

Open-End (Equity) Lease Rate Quote

Quote No: 7351282

| Prepared For: | City of R | ochelle, IL | | | | | Date | 07/20/2023 |
|---------------|------------|--|-----------------------------|---------------------|-------------------------|--------------|---|-------------|
| | Zick, Brit | tney | | | | | AE/AM | J01/DG |
| Unit # | | | | | | | | |
| | | Make Ford Model Tra | | | | | | |
| | | ear Liftgate Passenger W | | | | | | |
| | | Term 48 State IL | | 1527 | All law muses and | | | |
| \$ 41,940 |).11 | Capitalized Price of Ve | ehicle ¹ | | | | gments contained in to ordered under this si | |
| | 0.00 | License and Certain C | ther Charges Sta | te <u>IL</u> | apply to all vellor | co mar are v | oracica ariaci anis si | gneu quote. |
| \$ 251 | | Initial License Fee | | | Order Information | l | | |
| 40.70 | 0.00 | Registration Fee | | | Driver Name | | | |
| 100 000 | 0.00 | Other: (See Page 2) Capitalized Price Redu | etion | | Exterior Color | | | |
| | .00 | Tax on Capitalized Pri | | | | 3 5 5 | w/Cloth Front Bucket S | Seats |
| * * | .00 | Gain Applied From Pri | | | Lic. Plate Type | | | 1 |
| \$ 0 | .00 * | Tax on Gain On Prior | | | GVWR | 0 | | |
| \$0 | .00 * | Security Deposit | | | | | | |
| \$ 0 | .00 * | Tax on Incentive (Tax | able Incentive Total | al:\$0.00) | | | | |
| \$ 42,191 | .11 | Total Capitalized Amou | ınt (Delivered Price | e) | | | | |
| \$ 801 | | Depreciation Reserve | @ <u>1.9000%</u> | | | | | |
| \$ 226 | .60 | Monthly Lease Charge | (Based on Interes | t Rate - Subject to | o a Floor) ² | | | |
| \$ 1,028 | .23 | Total Monthly Rental | Excluding Addition | onal Services | | | | |
| | | Additional Fleet Mana | agement | | | | | |
| | | Master Policy Enrollme | ent Fees | | | | | |
| \$ 0 | .00 | Commercial Automobil | le Liability Enrollm | ent | | | | |
| | | Liability Limit \$0.00 | <u>0</u> | | | | | |
| \$ 0. | .00 | Physical Damage Man | agement | | Comp/Coll D | eductible | 0/0 | |
| \$ 0. | .00 | Full Maintenance Prog | ram ³ Contract M | liles <u>0</u> | OverMileage | Charge | \$ 0.0450 Per Mile | |
| | | Incl: # Brake Sets | (1 set = 1 Axle) <u>0</u> | | # Tires <u>0</u> | | Loaner Vehicle Not I | ncluded |
| \$ 0. | .00 | Additional Services S | SubTotal | | | | | |
| \$ 0. | .00 | Use Tax <u>0.0000%</u> | | Sta | ate. | | | |
| \$ 1,028. | .23 | Total Monthly Rental | Including Addition | onal Services | | | | |
| \$ 3,712. | .87 | Reduced Book Value a | t <u>48</u> Months | | | | | |
| \$ 400. | 00 | Service Charge Due at | Lease Termination | 1 | | | | |

Quote based on estimated annual mileage of 15,000

(Current market and vehicle conditions may also affect value of vehicle)

(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle.

Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle. Lessee certifies that it intends that more than 50% of the use of the vehicle is to be in a trade or business of the Lessee.

INDICATES ITEMS TO BE BUT ED ON DELIVEDY

TITLE CA PA

DATE

7.23.23

INDICATES ITEMS TO BE BILLED ON DELIVERY.

¹ Capitalized Price of Vehicle May be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor anyManufacturer Rebates And/Or Manufacturer Incentives Intended for the Lessee, Which Rebates And/Or Incentives Have Been UsedBy Lessor to Reduce the Capitalized Price of the Vehicle.

² Monthly Lease Charge Will Be Adjusted to Reflect the Interest Rate on the Delivery Date (Subject to a Floor).

³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.



