



HEPACO
8184 Starwood Drive
Loves Park, IL 61111
www.hepaco.com

September 8, 2025

Dear Mrs. Britney Zink:
City Of Rochelle
333 Lincoln Hwy
Attn Accounts Payable
Rochelle, IL 61068

Quote #5060473, Rochelle Municipal Utilities, Rochelle, IL

Attn: Mrs. Zink
SUBJECT: Rochelle Utilities Contaminated Oil Remediation

HEPACO is an industry-leading environmental contractor with more than 800+ employees located in 40+ service centers throughout the Eastern United States. Our environmental services range from industrial and marine services to waste solutions, remediation, abatement, demolition, emergency response, and beyond. Our strong personal relationships with customers allow us to fully understand needs and develop custom-made solutions. Success in this highly competitive market requires that we provide excellent service. Your expectations determine the minimum performance standards by which we measure our own success. At HEPACO, we are committed to delivering the highest value for your investment, whether it's tackling a complicated environmental issue or providing routine services. We go above and beyond to complete every task to your full satisfaction—that's the HEPACO Difference.

HEPACO brings our team of skilled and cross-trained professionals to complete this project effectively and efficiently. We stand firmly behind our work and take pride in our commitment to deliver outstanding value and top-notch service at competitive prices.

We look forward to working with you to complete this project. Please call me at (800) 888-7689 or email me at with any questions.

Sincerely,

Robert Clankie
Field Service Project Manager
Phone: 779-774-6855
rclankie@hepaco.com



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QUOTE CONDITIONS

The proposal is based on the following assumptions and site conditions. Any work which falls outside of the assumptions will constitute work beyond the intended scope and be completed upon mutually satisfactory terms.

- A signed quote and associated PO# issued to HEPACO will be required prior to start of work.
- Work shift includes portal to portal travel time.
- HEPACO will have unobstructed access to the jobsite and immediate work areas.
- All non-fixed equipment and materials will be removed from the work area prior to HEPACO site arrival.
- A water source and electricity will be available to the crew for the duration of the project, if water and electricity cannot be provided, applicable equipment charges may be incurred (i.e., generators, water tanks, pumps, etc.).
- Any onsite scope revisions, requests or adjustments will be communicated to the onsite supervisor, addressed by project management, and authorized by a customer representative which may result in additional project costs.
- Time over eight (8) hours in the normal workday and all-day Saturday is considered overtime and will be billed at 1.5 times the applicable straight time rate for all billable personnel unless otherwise quoted. Sunday and Holidays are considered premium time and will be billed at 2.0 times the applicable straight time rate for all billable personnel unless otherwise quoted.
- Any delays outside of HEPACO control will be considered Standby Time and charged at T&M rates.
- Waste disposal pricing is an estimate only; waste must meet the outlined waste criteria. Actual waste volumes/tonnage will be invoiced accordingly.
- All waste generated during the project will remain onsite until applicable profiles and shipping papers are reviewed and approved.
- A generator representative will be available to sign all bill of lading/manifests prior to any waste being removed from the site.
- HEPACO is not responsible for any damage to the pool floor from remediation efforts.
- HEPACO will store roll off boxes in the South parking lot until disposal is approved to take in.
- City of Rochelle is responsible for dismantle and re assembly of pool fence.



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QUOTE CONDITIONS

- Equipment matting is not charged on this quote due to the City of Rochelle public works providing the mats.



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QUOTE SUMMARY

Description	Estimated Amount
TASK 1: MOBILIZATION AND DEMOBILIZATION	\$14,298.40
\$7,149.20 per day, estimated 2 days	
TASK 2: CREW AND EQUIPMENT	\$42,804.96
\$14,268.32 per day, estimated 3 days	
TASK 3: CLOSURE SAMPLES AND ANALYTICAL	\$810.50
\$810.50 per day, estimated 1 days	
TASK 4: (ESTIMATED) BULK DISPOSAL	\$2,200.00
TASK 5: SALES OF MATERIALS	\$840.00
Subtotal	\$60,953.86
Estimated Recovery Fee	\$12,983.17
ESTIMATED QUOTE TOTAL *	\$73,937.03

* Quote total is an estimate. Final billing will be based upon actual quantities of resources used and/or volumes of waste produced in performance of the quoted services.



