

October 14, 2025
Our 96th Year**Ship To:**CITY OF ROCHELLE (IL)
251 E 1ST AVE
ROCHELLE, IL 61068
US**Bill To:**CITY OF ROCHELLE (IL)
333 LINCOLN HWY
ROCHELLE, IL 61068
United StatesAttn: BLAKE TOLIVER
Phone:
Email: btoliver@rmu.net**Altec Quotation Number:** 1906412 - 1
Account Manager: Toni L Tribby
Technical Sales Rep: Christy Crowder

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	<u>Unit</u>		
1.	Altec Model AT48M Articulating Telescopic Aerial Device with a fiberglass upper boom and fiberglass insulator in the articulating arm and proportional joystick upper controls. Built in accordance to ALTEC's standard specifications and to include the following features: <ul style="list-style-type: none">A. Ground to Bottom of Platform Height: 47.5 feet at 6.7 feet from centerline of rotation (14.48 m at 2.04 m)B. Working Height: 52.5 feet (16.00 m)C. Maximum reach to edge of platform with Upper Boom Non- overcenter: 31.2 feet (at 21.9 feet platform height)D. Upper boom extension: 110 inchesE. Continuous rotationF. Articulating Arm: Articulation is from -3 to 82 degrees. Insulator provides 19 inches of isolation.G. Compensation System: By raising the articulating arm only, the telescopic boom maintains its relative angle in relation to the ground. The work position is achieved through a single function operation.H. Upper Boom: Articulation is from -25 to 85 degrees. The fiberglass section provides a minimum of 33.1 inches of isolation in the upper boom (when retracted and 64.6 inches when extended)I. Platform leveling is achieved by a hydraulic master-slave leveling system. This lifetime system is very low maintenance.J. The dielectrically tested, insulating upper control system includes the following boom tip components that can provide an additional layer of secondary electrical contact protection. Control Handle: A single handle controller incorporating high electrical resistance components that is dielectrically tested to 40 kV AC with no more than 400 microampers of leakage. The control handle is green in color to differentiate it from other non-tested controllers. The handle also includes an interlock guard that reduces the potential for inadvertent boom operation. Auxiliary Control Covers: Non-tested blue silicon covers for auxiliary controls. Control Console: Non-tested non-metallic control console plate. Boom Tip Covers: Non-tested non-metallic boom tip covers. The covers are not	1	

