

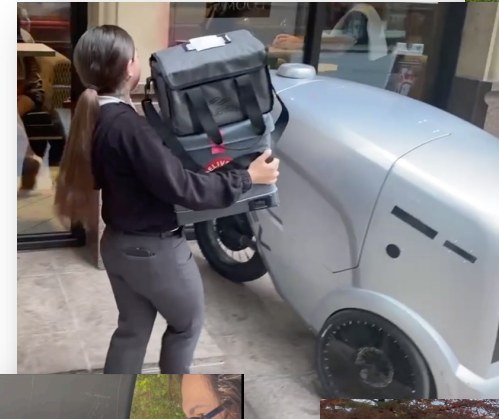


REFRACTION AI

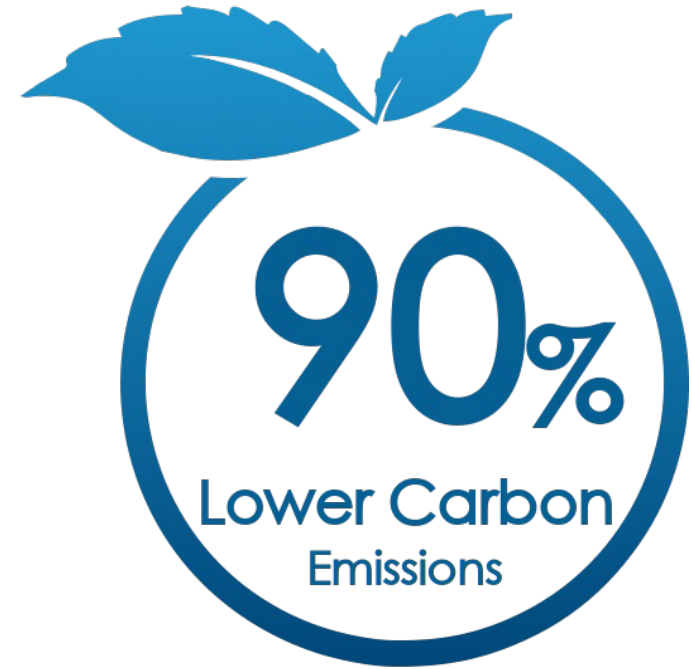
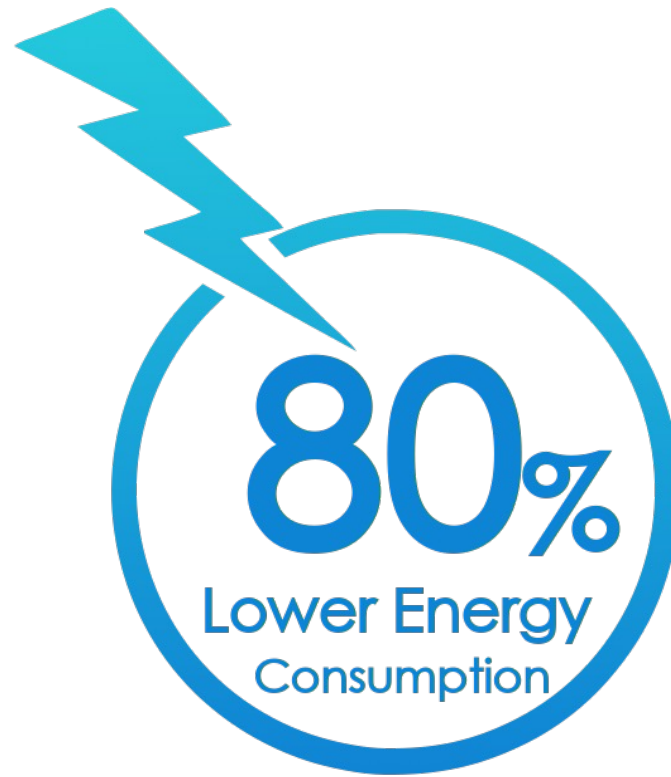
City of Rollingwood – April 19, 2023

Refraction AI: Robot-as-a-service last-mile delivery

- Delighted customers
- Profitable growth
- Margin expansion
- Brand augmentation
- Sustainable operations
- New opportunities



Scalable, profitable, sustainable



Technology enabled last-mile delivery using intelligent routing, autonomy, and tele-operations, to deliver goods safely, efficiently, and sustainably, at a fraction of the cost of conventional options





REFRACTION AI

(Click for Video)

For operators



Robots at the ready

Dedicated, virtual fleet is ready to fulfill deliveries

- Days of week
- Hours of day

No maintenance or fleet management headaches

Fleet expansion is turnkey



Integrated operations

Order management API enables seamless robot hailing and loading

Orders may be individually loaded or batched for greater efficiency

Staging and loading areas are space-efficient and conveniently located

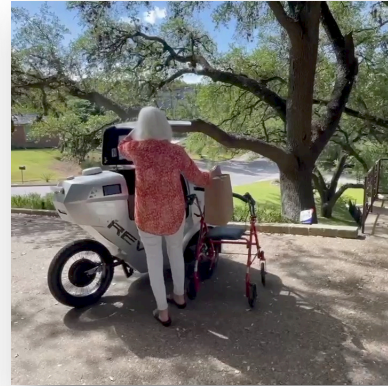


Full delivery range

Road-margin operation enables 5-mile radius

Max speed of 15 mph ensures timely deliveries

Autonomous + tele-operated travel means hitting the arrival window more precisely



