
Village of Ridgeway solar project

Peter Fiala <peter@legacysolarcoop.org>
To: Hailey Roessler <clerk@ridgewaywi.gov>

Thu, Jul 6, 2023 at 8:00 AM

Good morning Hailey,

Hope you had a good 4th of July! Good to hear from you and thank you for your question. We can evaluate multiple sites for sure, but is there a project site that stands out to you at this point between the community center, pergola in the park or the ball field shelter? We haven't discussed other municipal buildings so let me know if buildings like the Municipal Garage are being considered. Just on the surface level and taking into account most value for cost, I would imagine the community center to make the most impact. We can take a closer look though.

Here are some deliverables we often include in our scope of work agreements, which can be altered based on your project goals.

1. Coordinate solar planning activities for the site(s) indicated below for 2024;
2. Provide a financial Cost-Benefit analysis, including multiple funding options;
3. Provide PowerPoint project summary for stakeholders;
4. Assist in qualified solar vendor procurement (RFP services) and present apples-to-apples comparison of solicited proposals;
5. Help negotiating final project contracts with chosen vendor/s;
6. Vendor assistance with incentive compliance & interconnection;
7. Provide oversight and technical assistance through commissioning and incentive capture

These services are typically provided for \$1,250 up front and \$1,250 upon completion of these services (for one site), \$1,250 for each additional site. This also may be tailored depending on the specific deliverables.

When it comes to contract signing, our project admin fee is included in the installer's project soft costs and is also able to be included in the 30% Direct Pay you would receive from the Federal Government.

Writing an OEI grant can also include multiple sites and would be a separate scope of work, but with grants, our fee can oftentimes be written into the grant so you can reimburse yourselves for our contract cost (should you get the grant). We think the next OEI grant round will be due in fall but we haven't heard anything yet.

Let me know what you think and how you'd like to proceed. I can send you a formal proposal or we can talk things through on the phone.

Thank you!
Peter

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