
Re: GFL Residential Solid Waste and Recycling Collection and Disposal Proposal

From Justin Montani <jmontani@gflenv.com>
Date Mon 09/22/2025 15:22
To Darcy Perkins <darcy.perkins@richlandcenterwi.gov>
Cc Michael Lange <mlange@gflenv.com>

Good afternoon, Darcy,

Hope you had a great weekend!

We wanted to provide you with some additional information regarding adjustments that can be made to our original proposal for the City's consideration. For the monthly per home rate, we would still be proposing \$16.25 in the first year (2026), but we can adjust the annual increases as follows:

2026 - \$16.25
2027 - \$16.74
2028 - \$17.24
2029 - \$17.76
2030 - \$18.29

As for the dumpsters at the Transfer Station, we're offering to reduce the original hauling fee from \$250 per load to \$225 per load, and reduce the original tonnage rate from \$70 per ton to \$65 per ton. We would certainly appreciate the opportunity to discuss further adjustments to the Transfer Station Operator scope - specifically as it relates to days, hours, and responsibilities should that be something the City wishes to adjust based on what was originally requested in the RFP.

In the meantime, we will plan on having a member of GFL present at the October 7th meeting to discuss/answer any questions the City might have regarding our proposal.

Please let us know if anything additional is needed at this time.

Thanks again!

Justin Montani | Government Contracts Manager
GFL Environmental
4220 N Newville Rd, Janesville, WI 53545
T (773) 805-5339 | jmontani@gflenv.com | www.gflenv.com

Confidentiality Notice: This email message (including attachments, if any) is intended for the use of the individual or entity to which it is addressed and may contain information that is privileged, proprietary, confidential and exempt from disclosure. If you are not the intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you have received this communication in error, please notify the sender and erase this email message immediately.