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TASK 1: MOBILIZATION AND DEMOBILIZATION

TASK 1: TOTAL LABOR, EQUIPMENT, AND MATERIAL	\$14,298.40
\$7,149.20 per day, estimated 2 days	
Estimated Recovery Fee	\$3,045.56
Estimated total, including Fees	\$17,343.96

TASK 2: CREW AND EQUIPMENT

TASK 2: TOTAL LABOR, EQUIPMENT, AND MATERIAL	\$42,804.96
\$14,268.32 per day, estimated 3 days	
Estimated Recovery Fee	\$9,117.46
Estimated total, including Fees	\$51,922.42

TASK 3: CLOSURE SAMPLES AND ANALYTICAL

TASK 3: TOTAL LABOR, EQUIPMENT, AND MATERIAL	\$810.50
\$810.50 per day, estimated 1 days	
Estimated Recovery Fee	\$172.64
Estimated total, including Fees	\$983.14

TASK 4: (ESTIMATED) BULK DISPOSAL



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DISPOSAL

Profile / Waste Code	Waste Description	Price/UOM
CNO	NON HAZARDOUS SOLID	\$220.00 / ton

*The following minimum price(s) will apply:

Profile/Waste Code	UOM	Minimum Price
CNO	container	\$1,000.00

TRANSPORTATION

Transportation Hub	Vehicle Type	Unit Rate	Unit of Measure
WM Laraway RDF	Roll Off Straightjob	N/A	N/A

Transportation is covered by Labor, Equipment, and Material on another Task.

WASTE CLASSIFICATIONS SPECIFICATIONS

Waste Code	Description
CNO	Non Hazardous Solid Non-pourable at 70°F No free liquid Must be able to pass (paint filter/penetration) tests Must be able to be landfilled Biodegrade-able absorbents will be stabilized prior to land No herbicide, pesticides, or cyanides Source of PCB < 50 ppm PRIMARY DISPOSAL METHOD: NON HAZARDOUS LANDFILL ***** No Free Liquid Non-hazardous Biodegrade-able absorbents will be stabilized prior to land No PCB pH – 2.1 to 12.4 PRIMARY DISPOSAL METHOD: NON HAZARDOUS LANDFARM

TASK 5: SALES OF MATERIALS

Amount	Description	Qty/UOM	Days	Unit Price	Extended Total
1	Absorbent Boom, 5in x 10ft x 4/Bale	2 bale	n/a	\$97.00	\$194.00



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Amount	Description	Qty/UOM	Days	Unit Price	Extended Total
1	Caution Tape/Roll	1 each	n/a	\$61.00	\$61.00
1	TOP SOIL	10 cubic yard	n/a	\$58.50	\$585.00
				Total	\$840.00

TASK 5: TOTAL ESTIMATE	\$840.00
Estimated Recovery Fee	\$178.92
Estimated total, including Fees	\$1,018.92

GENERAL CONDITIONS

- The customer hereby acknowledges that the estimated cost is based upon a preliminary appraisal by a HEPACO Representative, and that except for minimums, the amount invoiced by HEPACO will be based upon labor, equipment and materials actually expended in performing the scope of work. For any additional work beyond the original scope of work, time and material rates will apply.
- This proposal is contingent upon credit approval and valid for thirty (30) days.
- Terms: Net 30 Days
- For work to begin we ask that you acknowledge the quotation with a signature and provide the appropriate purchase order number. where modifications to the scope of services become necessary, HEPACO will notify the customer promptly and obtain customer authorization for such modifications and a revised contract price will be established in order to finish the project.
- All projects require a two (2) week notice to proceed. HEPACO will make every effort possible to meet all our customer's requests; however, HEPACO cannot guarantee a project start date with less than two (2) weeks' notice to proceed.
- A four (4)-hour minimum will apply to all unit pricing quoted by the hour.
- This proposal is contingent on the customer providing full and complete access to the site. Customer represents and warrants to HEPACO that the customer has the legal right, title and interest necessary to provide access to the site. In addition, customer warrants that it has supplied HEPACO complete and accurate information regarding the site, subsurface conditions, utility locations, site ownership, hazardous materials or wastes and other substances or hazards likely to be present and any other reports, documentation or information concerning the scope of work.
- Prices do not include any surgical excavation around utilities, surface and/or subsurface structures (it is assumed utilities are not present)
- Customer will provide any required sampling/analysis, technical reports, surveying, compaction testing and/or private utility locating services unless otherwise noted.
- Disposal will be managed within the HEPACO Network of Approved Facilities.
- All disposal prices are based on final profile approval and waste acceptance by the disposal facility.
- Materials are subject to additional charges if they do not conform to the listed specifications.



