

**ORIGINAL DOCUMENT**



# SOLID WASTE PROPOSAL

“RFP #23-001 – Solid Waste Disposal Services”

Friday, April 28, 2023 @ 2:00 PM C.S.T.

**City of Richwood**

**1800 Brazosport Blvd  
Richwood, Texas 77531**



Zachary Ryan, District Manager  
827 W Highway 6, Alvin, Texas 77511  
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“RFP #23-001P – Solid Waste Disposal Services”  
City of Richwood, Texas  
April 28<sup>th</sup>, 2023 @ 2:00PM CST.

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Tab A

Qualifications

### 5.4.1

The Waste Connections’ corporate philosophy is based on the belief that the solid waste service business is a local business managed by professionals living and working in the communities we serve. WCI strives to provide service excellence for those communities that place their trust in our company and are always dedicated to putting our customers first. We look to technology and growth to help our customers, employees and shareholders "Connect with the Future". As a public company we have the resources to meet every customer's needs in a cost effective and environmentally compatible manner. We understand the markets, the philosophy and the unique needs of the customers we serve whether they be industry, commercial accounts, municipal jurisdictions or residential subscribers.

Waste Connections was founded in 1997 by a dedicated group of industry professionals with over 50 years of industry experience, Waste Connections now has operations throughout 42 states and 6 provinces in Canada.

Waste Connections is traded on the NYSE exchange under the symbol WCN. The company's strategic objective is to build a leading solid waste services company in secondary markets focusing on customer service excellence and the utilization of improved technology to enhance efficiency within the markets we serve.

Both corporate wide and locally, we are committed to the safety of our workers and have programs in place to continually upgrade our risk management and environmental policies. We believe that our services play an integral part of improving the environment and are always mindful of having the most cost-effective waste management solutions for our customers.

Waste Connections ability to effectively and ethically operate has been driven by our emphasis on integrity since the inception of the Company. Integrity is imperative throughout the organization, not only in the financial and accounting arena but also in compliance with laws governing our employees, anti-trust and competitive practices. It also applies to our environmental track record as we work with regulators in a large number of states. WCN is committed to this value and continuously strives to have the systems in place to ensure the preservation of integrity.

Within the last five years we have been awarded contracts with the following municipalities in the Southeastern Texas area:

Municipality Name	Home Count	Contact Name	Contact Phone	Contract Expiration Date	Annual Dollar Value
Texas City, TX	17,900	Mike Stump	409-948-3111	01/31/2024 <i>Renewal discussions ongoing</i>	\$3.6M
City of Friendswood	12,900	Morad Kabriri	281-996-3250	03/31/2025	\$2.9M
City of Manvel, TX	2,700	Kyle Jung	832-336-4078	5/31/2024	\$800K

\*Waste Connections has not been terminated from any contracts in Texas prior to the end of their term

### 5.4.2 – 5.4.3

Management	Years' Experience	Duties	Contact Phone
Zachary Ryan, District Manager	15 years	Zac performs the day-to-day management of all Waste Connections – Angleton hauling operations.	346-477-5244
Damian Hinojo, Site Manager	7 years	Damian handles the daily logistics of the hauling operation. He coordinates with all departments on a daily basis, to ensure operational efficiency, and above all else, the safety of our Drivers' and Communities'.	512-415-1390
William Holloway, Operations Supervisor	17 years	Will assists Damian in the daily logistics of the hauling operation. Will coordinates directly with the Drivers and Customers on a daily basis.	979-288-1226
Kyle Jacob, Assistant Controller	4 years	Kyle is primarily responsible for the financial integrity of the site, as well as internal controls, Municipality relations/proposals, and management of office personnel.	832-791-6758



## WASTE CONNECTIONS, INC.

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## **Tab B Experience**

Waste Connections of Texas, LLC, has been providing waste services in the State of Texas since the year 2000. The proposer’s parent company and its affiliated companies have over twenty (20) years of experience in the United States waste industry, including residential garbage, yard waste, and recyclables.

