



Outlook

2026 Contracted Mowing Services Bid

From Tyler Babb <tyjb848484@gmail.com>

Date Mon 03/16/2026 16:45

To Darcy Perkins <darcy.perkins@richlandcenterwi.gov>

📎 2 attachments (5 MB)

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March 16, 2026

City of Richland Center Public Works Department Richland Center, WI

City of Richland Center,

My name is **Tyler Babb**, owner of **Babb Lawn Care & Grounds Management**, and I appreciate the opportunity to submit a proposal for the City of Richland Center's 2026 mowing and cemetery trimming services.

My goal is to provide the City with **reliable, consistent, and professional grounds maintenance** across all listed properties, including the airport, parks, Bowen's Cemetery, Bowen's Mill Kayak Landing, the City Welcome Sign area, and the Richland Center Public Cemetery. This proposal reflects accurate acreage, realistic labor requirements, and the equipment necessary to maintain these areas to municipal standards.

In addition to competitive per-service pricing, I also offer **contract credit options** that can reduce the City's total seasonal cost when a portion of the season is prepaid. These credits are designed to support municipal budgeting flexibility and help lower overall expenses without changing the base service rates. I am fully willing to work with the City to structure these credits in a way that aligns with your financial planning for the year.

Thank you for your time and consideration. I look forward to the opportunity to partner with the City of Richland Center for the 2026 season. If you have any questions or would like to discuss contract credit options in more detail, please feel free to contact me.

Sincerely, **Tyler Babb** Babb Lawn Care & Grounds Management Richland Center, WI Phone: **608-475-4633** Email: tyjb848484@gmail.com

BABB LAWN CARE & GROUNDS MANAGEMENT

**2026 Grounds Maintenance Bid Proposal City of Richland Center,
Wisconsin Date: March 16, 2026**

SECTION 1 — MOWING SERVICES (Per-Cut Pricing)

Airport (Approx. 30 Acres)

\$1,950 per mowing

Bowen's Cemetery (Approx. 1.5 Acres)

\$160 per mowing

Bowen's Mill Kayak Landing (Approx. 0.5 Acres)

\$50 per mowing

Dog Park (Approx. 2.5 Acres)

\$190 per mowing

Lions Park (Approx. 1.5 Acres)

\$110 per mowing

City Welcome Sign Area

\$35 per mowing

SECTION 2 — CEMETERY TRIMMING SERVICES

Richland Center Public Cemetery (Trimming Only)

\$3,500 per trimming cycle Includes trimming around all headstones, monuments, markers, trees, curbs, benches, fences, and fixed obstacles, plus full blower cleanup after each cycle.

Estimated **8 trimming cycles per season Season Total: \$28,000**

SECTION 3 — MOWING FREQUENCY & SEASONAL COST BREAKDOWN

A. Standard Contract Basis — 26 Mowings

Location	Rate per Mow	26-Mow Total
Airport	\$1,950	\$50,700
Bowen's Cemetery	\$160	\$4,160
Bowen's Landing	\$50	\$1,300
Dog Park	\$190	\$4,940
Lions Park	\$110	\$2,860
City Welcome Sign	\$35	\$910

Total (Mowing Only): \$64,870 Total with Cemetery Trimming: \$92,870
Rounded: **\$92,900**

B. Weather-Adjusted Mowing Plan — 22 to 24 Mowings

22 Mows

Total (Mowing Only): \$54,890 Total with Cemetery Trimming: \$82,890

24 Mows

Total (Mowing Only): \$59,880 Total with Cemetery Trimming: \$87,880

SECTION 4 — MOWING FREQUENCY ADJUSTMENT CLAUSE

Mowing will be performed on an approximate **7–10 day rotation**, as conditions allow, with the goal of keeping the total seasonal mowing count in the range of **22–24 mowings**. If fewer mowings are required due to weather, the **total seasonal cost will be reduced accordingly**.

SECTION 5 — CONTRACTOR INFORMATION

Contractor: Babb Lawn Care & Grounds Management Richland Center, WI

Contact: Tyler Babb Phone: 608-475-4633 Email: tyjb848484@gmail.com

Services Provided: Municipal mowing, trimming, vegetation management, slope work, and public-space maintenance.

Insurance: Full liability and workers' compensation coverage provided.

SECTION 6 — EQUIPMENT & CAPABILITY STATEMENT

Primary Mowing & Trimming Equipment

- 60"–72" commercial ZTRs
- 48" stand-on mower
- 95" wide-area mower (WAM)

Ventrac Articulating Tractor System (Planned Acquisition)

- Slope stability
- Low ground pressure
- Wet-area capability
- Multi-attachment versatility

Ventrac Attachments

- 60"–72" finish decks
- 95" WAM deck
- ToughCut brush hog
- Contour deck (optional)

Additional Equipment

- Access to 3-point commercial batwing mower
- Stihl backpack blowers & trimmers
 - Cemetery fully blown off after each trimming cycle

Benefits to the City

- Safer hillside maintenance
- Reduced trimming time

- Cleaner, more consistent mowing
- Lower turf damage
- Expanded service capability
- Faster response for special requests

SECTION 7 — NOTES

- All pricing is per service unless otherwise stated.
- Scheduling coordinated with Public Works to avoid conflicts with events, burials, and airport operations.
- All work performed to municipal standards with complete cleanup after each service.

SECTION 8 — PROFESSIONAL REFERENCES (Past 5 Years)

- Menards – Baraboo
- Village of Muscoda
- Village of Blue River
- Our Lady of the Most Blessed Sacrament Parish
- Township of Orion
- Township of Dayton — Gary Manning
- Tony Augelli
- Stumpdodger Campground