



## Quotation

For:

Lori Brown - City of Republic, MO

Phone: 417-256-7176 - Email: LBrown2@republicmo.com

Prepared By:

Alex Boyd, United Systems

P.O. Box 547 - 91 Southwest One Blvd, Benton, KY 42025

Phone: 270.527.3293 - Email: alexb@united-systems.com

<b>Date</b> May 1, 2024	<b>PO Number</b> TBD	Shipping Method Best Way	Shipping Terms Shipping Not Included	Delivery Date ~30 Days
QTY	Item # - Description		Unit Price - \$	Line Total - \$
Itron-				
600	ERW-1300-402 100W+	Encoder with Integral Connector & Antenna Co	onnector \$110.00	\$66,000.00
TOTAL				\$66,000.00

General— Unless specifically stated to the contrary, prices do not include shipping and/or sales tax, if applicable. Likewise, this quotation does not include technical services related to setup, installation & configuration of proposed items unless specifically stated above. Endpoint orders not in box quantity are assessed a broken box fee of \$25. All related invoices shall be paid on a Net 10 Day basis. This quotation shall remain firm for thirty (30) days from the quotation date, unless modified in writing by USS prior to USS acceptance.



February 19, 2024

Dear Valued Itron Utility Customer,

Itron and our authorized distributors are continually evaluating ways to better serve you and deliver the best service, support and buying experience possible. With your success in mind, please note that United Systems & Software, Inc. is the only *Authorized Itron Water Distributor* in your state. United Systems & Software, Inc. has received the necessary training and certification levels to represent Itron to our shared customers—and in this capacity, United Systems & Software, Inc. is the only company that is authorized to sell Itron water ERTs (radio endpoints) in your area.

As of November 2021, Itron is the exclusive supplier of Diehl Metering HYDRUS Ultrasonic water meters with the Itron in-line connector (ILC) in North America. All meter sales with ILC must go through Itron and/ or one of its affiliates.

United Systems & Software, Inc. is the Authorized Itron Water Distributor in these states: AL, AR, DE, D.C., FL, GA, IL, IN, KY, LA, MD, MI, MN, MO, MS, NC, OH, PA, SC, TN, VA, WI, and WV.

United Systems & Software, Inc. is the Authorized Itron Gas Distributor in these states: AL, IL, IN, KY, MI, MS, OH, and TN.

Depending on your state and local bidding laws, this letter may serve as sole source provider documentation for Itron products. As such, you may not be required to bid your Itron purchases.

If you have any questions, or if I can provide any further information, please feel free to contact me directly.

Sincerely,

Nicole Ford

Sr. Channel Sales Manager

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