin assisted in the acquisition of the systems and the transition of the operation of the systems to the Agency. Ms. Heddin served as the Financial Manager for the Agency assisting with budgeting, revenue tracking, and the many challenges associated with this large, regional system through 2014. Ms. Heddin has completed 4 cost of service and rate design studies for the Agency, with the most recent analysis completed in May, 2019.
Project Completion	2012 – present
Project Highlights	Financial Manager Annual Budgeting Impact Fee Analysis Wholesale Rate Analysis Cost of Service and Rate Design Capital Improvement Planning Public Education
Contact	Jennifer Riechers West Travis County Public Utility Agency General Manager (512) 263-0100 12117 Bee Cave Rd. Building 3, Suite 120 Bee Cave, Texas 78738 jriechers@wtcpua.org

City of Southside Place	, Texas
Cost of Service and Rat	te Design Study
Project Description	In 2008, Nelisa Heddin conducted a Cost of Service and Rate Design study for the City of Southside Place. The analysis evaluated the cost of providing services to residential and commercial customers and made recommendations to adjustments in rates based upon those costs. Ms. Heddin was asked to return in 2014 to conduct a follow-up study; she is scheduled to present recommendations to City Council in May, 2014.
Project Completion	2008, 2014
Project Highlights	Cost of Service and Rate Design Transitional Implementation Plan Capital Improvement Planning
Contact	David Moss City of Southside Place, Texas City Manager (713) 668-2341 6309 Edloe Ave Houston, Texas 77005 citymgr@southside-place.org

City of Webster, Tex	cas
Cost of Service and l	Rate Design Study
Project Description	Nelisa Heddin started working with the City of Webster in 2004 when she conducted a Cost of Service and Rate Design study for the City. At that time, the City was not charging residential customers for water and wastewater services – they had a "live free in Webster campaign." During the post-9/11 economic downturn, the City could no longer utilize tax-revenues to subsidize their utilities. Ms. Heddin worked closely with City staff to develop a transitional implementation plan which would slowly increase rates over time to achieve cost of service. Ms. Heddin has been asked to assist the City in subsequent studies in 2007 and 2013.
Project Completion	2004, 2007 and 2013
Project Highlights	Cost of Service and Rate Design Transitional Implementation Plan Capital Improvement Planning Public Education
Contact	Mike Rodgers, CPA City of Webster, Texas Director of Finance (281) 316-4102
	101 Pennsylvania Ave Webster, Texas 77598 mrodgers@cityofwebster.com

City of Corinth, Texas		
Cost of Service and Rat	e Design Study	
Project Description	In 2006, Nelisa Heddin conducted a Cost of Service and Rate Design study for the City of Corinth. As the City had difficulty getting rate recommendations passed in the past, Ms. Heddin worked closely with City staff to develop strategies that would ensure adoption by the City's elected officials and acceptance by the public. The analysis had to consider substantial capital improvements required on the system and developed rates to recover the revenues necessary to keep the system in compliance. Since the original analysis, Ms. Heddin has been invited to assist the City in evaluating rates in 2007, 2008, 2009, 2010 and 2013.	
Project Completion	2006, 2007, 2008, 2009, 2010 and 2014	
Project Highlights	Cost of Service and Rate Design Benchmarking Analysis Transitional Implementation Plan Capital Improvement Planning	
Contact	Lee Ann Bunselmeyer City of Corinth, Texas Director of Finance (940) 498-3280 3300 Corinth Parkway Corinth, Texas 76208 lbunselmeyer@cityofcorinth.com	