



AGENDA ITEM ANALYSIS

Project/Issue Name: 25-R-43 A Resolution of the City Council Authorizing the Fire Department to Purchase an International Water Tender Fire Apparatus from Midwest Fire Equipment & Repair Company.

Submitted By: Duane Compton, Fire Chief

Date: November 4, 2025

Issue Statement

The Fire Department is requesting to purchase a new 2025 Water Tender to replace the 1994 model truck now in use.

Discussion and/or Analysis

Currently, the Fire Department operates a 1994 model GMC chassis with a 2006 tank, cabinets, and pump, which has reached the end of its usable service life. The chassis has approximately 199,000 miles on it and is becoming increasingly expensive to maintain.

Vendors contacted for replacement units work through the Sourcewell Cooperative Purchasing Program. The lowest vendor quote was from Midwest Fire of Luverne, Minnesota, at \$361,287.00. This purchase can be made through the Sourcewell contract, eliminating the need for competitive bidding. The Sourcewell contract number is 113021-RCK for reference.

Funding for this truck will come from Fire Sales Tax funds and will be included in the 2026 budget. It should be noted that price quotes for the same design of truck were also obtained from the following manufacturers:

- Firemaster (Springfield, MO): \$384,000, with a May 2026 delivery date
- Deep South Fire Equipment (Mississippi): \$380,000, with a January 2026 delivery date
- Fout Brothers (Texas): \$410,000, with a January 2026 delivery date

The purchase price of the selected truck is \$361,287.00. A \$5,000.00 contingency fund will be included in the budget for minor change orders, bringing the total purchase authorization to \$366,287.00. Estimated delivery is scheduled for the fourth week of January 2026, weather permitting.

The current 1994 water tender will be sold at the local auto auction company or online through GovDeals.com. GovDeals.com online auction service for surplus property throughout the United States. The City does not pay any fees to list the vehicle; all associated fees are paid directly to GovDeals.com by the buyer, who is also responsible for vehicle pickup. Proceeds from the sale will be deposited back into the Fire Sales Tax account.

Recommended Action

Staff recommends approval.