“Waste Connections of Texas, LLC is the respondent for this RFP. Waste Connections of Texas, LLC is a subsidiary of Waste Connections, Inc., a publicly traded company (NYSE: WCN) (“WCN” or the “Company”). WCN serves more than six million residential, commercial, industrial, and exploration and production customers from a network of operations in 40 states, five provinces and the District of Columbia. As part of its regulatory filing requirements with the United States Securities and Exchange Commission (“SEC”), WCN is required to disclose and file a description of all material legal proceedings on an annual and quarterly basis. Due to WCN’s size, it would be impractical and unreasonably onerous to precisely comply with the litigation requests made in the RFP. However, WCN’s material litigation has been disclosed in its past five annual 10-K filings, and its most recent quarterly 10-Q filings with the SEC, and all such filings are publicly available. Additional information regarding the status of these claims is available upon request.”

**Waste Connections of Texas offers the following information as evidence of its ability to maintain quality, long-term relationships with municipalities.**

<b>Municipality/Contact</b>	<b>Address</b>	<b>Phone</b>	<b>Length of Contract/ # Serviced</b>	<b>\$\$ Value &amp; Services</b>
<b>City of Texas City</b> Mike Stump, Solid Waste Manager	301 6 <sup>th</sup> St. N Texas City, TX 77590	409-643-5810	START DATE: 02/01/2019 – Current 17,900 Homes / 700 Bus.	<b>Est. \$5 million annually / Automated Solid Waste &amp; Bulk Removal</b>
<b>City of Friendswood</b> Morad Kabriri, City Manager	910 S Friendswood Dr. Friendswood, TX 77546	281-996-3200	START DATE: 04/01/2012 – Current 12,900 Homes / 900 Bus.	<b>Est. \$3 million annually / Manual Solid Waste &amp; Recycling Bulk/Brush</b>
<b>City of Angleton</b> Chloe Campbell, City Billing Director	121 S. Velasco Angleton, TX 77515	979-849-4364	START DATE: 4/1/2009 – Current 6,500 Homes / 554 Bus.	<b>Est. \$2.5 million annually / Automated Solid Waste &amp; Recycling Brush/Bulk</b>
<b>City of West Columbia</b> Debbie Southerland, City Manager	512 E. Brazos Ave. West Columbia, TX 77486	979-345-3123	START DATE: 12/1/2010 – Current 1,300 Homes / 100 Bus.	<b>Est. \$457,200 Annually / Automated Solid Waste Bulk &amp; Brush</b>



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Tab C

Project Methodology

## Operational Plan and Safety Record Report

### Method of Collection

Waste Connections will provide residential and commercial services to the City of Richwood with a total of 4 trucks and 4 drivers running 2 days per week, one driver per truck and two helpers for the bulky route.

Residential collection will begin at 7am and end at 4pm. The service will be performed with 1 garbage and 1 recycle Automated Side Load (ASL) style trucks, one driver per truck.

Commercial collection will begin at 2am and end at 2pm. The service will be performed with 1 Front End Load (FEL) style truck, one driver per truck.

Brush and bulky item service will be provided once per month, up to four square yards. The brush will be serviced by a grapple arm truck with one driver. The bulky items will be serviced with a Rear End Load (REL) style truck with one driver and two helpers. Our customer focused approach will ensure that the brush and bulky service will run as smoothly as possible. In addition to proactive outreach and education regarding this service, the drivers will leave a correction tag for the customer if there is a reason the material placed curbside cannot be serviced. If there are more than one tags left consecutively at any address, our customer service team will contact the customer via phone or email to discuss an appropriate remedy.

Waste Connections will have one container delivery truck, with one driver, dedicated to delivery, removal, and exchanges of carts and containers. Waste Connections utilizes a work order system to track all container driver activities.

Waste Connections will have one Roll off truck, with one driver, dedicated to performing roll off services. Waste Connections utilizes a work order system to track all roll off activities.

### Response Time

Our customer service team will be dedicated to all communication with the city regarding any customer issues or concerns. Customer concerns received from 7am to 2pm will be resolved the same day. Issues or concerns after 2pm will be researched and resolved by 10am the following morning, however the goal is same day resolution. All events will be recorded and sent to the city on a daily basis.

### GPS Tracking

Waste Connections uses Drive Cam technology which is a GPS tracking/camera system. Drive Cam provides a 360 degree view, with several cameras on the truck. If necessary, videos can be obtained to research customer complaints. Most of the data collected regarding misses, blocked receptacles, contamination and excess waste is recorded in our routing and billing system, Route Manager Online (RMO,) which has dynamic reporting abilities where reports can be generated with just a few mouse clicks and exported to pdf or excel format.