Clean consumer experience

Integrated communication of status, ETA and support

Logical, secure, payload access

Nimble enough to deliver orders to curbsides, sidewalks, driveways and porches



Effective brand expression

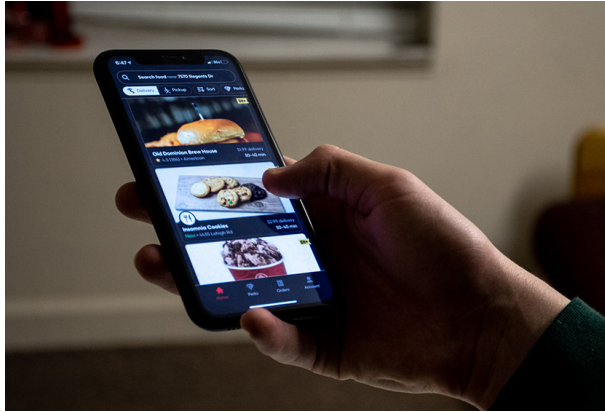
Branded, highly-visible mobile assets

Promotion/activation ready for events and opportunities

Integrated digital display advertising options



For consumers



Place an order through any supported channel



Receive a text confirmation when the order is loaded



Receive a secure access code text when the order is arriving



Use the code to open the door, and goodness awaits!

TRANSACTIONING

It's easy to buy – “lights out” app integration

AVAILABILITY

It's immediate – Robot fleet acts as a virtual, dedicated delivery fleet

RELIABILITY

All-weather, More accurate ETAs

AFFORDABILITY

It's cheaper – No tipping, right-sized delivery vehicles

SUSTAINABILITY

90% smaller carbon footprint, 80% more energy efficient

LIVABILITY

No travel lane occupancy or curbside congestion



Technology Platform

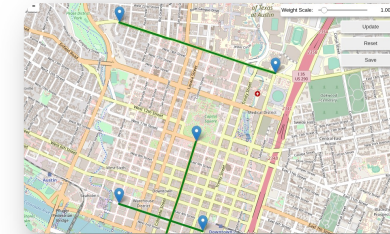
Autonomy

Portable Level 4 autonomy
Integrated tele-operation
Ultra low-cost sensor suite
Semantic, scene-based AI



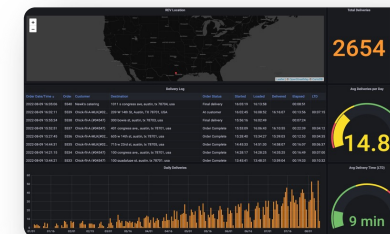
Route Optimization

Multi-criteria routing engine
Location specific
Asset configurable
Machine-learning driven