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	dielectrically tested, but they may provide some protection against electrical hazards.		
K.	Hydraulic system: Open center (full pressure), maximum flow 6 GPM, maximum operating pressure 3,000.		
L.	Dielectric rating: Category C, 46 kV and below		
M.	Unit is painted with a powder coat paint process which provides a finish-painted surface that is highly resistant to chipping, scratching, abrasion and corrosion. Paint is electrostatically applied to the inside as well as outside of fabricated parts then high temperature cured prior to assembly ensuring maximum coverage and protection.		
N.	Manuals: Two (2) Operator's and Maintenance/Parts Manuals. One(1) in printed format and one(1) in electronic format available at connect.altec.com containing instructional markings indicating hazards inherent in the operation of an aerial device.		
O.	Unit meets or exceeds ANSI 92.2 standards.		
2.	Pedestal	1	
3.	Install Boom Mounted Components For Use With Manual Boom Securing System	1	
4.	Single 1-Man Platform, Fiberglass, 24" x 30" x 42", End Mount, 180 Degree Rotation -Stow SS as far as possible	1	
5.	Platform Mounted Single Handle Controls	1	
6.	Material Handling Jib/Winch, Hydraulically Articulating, Top Mounted, Round (ARM Jib)	1	
7.	One (1) Platform Step - located on the side of the platform nearest the elbow in the stowed position	1	
8.	Platform Elevator	1	
9.	Platform Cover - soft vinyl, 24 x 30 inches (610 x 762 mm)	1	
10.	Platform Liner, 24 x 30 x 42 inches (610 x 762 x 1067 mm), 50 kV Rating	1	
11.	Hydraulic Tool Circuit at Platform: One set of quick disconnect couplings at the boom tip for open center tools.	1	
12.	Engine Start/Stop & Secondary Stowage System: 12 VDC powered motor and pump assembly for temporary operation of the unit in a situation wherein the primary hydraulic source fails. Electric motor is powered by the chassis battery. This feature allows the operator to completely stow the booms, platform, and outriggers. Secondary Stowage & Start/Stop is activated with an air plunger at the platform or momentary switch at the lower control station and outriggers.	1	
13.	Jib Stick, 36" L, non-extension, non certified, grey in color	1	
14.	Slip Ring: Required for engine start/stop, secondary stowage system, and throttle control options	1	
15.	Outriggers, Primary, Modified A-Frame, 30"-34" Chassis Height, Electric Interlock, No Valves On Legs, 112" Spread, Fixed Shoe (AT48M/ME/P/PE/S/SE)	1	
16.	Auxiliary Vertical H Frame Outriggers with fixed shoe. For installation on a 30 to 34 inch	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	chassis frame height.		
	A. Maximum Spread: 87 inches		
	B. Outrigger Motion Alarms		
	C. Outrigger Interlocks: will not allow the unit to be operated until the outriggers have been at least partially deployed		
17.	Winch load line swivel hook	1	
18.	Altec Unit Powder Painted White	1	
<u>Unit & Hydraulic Acc.</u>			
19.	Scuff Pad 24 x 30 With Step For Use With Platform Liner (U&H Acc)	1	
20.	Subbase	1	
21.	Electric Outrigger Controls for two (2) sets of outriggers, drive hydraulic outrigger control valves. Durable weather proof sealed electronic switches mounted in aluminum boxes located at the rear of the unit.	1	
22.	15 Gallon Reservoir, with Temp Sight Gauge	1	
23.	Hydraulic Oil, HVI-22 with Ultraviolet Dye (Standard)	25	
24.	Standard Pump For PTO	1	
25.	Electric Shifted PTO	1	
26.	Standard Altec PTO/Transmission Functionality for Non-Allison Automatic Transmissions: -PTO will engage when transmission is in park and the Parking Brake is engaged. -If transmission is in gear, and PTO switch is activated, PTO will not engage. Transmission will remain in gear. -Once the transmission is shifted back into gear the PTO will disengage. For some truck configurations the PTO switch must be turned off to allow the transmission to shift into gear.	1	
27.	Standard Parking Brake Machine Interlock: Parking (holding) brake must be set before machine is operable.	1	
<u>Body</u>			
28.	Altec Osceola	1	
29.	Fiberglass Body	1	
30.	Altec Standard Fiberglass Body Specifications	1	
	A. Molded Fiberglass Side Compartments		
	B. Reinforced, Double-Laminated Doors		
	C. Heavy Duty Stainless Steel Hinges Installed On Doors		
	D. Heavy Duty Strikers Installed On Body For Door Latches		
	E. Automotive-Type Bulb Gasket Door Seal		