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Other Totals

| Description | (B)illed or (C)apped | Price |
|---------------------------------|----------------------|-----------|
| Initial Administration Fee | В | \$ 160.00 |
| Pricing Plan Delivery Charge | В | \$ 210.00 |
| Courtesy Delivery Fee | С | \$ 0.00 |
| Total Other Charges Billed | | \$ 370.00 |
| Total Other Charges Capitalized | | \$ 0.00 |
| Other Charges Total | | \$ 370.00 |



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VEHICLE INFORMATION:

2023 Ford Transit Connect XLT w/Rear Liftgate Passenger Wagon LWB - US

Series ID: E9F

Pricing Summary:

| Total Price | \$39,068.00 | \$40,670.00 |
|--------------------|-------------|-------------|
| Destination Charge | \$1,895.00 | \$1,895.00 |
| Total Options | \$967.00 | \$1,060.00 |
| Base Vehicle | \$36,206 | \$37,715.00 |
| | INVOICE | MSRP |

SELECTED COLOR:

Exterior:

J7-(0 P) Magnetic Metallic

Interior:

PB-(0 I) Ebony w/Cloth Front Bucket Seats

SELECTED OPTIONS:

| CODE | DESCRIPTION | INVOICE | MSRP |
|--------|---|----------|----------|
| 121WB | Wheelbase: 120.6 | STD | STD |
| 19Z | Wi-Fi 4G LTE Hotspot Delete | \$-18.00 | \$-20.00 |
| 210A | Order Code 210A | NC | NC |
| 425 | 50-State Emissions System | STD | STD |
| 448 | Transmission: 8-Speed SelectShift Automatic | Included | Included |
| 58Y | Radio: SYNC 3 w/Navigation | \$451.00 | \$495.00 |
| 60V | Vertical Cargo Net Kit | \$46.00 | \$50.00 |
| 64F | Wheels: 16" 5-Spk Sparkle Silver-Pnted Alum Alloy | \$360.00 | \$395.00 |
| 96F | Front Splash Guards/Mud Flaps | \$128.00 | \$140.00 |
| 992 | Engine: 2.0L GDI I-4 Gas | Included | Included |
| J7_02 | (0 P) Magnetic Metallic | NC | NC |
| LSW | 4-Spoke Leather-Wrapped Steering Wheel | Included | Included |
| P | Cloth Front Bucket Seats | Included | Included |
| PAINT | Monotone Paint Application | STD | STD |
| PB_02 | (0 I) Ebony w/Cloth Front Bucket Seats | NC | NC |
| STDAX | 3.8 Axle Ratio | Included | Included |
| STDGV | GVWR: 5,302 lbs | Included | Included |
| STDTR | Tires: 215/55R16 97H XL AS | Included | Included |
| SYNC | SYNC 3 Communications & Entertainment System | Included | Included |
| WARANT | Fleet Customer Powertrain Limited Warranty | NC | NC |
| | | | |

CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors 4

Rear Driver Door: sliding rear passenger doors

Rear Cargo Door Type: liftgate

Driver And Passenger Mirror: power remote heated power folding side-view door mirrors

Convex Driver Mirror: convex driver and passenger mirror

Door Handles: body-coloured

Front And Rear Bumpers: body-coloured front and rear bumpers

Front Mud Flaps: front and rear mud flaps
Body Material: fully galvanized steel body material

Grille: black w/chrome surround grille

Convenience Features:

Air Conditioning automatic dual-zone front air conditioning
Rear Air Conditioning: rear air conditioning with separate controls
Cruise Control: cruise control with steering wheel controls

Power Windows: power windows with front and rear 1-touch down

1/4 Vent Rear Windows: power rearmost windows

Remote Keyless Entry: keyfob (all doors) remote keyless entry

Illuminated Entry: illuminated entry

Integrated Key Remote: integrated key/remote

Auto Locking: auto-locking doors

Trunk FOB Controls: keyfob trunk/hatch/door release

Remote Engine Start: remote start - smart device only (subscription required) Steering Wheel: steering wheel with manual tilting, manual telescoping

Day-Night Rearview Mirror: day-night rearview mirror

Driver and Passenger Vanity Mirror: driver and passenger-side visor mirrors Emergency SOS: SYNC 3 911 Assist emergency communication system

Navigation System: navigation system with voice activation

Front Cupholder: front and rear cupholders Floor Console: full floor console with box

Overhead Console: full overhead console with storage, conversation mirror

Glove Box: glove box

Driver Door Bin: driver and passenger door bins

Rear Door Bins: rear door bins

Seatback Storage Pockets: 2 seatback storage pockets

Driver Footrest: driver's footrest

Retained Accessory Power: retained accessory power Power Accessory Outlet: 3 12V DC power outlets AC Power Outlet: 1 120V AC power outlet