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GENERAL CONDITIONS

- Customer is responsible for any additional price associated with non-conforming waste as determined by the disposal facility.
- Local, state and federal fees/taxes applying to the generating location/receiving facilities are not included in disposal pricing and will be added to each invoice as applicable.
- A Profile Approval Fee of \$125 and Profile Recertification fee of \$35 for recertification will be charged upon profile approval or recertification.
- HEPACO supports many invoice delivery options (E-mail, Electronic Invoicing, EDI, Etc.). Pricing is based on HEPACO's standard invoice delivery method of E-mail. If another delivery method is required there could be an additional service fee per invoice. Any alternate delivery methods must be reviewed and approved by HEPACO prior to acceptance and implementation.
- A variable Recovery Fee (that fluctuates with the DOE national average diesel price), currently at 21.3%, will be applied to the total invoice. For more information regarding our recovery fee calculation please contact your customer service representative.
- A variable Global Tariff fee, currently at 3.8%, has been added to the recovery fee. For more information on the Tariff Fee please visit our website www.cleanharbors.com/recoveryfee
- All work will be completed in one mobilization unless otherwise noted.
- Time over eight (8) hours in the normal workday and all day Saturday is considered overtime and will be billed at 1.5 times the applicable straight time rate for all billable personnel unless otherwise quoted. Sunday and Holidays are considered premium time and will be billed at 2.0 times the applicable straight time rate for all billable personnel unless otherwise quoted.
- Unit prices quoted by the day will be billed at the full day rate for any work on site. There will be no partial billing for partial workdays.
- Unit prices quoted by the day apply up to eight (8) hours per day. After eight (8) hours per day, the day rate will be pro-rated for additional hours.
- This proposal is submitted contingent upon the right to negotiate mutually acceptable contract terms and conditions, which are reflective of the work contemplated, and an equitable distribution of the risks involved therein. In the event that such agreement cannot be reached, HEPACO reserves the right to decline to enter into such an agreement without prejudice or penalty.
- In the event that legal or other action is required to collect unpaid invoice balances, Customer agrees to pay all costs of collection, including reasonable attorneys' fees, and agrees to the jurisdiction of the Commonwealth of Massachusetts.
- E-Manifests: EPA Requires electronic filing and reporting of manifest. To cover the cost of the E-Manifest and administrative cost of entering manifest into the system and managing the data, HEPACO will charge \$27 per manifest on every invoice.
- Unless specifically noted, these prices are based on a non-union work force, no prevailing wages, no certified payroll, no overtime work, and no performance bond.
- If the work is performed over, adjoining, and/or in water such that the U.S. Longshoremen's and Harbor Workers' insurance or Jones Act insurance apply, then an additional fee of the percentage listed of total invoiced labor costs for the Work will be added to compensate for U.S. Longshoremen's and Harbor Workers' insurance or Jones Act insurance and related risks.



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GENERAL CONDITIONS

- Customer will be responsible for providing water on site. If not provided, additional charges will apply.
- If groundwater is encountered, additional pricing for transportation, disposal, management, and/or containment will apply according to the HEPACO Time and Materials Rate Sheet.
- Prices do not include any required permitting unless otherwise noted.
- Additional prices related to unexpected, concealed, or unknown conditions or any delays at the project site shall be incurred by customer.
- HEPACO will not be held responsible if underground or above ground structures, cables, conduits, site features, property, materials, or equipment are destroyed, damaged, or rendered inoperable during the project.
- Pricing includes HEPACO's standard insurance coverage. Adding additional insured or increased coverage will be at additional pricing and will be quoted on a case-by-case basis.



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ACKNOWLEDGEMENT

Your signature below indicates your acceptance of the pricing and terms detailed in the quote above, and the Field Services Agreement in the following pages.

Thank you for the opportunity to be of service.