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	F. Corrosion Resistant Fasteners And Self-Locking Nuts Used Throughout		
	G. Extruded Aluminum Drip Rail		
	H. Fiberglass Bulkheads Installed Between Compartments		
	I. Drains Installed In Each Compartment		
	J. Body To Be Vented		
31.	Low-Side General Service (LGS)	1	
32.	Gelcoat Finish Entire Body Altec White	1	
33.	132 in estimated body length (Engineering to determine final length)	1	
34.	94" Body Width	1	
35.	39" Body Compartment Height	1	
36.	20" Body Compartment Depth	1	
37.	2" x 6" Drop-In Composite Retaining Board At Rear Of Body	1	
38.	Adhesive Strip Lighting (LED) Around Top And Sides Of Compartment Door Facings	8	
39.	Stainless Steel Rotary Paddle Latches With Keyed Locks	8	
40.	All Locks Keyed Alike Including Accessories (Preferred Option)	1	
41.	Standard Master Body Locking System	8	
42.	Gas Prop Rigid Door Holders On All Vertical Doors	1	
43.	Chains On All Horizontal Doors	1	
44.	One Chock Holder On Each Side of Body With Retaining Lip In Fender Panel	1	
45.	Fiberglass Hotstick Shelf Extending Full Length Of Body On Streetside	1	
46.	Two Hotstick Brackets On Streetside	1	
47.	Standard Drop-Down Fiberglass Hotstick Door For One (1) Shelf On Streetside, Stainless Steel Slam Paddle Latch With Keyed Lock	1	
48.	3/16 Smooth Aluminum Floor	1	
49.	3" Aluminum Tube Body Frame	1	
50.	1st Vertical (SS) - Adjustable Fiberglass Shelf With Removable Dividers On 4" Centers	2	
51.	1st Vertical (SS) - Outrigger Housing, With Outrigger Pin Access As Needed	1	
52.	2nd Vertical (SS) - Adjustable Fiberglass Shelf With Removable Dividers On 4" Centers	2	
53.	1st Horizontal (SS) - Fixed Fiberglass Shelf With Removable Dividers On 4" Centers On Bottom of Compartment	1	
54.	Rear Vertical (SS) - Locking Swivel Hooks On An Adjustable Aluminum Rail (Preferred Option) - Left Wall	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
55.	Rear Vertical (SS) - Locking Swivel Hooks On An Adjustable Aluminum Rail (Preferred Option) - Rear Wall	4	
56.	Rear Vertical (SS) - Locking Swivel Hooks On An Adjustable Aluminum Rail (Preferred Option) - Right Wall	1	
57.	1st Vertical (CS) - Adjustable Fiberglass Shelf With Removable Dividers On 4" Centers	2	
58.	1st Vertical (CS) - Outrigger Housing, With Outrigger Pin Access As Needed	1	
59.	1st Vertical (CS) - Inverter Storage Inside Of Body Compartment With Guard, Louvered Panel On Rear Wall To Ventilate Compartment, And Provisions For Remote GFCI Receptacle (Mounted On Bottom Shelf Unless Otherwise Specified)	1	
60.	2nd Vertical (CS) - Adjustable Fiberglass Shelf With Removable Dividers On 4" Centers	2	
61.	1st Horizontal (CS) - Fixed Fiberglass Shelf With Removable Dividers On 4" Centers On Bottom of Compartment	1	
62.	Rear Vertical (CS) - Locking Swivel Hooks On An Adjustable Aluminum Rail (Preferred Option) - Left Wall	1	
63.	Rear Vertical (CS) - Locking Swivel Hooks On An Adjustable Aluminum Rail (Preferred Option) - Rear Wall	4	
64.	Rear Vertical (CS) - Locking Swivel Hooks On An Adjustable Aluminum Rail (Preferred Option) - Right Wall	1	
65.	Aluminum Rock Guards Installed Each Front Corner Of Body	1	
66.	Underbody Channels For Wiring And Plumbing.	1	
67.	Punched Metal Cover SS and Punched Metal Cover CS at Bulkhead with Wire Thru Cover Between Them. Also Two (2) Additional Wire Thru Covers.	1	
68.	36" L Tailshelf, Unpainted Aluminum, Width To Match Body	1	
69.	Unpainted Aluminum U-Shaped Grab Handle Installed on Tailshelf -CS rear for 3 pt. access	1	
70.	Aluminum Cross Storage Located Between Tailshelf Floor And Top Of Chassis Frame Rail, With Drop Down Doors And Keyed Latches On Streetside And Curbside, As Wide As Possible	1	
71.	Aluminum Recessed Gripstrut Side Access Steps On Curbside Of Tailshelf	1	
72.	Aluminum Sloped Grab Handle, Unpainted -Installed on CS rear sidepack for 3 pt. access	1	
73.	Custom Ladder Storage, Unpainted Aluminum -126" Enclosed Ladder Box -Horizontally-mounted -Roller at rear -Retaining chain	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	-E-Track along cargo side		
74.	Top Opening Storage Box, Unpainted Aluminum	1	
	-12"x20"x83" Top-Opening Box		
	-Mounted at front of CS compartment top		
	-E-Track along cargo side		
75.	Aluminum E-Track (B-Track) Installed On Curbside Interior Cargo Wall, Mounted As High As Possible, Unpainted	1	
76.	Aluminum E-Track (B-Track) Installed On Streetside Interior Cargo Wall, Mounted As High As Possible, Unpainted	1	
77.	Unpainted aluminum outrigger pad holder, 20 in l x 20 in w x 5 in h, fits 19.5 in x 19.5 in x 4 in and smaller pads, bolt-on, bottom washout holes, 3/4 in lip retainer	2	
78.	Additional Body Option	1	
