



To: David Cameron, City Administrator  
From: Andrew Nelson, Asst. City Administrator – Community Development  
Cc: Bob Ford, Finance Director  
Eric Brown, Operations Manager  
Date: February 22, 2024  
  
Re: Sole Source Distributor for Itron ERT's – United Systems & Software

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Mr. Cameron,

United Systems & Software (USS) is the only Authorized Itron Water Distributor in Missouri. In this capacity, they are the only company that is authorized to sell Itron ERT's (radio endpoints) – see attached memorandum from Sales Manager, Tracy Wright, from February 2023.

The City utilizes Itron software for remote radio reading of water meters and the Itron ERT's are compatible with this software. All ERT's installed in the City are Itron and all new meters are equipped with the radio ERT's.

Please reach out for additional information, if needed.

Sincerely,

A handwritten signature in blue ink, appearing to read 'AN', is written over a faint circular stamp.

Andrew Nelson  
Asst. City Administrator – Community Development  
City of Republic, MO



*Electric / Gas / Water*  
Information utilization, analysis and application

[www.itron.com](http://www.itron.com)

February 27, 2023

To Our Valued Itron Utility Customer:

Please accept this letter as confirmation that effective January 1, 2023, United Systems & Software (USS) is the only Authorized Itron Water Distributor in your State. In this capacity, they are the only company that is authorized to sell Itron water ERT's (radio endpoints).

USS has been a Direct Itron Distributor since 1999. USS is a technical services firm that specializes in the deployment of automated metering systems. Over the years, USS has deployed several hundred Itron AMR & AMI systems. In addition, USS has in-house, Itron certified technicians to train and assist customers with their Itron metering solutions. USS is the Authorized Itron Distributor in these states: KY, IL, MO, MN, WI, MI, IN, OH, AR, TN, LA, MS, AL, GA, WV, VA, NC & SC.

Depending on your State and local bidding laws, this letter may serve as sole source provider documentation for Itron products. As such, you may not be required to bid your Itron purchases.

If you have any questions, or if I can provide any further information, please feel free to contact me directly.

Sincerely,

A handwritten signature in black ink, appearing to read "Tracy Wright", is written over a faint, horizontal line.

Tracy Wright

Itron, Inc.

Channel Sales Manager

e-mail: [tracy.wright@itron.com](mailto:tracy.wright@itron.com)

Phone: 865.356.3546