**From:** Chris Crosby < <u>CCrosby@republicmo.com</u>>

**Sent:** Friday, June 28, 2024 11:25:56 AM

To: Jake Jones <jajones@republicmo.com>; Bob Ford <BFord@republicmo.com>

**Cc:** Joshua Jones < <u>JCJones@republicmo.com</u>> **Subject:** ERP Consultation Recommendation

## Good Morning,

After a comprehensive review of the submissions received in response to our Request for Qualifications (RFQ) for the City's ERP Replacement Consultant, I endorse Cherry Bekaert for the consulting contract. This decision was made after careful consideration of several critical factors that align with our city's needs and objectives.

Cherry Bekaert's statement of understanding stood out for its detailed and specific nature, tailored precisely to our requirements. Unlike other submissions, it was not a generic proposal but demonstrated a clear and thorough comprehension of our unique challenges and goals. This attention to detail is crucial for the success of our ERP implementation.

A significant factor in our decision was Cherry Bekaert's strong focus on cybersecurity. Their internal expertise in securing APIs and ensuring robust cybersecurity measures is a vital asset for our city. This capability is essential to safeguard our data and systems throughout the ERP migration process and beyond.

Cherry Bekaert also brings extensive experience with Tyler migrations and various ERP systems, which is invaluable for our project. Their track record with government municipal clients further assures us of their ability to handle the specific complexities and regulatory requirements we face.

The implementation plan provided by Cherry Bekaert is well-detailed, with clear objectives and a comprehensive list of attendees. This level of planning and organization indicates their readiness to execute the project efficiently and effectively.

In terms of cost, Cherry Bekaert's proposal falls within an average range, offering a balance between value and quality. While all our finalists presented strong cases, the depth of talent and expertise within Cherry Bekaert's team sets them apart. Their ability to make this process smoother and more manageable for our city makes them the ideal choice for this contract.

In conclusion, Cherry Bekaert's selection will lead to a successful ERP replacement, meeting our city's needs with professionalism and expertise. I recommend Cherry Bekaert for the consulting contract and look forward to a fruitful partnership.

Chris Crosby
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