	-Wire Reel Holder, 20"L x 3"W x 9.5"H		
	-Mounted at rear of CS compartment top		
	-Payout to CS		
<u>Body and Chassis Accessories</u>			
79.	Set of Safety Chain Eye Bolts	1	
80.	Combination 2 Ball (10,000 LB MGTW) and Rigid Pintle Hitch (16,000 LB MGTW with 3,000 LB MVL), 4-Bolt, Buyers BH82000	1	
81.	Underride Protection Bumper, Installed at Rear	1	
82.	Driveaway Safety Kit	1	
83.	Rubber Belted Step Mounted Beneath Side Access Steps, Aluminum, 24" Wide (Installed to Extend Approx. 2 inches Outward)	1	
84.	Boom Rest for a Telescopic Unit, Not Galvanized	1	
85.	Manual Boom Stow Securing System Installed on Boom Rest	1	
86.	Articulating Arm Rest for a Telescopic Unit	1	
87.	Platform Rest, Rigid with Rubber Tube, 24 Inch	1	
88.	Plastic Outrigger Pad, 18 x 18 x 1, With Handle (Reforge/Altec Preferred)	4	
89.	Pendulum Retainers For Outrigger Pad Holders	2	
90.	Wheel Chocks Rubber with Metal Hairpin Handle 9.75 L x 7.75 W x 5 H (Pair) (Industry Preferred)	1	
91.	Mud Flaps with Altec Logo (Pair)	1	
92.	Tailshelf Installation (For Tailshelves that are Separate from the Main Body)	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
93.	Cone Holder Fold Over Style -Installed on SS of tailshelf	1	
94.	Inverter storage inside of body compartment with guard and provisions for remote GFCI receptacle -CS1V	1	
95.	Safety Harness and 4.5 Ft Lanyard (Fits Medium to Xlarge)	1	
96.	Slope Indicator Assembly (Pair) for Machine with Outrigger	1	
97.	Cargo Tie-Down Accessory Option 1 -J-Hooks for use with E-Track System	5	
98.	Cargo Tie-Down Accessory Option 2 -O-Rings for use with E-Track System	5	
99.	Vinyl Manual Pouch for Storage of All Operator and Parts Manuals	1	
<u>Electrical Accessories</u>			
100.	Compartment Lights Wired to Dash Mounted Master Switch in Chassis Cab	1	
101.	Lights And Reflectors In Accordance With FMVSS 108 (Complete LED)	1	
102.	Strobe Beacon Amber LED with Brush Guard (Standard) (Tecniq #K10-AAAD-1) (Permit May Be Required) (Industry/Stock Preferred) -Post-mounted, SS and CS	2	
103.	4-Corner Strobes, Amber, LED, Two (2) Surface Mounted Lights In Grille, Two (2) Round Lights At Rear, Class II (Permit May Be Required)	1	
104.	Strobe Lights Wired Battery Hot	1	
105.	Flood Light, LED, With Aluminum Housing, 4.25 W x 4.25 H, No Switch on the Light (Hella #H71030401) (Industry Preferred) -One (1) underslung on each side of tailshelf at rear	2	
106.	Perimeter/Underbody Lights LED Black (Pair) -One (1) installed at each corner of body	2	
107.	Cargo Light, LED, 4 DIA, Grommet Mounted (Tecniq #T41-WC0T-1) -Four (4) located in cargo area for cargo illumination -One (1) in cargo access steps	5	
108.	Remote Spot Light, LED, Permanent Mount, With Programmable Wireless Remote (Go-Light #30004ST) -Post-mounted at front of body, SS and CS, inboard of strobes	2	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
109.	Flood/Spot Lights To Turn On With Reverse Lights And With Switch In Cab -Wired ignition hot to switch in cab	1	
110.	Dual Tone Backup Alarm With Outrigger Motion Alarm	1	
111.	Altec Standard Multi-Point Grounding System	5	
112.	Grounding Lug, Copper, U-Shaped, Threaded -CS rear	1	
113.	PTO Hour Meter, Digital, With 10 000 Hour Display	1	
114.	Trailer Receptacle, 6-Way (Pin Type) Installed At Rear	1	
115.	Trailer Receptacle, 7-Way (Blade Type) Installed At Rear	1	
116.	Altec Standard Trailer Plug Wiring	1	
117.	Upfitter Switches, Ford (Supplied with Chassis)	1	
118.	Inverter with Minimum 2000W, 120V @ 16A, Pure Sine Wave Output, Hardwired to Outlets and 12VDC Input. Features Include Surge Ratings at 6000W for 1ms, 4000W for 0.1s and 2/0 AWG 12V Wiring. -Installed in bottom of CS1V	1	
119.	Inverter Wired Ignition Hot with Switch in Chassis Cab	1	
120.	Electrical Receptacle, 120 Volt, GFCI, Includes Weather-Resistant Enclosure -Mounted in CS1V on top of inverter housing	1	
121.	Electrical Receptacles, 12 Volt (Cigarette Lighter Style), Non-Weatherproof, Triple Bank (3 Gang) -Mounted in CS1V on top of inverter housing	1	
122.	12 Volt Electrical Receptacle(s) Wired Ignition Hot	1	
123.	Electric Winch, 16,500 LB, Trans4mer Mount with Bumper Only (No Grille Guard), Includes Emergency Stop	1	
124.	Power Distribution Module (PDM-6A) is a compact self-contained electronic system that provides a standardized interface with the chassis electrical system using the AXIS Service Interface.	1	
125.	One Emergency Stop Located at Ground Level Installed at the Rear of the Vehicle	1	
126.	Install Chassis (OEM) Supplied Backup Camera In Final Assembly	1	
127.	Install Outrigger Interlock System In Final Assembly	1	
128.	Install Remote Engine Start/Stop and Secondary Stowage Systems in Final Assembly	1	