### **Container Delivery**

Container delivery requests for new service or City special events will be fulfilled within three business days. At the time of notification, a work order will be created to deliver the container. Special requests by the city will be handled at first priority.

### **SAFETY**

It is Waste Connections policy to conduct all operations in a safe and healthful manner. The Safety and Health of every employee is a fundamental consideration in every business decision and plan, and all reasonable precautions will be taken to protect employees from injury and illness. We are equally committed to protecting the public, company property, and our customers from events that could cause harm or economic losses due to our operations.

Our goal is to prevent the occurrence of all work-related injuries, illnesses and property losses. It is our philosophy that, by striving to eliminate unsafe conditions and actions, as this is our first core value within Waste Connections.

### **Management of Events (Spillage, Hydraulic Line Breaks, Vehicle Fires)**

Driver will notify management team at the time of any safety or environmental issue. Supervisor will be on site, address severity and notify appropriate agencies via phone call and email. Communication will be given to the city at first availability of incident and also at resolution.

Spillage/Hydraulic issues – Waste Connections is equipped to handle clean ups with pressure wash crew if necessary to clean up the spill. If spill is not contained, HAZMAT will be notified immediately.

Truck fire – Pending severity, driver will attempt to dump at the nearest landfill. If severity is at highest level, driver will look for the safest place to off load and call the fire department immediately. Once the fire has been extinguished, company will have clean-up crew, brush truck and pressure wash company on site for clean-up.

Driver notifies management team of accident at first availability. Supervisor will arrive at the scene to investigate and ensure proper authorities are notified. Incident forms will be filled out with pictures at the time of investigation. After investigation has been completed, incident will be reported to ESIS, our third party claims management company. All incidents will be reported to the city at the time of notification via phone and email. Waste Connections will follow up communication once investigation has been completed.

### **In the event of an operational motor vehicle incident, our procedure includes:**

- ❖ Contact 911 to report the incident **IMMEDIATELY**.
- ❖ Second notification is directed to dispatch or supervisor.
- ❖ Upon notification of incident, supervisor will report to the scene immediately.



- ✎ All pertinent information is gathered and/or exchanged (location, time, parties involved, witnesses, conditions, license number, extent of damage, etc.)
- ✎ Depending on the severity of the incident or event, Waste Connections will notify the appropriate agency and/or City.
- ✎ Supervisor notifies the District Manager and submits a full Incident Report which includes Drive Cam camera footage
- ✎ Waste Connections conducts an Incident Review Board (IRB) for all incidents

## Tab D

# Solid Waste Disposal #23-001P

## Solid Waste Collection Rates - City of Richwood

### Residential Cart Service 1 x Week

2023	
Residential 95 gal	\$ 18.08
Extra Carts	\$ 25.46

### Commercial Cart Service 1 x Week

Commercial 95 Gal Cart	\$ 40.68
Extra Carts	\$ 12.07

Replacement of cart due to negligence \$ 90.59

### Commercial Frontload Rates

Size	1x	2x	3x	4x	5x	Extra PU
2	\$ 58.68	\$ 104.00	\$ 150.69	\$ 196.01	\$ 242.70	\$ 53.34
3	\$ 80.02	\$ 132.01	\$ 184.01	\$ 236.01	\$ 288.01	\$ 56.01
4	\$ 93.33	\$ 152.02	\$ 209.35	\$ 268.02	\$ 325.36	\$ 58.68
6	\$ 122.68	\$ 198.68	\$ 281.36	\$ 364.04	\$ 446.71	\$ 64.01
8	\$ 144.01	\$ 253.36	\$ 364.04	\$ 473.39	\$ 584.05	\$ 73.34

