**1815** 4th Street NW, Albuquerque, NM 87102 (505) 280-9143 Phone



Rio Communities Fire Chief Andrew Tabet

## Dear Chief Tabet:

I would like to offer the fire department a new 2021 NFPA 1901 Compliant Custom Ferrara Pumper via my CES Contract #2020-31B-411. The price for this unit as specified on the attached specifications would be \$464,348.00. The calculation is below.

CES-13 Base Price	\$431,615.00
Total of Published Options	42,209.00
Subtotal	\$473,824.00
CES 2% Discount	(9,476.00)
Total Price	\$464,348.00

This price includes delivery and training.

The attached options price schedule has the option features highlighted. A copy of the contract and price schedules have been attached. The \$2,000 CES fee will be paid by 411 Equipment LLC.

Please give me a call if you have any questions. This truck is in stock and available for immediate delivery.

Thank you for the opportunity,

Digitally signed by Pete Marquez, Jr DN: cn=Pete Marquez, Jr, ou=411

Equipment LLC, email=jrmarquez@411equipment.

com, c=US Date: 2021.11.12 14:51:08 -07'00'

Pete Marquez, Jr. Owner/GM