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
129.	Heavy Duty Secondary Stowage Pump (Supplied By Final Assembly)	1	
130.	PTO Indicator Light, Installed In Cab	1	
<u>Finishing Details</u>			
131.	Front and Rear Frame Mounted and Under Body Mounted Components (With the Exception of Rust Resistant Components) Will Be Painted Black DEPS 005 DEPS 095 (Includes Non OEM Front Bumpers and Cabguards)	1	
132.	Powder Coat Unit Altec White	1	
133.	Apply Non-Skid Coating (Black) to All Walking Surfaces DEPS 057	1	
134.	Placard, Engine Block Heater	1	
135.	Safety and Instructional Decals English	1	
136.	Vehicle Height Placard Installed In Cab DEPS 002	1	
137.	HVI-22 Hydraulic Oil Placard	1	
138.	DOT Certification Required -251 E 1ST AVE, ROCHELLE, IL 61068	1	
139.	Dielectric Test Unit According to ANSI Requirements	1	
140.	Stability Test Unit According to ANSI Requirements	1	
141.	Focus Factory Build	1	
142.	Delivery Of Completed Unit	1	
143.	Inbound Freight	1	
144.	As Built Electrical and Hydraulic Schematics to be Included In the Manual Pouch (Deps 024)	1	
145.	Completed Test Forms To Be Included In The Manual Pouch: -Stability Test Form -Dielectric Test Form (For Insulated Units)	1	
146.	Final Assembly Electrical and Hydraulic Installation for Crew Cab or Extended Cab Chassis	1	
<u>Chassis</u>			
147.	Altec Supplied Chassis	1	
148.	Chassis	1	
149.	2027 Model Year	1	
150.	Ford F550	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
151.	Dual Rear Wheel	1	
152.	4x4	1	
153.	Chassis Cab	1	
154.	Extended Cab (Larger Cab With Half-Length Rear Doors Or No Rear Doors)	1	
155.	Chassis Color - White	1	
156.	Automatic Emergency Braking	1	
157.	Forward Collision Warning	1	
158.	Lane Departure Warning System	1	
159.	AM/FM Radio	1	
160.	Bluetooth	1	
161.	Ford SYNC	1	
162.	Block Heater	1	
163.	Limited Slip Rear Axle	1	
164.	Running Boards (Supplied By Chassis OEM)	1	
165.	Skid Plate	1	
166.	Trailer Brake Controller (Factory Installed)	1	
167.	Side Mirrors, Power Adjusting, Manual Folding, Manual Telescoping with Heated Glass	1	
168.	Cruise Control	1	
169.	110VAC Outlet, OEM Supplied	1	
170.	Air Conditioning	1	
171.	Backup Camera, OEM Supplied	1	
172.	Keyless Entry	1	
173.	Power Door Locks	1	
174.	Power Windows	1	
175.	Tachometer	1	
176.	Tilt Steering Wheel	1	
177.	84 Clear CA (Round To Next Whole Number)	1	
178.	GVWR 19,550 LBS	1	