Casters and locking devices \$ 6.17

Delivery fee and removal fee \$ 60.35

### Commercial Compactor Rates

Size	1x	2x	3x	4x	5x	Delivery
2	\$ 116.73	\$ 208.02	\$ 301.35	\$ 392.04	\$ 485.37	\$90.59
3	\$ 160.01	\$ 264.03	\$ 368.03	\$ 472.05	\$ 576.06	
4	\$ 186.69	\$ 304.02	\$ 418.72	\$ 536.05	\$ 650.72	
6	\$ 245.37	\$ 397.38	\$ 562.72	\$ 728.06	\$ 893.42	
8	\$ 288.01	\$ 506.71	\$ 728.06	\$ 946.76	\$ 1,168.10	

Casters and locking devices \$ 5.76

Roll off - Trash	Rate/Haul	Deposit
20 yd Open Top	\$ 418.29	\$ 584.43
30 yd Open Top	\$ 460.45	\$ 630.46
40 yd Open Top	\$ 493.34	\$ 662.66

\$ 118.51	Rental Per month per Container
\$ 170.01	Delivery Fee per Roll off Delivery

\$ 26.16	Per ton disposal after 5 tons
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Roll off Compactor	Rate/Haul
28 yd Compactor	\$ 453.88
30 yd Compactor	\$ 473.60
35 yd Compactor	\$ 506.50
40 yd Compactor	\$ 473.60
42 yd Compactor	\$ 506.50





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**Tab E**  
**References**

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<b>City of Friendswood</b> Morad Kabriri, City Manager	910 S Friendswood Dr. Friendswood, TX 77546	281-996-3200
<b>City of Angleton</b> Chloe Campbell, City Billing Director	121 S. Velasco Angleton, TX 77515	979-849-4364
<b>City of West Columbia</b> Debbie Southerland, City Manager	512 E. Brazos Ave. West Columbia, TX 77486	979-345-3123
<b>City of Brazoria</b> Shelia Williams, City Manager	201 S Main St. Brazoria, TX 77422	979-798-2489
<b>City of Holiday Lakes</b> Norman Schroeder, Mayor	RR4 Box 747 Angleton, Texas 77515	979-849-1136

# CONFLICT OF INTEREST QUESTIONNAIRE

## FORM CIQ

For vendor doing business with local governmental entity

This questionnaire reflects changes made to the law by H.B. 23, 84th Leg., Regular Session.

This questionnaire is being filed in accordance with Chapter 176, Local Government Code, by a vendor who has a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the vendor meets requirements under Section 176.006(a).

By law this questionnaire must be filed with the records administrator of the local governmental entity not later than the 7th business day after the date the vendor becomes aware of facts that require the statement to be filed. See Section 176.006(a-1), Local Government Code.

A vendor commits an offense if the vendor knowingly violates Section 176.006, Local Government Code. An offense under this section is a misdemeanor.

OFFICE USE ONLY

Date Received

1 Name of vendor who has a business relationship with local governmental entity.

Waste Connections of Texas

2  Check this box if you are filing an update to a previously filed questionnaire. (The law requires that you file an updated completed questionnaire with the appropriate filing authority not later than the 7th business day after the date on which you became aware that the originally filed questionnaire was incomplete or inaccurate.)

3 Name of local government officer about whom the information is being disclosed.

\_\_\_\_\_  
Name of Officer

4 Describe each employment or other business relationship with the local government officer, or a family member of the officer, as described by Section 176.003(a)(2)(A). Also describe any family relationship with the local government officer. Complete subparts A and B for each employment or business relationship described. Attach additional pages to this Form CIQ as necessary.

A. Is the local government officer or a family member of the officer receiving or likely to receive taxable income, other than investment income, from the vendor?

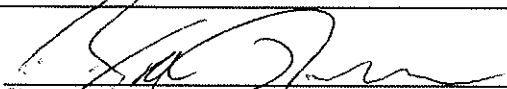
Yes  No

B. Is the vendor receiving or likely to receive taxable income, other than investment income, from or at the direction of the local government officer or a family member of the officer AND the taxable income is not received from the local governmental entity?

Yes  No

5 Describe each employment or business relationship that the vendor named in Section 1 maintains with a corporation or other business entity with respect to which the local government officer serves as an officer or director, or holds an ownership interest of one percent or more.

6  Check this box if the vendor has given the local government officer or a family member of the officer one or more gifts as described in Section 176.003(a)(2)(B), excluding gifts described in Section 176.003(a-1).

7   
Signature of vendor doing business with the governmental entity

4/21/23  
Date