Entertainment Features:

radio SiriusXM AM/FM/HD/Satellite with seek-scan

Radio Data System: radio data system

Voice Activated Radio: voice activated radio

Speed Sensitive Volume: speed-sensitive volume

Steering Wheel Radio Controls: steering-wheel mounted audio controls

Speakers: 9 speakers

Internet Access: FordPass Connect 4G internet access

TV Tuner: turn-by-turn navigation directions 1st Row LCD: 2 1st row LCD monitor

Wireless Connectivity: wireless phone connectivity

Antenna: integrated roof antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type delay-off aero-composite halogen headlamps

Auto-Dimming Headlights: Ford Co-Pilot360 - Auto High Beam auto high-beam headlights

Front Fog Lights: front fog lights

Front Wipers: variable intermittent rain detecting wipers wipers

Rear Window wiper: fixed interval rear window wiper Rear Window Defroster: rear window defroster

Tinted Windows: deep-tinted windows

Dome Light: dome light with delay

Front Reading Lights: front reading lights

Variable IP Lighting: variable instrument panel lighting

Display Type: analog appearance

Tachometer: tachometer Compass: compass

Exterior Temp: outside-temperature display

Low Tire Pressure Warning: low-tire-pressure warning

Park Distance Control: Reverse Sensing System rear parking sensors

Trip Computer: trip computer Trip Odometer: trip odometer

Lane Departure Warning: Iane departure

Blind Spot Sensor: blind spot

Front Pedestrian Braking: front pedestrian detection

Forward Collision Alert: forward collision Water Temp Gauge: water temp. gauge

Clock: in-radio display clock

Systems Monitor: driver information centre Check Control: redundant digital speedometer Rear Vision Camera: rear vision camera Oil Pressure Warning: oil-pressure warning

Battery Warning: battery warning Lights On Warning: lights-on warning

Key in Ignition Warning: key-in-ignition warning

Low Fuel Warning: low-fuel warning
Door Ajar Warning: door-ajar warning
Trunk Ajar Warning: trunk-ajar warning
Brake Fluid Warning: brake-fluid warning

Safety And Security:

ABS four-wheel ABS brakes

Number of ABS Channels: 4 ABS channels

Brake Assistance: brake assist Brake Type: four-wheel disc brakes

Vented Disc Brakes: front ventilated disc brakes Daytime Running Lights: daytime running lights

Spare Tire Type: full-size spare tire

Spare Tire Mount: underbody mounted spare tire w/crankdown
Driver Front Impact Airbag: driver and passenger front-impact airbags
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags

Overhead Airbag: Safety Canopy System curtain 1st, 2nd and 3rd row overhead airbag

Occupancy Sensor: front passenger airbag occupancy sensor Height Adjustable Seatbelts: height adjustable front seatbelts

Seatbelt Pretensioners: front seatbelt pre-tensioners

Side Impact Bars: side-impact bars

Perimeter Under Vehicle Lights: perimeter/approach lights

Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks

Rear Child Safety Locks: rear child safety locks

Ignition Disable: SecuriLock immobilizer

Electronic Stability: AdvanceTrac w/Roll Stability Control electronic stability stability control with anti-roll

Traction Control: ABS and driveline traction control

Front and Rear Headrests: manual adjustable front head restraints with tilt (driver only)

Rear Headrest Control: 2 rear head restraints

3rd Row Headrests: 2 manual adjustable third row head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 6 Front Bucket Seats: front bucket seats

Number of Driver Seat Adjustments: 6-way driver and passenger seat adjustments Reclining Driver Seat: power reclining driver and manual reclining passenger seats

Driver Lumbar: manual driver and passenger lumbar support

Driver Height Adjustment: power height-adjustable driver and passenger seats

Driver Fore/Aft: power driver and passenger fore/aft adjustment

Front Centre Armrest Storage: front centre armrest

Rear Seat Type: rear bucket seat

Rear Folding Position: rear seat fold-forward seatback Rear Seat Mounted Armrests: rear seat mounted armrest

3rd Row Seat Type: fixed third row bucket seat

Leather Upholstery: cloth front and rear seat upholstery

Door Trim Insert: cloth door panel trim Headliner Material: full cloth headliner Floor Covering: full carpet floor covering Shift Knob Trim: urethane shift knob

LeatherSteeringWheel: leather/metal-look steering wheel

Floor Mats: carpet front and rear floor mats Interior Accents: chrome interior accents Cargo Space Trim: carpet cargo space Trunk Lid: plastic trunk lid/rear cargo door

Cargo Light: cargo light Cargo Net: cargo net

Standard Engine:

Engine 162-hp, 2.0-liter I-4 (regular gas)

Standard Transmission:

Transmission 8-speed automatic w/ OD and PowerShift automatic

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