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
179.	7,500 LBS Front GAWR	1	
180.	14,706 LBS Rear GAWR	1	
181.	Spring Suspension	1	
182.	Ford 6.7L Power Stroke Diesel	1	
183.	Diesel	1	
184.	Ford Torqshift 10-Speed Automatic Transmission (w/PTO Provision)	1	
185.	Ford 40 Gallon Fuel Tank (Rear)	1	
186.	Ford 7.2 Gallon DEF Tank (Mid Mount)	1	
187.	Ford E/F250-550 Single Horizontal Right Side Exhaust	1	
188.	No CARB Clean Idle Certification Required	1	
189.	EPA Clean Idle Certification	1	
190.	EPA Emissions	1	
191.	No Idle Engine Shut-Down Required	1	
192.	Hydraulic Brakes	1	
193.	Electronic Park Brake In Rear Wheels	1	
194.	Dual Alternator (350 amp Minimum)	1	
195.	872 - Rear View Camera and Prep Kit	1	
196.	98R - Operator Commanded Regeneration (OCR)	1	
197.	Vinyl Split Bench Seat	1	

Additional Pricing

198.	Standard Altec Warranty: One (1) year parts warranty, one (1) year labor warranty, ninety (90) days warranty for travel charges, limited lifetime structural warranty	1	
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Miscellaneous

199.	Non-CARB Registered State	1	
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Unit / Body / Chassis Total	281,786.00
Additional Total	0.00
FET Total	0.00

	Total	281,786.00
Optional Ext Warranty, Travel, Labor, Material and Expense, 5 Year Total (4 Year Extended), Category 3		\$7,760.00
	Total if optional warranty is included	289,546.00

Altec Industries, Inc.

BY

Christy Crowder

Notes:

- 1 Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date.

For a quoted chassis model year beyond the current open order bank, chassis model year, specifications and price should be considered estimates only and subject to change. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM.
- 2 Estimated Delivery: 15-18 months after receipt of order PROVIDING:
A. Customer supplied chassis (if applicable) is received a minimum of sixty (60) days before scheduled delivery.
B. Customer approval drawings are returned by requested date.
C. Customer supplied accessories are received by date necessary for compliance with scheduled delivery.
D. Customer expectations are accurately captured prior to major components being ordered (body, chassis) and line set date. Unexpected additions or changes made after this time or at a customer inspection will delay the delivery of the vehicle.

Estimated Delivery is based on information at time of quote and is subject to change.

