

**ROCHELLE CITY COUNCIL
AGENDA ITEM MEMO
REGULAR MEETING**

SUBJECT: Resolution Waiving Competitive Bidding Requirement for The Purchase of One Altec AT40-G Bucket Truck Through Enterprise Fleet Management.

Staff Contact: Tim Isley

Summary: Public Works 2024 budget includes \$90,000 for the purchase of one used bucket truck. Bucket trucks are used in the Public Works Department to complete a multitude of different elevated tasks throughout the City in a safe and efficient manner. Some of these tasks include hanging flags and banners, setting up the City's Christmas Tree and downtown decor, maintenance and repair of City buildings, airport hangar doors, beacon, windsock. Main uses include maintenance and repair of traffic signals, installation and maintenance of traffic signs, tree removals, tree inspections and pruning for clearance, visibility, and health concerns. Also, emergency storm damage work is a critical operation requiring a safe and reliable bucket truck.

Currently, the Public Works Department has two bucket trucks. One is a 1996 Ford cab and chassis with a 55' Teco lift. Our Second Bucket truck is a 2000 Chevy cab and chassis with a 1987 Altec 28' lift. Both trucks require frequent repair and finding parts to make these repairs is difficult if we can find them at all. Both bucket trucks must also pass an annual inspection and dielectric testing, this too has become more difficult and expensive to pass each year, and usually results in at least one truck being down while necessary repairs are being made.

Staff have researched used bucket trucks to replace both existing bucket trucks with one bucket truck. During our search it quickly became clear the used bucket truck market is strong and 3-5-year-old bucket trucks with low miles and hours are selling for well above \$90,000 without factory warranties. A bucket truck that is 1-2 years old with some warranty remaining costs nearly the same as a new bucket truck with Sourcewell pricing.

During our search, a sales rep from Altec informed us of a new 2024 Ford F550 with an Altec AT40-G coming off the build line for Altec's Rental Department. Altec agreed to sell this new bucket truck with full factory warranties and Sourcewell pricing to the City of Rochelle. This truck can be purchased through the City's Enterprise Fleet Management program in the amount of \$168,649.16. The 2024 budgeted amount of \$90,000 will be applied to the capitalized vehicle price and the remaining balance of \$78,649.16 will be applied to the Enterprise Fleet Management program. Public Works 2024 budget includes funds to replace two vehicles through the Enterprise Fleet Management Program and this Bucket truck will be one of the replaced vehicles.

Investing in a new bucket truck for the Public Works Department helps maintain critical City infrastructure, promotes worker safety, and ensures efficient and reliable services to Rochelle's residents. While the initial purchase of new bucket truck is high, it can be cost effective in the long run by reducing maintenance and repair cost as well as improving productivity for many years to come.

Due to current demand and pricing in the used bucket truck market and the minimal cost difference between a new and lightly used bucket truck I believe it's in the best interest of the City to purchase one new bucket truck.

Funding Sources:

Source:	Budgeted Amount:	Proposed Expenditure:
01-41-84000	\$90,000.00	\$90,000.00
01-41-59400	Enterprise Fleet Management monthly lease program	\$78,649.16
		\$168,649.16

Strategic Plan Goal Application: Short term routine – replacing infrastructure/assets.

Recommendation: Consider approving a resolution waiving competitive bidding requirement and approving the purchase of one new 2024 Altec AT40-G bucket truck through Enterprise Fleet Management.