CUSTOMER'S AUTHORIZED
REPRESENTATIVE OR AGENT

Signature

Jesse A. Fugere

Print Name

9/9/2025

Date

815-561-2091

Phone

HEPACO

Signature

Print Name

Date

Purchase Order Number

Chubb

Customer Insurance Carrier



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FIELD SERVICES AGREEMENT

The Customer acknowledges that the estimated cost is based on a preliminary on-site appraisal by the Clean Harbors field representative and that the amount invoiced by Clean Harbors will be based on labor and materials actually expended in performing the Scope of Work. Any changes in the Scope of Work will be billed in addition to the estimated cost specified above. Customer hereby assigns to Clean Harbors all rights to any insurance payments that Customer may be entitled to receive to pay for the Services provided under this Field Services Agreement and hereby authorizes its insurance company or agent to pay Clean Harbors directly. Customer agrees that all charges that are not paid to Clean Harbors by its insurance company will be paid by the Customer.

This Field Services Agreement establishes the terms and conditions under which Clean Harbors agrees to provide, and Customer agrees to pay for, Services. In consideration of the mutual covenants contained herein, and for other good consideration, the receipt and sufficiency of which is hereby acknowledged, the parties have caused this Agreement to be executed by their duly authorized representative as of the date first written below.

STANDARD TERMS AND CONDITIONS

1. Clean Harbors shall provide all labor, materials, tools, equipment and subcontracted items necessary to perform the Services described in the Scope of Work. Clean Harbors represents that it is properly licensed, possesses the requisite skills and shall perform the work in a professional and workmanlike manner.
2. Customer shall provide full and complete information regarding the site, surface and subsurface conditions, utility locations, site ownership, contractor access, hazardous materials or wastes and other substances or hazards likely to be present and any other reports, documentation or information concerning the site or Scope of Work which may reasonably be provided to Clean Harbors. Customer represents and warrants to Clean Harbors that Customer has the requisite legal right, title, and interest necessary to provide access to the job site.
3. Clean Harbors shall maintain the following insurance coverages during the performance of the Services:
 - General Liability: \$1,000,000
 - Automobile Liability: \$1,000,000
 - Worker's Compensation: Statutory

The Customer agrees that Clean Harbors' liability under this Agreement and Scope of Work shall not exceed the value of this contract, or the amount paid to Clean Harbors by Customer, whichever is less.

4. The payment terms set forth herein are contingent upon the approval of Clean Harbors' Credit Department. In the event of a change in Customer's financial condition, Clean Harbors reserves the right to alter, change, or modify payment terms, and to immediately stop work. The failure of Clean Harbors to exercise its rights under this article at any time shall not constitute a waiver of Clean Harbors' continuing right to do so. Payment of the total estimated cost is required prior to performance of any service by Clean Harbors unless other payment terms have been established by the parties.

Clean Harbors' standard terms of payment to approved accounts are net fifteen (15) days from the date of invoice. Interest shall accrue at the rate of one and one half (1.5%) percent per month, or at the maximum rate allowed by law, after fifteen (15) days. In the event that legal or other action is required to collect unpaid balances or invoices, Customer agrees to pay all costs of collection, including reasonable attorneys' fees, which may be incurred by Clean Harbors. "Legal or other action" as used above shall include bankruptcy and insolvency proceedings.

Customer's obligation to pay the amounts due pursuant to this Agreement shall not be conditioned upon or limited by the types, amounts or availability of Customer's insurance.

Customer agrees to pay Clean Harbors in accordance with Clean Harbors' published Rate Schedule ("Rates") for any litigation support or testimony provided by Clean Harbors in connection with, or arising out of, the work performed by Clean Harbors hereunder.

5. In the event that work is suspended or terminated for any reason prior to the completion of the Scope of Work, Customer agrees to pay for labor, equipment, materials, disposal and other costs incurred by Clean Harbors at the Rates and for reasonable demobilization costs.
6. Customer agrees that Clean Harbors shall not be responsible for pre-existing contamination at the job location, natural resource damage, or for indirect, incidental, consequential or special damages, including loss of use or lost profits, resulting from or arising out of the performance of the Scope of Work by Clean Harbors, its employees, agents and/or subcontractors.
7. The terms and conditions of this Agreement and Scope of Work and any Clean Harbors change orders or Clean Harbors daily work sheets signed by both parties constitute the entire agreement between the parties. Additional, conflicting or different terms on any Purchase Order or other preprinted documents issued by Customer shall be void and are hereby expressly rejected by Clean Harbors. In the event that any portion of this Agreement is invalidated for any reason, the parties agree that all other provisions of this Agreement shall remain in force and effect.
8. Customer's representative or agent represents and warrants to Clean Harbors that it is duly authorized to execute this Agreement on Customer's behalf.