Delivery Management

Demand management
Asset management
Planning
Analytics



Operations

Tele-operations



Offshore partner in LATAM

Complete remote piloting capabilities

Full training and licensing curriculum

Turnkey, low-cost expansion

Robots



Road margin/bike lane domain

Multiple manufacturing partners

Customer configurable interiors

Branding and advertising options

Field Operations



Restaurant, grocery and retail

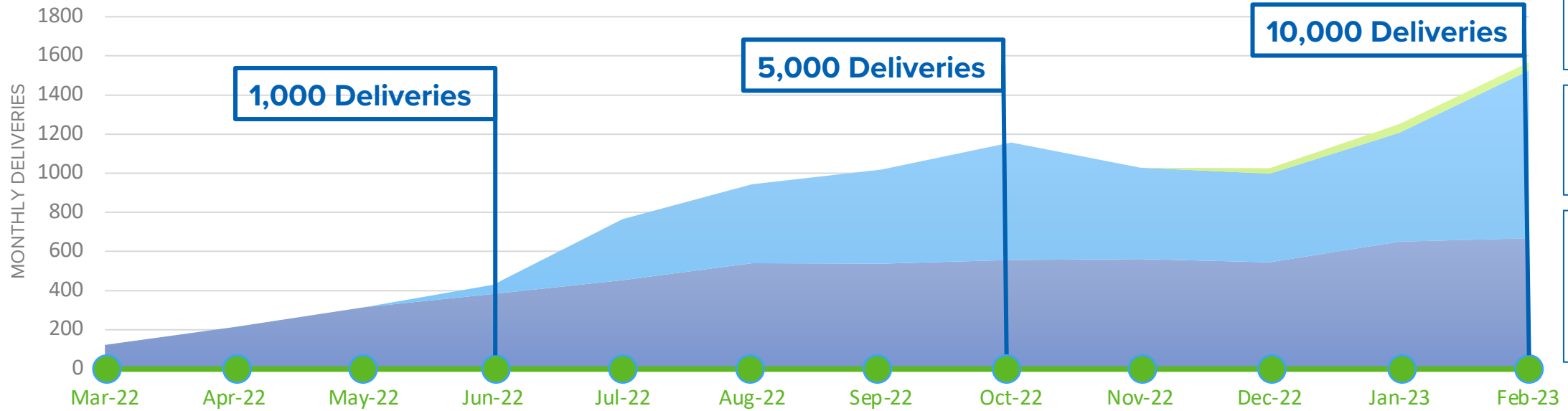
Integration with legacy systems

Design of experience support

Concierge services



Chick-fil-A



10,500+
Deliveries

19 min
Avg OTD

88
NPS

1,500
Repeat
Orders

- Initial Contract
- 1st Location
- Robot Interior Workshop
- Contract Extension
- 2nd Location
- Joint press release

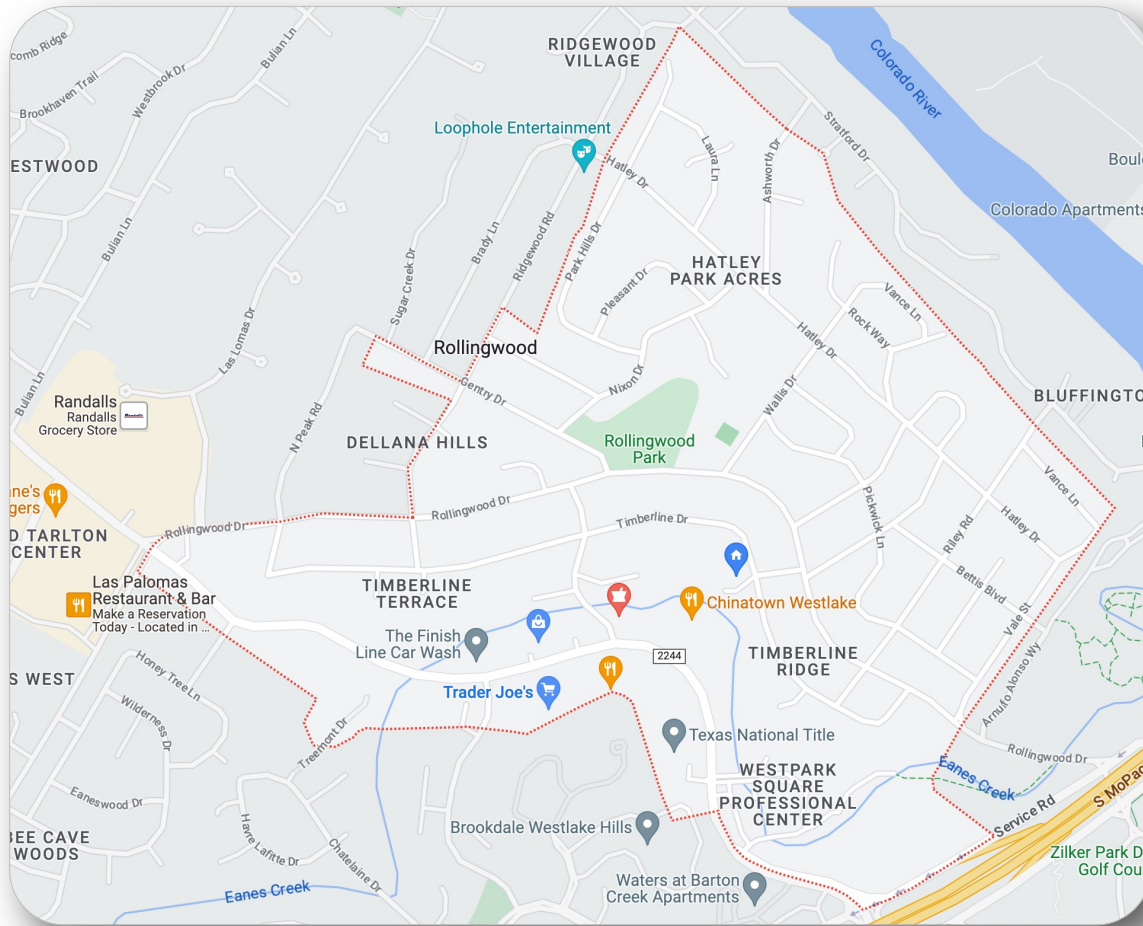
Chick-fil-A
Executive Committee
(Atlanta)

- 3rd Location
- 12-month contract extension

Chick-fil-A
Operators
Conference



Rollingwood concept



- Limited pilot, 90-120 days
- Grocery focus
- Retail centers along Bee Caves Rd
- Exclusively serving Rollingwood residents
- 2-3 robots, 12-16 hours per day
- Promoted by Refraction AI



Thanks!



The Refraction AI team



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