Altec reserves the right to change suppliers in order to meet customer delivery requirements, unless specifically identified, by the customer, during the quote and or ordering process.
- 3 This quotation is valid until NOV 24,2025. After this date, please contact Altec Industries, Inc. for a possible extension.
- 4 F.O.B. - Customer Site
- 5 Interest charge of 1/2% per month to be added for late payment.
- 6 FINANCING AVAILABLE: Please contact Altec Capital at (888) 408-8148 or email finance@altec.com for more information.
- 7 Price does not reflect any local, state or Federal Excise Taxes (F.E.T). The quote also does not reflect any local title or licensing fees. All appropriate taxes will be added to the final price in accordance with regulations in effect at time of invoicing.
- 8 Changes made to this order may affect whether or not this vehicle is subject to F.E.T. A review will be made at the time of invoicing and any applicable F.E.T. will be added to the invoice amount.

9 Any payment made by a credit card may be subject to a surcharge fee.

10 Altec Standard Warranty:

One (1) year parts warranty.

One (1) year labor warranty.

Ninety (90) days warranty for travel charges.

Warranty on structural integrity of the following major components is to be warranted for so long as the initial purchaser owns the product: Booms, boom articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables.

Altec is to supply a self-directed, computer based training (CBT) program. This program will provide basic instruction in the safe operation of this aerial device. This program will also include and explain ANSI and OSHA requirements related to the proper use and operation of this unit.

Altec offers its standard limited warranty with the Altec supplied components which make up the Altec Unit and its installation, but expressly disclaims any and all warranties, liabilities, and responsibilities, including any implied warranties of fitness for a particular purpose and merchantability, for any customer supplied parts

Altec designs and manufactures to applicable Federal Motor Vehicle Safety and DOT standards

11 Altec Extended Warranty Option:

An Altec Extended Warranty is an extension of Altec's Limited Warranty and protects you from the repair cost associated with defects of materials and workmanship after the standard Limited Warranty expires.

Altec offers many types of coverages and coverage packages. Ask your Altec account manager for details. Quotes are available upon request.

12 After the initial warranty period, Altec Industries, Inc. offers mobile service units, in-shop service and same day parts shipments on most parts from service locations nationwide at an additional competitive labor and parts rate. Call 877-GO-ALTEC for all of your Parts and Service needs.

13 Trade-in offer is conditional upon equipment being maintained to DOT (Department of Transportation) operating and safety standards and remaining in compliance of DOT until arrival at an Altec Facility. This will include, but is not limited to engine, tires, lights, brakes, glass, etc. All equipment, i.e., jibs, winches, pintle hooks, trailer connectors, etc., are to remain with unit unless otherwise agreed upon in writing by both parties. ALTEC Industries reserves the right to re-negotiate its trade-in offer if these conditions are not met.

All reasonable and necessary expenses required of ALTEC Industries to execute transportation of the trade-in will be invoiced to the customer for payment if these conditions are not met to maintain DOT standards.

Customer may exercise the option to rescind this agreement in writing within sixty (60) days after receipt of purchase order. After that time ALTEC Industries will expect receipt of trade-in vehicle upon delivery of new equipment as part of the terms of the purchase order unless other arrangements have been made.

14 The final fully loaded weight of the truck and structural ratings of the hitch assembly may reduce the towing capacity and the vertical load capacity of the finished truck. These capacities may not match the ratings of the chassis or hitch.

- 15 Altec takes pride in offering solutions that provide a safer work environment for our customers. In an effort to focus on safety, we would encourage you to consider the following items:

Outrigger pads (When Applicable)
Fall Protection System
Fire extinguisher/DOT kit
Platform Liner (When Applicable)
Altec Sentry Training
Wheel Chocks

The aforementioned equipment can be offered in our new equipment quotations. If you find that any of these items have not been listed as priced options with an item number in the body of your quotation and are required by your company, we would encourage you to contact your Altec Account Manager and have an updated quote version sent to you. These options must be listed with an item number in the quotation for them to be supplied by Altec.

- 16 Altec values your data privacy. The Altec Family of Companies (including Altec, Inc., and its subsidiaries) may collect telematics data from the equipment you own. Please review Altec's Equipment Data Privacy Notice on www.altec.com for more information. By purchasing equipment from Altec, you consent to Altec's right to collect and use such data.

- 17 **RECOMMENDED OPTIONS AND ACCESSORIES:** These options are not included in the quote total price. Selected options will change the quote total. Any options added after initial order will be re-quoted.